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A B C D E F G H I K L M N O P Q R S T V W X Y Z

Decem^r: 4. 88.

My dear Dick

The "Gaelic" arr^d this morning with Mai & O.K. I have not had time to talk with her but believe she went around & [illegible] alone after all, but met Cunningham next day & Everything worked smoothly & she had not the slightest trouble from the word "Go". Yours of 2nd Novr. I will answer next mail and I wish you would say to Col^n. Lawson that I thank him very much for his kind letter which I will answer soon.

and I am very much annoyed at the blunders made by myself & others. I thought he wanted these prices in all, some for friends, though I knew he only wanted a few for his Children. [illegible] make the money matters square with him at once to my debit. The "Penang Lawyers" I ordered Gilfillan Wood & Co Singapore to send direct to him & I hope there was no hitch about these. — The Custom House business was [illegible] own fault as I wrote him clearly what to do. — [illegible] Yours [illegible]

[illegible] (Newington) Newell N. J. [illegible]

at the Shunden [illegible] made by my Lady [illegible]. I thought to trouble these figures in all, were for friends, they knew he only wanted a few for his children. [illegible] sent the Money [illegible] again [illegible]. [illegible] my [illegible]. The "[illegible] language". "I [illegible] [illegible] [illegible]. [illegible] [illegible] & [illegible] think [illegible] & [illegible] [illegible] was no [illegible] about [illegible]. – The [illegible] [illegible] [illegible] was [illegible] [illegible] [illegible] as I [illegible] [illegible] [illegible] [illegible] [illegible].

My dear Dick. The [illegible] [illegible]: this morning [illegible] [illegible] O.K. I [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] – [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible], [illegible] [illegible] [illegible] next day & Everything [illegible] [illegible] & the [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]. [illegible] of 2nd [illegible] I [illegible] [illegible] next [illegible] [illegible] [illegible] you [illegible] [illegible] [illegible]. [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] which I [illegible] [illegible] [illegible].

Hong Kong, Decem 1st 9. 85

My dear Forbes.

The Nov. 2nd Mail arrived this morning & the Gaelic closes at 2½ o'c so that I have only time to give you a hurried answer to your specials & to let you know what has been going on. W.H.F. (?) Mrs left for Paris a week ago yesterday all well & Jones & myself are now working into harness and there is no fear of kicking over the traces. Details of the Hotchkiss Gun pidgin he is up to Bash tonight but I doubt if he can accomplish anything with the Hoppo. "Short of money" is the officiel cry. Kerosine is getting better and I hope to see "Acorn" become when from $1.45 c 1.50 when she gets a little nearer. At present Chinese are reselling previous purchases at 1.47 per Cemut & have about 70,000 to sell. Douglass Lapraik are bidding firm & we have firm offer of 10,000 Cemut out at $1.50 per Br...

Powan. Decemb[r] 9th 88.

My dear Bush.

Yours yesterday received and duly noted. I am very busy with incoming & outgoing mail but have nothing particular to add to previous letters & am all ready for Upton Cheong, when you are. I enclose N.Y. letter on "Hotchkiss" with memo detail. & have no Copy of the latter. - C. goes up by this boat, as wind.

Yours very truly E Smith

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Tyrone. March 9. 86.

My dear Bruce.

Your yesterday
received and duly noted. I
am very busy [illegible]
& sowing Grain but have
nothing particular that
[illegible] letters & am all
ready for [illegible],
when you are. I enclose
Dr's letter on "Metallics" etc.
[illegible] & have the
copy of his letter. I hope
up to time back, as [illegible].

Yours very [illegible]

"Diamante."

Hong Kong, Decemb.r 5 1885.

My dear Law,

Thanking you for your letter of the 7th I have nothing of particular interest to write. Wired H.J. Gain on the subject of Howard to which they are told H. had not replied yet. Cunningham arrived yesterday and he saw H. just before he left who seemed to be preparing for his marriage! As you know best how to regulate your staff knowing of no reason why Wright should not "move on" I did not telegraph. I have heard nothing direct from Remedios but am given to understand that though better his physician wants him to stay until the first of next year so I suppose you will have to keep Grimble. The latter's wife has arrived by the "Liang" communicating with him

Alexandria, Decr 9, 1863

Hong Kong, Decr 14th

My dear Ross,

Thanking you for your letter of the 9th, I have nothing of particular interest to write. [illegible] [illegible] going on [illegible] [illegible] of Howard [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] yet. [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

[illegible] [illegible]

by now about going up by steam. He
heard that he is only at times temporarily
& Spearman a Stow he is situated, and
I should advise him to stay there now my
friends asked.— But is the "fuss" in our
fate"?— You will be amused at this Burell.
A very good woman unfortunately but will
probably cause your sister Emmeline to
think accordingly.— Your letter to Severn
was all right and I know his anxiety-
Please but I do think it is too bad to
bring & harass him through a Bp. Peter.
I would have to build up a Constituency
for Roads in under Severn's jurisdiction, as
you know, had it together through all the
disadvantages arising from Severn's unwilling
mismanagement and in arranging their
demands to take over my business & the
Agency that his three little tracts the
& his own a "fair field no favor", &

ly will about going up by beaver. She knows that he is only at Amoy temporarily & I presume as to how he is situated, and I should advise him to stay here were my opinion asked! – As it is she "gangs her own gate"! – You will be amused at Mrs Crowell. A very good woman undoubtedly but will probably cause your British Community to smile occasionally! – Your letter to Devens was all right and I know his anxiety to please but I do think it is too bad to cramp & harass him through a N.Y. broker. I worked hard to build up a Constituency for Russell & Co under severe competition, as you know, held it together through all the disadvantages arising from Stevens swindling mismanagement and in arranging with Devens to take over my business & the agency told him that R & Co would try to give him a "fair field & no favor", to

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Russell &c. matters entirely
than to feel a sharp's [illegible]
yet brother was operating
for them with a "pretended
confidential relation" with
R&Co. – I speak from experience
& things I have a personal
feeling as to conducting
the Boston agency to the
best advantage it is from
no prejudice against W. –
He has quite as large a field
as any man requires in
N.Y. city alone and as I have
often told you, he does more
harm than good by meddling

in Boston. For reasons which
you know I did not think
it policy to encourage Chase
& Sanborn, & have much to
do with Raymond, or to
continue DH&Co. but things
have changed & Devens is
not only entirely untrammeled
but the very men whom W.
looks upon as his special
friends ask Devens to look
after them himself. – At any
rate I think it will be a good
plan for you to write Devens
fully & freely this winter as
to what you want him to do,
to encourage him, to [illegible]

Burch Mr. Walker entirely
than I feel a sharp chain.
But before we agree to any
to them with a Protector
[illegible] relation "with"
[illegible] - Apart from [illegible]
& things I have a personal
feeling as to conducting
the Banks Agency & the
that advantage it is from
the prejudice against M.-
He has quite as large a field
as any man requires in
Pit. City alone and as I have
often told you, he does not
know that fact by meddling

in Boston. The reason why
you know I did not think
it policy to encourage the
a [illegible], I have never to
do with - Pay [illegible] or to
Continue [illegible] but things
have changed & there is
not only [illegible] antagonism
but the very men whom M.
looks upon as his friends
think and desire to see
after them himself. - At any
rate I think it will be a fine
plan for you to write direct
fully frankly [illegible] or
to what you want him to do,
& encourage him, [illegible]

[illegible]

go ahead even on his small
salary and things should
be made smooth. He has
done very well his first
year and I know for a
fact that all our Boston
friends much prefer to
deal & confer with him
than to be bothered & "drummed"
by Willard. C.L.S. & D.H.B.
have both said so. — Noah
& Elwell — he has. — & R.H.C. &
R.O.W. will certainly doubtless
be much better satisfied
& am anxious looking after

him feel he has your Confidence
& that he is the recognized
agent.. Willard should be
told distinctly to leave
Boston severely alone after
March 1st. — Even if he has to
be paid Commission on certain
items. — You know my sentiments
thoroughly, already. So I shall
not bother you further. — 3 P.M.
Just rec^d your telegram stating
"Frick — wants you at S^t as soon as
possible & that Wright will
remain at Amery." I hope this
will reach you before starting
& relieving you from any ex[illegible]

Yours very truly

H. E. Huntington

Decemb.r 10th 85.

My dear Bush,

Thanks for yours of yesterday. duly noted.. I return Pallen's letter & from what I can make out of his scheme think you will be quite right in declining his business.. What you say about finances, U. Hancheong, & freight is Hanaud & officious letters cover the ground on the latter question. Exchange is off again on the strength of Cleveland's recommendg repeal of Bland bill. Francs 4.33 4 2/8 L/c.

Yours very truly

E. W. Huntington

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Messrs. [illegible].

My dear Bush, Thanks for your

yesterday's daily notes. I

return Potts's letter & from Abel

Sam Reeds out of this scheme

With you there be quite right

in declining his advances.

What you say about friends,

[illegible], & Knight & Harms

& officious letter over the,

found in the latter quarter.

Exchange is off again on the

strength of Cleveland's announcement

refusal of Blaine bill. [illegible]

No. 33 4½ [illegible]. Yours very truly

[illegible]

Wook Lang.

Hong Kong, Dec. 12 85.

My dear Smith,

Everything is running smoothly. Since last writing imports have been dull - there is nothing new from the Sales dept. to report.. Silk has continued to improve at Lyons & the Sales reported are satisfactory & things small. one of 10 B/s. price 15%. & we are trying to fill orders for about 100.. The drop in Exchange favoring somewhat.. Cunningham arrived 10th. went right up to Canton same evening.. Cars writes he is going up to see you, leaving Wright in charge. Jeffries report him (Cars) as rather seedy & I hope the trip will revive him.

We have had nothing new from New York regarding Howard but I trust you can arrange satisfactorily for Cars.. There is one thing pretty certain, that is, if negotiations in N.Y. fail with Howard he will not be likely to come out in good temper & mood for our work.- He will be likely to feel as though we wanted to get rid of him and therefore be on the lookout for No. 1.— We have an offer from Montreal through Howard for 1500 tons Sugar at £11.5/- C.i.f. which we are trying to work & shall probably send Chamberlain up to Takao soon to attend to the business.- He is no use here.

[illegible]
Hong Kong, Dec. 12. 88.

My dear Whitt[illegible],

Everything is running smoothly. Since last writing we have been still - there is nothing new from the Sugar Dept. to report. - Bird has continued to improve all of us & the sales effected are satisfactory, things [illegible]. We offer 10 [illegible] 15%. & we are buying Jap. fine sales for about 110. - The drop in Exchange favoring somewhat. - Cunningham arrived 10th & went right up to Canton. Have received. - He tries to get things up & run your leaving Knight in charge. - Jeffries expects him (Cone) as soon as ready & I hope this trip will arrive here.

We have had nothing new from New York regarding Steamer but I trust you can arrange satisfactorily for Cos.. There is no thing pretty certain, the is of negotiations in N.Y. for it soon - However he will not be likely to come out in your time - much for our work. - He will be likely to feel as though he wanted to get rid of those we [illegible] be on the lookout for No. 1. - We have an offer from [illegible] through Steamer for 1500 tons Sugar at $11.5/- C.I.F. which we are buying to work & these probably here Chamberlain [illegible] to take care to attend to [illegible] business. - There is no one here.

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With [illegible] freight + Exchange [illegible]
to be able to place Commissions in Cuba
+ we can do quite a Stroke in Cuba.
under these Conditions unless the price of
Sugar is run up higher than anticipated
Opening of $2.37/2.50, Cuba 2.60. – I doubt
know as you can for them Stocks help
may be interested in having an idea of
what we are doing. We are after all the
Commissions we can get safely + he

above is worth tipping for.. The worst is it
Cuba.. Our Conditions are those daily, as
they know him.. They are his friends.. He is
very much interested in our Progress + believe
there is a lot.. He is cool, tender, enterprising,
+ in some relations with the Chinese.. Understanding
perfectly.. His plan I believe the best
in our interest.. Whereas you know.. With
our kind regards to Miss Duncan's relatives &
Believe, yours very truly
[illegible]

With low freights & Exchange Howard ought to be able to place considerable in Canada & we can do quite a stroke on Commⁿ. under these conditions unless the price of Sugar is run up higher than anticipated opening of $2.75/2.80, bidders $2.60. — I don't know as you care for these details but you may be interested in having an idea of what we are doing. We are after all the Commissions we can get safely & the above is worth trying for.. One word as to Ross.. Our Constituents look to him solely, as they know him.. They are his friends.. He is very much interested in our progress & I believe true as steel.. He is level-headed, enterprising.. Hardworking & in firm relations with the Chinese.. & faithful.. His plan I believe to be greatly in our interest.. Howard you know.. With our kind regards to Mrs Smith remember to Wheeler. Yours very truly

E. M. Huntington.

II

Hongkong, December 11th 85.

My dear Bush.

Noting what you say about U. Haw Cheong the drafts shall be paid when presented as you suggest.– $8400.– Exchange is weaker today. L/c 4 m/s 3/4 5/8 !– Francs 4.31!– with no indications of an advance.– Please thank Cunningham for the bundles received O.K.

Yours very truly,

[illegible]

P.S. Yours today received, but no Airs letters.–

Shanghai, Decr. 11th 56.

My dear Brown.

Noting what you say about W. Allen Berry the draft shall be paid when presented as you suggest.- $5000.- Exchange is weaker today. 6/ [illegible] !- Francs 4.31 !- with no indication of an advance.- Please thank Cunningham for his kind services &c.

Yours very truly,

[illegible]

P.S. [illegible]

Hong Kong. December 13/85.

My dear Smith.

In accordance with your tel. of yesterday I annex the Cabled for Copies between W.H.L. & Ref. agency, & also Copy of private telegram. "No. 14." — I enclose copy of a let I sent you yesterday which speaks for itself. Cass came down here from Amoy to see me & expressed himself so dissatisfied with the present arrangt that I decided to send you this message to ascertain upon what terms we could get rid of Howard. It occurred to me that H. might prefer to remain at home now that he is there & might be willing to name reasonable terms. The business at Amoy as you know is principally with Tea about which H. knows nothing — in my opinion Cass really controls it. We now wish to extend it to Tamsui as a cable is to be laid down almost immediately between that port & Amoy & the same Chinese services in this port. Chinaly — however refuses point blank to work under Howard neither he nor Cass feel like making use of their brains for Howard's benefit. You will see therefore the importance of getting rid of Howard if we wish to extend our business

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Hong Kong. March 13/58

My dear White.

In accordance with your tel [illegible]

yesterday [illegible] Office

between [illegible] & [illegible] other Offr

of such Telegram. — [illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

almost immediately between the Port [illegible]

[illegible] in the Port. [illegible]

[illegible]

[illegible]

[illegible]

[illegible]

The present is a favourable opportunity of securing the services of Christy who has worked long with Cass always on the most friendly & intimate terms. He is the only man who from his long experience in the Tea trade could relieve Cass at Amoy if the latter should be obliged from sickness or any other cause to go home. Cass has been hard at it for 15 summers & hardly feels as if he could stand these much without a rest or relief of some kind. Christy is at present with D. L. Co. & he is willing to join us if proper arrangements can be made. Our agreement with Cass & Howard have upwards 3 years to run. I may mention for your p.i. that H. has been blowing a little outside that he is the Manager of R. Co. Amoy & as Cass does most of the business he feels humiliated & then tries to feel that he is under Howard though it is expressly stipulated that H. is not to interfere in any way with Cass in the working of our Tea business. I must say it seems to me that Cass's position is somewhat anomalous & I am most anxious to make him satisfied as we could not find a better man for our purposes as he is thoroughly honest & straightforward & gives every satisfaction to our friends. We have seen him in such a good position at Amoy before [illegible] & see our business become just as it has attained such large proportions and it is not easy to arrange such a business.

It is most important to avoid all Claims & the
managed to do & he has acted in a most Cr...
throughout & has not been carried away in
large business. I now await with interest
hear & say what proposition he will have me
Copy telegram to N.Y. Nov 12. — "Cars not satisfied for
Avery in my opinion, the Avery, should be, under
management of Cars. Come to an agreement, try to arrange with
Heward. In whatever Agency taken from, cannot agree,
very important, In event of nothing done, no agreement
possible extending business Jamaica. Telegraph reply as
soon as possible." — Letter W.H. to N.Y. Nov. 26.
"Received following telegram from you in reply to
mine about Avery &c. viz: "Cannot find
Heward at present." To this I again replied,
"Heward very important want to know about it
on or before Nov. 30." I received yesterday yours as
follows. "Heward is in private. Opinion will
accept any other agency. Have you any thing
to propose on a basis of Hamilton Agency to be interested
in net earnings Avery Agency during remainder
Contract. I wired you yesterday, "Agencies not re
to be had — State lowest terms Heward will agree
to cancel Agreement." If Heward will not name
reasonable terms the only thing for us to do will

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The present is a favourable Oppty of securing the services of Christy who has worked long with Cass & they are on the most friendly & intimate terms. He is the only man who from his long experience in the Tea trade could relieve Cass at Amoy if the latter should be obliged from sickness or any other cause to go home. Cass has been hard at it for 15 seasons & hardly feels as if he could stand there much without a rest or relief of some kind. Christy is at present with D. L. & Co. & both is willing to join us if proper arrangements can be made. Our agt. with Cass & Howard have 3ph 3 years to run. I may mention for your p. i. that H. has been blowing a little outside that he is the manager of R & Co Amoy & as Cass does most of the business he truly humiliated & then think it so feel that he is under Howard though it is expressly stipulated that H. is not to interfere in any way with Cass in the working of our Tea business. I must say it seems to me that Cass' position is somewhat anomalous & I am most anxious to make him satisfied as we could not find a better man for our purposes as he is thoroughly honest & straightforward & gives every satisfaction to our friends. We have seen him in such a good position at Amoy before [illegible] to see our business there as it has attained such large proportions and it is not easy to arrange such a business.

It is most important to avoid all claims of this Carlos managed to do & he has acted in a most Conservative manner throughout & has not been carried away in order to do a large business. I now await with interest what H has to say & what proposition he will have made to you. Copy telegram to N.Y. Nov 12. "Cars not satisfied position Avery in my opinion, H C Avery, should be, under management of Cars. Come to an agreement, try to arrange with Heward. On what terms, agency taken from, cannot afford, very important. In event of nothing done, no agreement possible extending business Jamaica. Reply as soon as possible." - Letter W.H. to N.Y. Nov. 26. "Received following telegram from you in reply to mine about Avery & Cars. viz. "Cannot find Heward at present" - To this I again replied, "Heward very important want to know about in or before Nov. 30." I received yesterday yours as follows. "Heward in our private opinion will accept any other agency. Have you any thing to propose on a basis of Hamilton Agency to be interested in net earnings Avery Agency during remainder Contract. I wired you yesterday, 'Agencies to be had - state lowest terms Heward will agree to cancel agreement.' If Heward will not agree reasonable terms the only thing for us to do is to

[illegible]

Received following telegram from you in reply to [illegible]

[illegible] Cuba [illegible]

Havana at present [illegible]

[illegible] very important [illegible]

[illegible] Have you any thing [illegible]

[illegible]

& that Chiefs(?) as his own P. in Samoa & with
be so, or to let Matters remain as they are
which would be a pity.— Certainly(?) — now that the under
Harvest is over they may more earnestly apply to
let them work for Any body else. The letter
[illegible] the result that [illegible] of them as he is
to pass a New Law(?) to these." This is all I have
heard in relation to this despatch but since later(?)
left I received(?) [illegible] of his Agreement asking for answer
to those(?) they had never yet received.— In
a despatch of Nov. 28. [illegible] asked if we would(?)
have them discharged" which was not replied
to.— This morning I received your 21st(?) asking(?)
the Copy of Mr. [illegible]'s agreement with [illegible].
This the only one had as I have not time
to copy it. Kindly return for our file.—

Yours very truly
[signature]

to start Christy on his own a/c in Jamaica to work
for us, or to let matters remain as they are
which would be a pity. Christy will not be under
Howard in any way & we cannot afford to
let him work for any body else. In other
words we must keep control of him as he is
too good a man to lose." — This is all I can
find in relation to this subject but since Foster
left I wired N.Y. at his request asking for answer
to which they said none was yet received. — In
a despatch of Nov. 28. J.M.K. Jr asked if we wished
to have Howard discharged" which was not replied
to. — This morning I received your L/D asking
for copy of Howard's agreement which I enclose.
It is the only one here and as I have not time
to copy it kindly return for our file. —

Yours very truly
[signature]

Decemb[r]. 12th 85.

My dear Koch.

Many thanks for your note & memo. - I shall be able to keep them over hereafter. - Forbes' settlem[t]. of Exchange covers all but about £ 3000 recently purchased, and for this I have refusal of francs at 4.30 which I think of settling Tuesday or Wednesday. - Exchange is not going up but it is so low that it will be easily affected on short notice and I think it better to cover as we fill orders.

Yours very truly,
E. H. McHuntington -

Decem. 12. 86.

My dear Lock.

Many thanks for your note. I shall be able to keep the own transfer.. books 'settlement' of exchange over as but about £3000 wanted purchases, and for this I have refusal of prices at 4.30 which I think of settling Tuesday or Wednesday. Exchange is not going up but it is so low that it won't be easily affected or that notice and I think it better to come as we give orders.

Yours very truly,

[illegible]

Hongkong, 8
December 14. 85.

My dear Forbes,

Yours of Dec. 4th is received and duly noted. Sugar Machinery, "in statu quo", & likely to remain so. Whiting Arms, will follow your suggestion if we can. Shirt. Grimble, Paul, & Sorge, salaries will be arranged in accordance. Chamberlain will leave for Taiwan in about two weeks. We have had a nibble from Mentrue which will lead to business if the market opens at 2.80 or under, bidders

has continued to droop & I have taken $5000 more & cover sick placed recently at 4.30 upon which we shall even up some of the loss on last settlement. The Yarn market looks strong & we have filled orders for about 130 Bales since Dec 20. Otherwise everything is dull & quiet. Mr & Mrs Cunningham arrived the 9th & week night & Auston same day. My wife's sister Miss Quincy came also & is installed with the Children. We miss you & Mrs Forbes very much & wish our kindest regards to both of you and a pleasant trip home. Yours sincerely,
[signature]

Hong Kong, Decem. 14. 58.

My dear Father,

Yours of the 4th Oct. is received and duly noted. Sugar Machinery, to which [illegible] & Wiley & Newman &c. [illegible] [illegible]. [illegible] your suggestion of the new [illegible] & [illegible], Paul, & [illegible], [illegible] are to arrange in accordance .— Chamberlain will leave for America in about two weeks. He has let a [illegible] from [illegible] which was last a [illegible] of the Market open at 2.80 or under, [illegible]

as [illegible] closed & there taken 3,700 [illegible] which placed results at 7.30 after which we closed even up some of the less in that settlement .. The [illegible] market has ruling we have little order for about 150 Tons here.— Otherwise everything is dull & quiet .. Mr. [illegible] arrived [illegible] night & [illegible] same day .. My [illegible] [illegible] came also & is [illegible] with the Children. We miss you [illegible] very much & [illegible] visits of yours [illegible] pleasant this time. Yours affectionately,

[illegible]

[illegible]

*2.50/2.60, we have sent to
Formosa for firm offer & remitted
*20.000 from Amoy which has
arranged for at 6% int. for
advances, so we shall not
have to call on H.K. & Shai for
at present. I have not yet
rec.d details from Amoy but
presume the money came
from the fund he wrote about.
Smith - has wired for Cass
to go up there & he will doubt-
less fix matters with him.
J.M.F. Jr has not been able
to get anything from Howard
to telegraph as yet. Your
remarks about wines, old
Coolie, & piano are observed

and I have sent your note
in to L. Crawford & Co. but
have no answer. We are
not musical and should
not know whether the
instrument was being properly
cared for if we retained it
so we thought it better to
avail of your discretionary
order & let L.C. & Co. have it,
if they want, knowing neither
of you have any sentiment
attached. - Jorge has a sharp
eye on the Ginseng & we shall
realize as far as possible, in
time for Houqua & China Mer.
par. - Contract for Ancestral
house is o.k. - Exchange

Hongkong, 5.
Decemb^r. 1885.

My dear Bush,

Thanks for your note and I hope you will succeed in doing something with the "Hotchkiss".

Enclosed are the doc^ts. asked for.

Yours very truly
[illegible]

250/260. We have [illegible]
[illegible] from [illegible] remitted
2000 from Amoy which [illegible]
amount [illegible]
advance [illegible]
have [illegible]
[illegible]
[illegible] from Amoy [illegible]
[illegible]
from [illegible]
[illegible]
of the [illegible] two [illegible]
six matters [illegible]
[illegible]
[illegible]
[illegible]
remarks about wines, old
Coolie, & piano are observed

and I have perhaps [illegible]
in to L. Crawford & Co. but
have no answer. We are
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
order & [illegible]
of the seat, knowing neither
[illegible] any sentiment.
[illegible] - George has a [illegible]
eye on the [illegible]
really as far as [illegible]
time for Hongkew & China [illegible]
[illegible] - Contract for [illegible]
house in U.K. - [illegible]

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Hongkong,
Decemr. 15th. 85.

My dear Koch.

Yours yesterday received and noted. — Rate on Contract No. 220 will be 3/4¾ and we will make the rate on the filatures as low as we can. — As Exchange is a little stiffer today I settled $ 50,000. in francs at 4.80 to cover settlements since Dec. 1st. — We have done to rein off yet under Mr Forbes contract to go against your unshipped Contract &c. — I have also taken refusal of $15.000 against pending offers to Hadden at 3/4¾. but fear we shall have no occasion to use it. — There seems to be a little trouble brewing between Japan & Corea which may affect Exchange but the

Hong Kong,
Decem. 13th 65.

[illegible] Hyde Esq.
Dear Sir, yesterday
received and noted :—
Rate on Contract No. 220
will be $7 3/4 and we
will make the rate on
the [illegible] as low as
we can :— As Exchange
is a little higher today
I settled £5000 in Japan
at 4/4½ [illegible] Cover enclosed.

[illegible] :— We have
done the same [illegible]
under the [illegible] Contract
to go against your [illegible]
Contract :— I have also
taken a offer of £1000
against pending offer
to Hadden at 4/3 3/4.
but fear we shall have
no occasion to use it :—
There seems to be a little
trouble brewing between
Japan & China which may
affect Exchange but [illegible]

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Hong Kong, December 14, [illegible]

My dear Captain Frances,

Your letter of October [illegible] gave me quite a mixture of sensations; and pleasure & mortification had a struggle for the upper hand but the former finally got the better of it.. Explanation is in order now.. Your order was entered in my book all right but in executing it our conversation slipped my memory and thinking you want & some for friends I ordered three pieces of each. Four were sent down from Canton and the two surplus pieces I sent to my friends Cabot & Richardson.. I wrote specially to the Custom House broker in N.Y. exactly what to do in receipt and the result you know.. It is the old story, the blunder made [illegible] [illegible] [illegible] [illegible] of father me, the first; and [illegible] you consider the short [illegible] [illegible] [illegible] [illegible]

mineral springs as it will not vary much from present rates after the rain leaves.

Yours very truly

E. H. M. Hunter

Hong Kong, December 17th 1885.

My dear Captain Hanson,

Your letter of October 22d gave me quite a mixture of sensations; and pleasure & mortification had a struggle for the upper hand, but the former finally got the better of it.. Explanation is in order now.- Your order was entered in my book all right but in executing it our conversation slipped my memory and thinking you wanted some for friends I ordered three pieces of each. Four were sent down from Canton and the two surplus pieces I sent to my friends Cabot & Richardson:- I wrote specially to the Custom House broker in N.Y. exactly what to do on receipt and the result you know.- It is the old story, "One blunder leads a series", but I can only father one, the first, and when you consider the short time I had to settle my business & private affairs in,

Hong Kong, December 17th 1883.

My dear Captain Warren,

Your letter of October 2d:
gave me quite a mixture of sensations, and
pleasure & mortification had a struggle for
the upper. hand; but the former finally
got the better of it.. Explanation is in order
now.- Your order was entered in my book
all right but in executing it we carelessly
slipped my memory and thinking you
wanted some for friends I ordered three
pieces of each. These were sent down
from Canton and the samples piece
I sent by my friends Cobb & Richardson..
I wrote specially to the Custom House broker
in N.Y. exactly what to do in regard to
the goods you know.- This is the old story
the blunder had a brain.. but I can
only father me, the fault, and then you
consider the short time I had to settle my
business & friends' affairs in [illegible]

interruptions with good laughing about me,
you can perhaps secure the bit of memory,
It has all come back now & I fully
remember our Conversation and words
drawn by the last visit of Stoughton
at the Ipswich matter with you,
which I hope he has already done:—
that of my private Correspondence is
true at intervals, as I get the Office
time; and as I seldom write over the
personal one it is not surprising the
recipient might sometimes be puzzled;
as you were about Putnam & the Father;
but however, your & I have never
heard from you things were about so presume
they were dealt by Daniel Pratt as
requested, if so the above explains the
silence.— The [illegible] Mr. Parker left by the
Musical Visit December 17th, and as are now
in your saving her.— Miss Sawing decided to
avail of an opportunity offered to Continued

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interruptions, with gout hanging about me, you can perhaps excuse the slip of memory. It has all come back now & I fully remember our conversation and wrote Severn by the last mail to straighten out the financial matter with you, which I hope he has already done. Most of my private correspondence is done at intervals, as I get the spare time, and as I seldom read over the personal ones it is not surprising the recipient might, sometimes, be puzzled. As you were about Yokohama & the Forbes lawyers, &c, I have never heard from Singapore about so presume they were sent by sailing ship as requested, if no steamers offered the chance. Mr Sellers Mrs Forbes left by the French Mail, December 1st, and we are now in full swing here. Miss Quincy decided to wait if an opportunity offered to come out

and we very much surprised to learn by one steamer that she was to follow by the next and last week she turned up, much to the delight of Lizzie & the Children. She found herself very forlorn at home and had made several efforts to join us but not caring to venture on the trip alone had given up the project. Finding she could hit the same steamer over Carter Agent was coming over with his wife & learning a friend was going to Frisco' from Phil.a she packed up and started. On reaching Phil.a the friend then backed out so she had to pursue her journey by herself but had no trouble "en route" and has been very much pleased with the trip. — We are all in good health and enjoying this delightful winter weather the N.E. monsoon brings. The

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and we very much surprised to learn by a
steamer that she was followed by two
[illegible] and took the Turner off, much
to the delight of Lizzie and the Children.
She found herself very poorly at home
and that made a [illegible] effect upon a
[illegible] and having to venture on the trip
alone let fear off the project. Nothing
the least like the same steamer ran
[illegible] quick was coming over in the
ship [illegible] leaving a friend who was going
to [illegible] from Phil: the Doctor off and
[illegible]. In accordance Phil: the [illegible]
[illegible] as she left & came to
[illegible] by herself but had thanks "in
[illegible]" and has been very much pleased
with the trip. - We are all in good health
and enjoying this delightful winter
weather. [illegible] J.C. [illegible] [illegible]

good, which the only drawback to
living here is the want of schools for the
Children, and although we have part of the
services of a French Governess & Miss B.
nevertheless, it is not the necessary discipline
of a school having first acquired better
these here. Make it do for the present.
I thank you sincerely for writing and for
your kindly interest in us & thoughts respecting
the company & thanks my Minister too
[?] you are extremely obliged for your
pointing out my carelessness about your
[?] never have occurred again. - I like
[?] you were write whenever you-
are in the mood and command my
services whenever you are there. - With
kind regards from Mrs H. Miss B. & the
[?] yourself, & wishing you a happy new
year I am sincerely yours [?] Huntington.
Please remember me to Mr. McB.-

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great, & about the only drawback to living here is the want of schools for the children, and although we have part of the services of a French governess & Miss Q's assistance, it is not the necessary discipline of a school growing girls require but we shall have to make it do for the present. I thank you sincerely for writing and for your kindly interest in us & though regretting the annoyance & trouble my blunder has caused you am extremely obliged for your pointing out my carelessness & trust you will never have occasion again. - I hope however you will write whenever you are in the mood and command my services whenever you need them. - With kind regards from Mrs H. & Miss Q. to Mrs Lanier & yourself, & wishing you a happy new year I am sincerely yours E. H. Huntington.

Please remember me to Mr J. H. C. -

Decemr. 16th 1885.

My dear Cunningham,

We are now comparatively flush and I think it will be as well to pay up some of your men so we are prepared to meet your orders to the extent of 30.000. to be divided as may best meet your wishes & their needs. – I see by Brest's last mem. that Kenning want 30.000 by the 26th. so you can let him have a goodly portion if you like. –

Yours very truly
[illegible]

Hongkong,
Decemr. 15th 85.

Messrs. Jelfellan Wood & Co.
Singapore.

Gentlemen,

Under date June 6th. we requested you to forward 4 "Penang lawyers" sticks, to Captain C.H. Rancom Miller, Mass. U.S.A. c/o Russell & Co. Boston (44 Central St.) if direct sail offers otherwise by Suez St. & N.Y. c/o Russell & Co Wall St. in charge of Captain. Can you inform us if you have sent them & if so by which vessel?

& oblige
Yours very truly
Russell & Co

Hong Kong, Decr. 15th 88.

Messrs. Kelly & Walsh Ltd.

Shanghai.

Gentlemen

Under date there 6th

we [illegible] you & [illegible]

"[illegible]", [illegible],

[illegible], [illegible], [illegible]

N.Y.C. & [illegible] & Co. [illegible]

[illegible]

[illegible]

[illegible]

the [illegible] of [illegible]. — [illegible]

[illegible]

[illegible]

Yours very truly

[illegible]

Decr. 16th 1888.

My dear Cunningham,

We are

now comfortably fixed

and I think there be

a nice Shop up here

of your Dress so we are

Confident & trust you [illegible]

to the extent of 30,000. &

[illegible] as many back.

Trust your wishes & [illegible]

[illegible]. — I see by [illegible]

[illegible] [illegible] Turning

next 30,000 by the 26th. [illegible]

you can let him have a [illegible]

[illegible] if you like. —

Yours very truly

[illegible]

Hongkong, Decemr. 17. 85.

My dear Smith,

Dunlop came to me today about his agreement, his fourth year expiring July 1st. 86 (Salary £700.) & if it is not to be renewed he wants the six months notice. I asked him if he would renew on same terms and he said "No" but would let me know his expectations. — He said he received bad news about his mother by last mail & wished to know what the custom was about having a run home! I told him there was no "custom" about it, and that we felt more like reducing salaries than increasing them but would refer the matter to you. He is a good correspondent but I think he gets fully as much as he is worth and no doubt his place can be filled at £500. or less from London. — Henry Jeffries formerly of Russell Sturgis & Co. and Elliot & Co's correspondent, is looking for something to do & undoubtedly could fill the position well & would be glad to do it on $2500. & allowances

At any rate we cou'd doubtless arrange to fill his boots, during the six months notice. He has not yet said how much he wants but he will probably expect £50. advance at least and if so I should be inclined to let him run home & stay there! — There is nothing new to give you by this steamer. — Every thing very quiet. — Burt is finishing up at Canton — thinks it possible he may put the Contract for the "Hotchkiss" plant through in a day or two (very doubtful) and is postponing his departure on that account. —

Yours very truly

E. H. M. Huntington

P.S. How would it do to take Jeffries on, if he will agree, at $100. a month & find himself, until he is thoroughly installed & Dunlop leaves & then to take over the position at $3000, clean, no room, & no allowances. — or if there should be room in the Hong, $2000. & mess all.ce of Co. p. mo.? —

December 17th 85.

My dear Cass.

Many thanks for your Chits of 12th 15th & 15th. $20.000. loan @ 6% agt Sugars is all right, and if you can get more on 12 Mos at 5% do so and Employ it best you can, say 30.000 more, 50.000 in all. and if you can't use it, let us know from time to time & perhaps we can. O.K. & all right.— I am strongly of the opinion that Willard will do more harm than good to our Boston interests by

Continuing his interference there and hope you will write and decidedly & otherwise you see fit to stop it, in your own way.— You need not fear of losing any business anywhere in consequence. New York is all he can handle & more too. You can put the whole blame & responsibility upon my Shoulders & tell Willard from me if you choose.

Alexandria 17. [illegible].

My dear Sir. Many thanks for your Bills of 12th & 13th & 1200. [illegible] 6% [illegible] disposes is all right, and if you can get there a- 12 Mos at 3% do so and Employ it that you can, say 30.000 more, 3000. in all. and if you think [illegible] it let me know from time to time & perhaps we can [illegible] a [illegible] - [illegible] by [illegible] of this [illegible] Mr. Wilkins was to come home, New York & then Boston [illegible] by

Continuing his [illegible] here and like you this [illegible] - any [illegible] Whenever you see fit [illegible] [illegible] it, a [illegible] now day. - You need not fear of having any [illegible] anywhere in Consequence. Your [illegible] is all he can handle [illegible] this. You can [illegible] this [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

that of the weather & increase his business
& I have no doubt that it is all the
[illegible] [illegible] Boston entirely, directly
[illegible]; so far as [illegible] are concerned
to me there are quite [illegible] who's thoughts
Complete [illegible] must not be interfered with.
What the [illegible] we have had upset
I believe in looking these up all
the [illegible] now; they are [illegible] [illegible]
[illegible] [illegible], and I am a [illegible]
[illegible] — The [illegible] [illegible] it is [illegible].
[illegible] whatever you do [illegible] have to
[illegible] the [illegible] [illegible] [illegible] [illegible]
[illegible] take the [illegible] suggested if you
agree [illegible] — [illegible] say so. — [illegible]
[illegible] you [illegible] [illegible] [illegible] it [illegible]
[illegible] — Yours very truly
[illegible signature]

that if he wishes to increase his business & to have us back him up in N.Y. he must drop Boston entirely, directly & indirectly, so far as R.T.&Co are concerned as we have our Agent there who is thoroughly Competent & must not be interfered with. When we know we have good agents I believe in backing them up all we know how, they are more interested in their work, and to use a slang expression - "You know how it is yourself." I suppose whatever you do will have to go through the N.Y. House but J.M.F. Jr will doubtless take the stand suggested if you agree with me and say so. - If this reaches you at Shanghai talk it over with Smith - - Yours very truly
C.H. McKnight(?)

December 7th 1885.

My dear Smith.

Dunlop's agreem't. Expires July 1st (present year at £700.) and he wishes six months notice if it is not to be renewed stating that he shall require an advance. He also wanted to know the custom as to having a run home, that his mother was failing, etc. I replied briefly, that we were more inclined to reduce than raise salaries & that there was no "custom" as to running home, & asked him how much of an advance he expected. He wanted [illegible]

terms which I declined to make. I suppose he will ask for £50. advance at least, a chance to visit home, a coach & six, & the privilege of running the business.. He is a good correspondent but is paid now more than he is worth, & though it is desirable to keep along with men we have I think we can do better than to keep him at higher pay, either by sending to London or by relying upon local talent. Henry Jeffries who was formerly partner with Russell & Sturgis & afterwards correspondent with Ellis & Co, whom Geo. highly

Alexandria, Egypt. 1888.

My dear Aunt:

[illegible]

[illegible]

recommended as a systematic, quick, competent worker is here seeking & would doubtless be glad of a salary of $2500. — If you approve we might offer him $100 a month finding himself until Dunlop breaks him in and leaves, promising him the position then at $3000 clean, or 2000 with mess room. — It is very quiet in imports, shipping, & Exchange falling. — We are doing something with Lyons but prices are getting fearfully high & silk scarce. — Kerosene is firm at $1.50 bat duty. —

Yours truly
[illegible]

I enclose note for Caas which please read & hand him if with you or forward it at [illegible]. —

Decemb. 17th 85.

My dear Koch.

Yours 6th received.
Too bad about W. Han Cheong, 100 B/-
If Mollard is expecting this
lot perhaps you had better
make up a wire when you
are sure & send it on to Rio.
You will see that Armandy
takes the offer at 550. Thai-
He picked up the first offer
mighty quick, for his own %.
I see no objection to your
taking the 10 B/- old silk
if quality is right & price
is cheap & then offering to
Lyons at a profit. — Exchange
Stew 43 — weak.

Yours very truly
C. H. M. Huntington

He also recommends our
Condensing the Sales &
Correspondence dept's of
Annie placing it in
his charge. He has
not yet cried for the moon
but he seems to have British
& Scotch impudence enough
for anything and does not
mean to have things pass
him from the want of the
asking. Nothing new

Yours very truly
C. H. M. Huntington

[illegible] as a [illegible] [illegible] competent,
worker in [illegible] [illegible] [illegible] doubtless be glad
of a salary of 2500 — if you offered [illegible]
might offer him 100 a month [illegible] [illegible]
[illegible] Dunlop [illegible] [illegible] [illegible] [illegible]
promising him the position [illegible] [illegible] 3000 clear,
or 2000 with [illegible] [illegible] [illegible] [illegible] [illegible]
in [illegible] [illegible] [illegible] [illegible] [illegible]
doing something [illegible] [illegible] [illegible] [illegible] [illegible]
fearfully high & [illegible] [illegible] [illegible] [illegible]
firm at [illegible] 100 [illegible] [illegible]

Decemb^r. 19th 85.

My dear Smith

Referring to the enclosed desp^h Mr Dunlop has presented his views, as follows, advance of £50. per year for three years, & at the end of total six years service to have a run home on usual terms.— i.e. in July '88 & have the privilege of visiting his Mamma, I presume at our Expense of the Care Manager &c.

He also recommends our condensing the Sales & Correspondence dept^s, of [illegible] placing it in his charge.— He has not "cried for the moon" but he seems to have British & Scotch impudence enough for anything and does not mean to have things pass him from the want of the asking.— Nothing new.

Yours very truly

C H M Huntington

March 19th. 86.

My dear Chief:

Referring to the enclosed copy, [illegible] he presents his claim, as follows, advance of £80. Expenses for three years, & at the end of that time his [illegible] have a sum due in [illegible] terms. — i.e. in July '88 & have the privilege of renewing his licenses. I presume [illegible] scheme of the [illegible] &c.

I also recommend our endorsing the Deed & Correspondence dept. of same placing it in his charge. — He has asked [illegible] for the [illegible] [illegible] & [illegible] [illegible] every thing [illegible] have things [illegible] him from the [illegible] of the [illegible]. — Nothing new.

Yours very truly

E. W. Huntington

Yours very truly
E. W. Huntington

"Gaelic".

Hongkong, December 18, 1885.

My dear Dexter,

Yours of October 14th came by last mail and I am very much obliged for the time and attention you have given to our proforma proposition. I am not surprised or disappointed at the result for I knew the difficulties you would meet with even if your personal inclination should lead you to favor a new departure. With all due respect to the opinions of the Directors & agents of your Mill, & your own conservatism in the care of their interests, I still think the time is approaching when you will find that some arrangement with us to represent the Pepperell Co in China will prove to their advantage. We should like to be their special agents and if we were so appointed, & to be their sole representatives, consignments would not be necessary, finance could be safely arranged, and by agreement with the Hongkong & Shanghai or other local Bank the risk on Silver could be reduced to nil. We do not ask you to consign or to take an extraordinary mercantile risk. If order

Private.

Hongkong, March 18, 1888.

My dear Dexter,

Yours of October 14th came by last mail and I am very much obliged for the time and attention you have given to our proposed proposition. I am not surprised at disappointment at the result for I know the difficulties you would meet with from of your general inclination which tend you to favor a new departure. With due respect to the opinion of the Directors & agents of your bank, & your own Commission in the case of this interest, I still think the time is approaching when you will find this same arrangement with us to represent the Company here in China also of to the advantage. We should like to be their agents and if we were so appointed, & at the time the representation, arrangement was not be necessary, finance could be safely arranged, and by agreement with the Hongkong & Shanghai, or other local Bank, the risk on silver could be reduced to nil. We do not ask you to arrange or take any extraordinary mercantile risk. If orders were

sent by us you would be placed in funds
on Shipment to the Extent of 80% at least.-
However I will not bother you with further
repetition and can only state that if the
time ever comes when you can use our
services in any way we shall be glad to
have you command them.-

The Northern ports are
now closed for the season & business in
all American Cloths is over. The import
has been larger than ever before but at
such low prices for goods & bills of Exchange,
as to have given anything but a satisfactory
outturn to the owners. The fall in Exchange
has been steady and today is the lowest
point ever known. I have just sold 4 2/5
bill on London at 3/4½ pr. dollar, & same
on N.Y. at 83c U.S. Cy pr. dollar Mexn. So
you can see why it is that those familiar
with importing American Cloths, wonder at
& discuss the reasons why our English friends
can sell so cheaply, or keep on losing so heavily.
Certainly at no time this year have we been
able to buy or contract for any goods in America
to lay down at an Exchange of 3/5 (basis) that
would not give a loss & Exchange today is 3% less.
Can you tell me how Sardines can pay

such by us you would be placed in funds
on Shipment at the Rate of 80% or less.-
However I have not written you one further
application and can only state that if the
time ever comes when you can use us
Service in any way we shall be glad
to have you command them.-

The Northern Bills are
now closed for the season & Business in
all American Bills is over. The highest
has been larger than ever before but at
such low Price for goods & Rate of Exchange
as to have given anything but a Satisfactory
return to the owners. The fall in Exchange
has been steady and today at the lowest
point ever known. I have just sold [illegible]
bills on London at 3/4½ per dollar, & Same
on N.Y. at 80 c/s pr dollar (Prem). So
you can see why it is that these [illegible]
Bills - including American Bills - Northern
& Chinese the reason why our English friends
can sell so cheaply, & keep on doing so heavily.
Certainly at no time this year have we been
able to buy or contract for any Bills in America
& pay them at an Exchange of 3/6 [illegible] that
would not give a loss & Exchange today is 3/6 [illegible]
Can you tell me how Dawkins can buy

7d pr Russian Heads & sell them at Taels 2.60 on an Exchange of 4/8 pr. Tael & make money! I begin to think that certain discriminations are made in their favor while at the same time these English buyers are doing all in their power to keep Manchester Goods comparatively lower & so in preference to the buyers. It is undoubtedly their policy to smash markets on both until they have driven every one out of the trade thinking they can then have the game to themselves. They are rich & ambitious and as Manufacturers are playing into their hands they may push their scheme through. If they succeed they will soon say Good bye to our Yankee friends. - With regards to Nabyam

Yours sincerely!

E. H. M. Huntington

A happy & prosperous New Year to you in every way. -

[illegible] per Centum [illegible] at [illegible]
in an Exchange of [illegible] & make Money.
I begin to think that certain discrimination
are made in their favor, while at the same
time these English Buyers are driving all in
their power to keep Manufacturers from un-
doubtedly [illegible] & do in preference to the
buyers. This undoubtedly their policy to [illegible]
market in such a [illegible] they have driven every-
one out of the trade thinking they can then
have the game to themselves. They are rich
& ambitious and as Manufacturers are playing
into their hands they may get their scheme
through. If they succeed this will soon play
[illegible] to our [illegible] friends. - With regards of
[illegible]
Yours sincerely,
[illegible]

A happy & prosperous New Year to you in
every way. -

"Gaelic."

Hong Kong, December 18th 1885.

My dear Dick.

I enclose duplicate documents for Matting and have nothing new to add to my last of the 9th. - The "City of N.Y." is due tomorrow and if she brings anything from you I will acknowledge receipt of in time.. Miss Q. is settled & seems to be as much at home as if she had always lived here. Mrs & the children were delighted to see her of course & Mrs is putting her through her paces in making calls. The festivities continue & today & tomorrow the annual regattas take place with the usual half-holiday, but I don't care for any in mine thank you! On Monday evening a banquet was given to the Gov. & his daughter who leave tomorrow and next week the Christmas drinks follow. So it goes and if I were twenty years younger no doubt should take pleasure in keeping it up with the best of them, but as it is I am quite satisfied to keep out of the swim. We wired you yesterday on some ships, with all the privileges possible and if you cannot work them hope your counter-offers will lead to business. All freights are d-d dull, the

Albion.

Hong Kong, March 18. 1888.

My dear Dick.

I make duplicate-account for nothing and have nothing new to add except that of the 9th. - The "City of Pek." is due tomorrow and if she brings any thing from you I will acknowledge receipt of it in time. Mrs B. is better except she is much at home as if she had almost lived here. Mrs & the children were delighted to see her of course & Mrs is putting her things to pass in "taking care". The [illegible] Athletics & [illegible] the annual regatta take place over the usual half-holiday, but I don't care for any in them without you. On Monday evening a banquet was given to the Gov. & his daughter who leave tomorrow and next week the Cricketers Annual follows. If it were and if I were twenty years younger as both [illegible] take pleasure in 'keeping it up' - the best of times, but as it is I am quite satisfied to keep out of the shows. We were out yesterday on a [illegible] with all the privileges possible and if you cannot work better take your account - often wire back to business. The freights are d-d dull, the

world over, and I don't see any chance for improvement for some time. We can use a few sailers in about a couple of months if we can get them cheap enough otherwise we shall go for steam. Cass has gone to Shanghai on a trip and I have requested to talk over with Smith this matter of Willard's interference in Boston and have written both of them my views, which are yours, in most decided terms, asking them to officially direct the N.Y. agency to instruct Willard to let Boston alone, in toto, directly & indirectly; and if it is not done I shall not drop it until it is. And if there is much more trouble with Willard I will go still further & arrange to have our N.Y. Tea business open to any & every broker. I have always thought it weak & silly for J.M.F. Jr to so tie himself up with him as to drive off other business and as all the other partners take some stock in my suggestions as to the Tea I think eventually we can bring Mr Willard to his milk. Unfortunately Cass is under (or thinks he is) obligations to him for favors shewn in the past but "business is business" and no agency can work advantageously if it is handicapped in any way. Cass is beginning to realize this from his own experience and

work over, and I don't see any chance for
improvement for some time. We can see
a few rallies in about a couple of months if
we can get these cheap goods [illegible] we
clear [illegible] [illegible]. [illegible] [illegible] [illegible]
or a fight and I have requested to talk over
with Smith - this matter of Wilbur's interference
in Boston and have written both of them my
views, which are plain, in most decided terms,
asking them to officially direct the N.Y. agency
to instruct Wilbur to let Boston alone, in
toto, directly & indirectly; and if it is not done
I shall not keep it until it is. Most of them
is much more trouble with Wilbur I will
be [illegible] further [illegible] than our N.Y. [illegible]
business [illegible] to any [illegible] [illegible]. I have
always thought it most folly for N.Y. to
tie himself up with him as to [illegible] of
other business and as all the other features
[illegible] which is my suggestion as to this
[illegible] I think practically we can bring Mr.
Wilbur to his senses. Unfortunately Case is
under the thumb (he is) obligations to him for
favors shown in the past but "Business is Business"
and the agency can not advantageously if it is
handicapped in any way. Case is beginning
to realize this [illegible] he is own business and

I think will favor my views. J. M. F. Jr
is fond of his ease, tuss & avoid trouble with
Boston, his obstinate. At the same time he
& all of us have confidence in you and I believe
we can amicably adjust things so that you
shall have full swing. All this is strictly
between ourselves — Meantime be patient.
Go for everybody you can, win their confidence,
keep things in your own hands, see them
all constantly irrespective of anybody in
N.Y., you certainly have the right to make
friends & acquaintances with whomever or
whenever you please, and all will come
right side up in due course. You know
pretty well that your interests are mine
and that I do not drop a subject until
carrying my point, or until every stone
is turned in the attempt. — Cass will not go to
America this season and you will have to
keep your eyes peeled on competing agents
when they are drumming Boston, follow
them up sharp. Keep thick with A. H. C.
D. H. & Co. R. & A. R. & W. C. & S. Williams. Elwell.
Jordan Marsh on Matting & Silk piece goods.
and put all the new men you can on your
visiting list & see them constantly and in
due season you will reap if you faint not.

[illegible] J.M.T. [illegible]
[illegible]
[illegible] At the same time he [illegible]
[illegible] Confidence [illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible] Williams. [illegible]
[illegible]
[illegible]
[illegible] Constantly [illegible]
due season you will reap if you faint not.

make RB&Co. interests your own in every
direction. Cotton Goods are now closed
for the season at Shanghai and RB&Co
are doing all they can for Consignors
but though the import of Amn. goods has been
larger than ever before prices have been
low & the steady fall of Exchange has made
results very bad. I sent Sampson's letter
up and have been at them steadily to sell
all consignments but it has been a very hard
year for all kinds of Cotton Goods & the uncertainty
of Exchange, value of silver, want of money.
The war agencies on transportation, etc.
have played the very devil, & made it very
difficult to do a decent business in any
import. I hope you will have a successful
& happy new year & find things more congenial
to your taste as time goes on and do not
doubt times will improve and so help
you on to that end. I was very sorry to learn
of your brother Ned's death & fortunately my
remembrances of him are connected with
him before his last sickness & sufferings and
I therefore recollect him as always bright and
cheerful even when most men would have
succumbed under such a sad experience
as his with his slowly dying wife. I have

reached the end of my paper & must stop. With kind regards
from Mrs. & Miss Q— & best wishes to Walter & all inquiring friends.
Yours very truly Mills.

with Mr. Cuthbert your son in every
direction. Cotton Goods are now [illegible]
for the season at Shanghai and the
are doing all they can to [illegible]
[illegible] to import of Mr. [illegible]
begun. [illegible] were before Prices have been
low & the likely fate of Exchange [illegible]
results very bad. [illegible] letter
up and take care at these [illegible]
all consignments but it has been a very bad
year for all kinds of Cotton goods & the uncertainty
of exchange, value of silver, want of money,
&c. [illegible] or transportation, etc.
have played the very devil, made it very
difficult to do a decent business in any
respect. I hope you now have a successful
& happy [illegible]
[illegible]

Hongkong, Decemb.r 29.th 1885.

My dear Dick.

Yours of Nov.r 20.th came duly to hand and duly noting same I must answer it hurriedly as we have both the French & Am.n mail closing to day. I can manage the finance for the regular box trade inv.ces as usual, so that if you send a L/c it will be used for outside shipment entirely. I wrote you fully about Willard last mail & have since received assurances from both Cass & Smith that he shall be withdrawn from Boston altogether, and they promise to send me copies of their letters to this effect to N.Y. so in due course you may get some thing from I.M.F. Jr on the subject. Don't appear to know anything but there is to be no half-way work about it and if you see W.s interference anywhere let me know. I have told Smith & Cass that I would take the whole responsibility of Boston being more successful under your untrammeled agency, and as Cass will not go home this season you will have a chance to swing the present kind of work. See that every one mails a L/c early & a letter of instructions

Hongkong, Novr. 29th 1885.

My dear Dick,

Yours of Nov. 20th came duly to hand and duly noting same I must answer it hurriedly as we have both the French & Amer. mail closing today. I can manage the finance for the regular box trade same as usual, so that if you need a $ it would not be [illegible] shipment entirely. - I wrote you fully about Wilson last mail. I have since received a message from [illegible] & think that he [illegible] be withdrawn from Boston altogether, and they promise to send me copies of their letters to this effect. If W. [illegible] is in due course you may [illegible] time from [illegible] on the subject. I think after I have anything but this is the [illegible] [illegible] about it and if you see [illegible] any [illegible] [illegible]. I have [illegible] think that I [illegible] take the whole responsibility of [illegible] being [illegible] [illegible] under your [illegible] agency, and as [illegible] here [illegible] this season you [illegible] have a chance to [illegible] the [illegible] [illegible] of [illegible]. - [illegible] [illegible] [illegible] [illegible] [illegible] a [illegible] [illegible] a letter of [illegible]

as to marks, labels, packing & any other special ideas they may have and not wait to wire. Let them give Cass firm discretion. People talk about R. & W. getting better served, if such is the case it is because they leave a certain amount of discretion with us; give particular orders as to matching certain lines, marking, etc. but are always willing to pay a little more for gradings above standard. They also pay very high prices for their finest teas.. They do not receive any advantages for which they do not pay.- Woolworth when he was here took a fancy to certain districts which he thought better of than other buyers has established a trade for them & by sharp advertising &c has made a call for them, but besides this he has trusted Cass implicitly, followed his advice as to accepting offers made him and is a good prompt buyer. Herbert Nash wrote me on this subject last mail and I will answer him fully soon & meantime you can send him as much of this as you see fit and tell him that if he can place as much faith in Cass as we do follow his suggestions when offered, give him particular orders as to selections marks, etc.

a & Nails, Locks, Sashing & any other [illegible]

3

a certain amount of conservative discretion & trust him & as to do the best we can for him even if we have to exceed limits occasionally. I am sure he will not have to complain of preference being shown others. And this will apply to all. If our hands are strictly tied & claims are to be made when we think we are doing our best it naturally leads us to pass a line because it costs a cent too much when we should really buy if we only had buyers interest to consult. As I have said before R&W do not get a single advantage over others that they do not pay for except perhaps when purchases are made under special discretionary order. All of us have tried to bring the Nashs into our way of thinking and I do not believe they can complain of our work for them. We want to do all we can to retain & increase our business relations with them but they ought to know that their interests are our interests and if he will send his L/c early, write fully at the same time his views as to details, selections, &c & R&Wany with some little discretionary power, sending me press copies, he will have no occasion

a certain amount of conventional distinction
& that this was [illegible] to the best we can
for their own if we can & shall think
occasionally I am sure he will not
leave the complaint of Professors being
thus attired - and this will apply to
all. - If we look on society like a chain
on the round when we think we are
doing our best it naturally leads us to
take a line because it [illegible]
much. When we should really try if we
[illegible] without [illegible]. - As I
have said before I do not feel a single
advantage over others that they do not
pay for except perhaps when gentlemen
are made under special circumstances order.
All of us have this & being the [illegible]
our way of thinking and I do not believe
they [illegible] complaint of our work for them.
The [illegible] I do not see the relation &
[illegible] our business relations with them
but they ought to know that their interest
is our interest and if he will [illegible]
[illegible] fully [illegible] this his
[illegible] attention, [illegible]
[illegible] little [illegible]
[illegible], he will have [illegible]

4

to regret it. Mrs H. writes you about her money matters &c. You had better open an a/c with her & remit thro' Mes. when it amounts to £100. or so.. When you are very flush & have enough to my credit I wish you would pay up Stanton Blake on a note of mine he holds, bal^ce about £300. I believe, may be more. He can tell you.. The Footlights Subs^n you can take over if you wish otherwise drop a line to Miss Lillie Wendell, Jamaica Plain, & ask her if she wants it. The Subs^n should be kept in my name however or I shall lose membership. — If neither of you want to keep it up, let it lapse.— With best regards & a happy New Year to Walter, & all inquiring friends. and lots to you.

In great haste
Yours sincerely
Eliza

I just learn from Smith & Cass that RR Co are starting in full force in Formosa Chas & Christy bring two tea men Christy in Formosa. We have contracts [illegible] & many other advantages over others now and complete [illegible] [illegible] friends
no flowers - no cards -

4

Keep it. Mr H. Noble(?) [illegible] you about the money matters &c. You had better [illegible] an [illegible] to Hewitt, Mrs. [illegible] the [illegible] of account & Mo. a Co.. When you are very flush & have enough for my Credit(?) Purse(?) you would pay up Stanton Blake for a lot of [illegible] in [illegible], tell [illegible] about Mrs. [illegible] may be there. He can tell you. - The [illegible] such(?) you can take care of if you wish [illegible] drop a line to [illegible] & Ellis Wheeler, [illegible], & ask him if he want it. The [illegible] should be right in my name however or it the the Membership. - [illegible] you want to keep it up, let it lapse. - With best regards & a happy New Year to Walter, & all enquiring friends. And lots of Love.

In Great Haste
Yours Sincerely
[illegible]

Decemr. 29th 85.

My dear Jeffries.

You know our conversation yesterday was informed so you will not let that influence your decision in regard to other projects you may have in view.. So far as we are concerned I cannot make a definite proposition even if you are inclined to listen to me, for a few days to come, as a point has to be settled which is now hanging fire. I wanted you to know there was "a screw" in the fire, or, rather at it was, and certainly there I have done no harm.

Yours very truly
C. P. Huntington

Decem. 29. 83.

My dear Jeffries, You have

in conversation yesterday

was informed as to this

[illegible] that influence

your decision in regard

to other products you

may have in view. --

So far as we are

concerned I cannot

make a definite proposition

but if you are inclined

to visit me, for a few

days to come, as a friend

let the matter which

is now hanging fire.

I wrote you I know

there was "no more in

the fire", which is at

[illegible] and [illegible] time

I have done the best.

Yours very truly

[illegible]

January 9th 1886.
5 P.M.

My dear Geo.

I have just rec'd a letter from Smith enclosing the copy of correspondence with C. I assured C. before he left that he was not being displaced and that you would be glad to explain to him on his arrival. He seemed rather angry and his death words too hostile. I [illegible] [?] have noticed that we have such correspondence

on Sugar addressed to R & Co Taiwan, open through you as heretofore, but we will address to R & Co Amoy in future & leave you to transfer, transmit &c. in your own way. —

Hoping you are all well

Yours very truly

E. H. Huntington [?]

[illegible] &c. Have just rec'd

a letter from Baird-Enclosing

[illegible] of Correspondence with C.-

Leonard C. before he left

this he was out being dis-

pleased over that you wrote the

[illegible] to Explain [illegible] in

his answer.. He [illegible]

[illegible] angry and [illegible]

wrote his [illegible].. You

[illegible] have written then he

[illegible] this Correspondence

[illegible] Leonard, as [illegible],

but the [illegible] [illegible]

to [illegible] [illegible] his

[illegible] & leave you to

transfer, transmit &c,

in your own way.-

[illegible] you are [illegible]

[illegible]

Yours very truly

[illegible] Huntington

Hong Kong. January 18th 1886.

My dear Herbert,

Yours of Nov. - reached me some time weeks ago and in answering Devens's letter by last mail I hurriedly sent you the sum & substance of what was reply to yours asking him to read it to you. I have since been sounding Cass on the subject of R.T.C. and he confirms what I knew to be the fact. Moodurith's business is almost entirely discontinued and to quote Cass's last note. "He don't bind me to a grade or a $ cost. I know what he can sell & he takes what I send. His Teas cost more in grade value than Acsts' & in fact are dearer Teas as a rule. I never make him a firm offer but post him in Market. When he thinks things are right he says "buy freely." (no quantity named) When he thinks them are wrong he says "act cautiously." When in doubt he says "use your discretion." He trusts me to do my best by him & never complains." - If Nash would invest £50,000. year by year in the same manner he would have a fortune in five years. If he would only let me do the thinking & have full confidence in me I would guarantee them success. A.S.W. closes all this." - Now I think there is a great

Hong Kong: January 18th 1886.

My dear Medhurst,

Yours of [illegible] December. The [illegible] three weeks ago came the [illegible] letter by last mail [illegible] the [illegible] of [illegible] [illegible] acting [illegible] [illegible] on the [illegible] would have a position on your flanks. If he [illegible] [illegible] [illegible] the thinking & leave your Confidence [illegible] I would guarantee them success. [illegible] [illegible] all this. — Now I think there is a great

deal in this. It is perhaps not to be expected that you can give him & ourselves absolute full swing but I have always thought it was the only way in the Tea trade to give all your business to a firm in whom you have sufficient confidence & to leave a wide discretion. I think a greater part of Sims & Woodworth's success in handling Teas was owing to their loyalty to their friends & the discretion they gave. It is human nature Herbert, "to do as you would be done by" and a false policy "to do others lest they do you"! — We have started in Formosa with Christy as agent at Tamsui & Case to supervise & buy generally — We shall have a strong hold then with the Chinese and mean to have the best advantages, let it cost what it may, on this you can depend, and if you want to make money send us your letters of Credit early, with full general instructions as to scattering, shipping &c, ideas, put some confidence in all of us, & give us discretion. We are bound to have the best U.S. orders & business and have too much at stake to take advantage of any one — Give my best regards to Mrs. Aldey. Wilkins &c & everything you can to happy & pleasant ... [illegible] ...

C. L. ...

Hongkong, January 11th. 86.

My dear Dick,

Yours of Decr. 1st. is received and I am glad to see the Box trade is not falling off. — I note you have paid taxes $133.80 o.k. — I wrote you fully about Teas by last mail and send a few lines by Mack on the same subject by this steamer. — Smith transferred your cable about Indian Heads and I advised him to take them if he could get the control of three months product but not otherwise. It is a positive loss, no matter at what price the goods are bought, if we have to contend with others receivers in selling. Jardines & others buy & sell at a loss merely to hedge off American importers & to get freight for their steamers & we have found this kind of competition ruinous and if the manufacturers at home will do nothing towards protecting our own, & consequently their, interests we will have nothing to do with their goods. They can arrange it by terms if they like and we are willing to buy regularly & heavily if we can see even 1% in it & take our turn on the product of the mill but if the selling agents are going to accept contract from us & then before the delivery is completed offer to a competitor & let him authorize his China agent

Hongkong, January 11th 86.

My dear Mick,

Yours of Dec: 1st is received and I am glad to see the Box Trade is not falling off. – I note you have paid taels 153.60.0.4. – I wrote you fully about this by last mail and now a few lines I send on the same subject by this steamer. I have transferred your Cable about Chinese boats [illegible] and advised him to take them if he could get a Contract of three months guaranteed but not otherwise. This a positive loss, no matter at what price the Boats are bought, if we have a Contract with other parties in selling. Unless [illegible] they were at a loss merely to keep off Chinese competition & get freight for their steamers we have [illegible] this kind of Competition [illegible] and if the manufacturers at home [illegible] no bottling [illegible] [illegible] our own, consequently there, [illegible] [illegible] have nothing to do with these boats. They [illegible] arrange it by means of their lids and we are nothing [illegible] they regularly [illegible] if we can see [illegible] [illegible] can trust on the contract of the [illegible] of the selling agents are going to accept contract [illegible] [illegible] before the delivery is complete after that [illegible] complete & let him continue his Chinese agent

t sell at a loss purposely to knock our sales as
has been done these past two years we don't
want the business. I have written Shanghai
house recommending them to make some
arrangements with the Southern Mills, say
the "Augusta Factory", "John P. King" & "Clifton"
buying largely of them if they will consign
equal quantities and if they are willing we
could dispose of all their Export product and
of course would have no desire to sell to other
exporters thus giving themselves to a resolved
better outturn & we cover them certain prices
somewhat - If the Pepp. Androscoggin & Appleton
that will do their part in reasonably protecting
our purchases from them we will take hold
again strongly but if they are going to play into
Eglish hands who not only do all they can to
depreciate goods & prices & lose money themselves
but seem bound to kill the trade also, we do
not want anything to do with it. - It is
hinted that Jardines have bought all the
product of the above Mills for a year! — I
hope you will have been able to do something for
the Shanghai but doubt if they feel much inclined
they unless you have been able to offer them some
sort of protection. There is not much of interest to
write - by this mail - General business is dull

[illegible]

[though] Kerosine is doing rather better. There would be a good profit on vessels arriving now if Exchange was not so infernally low. We have the "Agency" close at hand which would pay handsomely had not I. M. Co. drawn in Am gold instead of Mexican dollars. – So it goes! – Do look sharp after your Tea-men, [as] Cass will not go to America. – He is twice [as] very busy organizing Formosa affairs & we shall drive a very strong team there this [n]ext season. Cass & Chinky – have the pull with the best Chinese tea men on the island besides having the steamer agencies out between you & me there will be a cable laid from Amoy [to] Tamsui by the opening of the new season, I think. We are making every arrangement complete without sparing expense to take & hold the lead on this island & give our friends at home the benefit on Teas. – Nothing more this time except kind regards to all, as well as to writer & yourself –

Yours sincerely
[illegible]

...ugh. Benares is doing rather better. Then
...ould be a good Profit on such arriving
...ry of Exchange was not so uniformly
...on. We have the Spanish dollars which
...ect pay handsomely [illegible]
...In fact the sales of Mexican dollars. — So it
...e! — We look sharp after your tea - even
...Tea was not [illegible] — We at once
...ery busy organizing [illegible] &
...e shall have a very strong team there the
...ext season. [illegible] - here the [illegible]
...that Chinese the [illegible] on the island [illegible]
...among the Chinese [illegible] now between you
...me there will be a better [illegible] for Amoy
...[illegible] by the opening of the new season.
...British. We are making every arrangement
...complete without [illegible] to take
...[illegible] the lead on the island & [illegible]
...friends at home the benefit in this. —
...Nothing new. [illegible] being
...goods [illegible], as well as [illegible]
...elf

[illegible]

Hong Kong, January 1st. 86

My dear Dexter,

You will notice from circulars that the year closed at Shanghai with quite heavy sales of American goods but just look at the rate of Exchange. Jardines were the principal sellers as usual, and rumor now has it that they have bought your product for Export, as well as that of the Indian Head & Appleton! — It may be true, but I doubt if either side would care to tie themselves up for a year in the present state of general business and the uncertainty hanging over the silver question & our currency. However, we have concluded that it don't pay to import under present system of American selling without any protection whatever to the buyer. — As it is now, if we should contract today for 10,000 [illegible] 4 mos deliveries, Jardines would offer 1/8 more for the 5th month & offer at Shanghai at 1/4 under the market purposely to break the price, so what is the use? — That is the way it has been done the past two years and the American Houses in China are sick of it. —

interest remains to be seen. We would like to keep on with Am.n Goods if we could see a small amount in the business & would be willing to take our turn with others in buying the Standard marks, but there is no money, or anything else in it, but disgust, if we have to compete with several others in selling same marks as we must do so long as the Mills encourage that style of trade. If price keep down to about 6d with you China will take quantities and I expect to see pretty large business done in them again this coming season. If you ever see Devens talk over the subject with him and if you can suggest an operation at any time that will give us a profit & stop interference of other shipments while we are receiving & selling our purchases we shall be happy to go in. We are pegging away here on the small lots, 10. 20 Bales at a time & make a brokerage on it. I think we can gradually increase & work it up to some importance as dealers now begin to come back for the goods. I suppose some demd Dutchman will show up in competition, however, as soon as we have paved the way for him! — With best regards to yours & Rebecca.

Yours very truly,

[illegible]

and so he can keep the
right open for the future.
Both Mrs H. & myself have
been out of society - for
fifteen years we know very
few of the people who will
have to be invited & for many
reasons which will occur to
you. we would rather be in
the back ground.. It is
well known here that the
visitors are away & if any

[illegible]

About the Race
tiffin. etc.. I have told Mr
Tripp that we would have the
Stable as usual and I am
an inactive Steward. but
unless you otherwise wish
we much prefer our duties
there and there.. He
can easily offer the room
& somebody else & thus
retain the privilege of the
[illegible] can [illegible]

[illegible]

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criticisms are passed at all they w[...]
be upon us personally. for which I
say in passing I don't care a dam[n]
However. if you wish to keep up th[e]
we will go ahead and put it through
best of our ability .. if not, it is a ve[ry]
time to drop it .. As time is getting
kindly wire me your conclusion .. I
see from Fe that we may have to a[dd]
more money but I shall stave it of[f as]
long as possible ..-

Yours very tr[uly]
[illegible]

[illegible]

it costs me $50. pr mo more to
live at Roseville. However, we
may be able to reduce the average
after three months trial as we
will keep on the best way
we can. Annie has been seriously
ill with a diphtheritic throat
and had a narrow escape, but
Dr Morrison was constant & vigorous
in his treatment & she is now
convalescing. Jack. Lil. Meg.
Wig & Carlin are all well & carefully
attended to by Paul, the children & the
coolies. The grounds & gardens are
flourishing & every thing looks well
& blooming. Mr Mayer & D'Amico

My dear Father.

Yours of Decemb 19th from
Aden came by last mail and we
were very glad to learn you were
getting along so nicely with fair
prospect of reaching Paris by the
fair day. Every thing is running
much the same as when you
left. Wheeler has been & gone after
passing a week & Bush departed
immediately in Cunninghams
arrival, middle Decemb. On
Coming ashore after bidding you
good bye we had a cable from Foka
announcing arrival of my wifes sister
Miss Quincy, [illegible]

Home of [illegible] 19th

Adam came by last mail and we
were very glad to know you were
getting along so nicely and - for
[illegible] of reaching Paris by the
first day. Everything is moving
[illegible] the [illegible] as usual. You
left. [illegible] has been gone after
[illegible] & [illegible] [illegible]. [illegible]
[illegible] in [illegible]
[illegible]. [illegible] [illegible]. [illegible]
[illegible] [illegible] after [illegible] for
[illegible] [illegible] we had a letter from [illegible]
[illegible] [illegible] of [illegible] [illegible]
[illegible] [illegible], [illegible] [illegible] [illegible]

[illegible]
& Cook the 30. [illegible] here +
live at [illegible] .. However, we
may be able to [illegible] the [illegible]
after three months [illegible] we [illegible]
will keep a few last [illegible].
in Case. Annie has been [illegible]
it is - a delightful [illegible]
and [illegible] a [illegible] [illegible], [illegible]
the [illegible] [illegible] [illegible] [illegible]
in his [illegible] + she is [illegible]
[illegible] .. [illegible]. [illegible]. [illegible].
[illegible] + [illegible] are all [illegible] + [illegible]
[illegible] to [illegible]. [illegible] [illegible] + [illegible]
[illegible] .. The [illegible] [illegible] are
flourishing + everything looks [illegible]
+ charming .. [illegible] [illegible] [illegible] [illegible]

surprise as we thought she
had given up the idea of coming
but she found she could join
the Co. at Fusco so hurriedly
packed and is now installed
with the Children. We are living
a quiet, common-place life at
Rosebieu and I presume Jones
& Paul find it dead slow but
we cannot do otherwise. We
have done no entertaining, refused
all invitations, and after we have
returned civilities already accepted
we shall do no more than is
absolutely necessary. Our first
months' expenses must have

been rather more than average,
necessarily, so that it will be
a fairer average to take three
months and after that we can
form a better opinion, but on
going over the (years of) past twelve
months the average was £415.
and with the present pay roll
for servants, lighting, heating
the fixed charges alone are
over £200. without our table
& personal servants, and to keep
within my income & live at
Rosehill I shall have to economise
still further. My share of the
December ¼ was £200. & after adding
Chair coolies, Amah & Alien 40

speculation going on in Banks
&c. H.K. Bk. 184 prem. & will
probably go to 200. — Six
months earnings $964,000.
net! — Bonus will go with
next div., not yet decided,
but at least 5/-. Dock
doing splendidly & question
of new stock to take up
loan discussed. — Kindly
remember me most particularly
to Mrs Forbes & tell her she cannot
realize how much we miss
her as well as all her friends
with best wishes for you both
Yours sincerely E Watts

from Buenos Ayres are staying for
a few days & will do something
with us at Canton in Sicks & Sen.
The Agenor is due with Kerosene
and I hope to get $1.65 which
will give good profits if Exchange
does not drop any more. Mr
Jackson tells me the N.Y. agents
will buy our bank dfts against
docts. payable in Sacks or Mexns.
and if financing can be done
that way we can save this
speculation in Exchange which
the other methods subjects us
to. He is writing N.Y. on the
matter & says the rates shall be
made as favorable as possible

Speculation going on in Banks
&c. [illegible]
Probably 8 to 10. — Six
[illegible] Consols 96 [illegible]
[illegible] — [illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
Remember me most particularly
to [illegible] & [illegible]
[illegible]
[illegible]
[illegible]

[illegible] as always for
a few days & [illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible] against
[illegible]
[illegible]
that [illegible] we can [illegible]
Speculation in Exchange which
the other [illegible]
[illegible]
[illegible]
[illegible]

is done. [illegible] New York to
delegate.. The [illegible] factory.
has turned out its first [illegible]
this week & the quality is
first rate. Blackwell [illegible]
seem to be first class.
workmen are at work here
have left on account of being
doing the work so long.
I have advertised in Boston
Providence & others for the
sale of [illegible] & others every
thing to get order in.. The
is very quiet.. Money getting
considerably.. Nothing new

we have [illegible] Money any [illegible]
left here an answer.. [illegible]
[illegible] 7½ per Cent[illegible].
and we raise the credit of them
before making any sale in the
[illegible].. The Exchange comes
I think as you have hitherto.
that we are not doing much
in [illegible] as Coulter's higher
than before. This business
business ought to give us
about [illegible] profits here
[illegible] [illegible] some
probably have to the last [illegible].
There has been quite a [illegible]

in case R.F.S. Ny. want to negotiate.- The Glass factory has turned out its first melting this week & the quality is first rate. Baldwin & staff seem to be good, competent, workmen and we shall soon have sets of samples of every thing the works can produce. I have advertised in Chinese newspapers & notices to be sent to Canton & doing every thing to get orders in.. Rota is very quiet.. Ginseng selling moderately.. Whitney arms

we have off.. Among any low but have no answer. 12. pr Carbines 27. pr Cartridges. and we will see result of this before making any call on the Shippers.. The Exchange business I divide as you have hitherto. Silk we are not doing much in now as Canton is higher than Lyons. This seasons business ought to give us about 7000 profit besides Commns.. Amalista will probably have to be laid up. There has been quite a chan

Hongkong. January 23rd 86.

My dear Dick.

Yours of 10th Dec. received with thanks. The sale of Japans Jones thinks very satisfactory considering the whole caboodle cost only about 50!- He bot them at auction of damaged invoice on its way to Australia! Of course the boxes were the only attraction & I told him he had better send to you but there was some oversight & they went to R.T.&Co NY.- He is very much pleased with result & will probably write you when

"the returns are all in".- I note what you say about next season's business, Mayo, etc. If you see Wright again give him my Chinchin. Can you sound Mayo as to buying our house? I don't want to offer it, at the same time if there showed a chance there of to get a good price I should like to know of it.. It ought to be worth some 15.000.- if things improve at home and a demand springs up for houses in the vicinity of the new park. I suppose there

Hongkong, January 23 '76.

My dear Dick.

Yours of 11th Decr received with thanks. The [illegible] of [illegible] [illegible] reads very satisfactory considering the [illegible] [illegible] cost only about 50.-! [illegible] at auction of damaged [illegible] [illegible] [illegible] [illegible]. [illegible] [illegible] [illegible] [illegible] [illegible] alterations & [illegible] [illegible] letter [illegible] [illegible] but there are some overweight & they [illegible] [illegible] [illegible] - [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

the [illegible] as at [illegible] I [illegible] what you say about next season's [illegible], [illegible]. etc. If you see [illegible] [illegible] [illegible] have any [illegible]. Can you [illegible] [illegible] a [illegible] [illegible]? I don't much [illegible] it at the same time if [illegible] [illegible] a [illegible] [illegible] at [illegible] a good price I [illegible] [illegible] [illegible] of it.. I [illegible] the [illegible] [illegible] $1,000. of things perhaps [illegible] and a [illegible] [illegible] at [illegible] [illegible] in the vicinity of the new [illegible]. I suppose that

is too high at present, but that neighborhood is more desirable some years and I should like to avail of any rise if the right man appears. Will you give my regards to Captn. Lawson & read him the following from our correspondents in Singapore to whom I wrote last June for 4 Penang lawyers. "We failed to find any so instructed our Penang firm to get & forward" "who had been promise them but the local Govt. had prohibited cutting the tree." "One of our dealers (Singapore) is trying to get some from one of the Dutch Islands but has not yet succeeded." - They seem to be getting very "scarce" and if they are finally procured I am afraid the cost will be too high so have written the concern not to exceed five dollars for the 4. - & hope Captain Lawson will approve. - Mrs H. & Miss D. send their love & wishes - my regards to Walter & all friends

Yours sincerely

Fred

is full of them and I accept the delineation [illegible]

and [illegible] Hong Kong January 24th 1856.

sentiment is concerned, but when we come

to [illegible] My dear Brigham [illegible] description of the Almighty Dollar

I shudder at the [illegible] of 18th [illegible] was received [illegible]

[illegible] I am very much obliged to you

for your kindness & consideration in regard to

a [illegible] matter. [illegible]

[illegible] which is [illegible] of a [illegible]

[illegible] 25. [illegible] which

[illegible] 25.

leaving balance 62. for all other Expenses. The amt.

of it is I now have more than any proportion of

Expenses of [illegible] account, [illegible] connected

with a larger & more Expensive Establishment than

we need. I don't think any of us can be accused of

Extravagance and if I were allowed to use my judgment

I do not think the burden on [illegible] would be as heavy

as heretofore, and at the same time all the expensive

Entertaining [illegible] to the [illegible]

[illegible] The [illegible] is

moderate [illegible]

[illegible] the following [illegible]

division. [illegible] 50. [illegible] 22. Cash [illegible].

Total 200 [illegible] balance [illegible],

according [illegible]

all reasonable [illegible]

P.S. There is an old spring [illegible] in the sitting room which has holes left which we keep in order. It hardly seems fit for the drawing room however.

[illegible] too high at present but that neighborhood is
very desirable & easy of access [illegible] I should like
to avail of any [illegible] the right man offers.
[illegible]
[illegible] the following from our correspondent [illegible]
Singapore [illegible] for [illegible] Penang
[illegible] The [illegible] our
Penang firm [illegible] informed [illegible] had been
[illegible] but the [illegible] have prohibited cutting
the tree." One of our [illegible] is buying
[illegible] some from one of the [illegible] Islands but
has not yet [illegible] They [illegible]
selling very [illegible] are finally
[illegible] I am [illegible]
[illegible] have written [illegible]
five dollars [illegible]
your approval [illegible]
love [illegible]

7

is full of them and I accept the situation and shall make the best of it so far as the sentiment is concerned, but when we come to that ruling question of the Almighty Dollar I shudder at the thought of the debt I must incur if I am to "make believe" my income is twice as large as it is! You know this to be 300. a month & out of it I pay to 200. share of Roschill &, 10 to Allen who is more of a General than personal servant, 28. to Chair Coolies who are used in business almost entirely. Total 238. leaving balance 62. for all other Expenses. The amt. of it is I now have more than my proportion of Expenses of State, Extra servant, lighting &c connected with a larger & more Expensive Establishment than we need. I don't think any of us can be accused of Extravagance and if I were allowed to use my judgment I do not think the burden on H.T.C. would be so heavy as heretofore, and at the same time all the necessary Entertaining should be done to the best of our ability & according to your own views. The Olson chow is moderate & Miss Quincy lives in the nursery so that no Extra room is occupied. The following strikes me as a fair division, Yours 50. Herbert 50. Miss Q. 20. Chow 140. Total 260. pr. mo. the balance whatever it may be, nothing to be closely looked after & kept within all reasonable bounds, to be charged to R. & C.

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a part of them and I accept the dedication
and share with the rest of it so far as the
sentiment is concerned, but when we come
to that vexing question of the Almighty Dollar
Subscription at the strength of the [illegible] I must
have it so as to make believe "my income is
this as large as it is. The [illegible] [illegible] & the [illegible].
a [illegible] [illegible] of it [illegible] & Co. [illegible] of
[illegible] [illegible] [illegible] is [illegible] of a general
[illegible] [illegible] [illegible]. [illegible] & [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible]. [illegible] [illegible].
[illegible] [illegible] [illegible]. [illegible] [illegible] [illegible]. The [illegible]
of it is [illegible] [illegible] [illegible] [illegible] [illegible] of
[illegible] of [illegible]. [illegible] [illegible]. [illegible] [illegible] [illegible]
[illegible] a [illegible] [illegible] [illegible] [illegible]
[illegible]. [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] and [illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]
[illegible], and [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible]. The [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible]. The following [illegible] [illegible] [illegible]
[illegible]. [illegible] [illegible]. [illegible] [illegible]. [illegible] [illegible].
[illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible],
[illegible] & [illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible]. [illegible] [illegible] & [illegible].

[illegible] January 30. &c.

[illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] has [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible]
[illegible] it is [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] and [illegible]
[illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible]
[illegible] no objection. [illegible] [illegible]
[illegible] [illegible] his mastership & [illegible]
does not [illegible] [illegible] two [illegible] [illegible].
[illegible] [illegible] [illegible] [illegible] & [illegible]
are all very fond of him & [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible]
try to make it pleasant & agreeable & [illegible]
the [illegible] [illegible], but [illegible] [illegible] [illegible]
[illegible] & if proprietorship is [illegible] [illegible]
[illegible] all [illegible] [illegible]. [illegible] not what you
are kind enough to mention about other contingent
expenses & that you expect a certain number of
large dinners to be given during the winter &c. I
applied for Club membership on arrival but no
action has been taken as change of organization be
prevented. The old quarters open again Monday & I
suppose a vote will soon be taken. In economizing my
living quietly etc., I don't believe this slightest

January 30. 86.

reflection has thrown such a pall upon the house so far but I don't mean there shall be. We may learn the Comnater in taste with Children & also that we are taking our own time in making friends & acquaintances but if you so recast we will four the necessary dinners through the season and it is much easier & more tidy than should Times can also. Perfectly asks me if I would pay for keeping his horses in order and I said we did not care to take the responsibility and that I must draw the line somewhere on Extra expenses. He seems to have mean forward to make it cried if it can be done. I have already written you regarding the Race tiffin and as then stated if you decide it better to follow custom we will put it through to the best of our ability. I have written fully & frankly & trust you will pardon the length of this epistle which you can answer briefly, or postpone noticing it if you are coming down next month. You now have the whole story and I trust you will take it as it is meant to be, a plain statement of facts and not one of complaint or fault finding. I have a horror of getting beyond my depth. Times has not yet seen your letter or this reply as I would rather have your final decision before mentioning the subject. With kind regards, Thus [illegible] [illegible] [illegible]

[illegible]

January 30. 86.

My dear Dick.

Yours Dec 21st received & duly noted. Most of it has already been ans^d. and I am awfully busy so must ask you to wait another mail for a longer letter. Enclosed is Mrs H's check duly endorsed to you. — Best chinchin regards to Walter & all friends.

Yours sincerely
[illegible]

January 26.

My dear Alick. Your Dec 24th
received safely to-day.
Most of it has already
been seen: and I am
awfully busy to want
ask you to write another
time for a longer letter.
Beatrice is [illegible] [illegible] there
they embrace [illegible] [illegible]
Bill-but Chinchen regards
Walter & all friends.
Yours sincerely [illegible].

January 30th. 86.

My dear Forbes,

Your late private letter are ans.d specially so they can be properly referred to. &c. I take a few moments to give you a line which may be of interest: The Glass Factory is a good one & we have a good Supt & make No. 1 glass. flint for bottles of all kinds as well as table-ware & fancy. but for windows. plate. mirror. another furnace &c. &c.

put in through next week. that would give us good Amount of 10000 [illegible]. but I don't believe in lowering stock to any amount in any of these Pitts Cos. only enough to retain management, and I hope the time will come when we can unload. Glass. Rope. Manila S.S. &c &c. - Everything is running along smoothly. H.B. is very pleasant.

Yours very truly

[illegible] Huntington

[illegible] January 30. 56.

My dear [illegible],

Your [illegible] [illegible]

letter [illegible] [illegible]

so they can be [illegible]

[illegible] &c. I take a

[illegible] [illegible] this year a

line which may be of [illegible]

the [illegible] [illegible] is a good

one & we have a good [illegible]

[illegible] No. 1 [illegible] [illegible]

for [illegible] [illegible] [illegible] as we

[illegible] [illegible] [illegible] [illegible]

for [illegible] [illegible] [illegible]

[illegible] [illegible] &c. &c.

But in [illegible] [illegible].

that [illegible] [illegible] [illegible]

[illegible] of [illegible] [illegible].

[illegible] I think [illegible] [illegible]

[illegible] [illegible] [illegible]

[illegible] in any of these

[illegible] [illegible] only enough to

[illegible] [illegible] [illegible]

I hope [illegible] [illegible]

[illegible] [illegible] [illegible].

[illegible]. [illegible] [illegible]

&c. &c. – Everything is

[illegible] very faithfully

[illegible] is very pleasant.

Yours very truly

[illegible]

February 1, 1886

will be needed besides special
workmen for each. We are
feeling our way with a
small staff until we
see what will sell but
of course there can be no
possible profit until
running full capacity —
& that will require about
40 men. As the business
is full of specialists who
will only do their particular
work. After a while Chinese
Can be bot. & them for
perhaps half the work

and if we can dispose of
the large product the
furnace can turn out
it will pay. But it has
been a very trying affair
so far & the anxiety is
by no means over. Now
the thing is to find buyers
for the goods, orders, wants.
etc of what can be made
on present plant. & to see
if it will do to extend it
& to run full.. We are also
negotiating for the new Sugar
Refinery management under
reorganization & expect to

February 1st 1886.

My dear Tucker,

Will you kindly subscribe for one ticket in the Manila lottery advising me of the number every month until further notice charging through P. Co's a/c monthly, or quarterly, whichever will suit you best. You can just send the No on a slip addressed to me & not advise it in official letter.

Yours in haste
Chas. Huntington

[illegible] has obliged to take charge. The appraised value of personal effects was about $442. & the bills about 300. I believe Mr Ackroyd informed me that on receipt of draft to cover the liabilities he would send up everything and if I can do anything to assist you in closing up affairs here pray command me. I understood there was a deposit of only about $175 at the H.K. bank but that your brother had letter of credit. There may have been checks out however but not presented which reduced the balance of 550. which the Bank mentioned. Mr Ackroyd's [illegible] will show.

[illegible]

G. G. [illegible] Potter

February 1st 1886.

Messrs. Decker, [illegible]

Will you kindly undertake for me [illegible] in the Atlantic [illegible] letter advising me of the number every month until further notice changing through [illegible] of monthly, or quarterly, whichever will suit you best. — You can put down the [illegible] in a high [illegible] for the [illegible] above [illegible] in

[illegible]

J.

Hongkong, February 6. 86.

My dear Mr Salter,

Yours of 28th is received with thanks. I have seen Mr Ackroyd who as Registrar takes charge estates & he informs me that he wrote you regarding your brothers, sending schedule &c. under date Jany 26th & also to Mr Bergholz Jany 28th. and says he will write again to day with statement asset & liabilities. This being a British Colony our Consul could not administer and as there was no will the Registrar was obliged to take charge. The appraised value of personal effects was about $442. & the bills about 300. I believe. Mr Ackroyd informed me that on receipt of draft to cover the liabilities he would send up everything and if I can do anything to assist you in closing up affairs here pray command me. I understood there was a deposit of only about $175 at the H.K. Bank but that your brother had letter of credit. There may have been checks out however, but not presented, which reduced the balance of $550. which the Bank mentioned. Mr Ackroyd's a/c will show.

Yours very truly,

[illegible]

G. H. Calton Salter Esq.

4.

[illegible] Ill. [illegible]

My dear Mr. Potter,

Yours of 28th is received and noted. I have seen Mr. Colburn & the Registrar [illegible] who inform me that the [illegible] you regarding [illegible] during [illegible] 26th [illegible] the [illegible] 28th and [illegible] the [illegible] with [illegible] [illegible] Bank [illegible] administrator and a [illegible] no [illegible] to [illegible] the [illegible] value of personal effects was about $412. & the bills about 300. Mr. Colburn informed me that in [illegible] of [illegible] to cover the liabilities he would [illegible] up everything and if I can do anything to assist you in closing up affairs here pray command me.. I understand there was a deposit of only about $75 at the [illegible] bank but that your father had bills of [illegible]. [illegible] may have been [illegible] out however but the [illegible] which reduced the balance of 150. Which the Bank [illegible]. Mr. Colburn's [illegible] [illegible].

[illegible]

Hong Kong, February 12 86.

Hong Kong, February 6th 1886.

My dear Buck.

Please read enclosed & hand to Mr Salter. Ackroyd has written fully to both Bergholz & Mr S. & said account, so all that remains to be done is to hand Ackroyd a check for the estate's liabilities and the effects will be forwarded as directed. The best way I suppose will be for us to pay & take possession & send the things off ourselves, if in the meantime Mr Salter has not already arranged. If there is anything further to be done however I shall be glad to be of service.

Yours very truly

Wm. H. [illegible]

Hong Kong, February 6th 1886.

My dear Bush.

Yours are received & have the Letter . - Telegraphed the [illegible] fully to [illegible] Bingley & Co's & Bank account, so all that remains is the case is to have telegraph a cheque for the Estate's liabilities and the effect will be payable on demand. The best way of [illegible] would be for us to pay + take Possession & have the things appraised, & in the meantime Mr [illegible] Telfer has all along arranged. If there is anything further to be done let me know [illegible] [illegible]

[illegible]

Hong Kong 9th
February 12 86.

My dear Amorre,

Yours 28th Janry
received & Enclosed is Mem:
from A.B. & Co which
Explains itself.. I am
attend to your wishes
on arrival.. Gwogue
is dead & nobody is
using his chop, but
If you will send Sample
re of Rice paper you
require I will try to
get it.. If you have
anything choice or
Frolique in "Curios",
you can send me
about $40. forty
dollars in that way
and I will pay Captn.
"Albany" on arrival
& remit balance to
you.. I should like
to get either an old
bronze, some old
wood Carvings, or

Hong Kong
February 12th 86.

My dear Thomas.
Your 28th Jany
received & enclosed in draw
for £13.16 which
[illegible] duly. I am
attend to your wishes
in amico.. Keoghan
is like [illegible] to
living [illegible] Chief, but
if you have dared [illegible]
to of the Pope you
require I will try to
let it.. if you have

anything Chinese or
Japanese in "Curio",
you can send me
about £40. Into
details in that way
but I will pay Coll.
"Albany" on arrival
to credit balance to
you.. I should like
to get either an old
gong, some old
wood carvings, or

Honolulu, February 18. 86.

My dear Doctor,

Yours of December 26th is received with thanks for your information and for the check [illegible] [illegible] there is not much to give you of news [illegible] in my correspondence [illegible] I have kept posted [illegible] advise you of any important changes. There is [illegible]

[illegible]

something really odd & valuable
leaving the selection to you as
you must have seen across
an out-of-the-way article in
your various wanderings.

Yours in haste,
C. W. Huntington

Hongkong, February 11. 86.

My dear Dexter,

Yours of December 28th is received with thanks for your information and for the Check £30.– I am sorry there is not more to give you of use, or interest, in my correspondence and although not at head quarters for distribution of goods I am kept posted very well & should certainly advise you of any important changes.. There is no business going on at present, as Chinamen have not quite finished their New Year jollifications, but so far as we can ascertain it was a fairly good year to them and we expect to see a good trade for Goods when the Steamers begin to run North next month.. Last month some of the more speculative buyers settled about 3000 Bales of Head Appleton Shtgs to arrive at a small margin to the importers but I have not heard of any Drills purchases yet.. You will doubtless have noticed that proportion of Sheeting Sales was rather larger for 85. viz 63.600 ag.st 28.000 Drills, & that Drills were all cleared while about 7000 Sheeting were carried over. in other words perhaps sales of Drills would have been larger had there been any to offer. I still think however that the masses take Sheetings & that Drills are more in the way of specialties

I have asked K.B.&Co. Shanghai to mail copies of their circulars by Kobe to B.B.&Co. & to B.F.W. New York.

estimate my services & times they may prove valuable in time to come. Bills – Kind regards to Haly and yourself. Yours very truly, Epps Mackenzie

February 11. 86.

My dear Sir,

Yours of November 28th is received with thanks for your information and for the check &c. — I have every time that there is [illegible] to give you of, or interest in any correspondence and always ask at least [illegible] for the satisfaction of both. I have kept posted very well [illegible] advise you of any important changes. There is [illegible] going on at present as Chinamen have already finished their New Year festivities, [illegible] as far as we can ascertain there is a fairly good [illegible] and we expect to [illegible] both when the Chinese begin to [illegible] next month. [illegible] some of the [illegible] about two bales [illegible] at a lower margin to the [illegible] last [illegible] any Silk purchases yet. The new statistics have arrived [illegible] the production of [illegible] silks are rather large [illegible] 2 [illegible] silks [illegible] while about the [illegible] are coming [illegible] in other words perhaps [illegible] of Silk would have been larger than there have any before [illegible] which tells that the [illegible] silks are scarce in the way of [illegible]

The assumption of bath is a question of
Price and if your prices were from 6d 6½d this
year there will be a larger importation than
ever, and as the Goods are Branching out
I think there will be a better demand for
Drills this season than last. If we get
any orders we shall buy your Brand but
we can see nothing to warrant selling in
advance to sell on the open market. I
don't believe you will have competition from
other American Manufrs so long as you
keep up to standard, and there are no new
wrinkles to give you. Keep everything as it
is on Drills - With Sheeting it is different
the masses buy whichever they think are the
cheaper, but for the special cases Drills are
required the best are wanted & that is the
well known long tried P.M.C so I would
not recommend any change - Even though it
may seem for the better. . Did you follow
up your introduction of Dragon Sheetings?
That subject is worth pursuing if prices
should warrant. I will try to write you a few
lines every steamer when the new season opens
but if I miss a mail occasionally you will under
stand there is nothing important to advise but if you
ever want to cable, Devens, at my old office can
put you through. . I am afraid you over-

the consumption of butter is a question of price and if your prices were down to 6d the [illegible] would take a larger [illegible] than now, and in the long run something [illegible]. I think there would be a better demand for Butter this season than last. If we put any orders on others for your house but we can see nothing to warrant putting in [illegible] to sell in the open market. I do not believe you will have complaints from other Canadian houses as long as you keep up the standard, and there are no new [illegible] to [illegible] you. Keep everything as it is on Butter. With Cheese it is different [illegible]

[illegible]

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Hongkong, February 13th 86.

My dear Dick,

Yours of Dec 30th is at hand and I am happy to see the Matting promises well & that you are making progress with Teas. When your first year is up kindly send me memo. of balance sheet showing how much we have made, division of profit, etc. and I hope this coming season to throw more into your hands. I can't very well do much without L/c in your favor as I am not supposed to do anything on my own a/c, but still if good opportunities occur I will try to manage it somehow. I am afraid you will be disappointed at result of this first season but I shall be rather more in the swim this summer & doubtless have more chances open. I think Coe will be down before Tea opens & I will talk freely with him & get him to take particular pains to follow up small shipments to you. He will have more assistance & consequently more time to look into outside pidgin and it will be very strange if he cannot manage to do something handsome for the a/c.. I find my expenses just about run away with my income so far. Mrs H. joins & send their love & with my best chinchin, & regards to all friends including Walter. Yours sincerely

Miles.

Washington, February 13th 86.

My dear Dick,

Yours of the 3d is at hand and I am happy to see the flattering manner and that you are meeting prospects with ease. When your first year is up kindly send me memo. of balance sheet showing how much we have made, division of profit, etc. and I hope this coming season to throw more into your hands. I can't say now as much without [illegible] your favor as I am not disposed to do anything in any way to hurt [illegible] of your opportunities now [illegible] by the manner it [illegible]. I am afraid you will be disappointed at results of this first season but I think the battle [illegible] in the [illegible] this summer & conditions have more chances [illegible]. I think [illegible] will be clear before the year [illegible] & I have talked freely with him & [illegible] particular points & follow up about [illegible] to you. He will have more assistance & consequently more time to look into outside business and it will be my charge of the current business to do something conclusive for the [illegible]. I find my experience just about now [illegible] with my success so far. [illegible] with my best wishes to you & all friends including Mother. Yours sincerely

[illegible]

Hongkong, March 6. 86

My dear Dick.

There is nothing particularly interesting to give you by this mail.- It is between wind & water & there is no business doing. Last week were the races so we all went to Canton, wife, children, Miss C. & self where I got a d-d bad attack of gout which lasted about four days, & shut me up in the house two days after returning. Smith has been down here for ten days but returns Monday.. Cass also, the latter is making preparations for a big Formosa business this season and I told him to begin his telegrams to you, direct, early, & to keep at it all the time he promised to do so and to assist you in every possible way to get orders, so please cooperate with him thoroughly & as you will be more independent this summer do all you can and in the best way you know to drum up recruits & to keep old friends satisfied. Mrs L. Miss C. & all send their best chinchin as well as yours sincerely Mills.

Regards to Walter & all hands.

Hong Kong, March 4. 86

My dear Dick: There is nothing particularly interesting to tell you by this mail. It is between tea seasons & there is no business doing. Last week some of us went to Canton, wife, children, [illegible] & self where I got a d--d bad attack of colic which lasted about four days, & shut me up in the house two days after returning. [illegible] the [illegible] Sunday. [illegible] the latter is making preparations for a big [illegible] business this season [illegible] & begin his telegrams & papers [illegible] all the time. He promises [illegible] you [illegible] every possible way [illegible] independent this summer. [illegible] you [illegible] & all send their best [illegible] as well as [illegible] Regards [illegible] & all [illegible].

[illegible]

Hongkong. March 4th 1886.

My dear Dexter,

You will see from circulars that there has been a fair business in Am. goods since China New Year & that prices are a little better. The first steamers for the North are about leaving Shanghai and our friends there look for a good demand so long as the present moderate scale of prices last. Not liking to be altogether out of the business we have sent small orders to N.Y. & I am happy to see Devens succeeded in making a small deal with you. We shall keep our friends in if we can only see a new dollar for an old one & if your manufctrs can sell during the season on your last basis China can take even more than she did last, as general affairs are getting into much better shape than they have been for two years, & more, —

In this part of the Country we are passing through the usual dull season and there is not much doing in any kind of trade.

With kind regards to yourself & Katy am

Yours very truly

E. Wm Huntington.

Hong Kong, March 11. 1886.

My dear [illegible], You will see from [illegible] that there has been a fair business in [illegible] since China New Year & that prices are a little better. The quick steamers for the North are about leaving Shanghai and our friends there look for a good demand as long as the present moderate stock of prices last. Not liking to be altogether out of the market we have sent back orders to N.Y. & I am happy to see them recorded in [illegible] a [illegible] that suits you. We shall keep our friends in if we can only do a small business for an old one of your family etc. [illegible] during the season [illegible] last [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] general affairs are falling into little shape than they have been for two years, & more.

In this part of the country we are passing through the usual dull season and there is not much doing in any line of trade.

With kind regards & Respects to yourself,

Yours very truly,

[illegible]

Know all men by these Presents that I Elizabeth
Quincy Huntington of Hongkong do hereby nominate
constitute and appoint Richard Devens
of Boston Mass U.S.A.
my true and lawful Attorney for me in my name
and on my behalf to receive all Dividends and
other Moneys due or payable to me and to give receipts
and acquittances for the same to buy sell and transfer
all or any Share or Shares in any Corporation and
to sign all Assignments and Transfers of such Share
or Shares to the purchaser or purchasers thereof and
to give receipts for the purchase money of the same I
the said Elizabeth Quincy Huntington
hereby ratify and affirm and agree to ratify and confirm
all and whatsoever my said Attorney shall do or cause
to be done in the premises and further for myself
my Heirs Executors and Administrators hereby agree
to be bound thereby in the like manner as if I were
present and had done all or any of the said Acts in
person.
In Witness whereof I have hereunto set my hand
and seal this tenth day of March 1886.
Signed Sealed and delivered
in the presence of

Know all men by these Presents that I Elizabeth
Quincy Huntington of Norwich do hereby nominate
Constitute and appoint Richard Stevens
of Boston Mass. U.S.
my true and lawful Attorney for me in my name
and on my behalf to receive all Dividends and
other monies due or payable to me and to give sufficient
and acquittances for the same & to buy and transfer
all or any Stocks or Shares in any Corporation and
to sign all Assignments and Transfers of such Stocks
or Shares to the purchaser or purchasers thereof and
to give receipts for the purchase money of the same &
the said Elizabeth Quincy Huntington — I
hereby ratify and confirm and agree to ratify and confirm
all and whatever my said Attorney shall do or cause
to be done in the premises and further for myself
my Heirs Executors and Administrators hereby agree
to be bound thereby in the like manner as if I were
present and had done all or any of the said acts in
person.
In Witness whereof I have hereunto set my hand
and seal this tenth day of April 1886.
Signed Sealed and delivered
in the presence of

Hongkong.
March 5th 86.

My dear Amorre.

By the "Stanmore" I am sending up your traps by the "Albany" & care of Messrs. Smith-Baker & Co. to whom please pay the freight which I have got the Captain to make as low as possible ($1.50). I send the B/L to Smith B. & Co. as you may be away and have paid the Str. "Albany" charges & fd. $12.—

Yours very truly,
E. H. M. Huntington.

Hongkong, March 5th 1886.

Messrs. Smith Baker & Co.
Yokohama.

Gentlemen.

Enclosed please find B/L pr "Stanmore" for some Pkgs personal effects for Mr. A. H. C. Amorre. If he is not to be found c/o Wilkins & Robins will you please look out for them for him. I will be responsible for frt. & charges, though as he is a slippery fellow I trust you will do all you can to get the amt. from him before delivering.

Yours very truly,
E. H. M. Huntington.

Hong Kong, March 5th 1886.

Messrs. Smith Baker & Co.
Yokohama.

Gentlemen.

Enclosed please find B/L per "Hainan" for some personal effects for Mr. W. C. Moore. If he is not at the port c/o William Robinson would you please look out for them for him. I ask this because he is a stranger [illegible] [illegible] [illegible] things as he is a [illegible] [illegible] I think you [illegible] him to see you [illegible] & get the [illegible] you [illegible] him before [illegible].

Yours very truly,
Edw. Mackintosh [illegible].

Hong Kong.
March 5th 86.

My dear Moore.

By the "Hainan" I am sending up your traps by the "Albany" + 1 case of Beer. Drink - Butter 16? & kindly please pay the freight which I have got the Captain to make as low as possible ($1.50). and the Bill & Draft $70? as you may be away and [illegible] [illegible] the [illegible] "Albany" charges $12.-

Yours very truly,
Edw. Mackintosh.

French Mail.

Hongkong, March 9th 1886.

Ch. Rafard
Bo Rue Aubert, Paris.

Dear Sir,

Enclosed I beg to hand you demand draft on Comptoir d'Escompte for francs 1062.- in payment of your account for goods ex "Ava" ordered by Mrs Forbes for Mrs Huntington.

Kindly acknowledge receipt

Yours truly
C.H. Huntington

Hongkong, March 10th 1886.

My dear Max,

Regarding the shipment [illegible] conversation while you were here. Of course [illegible] absolutely necessary to [illegible] Whenever you please, drawing against same as you deem best, under instructions [illegible] until further orders [illegible] to the invoice & average price of sale [illegible] you. I leave the whole matter to you merely suggesting regular invoices consigned to N.Y. Constituents, say Steel & occasionally [illegible] & when shipping send me a slip showing quantity [illegible]. Your providing [illegible] Constituents will be only too pleased to receive consignments, and [illegible] interest cannot be harmed, possibly, while the business may be slightly beneficial all round.

Yours very truly
C.H. Huntington

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French Mail.

Hong Kong, March 9th 1876.

Mr. Ch. Hafard. 30 Rue Laffitte. Paris.

Dear Sir,

Enclosed I beg to hand you duplicate draft on Chartered M. Bank for Francs 1153.[illegible] in payment of your account for goods &c. ordered by the Hon. Mr. Herrington &c.

Kindly acknowledge receipt & oblige

Yours truly,

[illegible signature]

Private.

Hongkong, March 10th 1886.

My dear Case,

Regarding Tea shipments on my a/c this coming season about which we had a conversation while you were here. Of course it will be absolutely necessary to avoid any clashing with Constituents and this you will always be able to manage. Shipments to be made in [illegible] name, say of a friend consigned to whomever you please, drawing against same as you deem best under instructions to hold surplus proceeds until further orders. Code word to be attached to Ea invoice & average price of sale to be wired you. I leave the whole matter to you merely suggesting regular invoices consigned to N.Y. Constituents, say Skeel, & occasionally clash for safety. & when shipping send me a slip showing quantity price total amt. You providing mss. in [illegible] office. Constituents will be only too pleased to receive consignmts. and nobody's interest can be harmed, possibly, while the business may be slightly beneficial all round.

Yours very truly

E. W. Huntington

[illegible]

Hongkong, March 6th 1876.

My dear Sir, Regarding the shipment of rice by the coming Steamer about which we had a conversation while you were here. Of course it will be absolutely necessary to avoid any clashing with Oriental Bank and this you will always be able to manage. Shipment to be made in your name or of a friend consigned to whoever you please, drawing against same as you deem best under instructions I have already forward until further orders. Please wire me the total cost & the invoice & average price of rice the [illegible] you. Please see the whole matter to you merely aggregating regular invoices consigned to N.Y. Oriental Bank, say that, occasionally [illegible] & other shipping [illegible] & ships having quantity [illegible]. The [illegible] we [illegible] long ago agreed. Oriental Bank will be only too pleased to receive consignments and [illegible] interests [illegible], possibly, while the business may be slightly beneficial all round.

Yours very truly,
[illegible signature]

Hong Kong, March 12th 1886.

My dear Dexter,

About the only thing in the way of Cotton goods business likely to interest you which has transpired during this month has been the sailing of the first steamers for the Northern ports from Shanghai 6th inst. Nine sailed together with full cargoes of all kinds English & American mdse and now we must wait & see outturn. The goods go up at such low cost that I think they will be moved readily but too many are shipped to warrant an advance to be paid in Shanghai for the next lot. There is every reason to think there will be a very large sale of American Cloths this season, as they are on a low basis. The country is at peace, Chinamen are in better circumstances than for some years, the distributors came out rather better than they expected to the latter part of last season, taxation has been reduced and the country dealers are in fairly good condition to take quantities of goods if they can get them at decent prices. Stocks in first hands are pretty large and shipments from England

they can to prevent this cut throat competition between English & American Consignees. With regards to [illegible]

Yours very truly
E. H. Huntington

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Hongkong, March 12th 1886.

My dear Austin.

About the only thing in the way of Cotton goods business lately & interest you which has transpired during the winter has been the starting of the [illegible] Steamers for the Northern Port from Shanghai [illegible]. These sailed together with full Cargoes of Sheets English & American Drills and then [illegible] much trash & old [illegible]. The goods so sp at such low Cost that I think they will be turned readily but the many are shipped [illegible] on advance the [illegible] in Shanghai for the [illegible]. There is every reason to think there will be a very large sale of American Goods this season, as they are on a low basis. The Country is at peace, Granaries are in better circumstances than for some years, the distribution being not better than they expected to the latter part of last season, Taxation has been reduced and the Country are in fairly good Condition to take quantities of goods if they can get them at [illegible] prices. Stocks in first hands are fairly large and shipments from England

the Cabinet & Americans are [illegible] & in [illegible]
much heavy. Charges of profit on loss are
in small freight in case of Rice or Charter
on speculation. However, it is something to
have a market and if any way can be devised
by which Competition in getting Americans [illegible]
may be avoided all [illegible] [illegible] fit a
[illegible] Cargo out of it. All that the [illegible]-
[illegible] just as [illegible] the others. These
do [illegible] selling down their freight against
another and benefit nobody but the China
buyer. The [illegible] agent [illegible] regulate the
to their ultimate advantage & things they
might not [illegible] quite so many as the ship
they would [illegible] just as many, if not more,
yearly, at greater uniformity & better advantage
all around. As it is [illegible] it was a happy-
go-lucky kind of business. Every man for himself
which the devil take the hindmost, & every [illegible]
[illegible] at the same. It may be better than [illegible] I think
the Owners' agents [illegible] to regulate their rates [illegible] in

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the Continent & America are liberal & in some
kinds heavy. Margins of profit or loss will
be small except in cases of excess or shortage
in specialties. However, it is something to
have a market and if any way can be devised
by which competition in selling American brands
may be avoided all receivers would get a
smaller Commn. out of it. It hurt the Man-
ufacturers just as much as the others to have
one house selling down their goods against
another and benefit nobody but the China
buyer. The Mill agent could regulate this
to their ultimate advantage & though they
might not sell quite as many at a slap
they would sell just as many, if not more,
yearly, at greater uniformity & to better advantage
all round. As it was last year it was a happy-
go-lucky kind of business, every man for himself
with the devil take the hindermost, & every importer
lost at the game. It may be better this year. I think
the Commn. agents will try to regulate their sales so far as

Hongkong, March 13th 1886.

My dear Dick

Yours of Jany 20th came by the "Gaelic" and I hope the Matting will do well, at wholesale or retail, I think it will. If you want more let me know how much you can handle. I guess it can be had this year at about same price. — O.K. about the Northlight & the 478. from trustees, as well as your action on Atchison. Enclosed is P/A. signed circular. & order from Mrs. Wells - thanks to you for your trouble. If you want anything from this part of the world only say so. You will have learned ere this that Willard has been ordered to let Boston & Boston people alone so that you ought not to have any more trouble from him. If you do, and you doubtless will, run across some of his underhand work please let me know with particulars. I am determined to restrict him from interference and if there is any more of it he shall not have our support in N.Y. another season if I can prevent it & I think

Ningking[illegible], March 13. 1886

My dear Dick

Yours of Jany 20. came by the Gaelic and I hope the matting will do well, ok, [illegible] to sell & think it will. If you want more let me know how much you can handle. I guess it can be had this year at about same price. – O.K. about the Mortgage & the [illegible] from [illegible], as well as your action in [illegible]. Enclosed is P.K. signed circular, & order from Mrs. [illegible] – thank you for your trouble. If you want anything from this part of the world only say so. You will have learned ere this that Millard has been ordered to [illegible] Boston & Boston people alone so that you ought not to have any more trouble from him. If you do send your troubles [illegible] Some time after [illegible] work please let me know with particulars. I am determined to [illegible] him from [illegible] and if there is any more of it [illegible] have [illegible] in N.Y. [illegible] [illegible] Bank [illegible]

Soon. There will be no more feeling
about it but he will be quietly told
that thereafter he will be [illegible]
brother and no special arrangement to
[illegible] made with him. We [illegible]
his Course, and if he thinks there no
power to stop him & continue his tricks
he will make up his mind running &
fix himself better. [illegible]
[illegible] & make your own plans
as if he did not exist. Which may
be for business [illegible]
altogether. Your own position [illegible]
[illegible] Position, and [illegible]
[illegible] out right. [illegible] altogether
[illegible] & we are beginning
to think we could do more if we stopped
him entirely & were perfectly independent
of any & all [illegible]
[illegible]

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I can. There will be no more fooling about it but he will be quickly told that New York will be open to all brokers and no special arrangement will be made with him. So he can take his choice, and if he thinks I have no power to stop him & continues his tricks he will wake up some fine morning & find himself sacked. You go ahead & see everybody & make your own plans as if he did not exist. Solicit every one for business regardless of him. Strengthen your own position & get all the business possible and all will come out right. J.M.F. takes altogether too much stock in him & we are beginning to think we would do more if we dropped him entirely & were perfectly independent of any & all N.Y. brokers & have our field open for solicitation of offers and I believe

a

after we get thoroughly established in Formosa our U.S. Agencies can get all the business we want without the brokers. As it is I shall strongly advocate doing away with Willard on the first intimation of his not obeying our orders at Boston. Cass has gone to Tamsui with Gowland to make all the necessary arrangements for opening the campaign and I am sending him up plenty of dollars for advances on Teas. He is taking time by the forelock and it will not be long before you get a telegram from him as to prospects of the first crop. See that all Boston friends have their letters of credit & detailed instructions on the way. If they want any special assortments, marks, matting, freighting, etc, etc, let them write full particulars, & send their credits so the extra telegraphing will not be necessary. There is nothing of special interest foreign. Mrs H. & Miss Q send their kind regards in which I join & with Chinchin to Walter, the Nashes, Elwell, & all inquiring friends remain yours sincerely

Mies.

If we get thoroughly established in
Jamaica and U.S. Agencies are got at
the business we want without the
bother. So it is a plain thing to at-
tempt doing away with Millers a
the first intimation of his not stopping
on notice at Boston. Also he goes
to Jamaica with Gordon to make all the
necessary arrangements for opening the
campaign and I am sending him
a plenty of dollars for expenses in
Cuba. He is taking time by the forelock
and if we do not hear before you get
a telegram from him as to prospects of
the first crop. We had an Analysis found
like their letter of credit & detailed
instructions in the way. If they want
any special arrangements, Marks, Walling,
freighting, etc. etc. let them write full
particulars, & see their Credit as the
cable telegraphing will not be necessary.
There is nothing of special interest from Europe.
The H. Line & have their [illegible] [illegible]
in which I join with [illegible] to
[illegible], the [illegible], [illegible], this inquiring
friend [illegible] from [illegible]
[illegible]

[illegible]

Hongkong [illegible] 23rd [illegible]

My dear Mother

I have only a few moments [illegible]

[illegible]

Hong Kong, March 23rd 86.

My dear Dexter,

I have only a few moments to state that the news from Tientsin confirms what I wrote you last mail about the prospects of Consumption of Cotton Goods. The nine Steamers carried altogether about twice the quantity of same part of 85. and more than half were sold right off.— About 1600 Bales Am. Drills, or 8 times the quantity of 85. & 6000 Sheetings or 5 times 85.— P.M. C. sold at Ts 2.58 & Indian Head Sheetings 2.60/2.63. So that Shippers could not have made anything on their Shanghai purchases. The diff. in Exchange between the two ports about balancing the expenses of freight insurance &c.. The quantity taken & the steady market under the excessive supply, however, seems encouraging to the importers, and the healthy condition of the dealers & traders also,. The low prices evidently proved an attraction and if the interior demand continues there must be a slight advance soon. Rates cannot be put up 5% however without materially checking the demand.

in the market & operate on our [illegible]
I am afraid there will be no more
than three [illegible] [illegible] full of conver-
sions [illegible] better before doing [illegible].
Enclosed is note from [illegible]
Copies correspondence which explains
themselves, which kindly read & return.
It is a pity [illegible] cannot let the
[illegible] Constituency alone. He does not
know how to handle it.

Yours very truly
Collis Huntington

Hong Kong. March 23.^d 86.

My dear Dexter,

I have only a few moments to state that the news from Tientsin confirms what I wrote you last Mail about the prospects of Consumption of Cotton Goods. The nine Steamers carried altogether about twice the quantity of same fleet of 85. and more than half were sold right off.- About 1600 Bales Am.^n Drills, or 8 times the quantity of 85. & 6000 Sheetings or 5 times 85.- P.M. C.^o sold at Tls 2.58 & Indian Head Sheeting 2.60/2.63. So that Shippers could not have made anything on their Shanghai purchases. The diff.^ce in Exchange between the two ports about balancing the Expenses of freight & insurance &c.- The quantity taken & the steady market under the Excessive supply however, seems encouraging to the importers, and the healthy condition of the dealers & traders also.- The low prices evidently proved an attraction and if the interior demand continues there must be a slight advance soon. Rates cannot be put up 5% however without materially checking the demand.

Hong Kong, March 23. 76.

My dear [illegible], I have only a few moments to state that the news from Calcutta confirms what I wrote you last mail about the prospects of consumption of [illegible]. The new steamers carries altogether about twice the quantity of same period of 75. and more than half are [illegible]. — about 1100 Bales [illegible], or 3 times the quantity of 76. & 6000 Sterling or 5 times 75. — Exch. here at [illegible] & [illegible] the Sterling 266/2.63. So these Shippers have not have made anything on these [illegible] purchases. The diff. in Exchange between the two ports about balancing the expense of freight insurance &c. — The quantity taken & the likely market under the increasing supply however, seem encouraging to the importer, and the healthy condition of the native traders also. — The low price evidently proved an attraction and if the interior demand continues there must be a slight advance here. Rates cannot be put up 5% however without materially checking the demand.

The second buying for the North had not commenced when our last Shanghai letters were written & our friends did not think the Tientsin buyers were prepared to pay any more for their goods. I am still of the opinion that this is to be a very heavy year for Amer. goods if they can be laid down as low as last season. Time will show, but I am happy to see my last predictions to you have been verified so far.

With kind regards to Rabiyan as well as to you

Yours very truly

E H M Hunting[illegible]

The "Belgic" Mail of about Feby 22d. is just in as I write cat[illegible]

The recent buying for the North
has not commenced. When our last
Shanghai letter was written, your
friends did not think the Chinese
buying was finished & they are now
in this Port. I am also of the
opinion that this is the case, & very
heavy upon the [illegible] Port if they
can be [illegible] down a [illegible] if
[illegible] than [illegible] there now. But I
am happy to say my last Business
to you have been [illegible] so far.
With kind regards & believe
me in [illegible]

Yours very truly
[signature]

The "Belgic" [illegible] of [illegible] [illegible]
is expected [illegible] [illegible] [illegible].

Hong Kong, March 23rd 86.

My dear Dick:

French & American Mails arrived yesterday & the same go today, so I only have a moment to acknowledge yours of Feby 10th & 11th & thank you for settling with Stanton Blake. I hope it did not cripple you for I did not mean to have you pay it until perfectly convenient. Sale Matting good. Wish I had sent more. Get all the orders you can. Will send Annular No. 6 Rolls ex Mercer either this, or next, mail. O.K. about Mayo. Will try to have outside house painted in the fall. Account duly noted. Cass at Jamaica again, looking sharp after new season & he will write you soon. Have written fully to Pomeroy about W's interference & asking him to instruct Forbes to keep him out of Boston in toto. & I will follow the subject up until some of, or all, our points are gained. J. M. F. makes an awful mess of everything he undertakes. I must say it is disgusting. Between you & me he seems to be contrary & destructive out of pure cussedness. More next time, all send best wishes. Regards to Walter. Yours ever

Miles.

88

The Revd Humphrey Lloyd. March 23. 76.

[illegible]

yesterday [illegible]

[illegible]

March 25th 1886.

My dear Dick,

Enclosed I beg to hand you invoice, parcel receipt samples, pertaining to 340 Rolls Fancy Matting shipped by the S.S. "[illegible]" for New York sailing tomorrow morning. The documents will accompany the draft which will be negotiated by the next mail after this; say April 14th, so as

to give you as much time as possible and the amount will be about £210.- Freight 30/- pr ton. The Str. Steamer arrives by the first of June, a little late for the early trade but some retailer ought to be able to buy this stock to come as the retail demand does not set in much before and I have a notion that the supplies of

March 23rd 1886.

My dear Mick,

Enclosed I beg to hand you invoice, & parcel receipt Samples, containing & 240 Rolls Yarns [?] Netting shipped by the S.S. "Nubia" [?] Capt. for New York sailing tomorrow morning. The documents will accompany the Draft which will be negotiated by the Bank here after this, say April 14th. So as to give you as much time as possible and the amount will be about £210. Freight 32/6 p. ton. The Str. Dimensions [?] by the first of June, a little late for the early trade but these articles ought to sell. I hope there will happen a [?] the article's demand too [?] but let us await before. and I have a notion that the supplies of

Havanas will be short this season.
The fruit is good but of course ask
nearly up to the 100 prs? American
and if you can sell at 12¢ no money
will be lost I think.. You can leave
your interest in the profit if there
is a loss charge it all to me. The patterns
are good and I shall be surprised if.. I
you don't get over 15¢ say 18 a 20..
but you will have to take right hand
on acct of samples that lose any
time in finding a customer. The
Consular invoice for the 6 Rolls Moses
came in just as the Mail 20th was closing
and I had barely time to enclose it..
I made this shipment at the last moment
as I found there was room in the steamer
& the Captain made a low freight. It

seems to me that under
all the circumstances
the profit should be
very handsome but I
leave it all to you. –
I hope the financing for
freight, duty, a draft
(say about 1500.) will not
batter you but you can
draw off the Acct. in
case of need. – I shall
probably drop you another
line before this closes.
Yours sincerely
Miles.

[illegible]

Hong Kong, April 3d 1886.

My dear Sister.

Since my last we have received further details of the opening business at Tientsin which show that the Sheetings & inferior New England brands sold off better than the No. 1 Chops & are more profitable selling. Naturally the lower prices were an attraction, as the Mongol traders look at a difference of only a few cents a piece & as long as the weight is in the goods without stuffing the finish is of not so much importance as it is to the more civilized Chinese. The first fleet was despatched for Newchwang about the 25th and took a liberal supply of all kinds a fair proportion being "Massachusetts" which is one of the favorite brands for that port as well as Southern & Northern Corea & the country between there & the Amoor river draw their supplies from Newchwang but the country is sparsely settled & at present its consuming power is not very heavy. Chinese immigrants are settling there rapidly however & it is therefore bound to increase in Am'n goods if to be sold at low figures. The

Hong Kong, April 3rd 1866.

My dear Dexter,

Since my last we have received further details of the opening transactions at Nankin which show that the Stocks & infusions the English brand sold off better than the No. 1 chops & have been profitable returns. But of the lower grades there was an abatement, as the [illegible] took at a difference of only a few cash a picul & as long as the market is in the port without shipping, the [illegible] is of all the more importance as it is the home [illegible] of Chinese. The first fleet was despatched for Kin Keang about the 25th and took a liberal supply of all kinds a few [illegible] being "Massachusetts" which is one of the favorite brands for that port as well as Soochow. Nankin Chas & the Country [illegible] that & the Canton river draws their supplies from Shanghai but the country is already settled & at present its consuming power is not very heavy. Chinese merchants are settling their [illegible] however & it is therefore doubtful if we are a good trade [illegible] to be had at low figures. The

people are poor but the cold climate requires heavy clothing. The Northern, North Eastern & North Western Provinces are the places to trust in for placing our fabrics & if means of communication were cheaper & better there would be an enormous & profitable outlet. Famines would be less frequent & troops could be more readily moved into these turbulent sections if transportation were quicker and the authorities are more alive to these fact than ever before and are doing more than ever before to improve upon present methods and are really very much interested in the subject of railroads but they are moving slowly in the latter and I believe it will be a long time before they do anything more than experiment. The British annexation of Burmah will undoubtedly be a big thing for Manchester and I think you will soon see railroad branches from the Irawaddy into the Southern Shan States and Northern Siam where the region is populous & well cultivated besides rich in timber mines, & eventually Yunnan & Szechuen provinces will be reached from Mandalay & Bhamo instead of via Canton & Shanghai as at present. The French will soon be striking into the same country, or towards it, from this side though they

people in Boston but the Cool climate requires
heavy clothing. The Northern. North Eastern &
North Western Provinces are the places I would
in fr placing our fabrics & offering of Com-
munication were cheaper & better there would
be an immense & profitable outlet. Famines
would be less frequent & people would be more
healthy were it not these Northern sections of
transportation inadequate and the authorities
are more alive to these fact than ever before and
are doing more than ever before to improve
upon present methods and are really very
much interested in the subject of railroads
but they move slow very slowly in the latter
and I believe it will be a long time before they
do any thing more than experiment. The British
annexation of Burmah will undoubtedly be a
big thing for manufacturers and I think you
will soon see railroad travelers from the
Irrawaddy into the Southern Shan States and
Northern China where the region is populous
& well cultivated beside rich in timber mines,
& eventually Yunnan & Szechuen Provinces will
be reached from Mandalay & Bhamo instead of
via Canton & Shanghai as at present. The French
will soon be pushing into the same Country,
or towards it, from their side through their

must first get their position strengthened with the people of Tonquin & Annam. Yunnan & Szechuen take our Clothes & would take large quantities if market were more accessible. Rangoon will eventually be the nearest seaport. Of course if these developments are consummated we shall reap some benefit from them but the probable want of the people will be in the direction of light & fancy goods of British & Continental make. Strenuous efforts are being made by the different legations at Pekin, to open the West River from Canton to Yunnan but it is extremely doubtful if anything is accomplished this year. You see that this part of the world is pretty well stirred up & the need of finding every available outlet for trade of all kinds and there a great deal has been done the past two years through France pitching into China & England into Burmah. The thin edge of the wedge has been inserted & will be driven home rapidly, and I think the next five years will give wonderful results from these hitherto unknown countries of Western Tonquin, Western China, Northern Siam, the Shan States & Eastern Burmah & it will make a vast difference to the manufacturing interests of this country where [illegible]

[illegible]

Much [illegible] their position among them was
the People of Tonquin & Annam. [illegible]
& [illegible] take our Goods & must take
large quantities of Muskets were there [illegible].
Rangoon will eventually be the nearest depot.
Because of these developments an [illegible] on
[illegible] from there but the probable
want of the People will be in the direction of
light & fancy goods of British & Continental
make. [illegible] efforts are being made by
the different Legations at Pekin. Often
the Mail from Paris & London but it is
extremely doubtful if anything is accomplished
this year. You see that this part of the
world is pretty well stirred up & the need
of finding every available outlet for trade of
all kinds and [illegible] that has been
done the past two years through [illegible]
via China & England via Denmark. The line
[illegible] of the [illegible] has been [illegible] [illegible]
[illegible] [illegible] rapidly, and I think the next
five years will see wonderful results from
these hitherto unknown countries of Western
Tonquin, Western China, Northern Siam,
the Shan States & Eastern Burmah. It will
make a vast difference to the manufacturing
interests of the [illegible] [illegible]

Private

Hongkong, April 3rd 1886

My dear Mac,

Smith writes confirming our ideas as to Taiwan future. Chamberlain to stay there until that Compradore advance is settled up. He thinks of letting the agency continue under supervision of Amoy, however though had not positively decided. Devens writes that Green had been to Boston & that Knight was daily expected. & was quite annoyed at Mr Williard's writing over to constituents the fact. & apparently taking charge of their movements. I should not blame Devens for resigning & I am afraid it will result in that. J. M. F. I presume thinks he can run the Boston business from N.Y. in connection with W. & would like to close that agency. Things look that way & if his policy is carried out a great deal more injury will be done to our business generally than he has an idea of. The N.Y. agency is in quite bad enough odor at times already & he seems to be trying to kill Boston too. This is between you & me, & it is strange that others cannot see where such general mismanagement is tending & protest to some purpose, for between J. M. F. & Henry Hannah things are going to the devil in N.Y.

Yours very truly, [illegible]

Hong Kong. April 3d 1886.

My dear Bob:

[illegible] writes confirming our views as to Swire's future. Chamberlain & Kay here write that [illegible] advance is settled up. He thinks of letting the agency continue under supervision of [illegible] however though not positively decided. [illegible] writes that there has been [illegible] & that [illegible] was badly defeated. I was quite annoyed at Mr. Millard's writing over [illegible] & apparently taking charge of this business. I should not have done so for anything & am afraid it will result in loss. M. J. Forbes thinks he can run the whole business from N.Y. in connection with M. & [illegible] like to close that agency. Things look that way & if his policy is carried out a great deal more shipping will be done [illegible] business generally than he has an idea of. The N.Y. agency is quite too much [illegible] at times already & he means to be trying to [illegible] [illegible]. This is between you & me, & it is strange that others cannot see where such reasons

"Ava."

Hongkong. April 6th 1886.

My dear Mother.

I have only a minute to enclose a parcel receipt by this Str. for a Box of Tea booked through to you via Naples which I trust will safely reach and prove acceptable. It is an old fashioned Souchong which we consider, out here, the best, though it is different from what I have usually sent you from Boston. We are all well & just entering on the warm season. Lizzie sends a great deal of love to you all in which I join & remain

Your affect son
Russ

No.

Hong Kong. April 6th 1886.

My dear Mother: I have only a minute to enclose a parcel receipt by this P.O. for a Box of tea [illegible] through & for (?) via Naples which I trust will safely reach and prove acceptable. It is an old fashioned Drinking (?) which the Chinese [illegible] the best, though it is different from what I have usually sent you from [illegible]. Be as also [illegible] [illegible] in the warm season [illegible] [illegible] & fresh (?) dish of tea. If you are [illegible] which [illegible] yourself.

Your aff. son
[illegible]

Hong Kong, April 14. 1856.

My dear Ned.

Yours of March 5th was received on the 9th & duly noted. Price mention the bad debt of Turner but the balance has been handed over to Tetlock I doubt if anything can be done. I think J. M. F. will meet you on the Boston question but you must take care to not forfeit any of your independence or concede a point of your right. It looks as if he would try to either absorb the Boston Agency of the concern, or make it be subordinate to N.Y. and as there is a good deal of other business which I have worked up & does not belong to him be on your guard. He can't stop the agency but he will try perhaps. Cass is very indignant at Willard's course & a row is brewing which will culminate if there is any indication of his action being backed up by J. M. F. I may be wrong so treat this as strictly confidential. All of us realize the necessity of keeping up the Boston Agency, as it is as fully important there as N.Y. & for some reasons, more, and we want you to be in charge. So as far-

Peking.
No.

[illegible]

Of course we are trying to make all the
agencies as economical as possible but
I do not think your request for £1500 at
all unreasonable.. Last season proved that.-
I did not advocate beginning so high for
I thought the Calcutta business very
doubtful and wanted you to get a foot
hold anyway.- From now on there is
no reason why you should not get as good
a salary as the Boston business will reasonably
stand and I hope you will have no difficulty in
fixing matters with S.M.H.- Make him think he
is having his own way & work him through making
suggestions, rather than directly opposing him, &
he is quite manageable.- We drew against the
matting by the "Prinz Heind. Ad." this mail through
the H.K. & Shai Bank payable N.Y. from whom you
can get the doct. and I think there will be
a very good profit.- Cass has been to Jamaica
again & everything is working all right & he is
doing a big business there.- Messrs. [illegible] this 6
[illegible] they [illegible] business [illegible]
[illegible] with the hands of Consumers
the better to weight for all brands. The
completion of Southern is now with slightly
rather a higher heavy grade than with the
other American brands. I hope you fully

San Pablo

Hong Kong, April 14th 1856.

My dear Dexter,

The news from Newchwang was considered fairly favorable as though prices were low the liberal supplies of goods were freely taken. Home advices the deliveries for the interior have been fair & good and at Shanghai the market was waiting for the second case at last accounts, the holders buying & maintain sales, they showing no inclination to weaken in the face of such good distribution, and any concession & [illegible]. Each of the slight market importations are pending. Russell & Co have come in for a good share of the business as usual, & hold their own general position but it is an undoubted fact that the increased consumption is more on the cheaper Southern cloths. Such increase however [illegible] benefits the others indirectly & there is no great competition and the more American goods find their way into the hands of consumers the better it will be for all brands. The competition of Southern is more with the Native & English heavy goods than with the other American brands. I wrote you fully

by the last steamer and as you will notice from this there is not much of advices there for you by the present mail. I think we shall do very good

New York - April 14. 1776

My dear Brother,

[illegible]

per San Pablo,

Hongkong, April 23d. 1886.

My dear Dexter,

There has been a very small business moving in Cotton goods at all the Northern ports since last writing you and there have been a few forced sales at Shanghai which have given buyers the impression that all will weaken. Some Indian Heads of high cost opened the sacrifice, the holders wanting money and could see no good in carrying against cheaper arrivals, a few new brands following suit. Pepperells keep at about Tls 2.55 however and the majority of the importers are still trying to keep a "stiff upper lip". They cannot do so for long unless orders come in from Tientsin & Newchwang pretty quick and those markets do not seem to have run short of stock yet. The same old trouble of different holders selling the same brand & thus running down the price exists and I suppose will continue. So that nobody will get a commission out of the business. We are not distributing any of your goods from here at present and the last sale was to an outfitter who had an army contract for the troops on this station so that

"San Pablo,"

Hongkong, April 23rd 1886.

My dear Sister: There has been a very smart
business doing in Cotton goods at all the
Northern Ports since last writing you and
there have been a few forward sales at Shang-
hai which have given the impression
that all was [illegible]. Some Indian Heads of
high cost upset the clarifier, the holders wanting
money and [illegible] to do good in carrying again
cheaper [illegible], a few new [illegible]
[illegible] at about 2.55 however and the
majority of the [illegible] are [illegible] trying to
hold [illegible] [illegible]. They cannot do so for
long unless [illegible] in from [illegible]
[illegible] [illegible] quick and [illegible]
do not [illegible] I have [illegible]
yet. The same old trouble of different holders
selling the same brand and thus running down
the price [illegible] and [illegible] each Contract.
So that nobody will get a commission out of
the business. We are not distributing any of
your goods here at present and the last
sale was [illegible] at the [illegible]. We had no money
Contract for the [illegible] on these [illegible] so that

Johnnie Bull's minions, black & white are pink doffing the scarlet & donning the "Flying dragon" and very neatly they look too.. – Fifty bales a month have proved too many for this market so far though I shall take care to see that we are never out of them as we may eventually create a small out-let.. Exchange still runs low, a Mexican dollar being worth only 80c. U.S. and there is a variety of opinions as to the future course. Some of the bankers not buying & carrying pretty large sums, others selling 4 m/s bills on London for July at 3/4.. I think we shall see a rise as soon as shipments of Silk & Tea begin. The silver scare has lasted a long time & naturally the value has been unduly depressed & anticipated, assisted in its decline by a dull business the world over. England & India are waking to the fact that they must do something towards recognizing the metal and any activity to trade would soon fix its true value as a medium.. – Crops of Tea & Silk are likely to be large this year & so far are progressing well, and we shall soon be in full swing.. – With kind regards to Mabyou as well as to yourself Yours very truly

E. M. Huntington

Chinese Bonds [illegible], [illegible] which we
quote, stopping the market & deranging the
Shipping trade" and very greatly they hurt
us.- Shipping takes a month here proved to
many for this market so far though a
great deal are to be had here on rece-
-ipt of these as we may eventually create a
market out-let.- Exchange this seems to be a
Mexican dollar being worth only [illegible] U.S. and
there is a variety of opinions as to the future course.
Some of the Banks are buying & carrying policy
large sums, others selling 4 [illegible] bills on London
for daily at 3 [illegible].- I think we shall see a
rise in price on shipment of Silk & Tea
begins. The silver here has taken a long
time & naturally the value has been materially
altered & unsettled, assisted in its decline
by a steady increase the world over, England
& India are waiting to see what they must
do & meanwhile Germany recognizing the metal
as any definite [illegible] [illegible] for its
true value as a medium.- Crops of Tea & Silk
are likely to be large this year & so far are
progressing well, and we shall soon be in
full swing.- With many regards to [illegible]
& [illegible] as to yourself [illegible] Yours very truly

[illegible]

Hongkong, April 3rd 86.

My dear Dick,

The "City of Sydney" has not yet arrived so that I have none of yours to answer and there is nothing new to give you by this steamer except to tell you that Case is sending a few invoices of new Formosas to Boston, about 57 to Chase & Sanborn & 100 Robinson & Co. by this steamer. Contract Teas which I believe

will cost with overland frt. about 62 1/2 c. This of course is only for your own information. At last accounts from Tamsui the rains had been very heavy & there was some delay in packing, besides having some effect on quality, but Teas were coming in freely & expected in quantities as soon as fair weather appeared. Case says there will be a pretty large first crop of good average

Hong Kong, April 3rd 56.

My dear Dick

The "City of Sydney"
has not yet arrived so
that I have none of yours
to answer, and there is
nothing here to give you
by this steamer except
to tell you that I have to
[illegible] a few invoices of
new Formosa to Boston.
About 57 to Chase & [illegible]
& 100 - [illegible] etc.
by this steamer. [illegible]
has [illegible] which I believe

[illegible] - [illegible]
for about 62 ½. This
of course is only for your
own information. The last
accounts from Shanghai the
rains had been very heavy
& there was some delay in
packing, which having
some effect on quality
but tea was coming in
freely & [illegible] in quantities
as soon as fine weather
appears. [illegible]
will be a little lower
[illegible] of just [illegible]

steadily. Opening prices were high, Egypt
& 4/10 for [illegible], basis Brown Egyptian,
but he did not think they would be
dearer than when he came down this week.
[illegible] for 1-6 were better buying, & free
to buying .. The [illegible] [illegible] [illegible]
are buying & put [illegible] to high a [illegible]
& 4d. for the fresh [illegible] [illegible],
& 3/10 to [illegible]. We are [illegible] against
this. but I dont know as it were to say
God. The "[illegible]" & "[illegible]" were probably
to the very first.– [illegible] were to be
the best the so there months, probably not
over 3/4. for 4 days in [illegible].– The [illegible]
the are at work on [illegible] [illegible] order, then
[illegible] Bales. but have not there [illegible] [illegible]
so his Samples are not yet received. The H.
[illegible] & [illegible] these [illegible] and we are well.
With compliments [illegible] & [illegible] friends
Yours sincerely, [illegible]

greatly. Opening prices were high, equal to 40/- for Superior, basis Anney quotations, but he did not think they could be kept near that when Teas came down in bulk. Pearson Law & Co were rather trying to force the buying.. The London Steamer managers are trying to put fr.ts too high & talk of £4. for the two first Steam boats. £3.10 to follow. We are kicking against this but I don't know as it will do any good. The "Glenavon" & "Parthia" will probably be the very first. - Exchange will be low the next two or three months, probably not over £ 3/4. for 4 m/s on London. - At Canton we are at work on Bay. Matting order, abt 5000 Rolls. but have not made much progress as his samples are not yet received. Mrs H. & Miss L and Miss Clinchair and [illegible] are well. With regards to Walter & inquiring friends

Yours sincerely
E. Ward.

Hongkong May 4. 86.

My dear Lester

Our last advices from Shanghai report a larger sale of Cotton Goods but at little lower prices. ... buyers had commenced to clear and the deliveries had been quite liberal as per our notes from Mr ... circular. Exchange however has taken another downward turn and remitters are scratching their heads and don't know what to do. The banks are buying bills ahead at present low rates it does not look as if the rates would go up. It is a serious matter for importers of piece goods and as all exports are high here & dull at home its no temptation for them to ship here. There is no use to attempt to prophecy either on prices of goods or rates of Exchange but it is evident there will be no material change for the better in either for some weeks. With regards to Kabyan & yourself yours truly

[signature]

Malting Paint Card.

350 Piculs Amt @	£ 980.-
Freight	325.-
Duty	170.-
	£ 1475.-
Brokerage 1%	15.-
Landing etc 5s/-	17.-
1 Mos Interest	20.-
	£ 1527.-
Petties	3.-
Say 11½d per lb	£ 1530.-

136/980/720
952
280
2720
600

Walling Bang Cal.

340 Hous Cut Om pa	& 980.-	
Freight, Bay	375.-	
Duty	170.-	
	+ 1475.-	
Brokerage 1%	15.-	
Landing cartage &c	17.-	
1 Mo. Storage &c.	20.-	
	+ 1527.-	
Bottles	3.-	
	+ 1530.-	

Say 11 1/2 a Gal. gold

Hongkong. May 4. 86.

My dear Dexter,

Our last advices from Shanghai report a larger sale of Cotton Goods but at little lower prices. The Northern buyers had commenced again and the deliveries had been quite liberal, as you will notice from R&D Circular. Exchange however has taken another downward turn and remitters are scratching their heads and don't know what to do. As banks are buying bills ahead at present low rates it does not look as if the rates would go up. It is a serious matter for importers of piece goods and as all exports are high here & dull at home its is no temptation for them to ship either. There is no use to attempt to prophecy either on prices of goods or rates of Exchange but it is evident there will be no material change for the better in either for some weeks. With regards to Mabyan & yourself yours very truly,

Chn. Huntington

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Hong Kong, May 7. 86.

My dear Alister, Our last advices from Shanghai report a larger sale of Cotton goods but at a little lower prices. The Northern buyers had commenced again and the deliveries had been quite liberal, as you will notice from W. B. Circular. Exchange however has taken another downward turn and remittances are something less [illegible] and drink [illegible] &c. As buying this class at present [illegible] rates it takes out [illegible] as if the rate would go up. It is a curious matter for importers of Piece Goods and as all depend on high tea & silk exchange it is no temptation for them to ship further. There is no use to attempt to prophesy either as prices of goods or rates of Exchange but it is evident there will be no material change for the better just either for some weeks. With regards to [illegible] Believe me yours very truly

[illegible]

Hongkong, May 5th 1886.

My dear Dick.

Yours of March 25th received April 30. I notice you intend sending L/C by following mail and Expect it to be used for Small invoices fine Teas not Exceeding £500. pr one invce & on receipt will write Cass fully regarding your views. The Foochow order for Box trade shall be attended to separately & when Greig turns up here, Expected today, I will Spur him up as to shipping better Selections & lower prices. If you get any invoices you had better offer them to the importers or in N. Y., & not try to sell to the Boston grocers. You know how d—d peculiar & jealous they are are and you will have to work it carefully to avoid trouble even with little lot. I am afraid Nash & Co were too dilatory with their order. If they wanted Teas by the very first steamers overland they should have ordered Earlier. The market opened much sooner this season than usual. Their order went direct to Amoy I presume so I have not learned anything about them yet. and therefore cannot say what Cass has done for them. About 150 Tons go forward by this steamer of Contract Formosas Costing 52/55. d.p. and if I were in the trade I should

Hongkong, May 7. 1886.

My dear Nick:

Yours of March 25th received Apl 30. I notice you intend sending $50 by following Mail and expect it the same by about June for the net Earnings of [illegible] for the time to which will [illegible] fully regarding your views. The [illegible] order for Box Trade shall be attended to separately later. They turn out the Photos today. I [illegible] them up a shipping letter [illegible] Price. If you get any inquiries you had better offer them & [illegible] or [illegible] & see & the Boston Prices. You know how [illegible] fellows they are and you will have to work it carefully to avoid trouble over [illegible] little lot. I am afraid that [illegible] were too dictating with their order. If they wanted them by the very first steamer in season & they should have ordered earlier. The [illegible] would however this season have been late. This [illegible] went direct to [illegible] as I have not learned anything about them yet. We therefore cannot say what tea [illegible] for them. About 150 Tea go forward by this Steamer of [illegible] Invoices Costing [illegible] c.i.f. and if I were in the trade I would

[illegible] allowance &c.

My dear C.

You asked me some time ago if you could not arrange to pay for Chine claims [illegible] to the first of the month following such settlement, to which I agreed. - Have you made such stipulations in any of your contracts now out? Or. Smith [illegible] - Expects to follow the custom in making such payments, & avail of the [illegible] heretofore given by the seller so I presume we must do it. Things if you have already made any promises definitely as to more prompt pay, I should like to know to whom, or on which contracts they were made, & [illegible] I will try to ask of them partially if not able to wholly. - I hope, however, you have not promised the dealers generally so that there may be no feeling in case we [illegible] Extra time by day. - Yours [illegible]

rather wait a little and get better Teas for his money. Why did not they get their order & credits off a month earlier? - Cass will try his level best for their interest any way, they can depend upon that. He knows they are important friends and is thoroughly impressed with the fact that they must be specially looked after and so promises both in his correspondence & conversation. Grig has just arrived and I must close. With regards to Walter, Archie, Alden & all inquiring friends.

Yours in haste
Annie

Private — May 10th. 86.

My dear C.

You asked me sometime ago if you could not arrange to pay for Chew chew shipments the first of the month following such shipment & which I agreed. — Have you made such stipulations in any of your contracts now out? C. V. Smith - Expects us to "follow" his custom "in making such payments & avail of the credit heretofore given by the sellers so I presume we must do it. Though if you have already made any promises definitely as to more prompt pay I should like to know to whom, or on what contracts, they were made, and I will try to act up to them partially if not able to wholly. — I hope, however, you have not promised the dealers generally so that there may be no feeling in case we do take extra time by & by. — Yours E H Hutt

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Nov 10 '86.

My dear C. You asked me
some time ago if you could
not arrange to pay for
these three [illegible] at the
risk of his [illegible] following
such [illegible] which
I agreed. – Have you made
such stipulations in any
of your contracts now out?
[illegible] – [illegible] as to
follow "as custom" in dealing
with payments & [illegible] of
the [illegible]

the letter so I presume
we must do it. Though
if you have already made
any promises definitely
as to more prompt pay
I should like to know
[illegible], or in what contracts
they were made, and I
will try to work up to
these gradually if not
able to wholly. – I hope,
however, you have not
promised this matter generally
as there may be no
feeling in case we do take
extra time by-day. – Yours [illegible]

May 12th 1886.

My dear Wirtz.

The Compradore has had your order for Bears Galls & Cinnamon in hand since its receipt but has had some difficulty in getting hold of just the right kind. — Hongua came down to the Circus and posted him up on the selection so he hopes to have everything in due time & send by the next steamer to Amoy. — It seems there is some prejudice & superstition about the marks, prices, etc. as usual amongst the Chinese medicines & when I found the Cook was to be somewhere about $250. for a couple of Sticks and Bears "inwards" I was rather staggered and thought it well to get your ideas if possible & so wired Amoy but finding you would not be there until Friday concluded to tell the Compradore to go ahead & get

May 12th 1886.

My dear Buck:

The [illegible] are

the last [illegible] order for those

Bells [illegible] have

been [illegible] has

had some difficulty in

getting hold of just the

right kind in [illegible].

Came down to the Circus

and [illegible] up on

the [illegible] to be [illegible]

[illegible] everything including

[illegible] the [illegible]

[illegible]

Send these to Dave for

design & [illegible] about

the March [illegible] etc. as

[illegible] the [illegible]

[illegible] found

the Book [illegible] the [illegible]

about $250. for a [illegible] of

[illegible] and been "[illegible]"

was rather [illegible] and

through the [illegible]

idea of [illegible] & [illegible]

[illegible] like [illegible]

you [illegible]

[illegible]

Hongkong, May 15th 1886.

My dear Dexter,

The past week has not developed much of anything except a further drop in Exchange of about 2% which of course has not made importers feel like selling things & it does not strike me as being any good to hold.. There has been a large business in Am. goods at the Ports since the beginning of the season nearly twice the quantity having been disposed of over any previous year but at lower prices & the rise.. It is a big thing for our Manufacturers to have their goods go off so freely and our friends the Britishers are getting green with envy at the increased consumption & demand though present prices & falling Exchange make the trade a very hard one for the importers.. There will be the very devil to pay with the Manchester people before a great while if the decline in silver is not checked. It is all wrong & is a fashionable scare. All that is needed is confidence & [illegible] the trade of the world is now done

by some transfers & paper Exchange. Dollars [illegible] of Chinese Metals as a [illegible] [illegible]

[illegible]

the things up in good style & send them as soon as possible. — Hoping everything will move all right — Yours truly,

E. M. Huntington

Hongkong, May 15th 1886.

My dear Dexter,

The past week has not developed much of anything except a further drop in Exchange of about 2% which of course has not made importers feel like selling though it does not strike me as being any good to hold.. There has been a large business in Am.n Goods at the North since the beginning of the season nearly twice the quantity having been disposed of over any previous year but at lower prices to be sure.. It is a big thing for our Manufctrs to have their goods go off so freely and our friends the Britishers are getting green with envy at the increased consumption & demand though present prices & falling Exchange make the trade a very hard one for the importers.. There will be the very deuce to pay with the Manchester people before a great while if the decline in Silver is not checked.. It is all wrong & is a fashionable scare. All that is needed is confidence & general resumption of business. The fact is the trade of the world is now done

by wire transfers & Paper Exchange, displacing the use of either metal as actual remittances. With regards to [illegible] especially, Yours very truly, C. M. Huntington.

Hongkong, May 15th 1886.

My dear Alexander: The past week has not developed much of anything except a further drop in Exchange of about 2% which of course has not made Importers feel like selling things it does not strike me as being very good trade. - There has been a large business in Cotton yarn at the North since the beginning of the season nearly twice the quantity having been disposed of over any previous year but at lower prices than ever. - It is a big thing for the Manufacturers & their friends so off be pretty well cut and run [illegible] the Britishers are getting pretty well away at the increased consumption & demand [illegible] things presently [illegible] -flatting Exchange make this trade a very hard one for the Importers.. There have been some very heavy failures - the Manchester people before a great deal of the decline in Silver is not checked. - It is all wrong & is a pernicious [illegible]. The [illegible] is needed is confidence & general resumption of business. The fact is the trade of the world is now done

[illegible]

May 14th. 86.

My dear Dick.

I suppose the "Rio" will be in tomorrow but at present have nothing from you unanswered. — You will see Teas are accumulating at Amoy but there nobody has the pluck to buy at 37. for Supr. Quality is improving also. This Str. is taking about 250 tons "Contract" and Nash & Bowie have about 500 (partly for Chicago) as others for Boston parties. — Exchange has taken a sudden drop of 1% to day and looks as if it would go still lower. 4 m/s L/c bills 3/3½.!! It is playing hell with the importers but I see no reason why it should be any higher for some time. — There is a scare in Silver and no confidence in the future. — I suppose [illegible] take a few tons if anything wanted at present it. — There is not much

May 14th 86.

My dear Dick.

I suppose the "Bio" [illegible] in Tomorrow but at present have nothing new you mentioned. - You now see that an accumulating at Curry but the [illegible] has the Church [illegible] at 137/ for Bingo. [illegible] is improving also. This [illegible] is taking about 250 tons "Cuthbert" and [illegible] have about [illegible] (partly)

[illegible]) no allow for Boston [illegible] .. [illegible] has taken a sudden drop of 1% today and looks as if it would go still lower: we sold 1/2 here 3 3/8 .. It is playing hell with the importers but I see no reason why it should be any higher for some time. - There is a [illegible] in [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

Pekin." Personal.

Hongkong, May 20th. 86.

My dear Pomeroy,

Enclosed please find trial balance to May 15th. Officials & semi-official seem to cover all business matters and I can only add that things are looking a little better, excepting the continual drop in Exchange upsets interests affected by it. —

Yours of 9th April received and the Compradore thinks that it will be all right to pay the 100 to Tsat-yu for a marriage settlement & the daughter is to be genuinely married to a boy of 16 at Macao, a half-caste, so far as I understand. —

[illegible] you is willing to accept $2000. was 100. for each of the children, five in all, one boy, four girls [illegible] 25 [illegible] if accepted will supersede the above 100. — in full for all demands, cancelling present [illegible]

[illegible]

With best [illegible]

Yours very truly

[illegible]

to write by this mail, as you perceive. Remember me to the Nash's, Walter, and all inquiring friends and to either of my brothers if you happen to meet them. All are well. Will keep this open in case any thing turns up before mail closes.

Yours sincerely,
Aunt.

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"Pekin." Personal.

Hongkong, May 20th. 86.

My dear Pomeroy,

Enclosed please find trial balance to May 15th. Officials & semi-official seem to cover all business matters and I can only add that things are looking a little better, excepting the continual drop in exchange upsets interests affected by it.

Yours of 9th April received and the Compradore thinks that it will be all right to pay the $100 to Tsat-Yuu for a marriage settlement to the daughter who is to be genuinely married to a boy of 16 at Macao, a half-caste so far as I understand. Tsat-Yuu is willing to accept $2000. viz. $100. for each of the children, five in all, one boy, four girls. Total $2500. which if accepted will include the above $100. in full for all demands, cancelling present arrangement.

Very busy on mail details.

With best remembrance

Yours very truly,

C. H. Huntington

"Bettiah."
Camp.
[illegible], May 26th 86.

My dear Pomeroy,
Enclosed please find this balance to May 15th. Official & Demi-Official accts to Pomeroy all [illegible] matters and I can only add that things are looking a little better. Despite the continued drop in Exchange which [illegible] affected by it. — Yours of 9th. With reference and the Ampadine thinks that it will be all right to pay the Rs 100 to Shet— for a marriage settlement to the daughter who is to be shortly married to a boy of 16 of [illegible], a half-caste so far as I understand. — Shet— is willing to accept Rs 200. viz. Rs 100 for each of the children, [illegible] in all, the boy [illegible] total Rs 200. which if accepted will include the above Rs 100. — in full for all demands, cancelling present arrangement. Very busy on [illegible].

With best [illegible]
Yours very truly,
[illegible]

Hong Kong, May 24th 86.

My dear Dexter,

American goods have continued to be taken freely at Shanghai both "Spot" & "to arrive" and at better prices, say Sheets 254 for P.M.C. Exchange is off however so the poor importer does not really get much benefit from the rise. It must be quite encouraging to the Manufacturers to see the good distribution going on and it is amusing to see how the Lokunie [?] Bulls are exercised over the increase in deliveries of American Cloths. Of course the consumption is simply stimulated by the low prices and you will remember that I have always argued that the demand would be surprising when our Drills and Standard Sheetings could be scattered through the Northern provinces on a basis of 6d first Cost. It is not very good fun for the men who import & play this role of go-between at a loss and yet they seem to like it. We read that "man cannot live by bread alone" and I suppose the Excitement of Competition is necessary to one's Existence in one form or another. It is beyond me to see where the game is worth the

Candle, Sterling at 3/- [?] is the lights of the importers! – Nothing strong here & we had about Two Dutch P.M.C. instead [?] for the enquiries [?]. – Best regards to Kate [?] – Yours very truly, [illegible]

Hongkong, May 2[illegible] '76.

My dear Dexter!

American goods have continued to be taken freely at Hangchai(?) late "flat" 1st crop and at better prices, say Taels 23+ for Pk(?). Exchange is off however, so the poor importer does not really get much benefit from the rise. It must be quite encouraging to the Manufacturers to see the fine(?) distribution going on and it is amusing to see how the Pekin(?) Bulls are [illegible] over the increase in deliveries of American cloths. Of course the consumption is simply stimulated by the low prices and you who remember what I have always argued that the demand would be also growing when our Sheets and Standard Sheetings could be scattered through the Northern Provinces on a basis of 6. per [illegible]. It is not very good time for the men who suppose(?) to play the role of go-between(?) at a loss and yet they seem to like it. We read that "Man cannot live by bread alone" and I suppose the excitement of competition is necessary to the existence in one form or another. It is beyond me to see when the Game is worth the

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Hongkong. May 25th. 1886.

My dear Dick,

Yours of April 14th is at hand and I am very much obliged for the a/c which is complete & satisfactory & thank you & Walter for the trouble. I hope you will find some check will be placed upon Willard eventually & am afraid Greig did no good by trying to make things smooth. Be patient & don't mind him. I have written to Pomeroy, but Forbes, Cass. & Greig seem to think their Tea interest in N.Y. will suffer so much by a row with him about Boston that it will take time to work a cure. Go on just the same as if he didn't exist. Your L/C for £2000. came by last English Mail & Cass will watch his opportunities for you. He wrote the 20th that he was pleased to get Stuart's order 500. through you & thought he could it buy within 2. of limit he hoped to meet them on part. This limit was 35 & market 37. – General buying had not commenced but I presume it will soon for the first Amer. steamers – Exchange keeps low 3/3½ bar. Cabot 3/4 Amer. 1. Freight sts. for £4. – If first crop the Sups. can be laid down inside of 30 there will be a profit & old Teas will stand aside.

Hong Kong, May 25th 1886.

My dear Mick,

Yours of April 19th is at hand
and I am very much obliged for the [illegible] which
is complete & satisfactory & thank you & Walter
for the trouble. I hope you will find some
Check will be placed upon Willard eventually
& am afraid things will no good by trying to
make things smooth. [illegible]
now. I have written to Bowring, but Walter, Cox,
& Greg here & think their interest in it
will suffer so much by a non-resident that
Doctor that it will take time to work a cure.
Go on just the same as if he didn't exist. Your
offer for £200. Came to that English Bank & Cox
will watch his offer [illegible] for you. He wrote the
25th that he was pleased at [illegible] £200.
through you & though he couldn't buy without [illegible]
think he will [illegible] them on Bank. [illegible]
was 33%. Market 37 - Several buying has not
[illegible] but I presume it will come for the
first [illegible]. [illegible] keep the 3/3%
[illegible]
[illegible] of 30 [illegible]
[illegible]

Heward has turned up but I don't know yet what we shall do with him. He is of no use at Amory now. — The house should be painted outside & the fence too, but I think October would be the best month. There is a painter by name of Hastings who lives near there, & shop in Charles St. Boston, who is the best man though I don't know as he would care for the job. You might get an estimate from him & from some other man & use your own judgment as to when to have it done & by whom. — Perhaps by letting the painter select his own time it would be cheaper. — Colors same as present. — Roof. Wood color. Body. Sage. — Trimming, White with a slight tinge of straw. Basement, Red. — Number of coats as requisite. Inside can wait until tenants are out. — I daresay it looks a little seedy & dirty from the dusty situation and is an eye-sore to Browne but I don't think the wood has suffered much. — You might get Wester to inspect the roof & the whole woodwork & do the needful before the painters begin. Excuse the trouble but I know of no better man to call upon. — Nell sends her kind regards & Miss Q. also. — as well as Your ancient Chums. —

Regards to Walter.

The Blinds should be painted too. North [illegible]

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Howard has become of, but I don't know
yet what he does with him. He is of
no use at Emery now. — The house should be
painted outside & the fence too, but I think
better wait till the last moves. There is a
painter by name of Hastings who lives near
here, shop in Main St. Boston. He is the
best man, though I think Green to be [illegible]
one for the job. You might get an estimate
from him & from other man & use your
own judgment as to when & how it done &
by whom. — Perhaps by letting the painter select
his own time it would be cheaper. — Colors those
at present. — Roof, wood color. Body, Sage.
Trimming, White with a light shade of Green.
Basement, Red. — Number of coats as requisite.
Inside can wait until tenants are out. —
I suppose it looks a little seedy & dirty for
the [illegible] situation and is an eye-sore. —
[illegible] but I don't think the wood has suffered
much. — You might get Walter T. [illegible] the
roof & the whole wood work & do the [illegible]
before the painters begin. Excuse the trouble
but I know of no better man to call upon. —
Dear Aunt [illegible] regards & [illegible] also.
As ever as yours Sincerely Will.
Regards to Walter.

"Diamante".

Hongkong, May 26th. 1886.

My dear Cass,

Smith wired from Foochow 24th. to send Howard to Shanghai and he will probably go on by French Mail Saturday. He wanted to stop at Amoy but I told him he had better hurry up by direct steamer. Please let me know whether that package of Bear's Gall & Cinnamon reached the Gov. of Formosa, or Smith, or not, as I should like to know that they are setting up the old fellow! We have some Ginseng in stock which might work the oracle in case others fail. Müller passed through here Monday but did not call. He informed the Shanghai house we had limited you to $15. on the Kennedy rifles & 30. pr cartridges. We have no limit. What we want is any reasonable offer which you already know. He is now at Canton where he will monopolize Cunningham's time for some weeks probably. I should not mind if I could see any results worked out by these Germans but must say I have no faith in them excepting for drawing their pay & most of them will go back on their best friend for $1.50. There is no faith in them. Pirkowski is an exception but he is hardly German. "So much for so much." How about

[illegible]

Hongkong, May 26th 1886.

My dear Lew,

Smith wrote from Ningpo 24th. He and Howard & Shanghai and he was probably to be back last Saturday. He wants to stop at Ningpo but a little time as his letter hurry up by direct Steamer. Please ask Mr. Cleve whether that package of [illegible] for Simmons reached the [illegible] of [illegible], or Smith or not, as I should like to know that they are setting up the old fellow.

We have done nothing in Stock which might rob the trade in case there fails. [illegible] sends through his Vendors but did not care. He informs the Shanghai house we had limited you [illegible] on his Remedy after [illegible] for cartridges. We have not limit. What we want is any reasonable offer which you already know. He is now at Canton where he was [illegible] Cunningham's time for Bruce with Mr Kelly. I should not think if I were he any such [illegible] out of these [illegible] but [illegible] I have no faith in these [illegible] for Marrying these boys & much of these were go back on this last friend for $150. There is no faith in them. With [illegible] it is an exception but he is hardly [illegible]. - "So much for so much." How about

Taiwan? - and its future? What will the harvest be on the Compradore? Teas are in a curious state certainly .. A liberal & early shipment at high cost to a dull & losing market .. Still, you have heavy stock & receipts & there should be a chance if the Teas are really good. The large stock of rubbish at home can only be got rid of at low prices & has no particular bearing upon fine new Teas. It will tell later on Amoys & lower grade Formosas but it is nothing but a bugbear on the markets at home while new Teas are arriving at moderate cost & of good quality .. I should not be afraid of Superior & upwards fully & strictly graded, on a basis of 35/36. d/p. with low Exchange & freight from now till June 20th. unless Export is very much heavier than last year for the corresponding period and I think all the really fine Teas going will gain a commission. Willard has by no means stopped interfering in Boston & is worse than ever. I don't believe Greig helped that matter. This letter is entirely a personal one & hoping you are all right in every way

Yours always truly.

Edm. Huntington.

Havana? as it's feeling? What will the
harvest be on the Campaden? Leafs are
in a Cuban state certainly. Holders early
shipment at high cost & a ... & having
market. Also you have heavy stock receipts
& there should be a chance of the leafs are really
good. That large stock of ... at home can
only be got out of at low prices & has no particular
bearing upon fine new leaf. All will the latter
be cheap & lower goods. Havana leaf it is
nothing but a dangerous ... market at have
which new leaf are coming at moderate cost
& of good quality. Should not be apprised of
... & upwards. Sully & ... goods,
on a basis of 35/36. up with the Exchange
& freight from here the same 30. unless that is
very much heavier than last year for the
corresponding period and I think at the
really fine ... going would pay a premium.
... has no ... ...
in ... & is worse than ever. I don't
believe they helped this matter. This
letter is entirely a personal one ...
you are all right in every way
Yours very truly,
Chas. [illegible]

May 27/29. 1886.

My dear Mr. [illegible]

Yours [illegible] We have

All received. The absence for

at last made up our

Shanghai went up this

[illegible] party [illegible]

[illegible] Smith [illegible]

you will have the [illegible]

[illegible]

Shanghai yesterday. I

up as quickly as possible

[illegible] on the town

where the gentlemen

in the [illegible] other contracts

[illegible] yesterday

[illegible] the Rifle butts.

there is a good deal of [illegible]

[illegible] work going on by the

Chinese all round & [illegible]

first rate [illegible] I

[illegible] the

[illegible] certainly

employ the same

Let me know what sort

builder & caretaker

of an interview you

[illegible]

[illegible] Expense

[illegible]

[illegible]

Thanking you in

advance for the trouble

[illegible]

Yours very truly

[illegible]

29.4.86.

My dear Cunningham.

Yours this

Am. received.. The "Special for Shanghai" went up this P.M. at 4 o'c. pr "Djemnah" French Mail. Smith was to leave Foochow the 26th. & I presume will have arr.d Shanghai yesterday.. I may remark on the loan, or on these other contracts that I will believe in them when I see them! - I think there is a good deal of cat's paw work going on by the Chinese all round & though faith is a good thing works count better in business certainly. Let me know what sort of an interview you have with the Viceroy, when it comes off.-

Yours very truly

E. McHunting[?]

29. 4. 86.

My dear Cunningham,

Yours the 9th received.. The "Rhône" for Shanghai went up the 8th at 7 o'c. Mr Jeffries' Newch. Haie. Smith was to leave Foochow the 26th & I presume will have arr.d Shanghai yesterday.. I hear nothing on the loan. Is in their other Contract that I will believe in them when I see them!.. I think there is a good deal of talk some more going on by the Chinese all around & things

faith in a good thing write Canute Letter in business certainly. Let me know what sort of an interview you have with the Viceroy, when he comes up.. —

Yours very truly

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Personal.

Hongkong, May 21st 1886.

My dear Cass,

I thank you for yours of 28th and for your kindness in thinking of the youngsters. Your donkey has been their one, & constant, source of amusement & exercise and if you could only see the happiness they take out of the animal (which seems to be reciprocated) I am sure you would be as pleased as they are. As it quite fills the bill pray do not risk entirely upsetting their equanimity with another pet. — If you interest me in Tea, please negotiate docts at Amoy, instructing consignees to apply to you for any deficiency or to hold surplus to your order, communicating with you (R&C Amoy) entirely & independently on the business & not with the M/. or other agencies. When all is finished I will make good the losses, if any, through you or if there should be a profit let you know how to dispose of it. Hastings has not been in yet but I will write you separately on other subjects.

With best wishes

Yours very truly,

C. H. M. Huntington

sending me memo of amt of shipment, steamer & consignees. —

Private.

Hong Kong, May 21st 1886.

My dear Bean,

I thank you for yours of 18th and for your kindness in thinking of the [illegible]. Your brother has been their one & constant source of amusement & pleasure and if you could only see the happiness they take out of the pictures (which seem the masterpieces) I am sure you would be as pleased as they are. [illegible] quite fills the [illegible] so [illegible] entirely respecting their [illegible] with [illegible]. If you in-tend [illegible] in [illegible], please negotiate direct at [illegible], intimating [illegible] & apply to you for any deficiency or to [illegible] surplus to your order. [illegible] nothing with you (Mr [illegible]) [illegible] & independently on the business next week. [illegible] a little opinion. When all is finished I will take from the [illegible], if any, through you, or if there should be a profit let you [illegible] & dispose of it. [illegible] has not been in yet but I will write you separately on other business.

With best attentions

Yours very truly

[illegible signature]

[illegible marginal note]

Hong Kong, June 2nd 1886.

My dear Dexter:

American goods continue to be the great attraction with the Northern Cotton goods buyers and the past week has shown a fine rate demand with liberal deliveries at slightly better prices & an upward tendency. P.M. Co sold at 2.55 c. M. Head Sheeting 2.60 Taels. About 4000 Bales of Drills & same of Sheeting, all brands. A good call from Japan has helped the demand a little but I have never known a season when our cloths have been called for so steadily & constantly. Another cause than the low prices has been the better state of political affairs in the interior causing a more peaceful & prosperous condition with no fear of transportation difficulties. It makes the English wild to see the increasing call for Yankee cloths and as Indian yarns are displacing their Spinnings very rapidly both here & in Japan they are getting badly hit while the demoralized Exchanges in the Silver using countries is adding to their discomforture and beginning to make them realize seriously that they must recognize that the metal is a material used for coin by some millions & millions of people. It is pretty bad for importers here when a Mexican dollar is only worth 3/2 3/4 sterling. Today's rate.

With kind regards to Nabby and yourself

Yours very truly E. H. Huntington

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Hong Kong, June 2nd 1886.

My dear Hunter:

American goods continue the the great attraction with the Northern Cotton goods buyers and the Stock which has shown signs of demand with liberal deliveries at slightly better prices & an upward tendency. 9 lb. T. Cloth 2.35 & Shirtings 2.60 Taels. Stock 4700 Bales of Drills & bales of Sheeting, all brands. The Rise in Cost from Japan has helped the demand a little but I have never known a season when the Cloths have been called for so steadily & continuously. Another cause than the low price has been the better state of political affairs in the interior causing a more peaceful & prosperous condition with no fear of transportation difficulties. I think the English will see the increasing call for heavier cloths and as Indian yarns are displacing their spinning very rapidly, both here & in Japan they are getting badly hit. While the tremendous Exchange in the Silver using Countries is adding to their discomfort and beginning to make them realize seriously that they cannot overlook that the Metal is a Medium used for Coin by some Billions & Millions of people. This practically puts for confidence the Mexican dollar is only worth 3/3¼ Sterling. Exchange rate.

With kind regards & believe me sincerely

Yours very truly

Hongkong, June 3rd 1886.

My dear Dick.

We shall not have an Amn. Mail for another week so have nothing from you to answer. At Amoy they do not yet call the market open but all the spare room in the "Glenavon" has been secured for contract Teas.. Ags write me that any thing over Superior is very scarce & the bulk of the stock is about Good to Supr. for which they are asking $38. I think they will work it down to 36/37. but Exchange is dropping still & freight engagements may force buyers to pay 38. "Monmouthshire" and "Parthia" will follow. He has made all his purchases at Tamsui so far and has had his first shot at all the receipts so such orders as he does ship ought to give good satisfaction. He is getting into A1 shape to fill orders & will wire you when he thinks the right point is reached and you can depend upon any recommendations he gives as there will be no nonsense in them. Please tell Herbert that I spur him up by every Steamer, twice a week, on his business and that he can rely on our caring particularly for their interest. There is nothing special to write. All the family are well though the weather is hot & muggy. My hands are kept full of work and my head too but still grow fat!

Wheeler I presume you have seen ere this. Mrs H. & Miss L. send their kind regards as well as yours sincerely Nellie.

Regards to Walter & all enquiring friends

Hong Kong, June 3rd 1886.

My dear Aleck,

We have not had an Amer. Mail for another week so have nothing from you to answer. At Amoy they do not get into the market [illegible] but all the offers [illegible] in the "Flowery" has been [illegible] for Contract Teas. [illegible] writes me that every thing over [illegible] is very scarce & the bulk of the stock is about [illegible] for which they are asking 38. I think they will work it down to 36/37. but Exchange is [illegible] & freight engagement [illegible] 38. [illegible] and [illegible] will follow. He has made all his purchases at [illegible] so far and has had his first shot at [illegible] the weight so much [illegible] as he does [illegible] ought to give good satisfaction. He is getting into the [illegible] [illegible] when he thinks the right price is reached [illegible] you can [illegible] any recommendation he gives on these [illegible] to be [illegible]. [illegible] the [illegible] [illegible] every steamer three a week, so his business [illegible] that he can only [illegible] on [illegible] being particularly [illegible]. There is nothing special to write. All the family are [illegible]. The weather is hot [illegible]. My hands are full of work and [illegible] good [illegible]!

Hong Kong. June 3rd. 1886.

My dear Pomeroy,

Yours of April 28th received and I don't think we shall give any cause for complaint to our N.Y. friends this season as we shall try to take up smaller vessels even if we have to pay more & give Consignees the benefit of as near Chartered rates as possible. They will be low probably any way. We received Mr. Dunlop as correspondent so there will be no vacancy, bar accident, for this year. Jorge does fairly well on sales & in many respects better than a more swell man. He knows all the buyers, speaks Cantonese & with a little looking after is quite satisfactory. An Englishman would have to learn it all & then prove so headstrong & airy that nothing could be done with him. Jorge has been relieved of some of his detail & with more time to devote to sales will do better. I should recommend trying a while longer without making a change and if not satisfactory will let you know in ample time. We are at work on this Austrian business & will communicate result as soon as possible.

Yours very truly,

E. H. Huntington.

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Hongkong. June 3rd 1886.

My dear [illegible]

Yours of April 28th received and
I don't think we shall give any cause for
complaint [illegible] the steamer is the
[illegible] try to take up smaller vessels even if we
have to pay more & give Consignees the benefit
of the lower Charter rates or freights. They are
better protected any way. [illegible]
[illegible] necessary,
for accident. For the future. I hope [illegible] fairly well
on [illegible] & we may expect better than a worse
[illegible]. He knows all the [illegible]. After the
Business & with a little looking after is quite
Satisfactory. An Englishman would have to have
[illegible] & then more to [illegible] & among the [illegible]
Could be done with him. I hope he has relieved
of some of his debts & with them [illegible]
to [illegible] to better. I [illegible] recommend
[illegible] a little longer without making a change
and if not satisfactory will let you know in
ample time. We are at work on the [illegible]
business & [illegible]
[illegible]

Yours very truly
[illegible]

Hongkong, June 5th. 86.

My dear Anuorre.

Your paper sinks are not ready and may not come from Canton for another fortnight.. You say you expect to be in Japan until about middle of this month. I shall send the pkgs to S. B. & Co. Kobe so if you leave you must give instructions to them what to do. If you do not send curios to cover amount already paid your a/c, & cost of this paper sinks, what do you propose to do towards payment?

Say,	Frt. & Expenses "Albany"	$ 12.
	Acc. from S. B. & Co.	28.
	Cost Rice paper &c.	10.
		$ 50.

Yrs very truly

E. M. Huntington.

Hong Kong, June 3. 86.

My dear Hume, Your paper [illegible] as at ready and may not come from Canton for another fortnight. - You say you expect the new paper about middle of this month. Please send the Bill & S.B.V.S. Note as [illegible] you must give instructions to them about it &c. - If you do not send these at once amount already paid your fee + cost of this paper, what do you propose to do towards payment?

Say, Acc. from S.B.V.S. [illegible] & Expenses [illegible] 14 & 28 10 / $56

Cash Res. paper &c.

Yours very truly

[illegible signature]

"Teheran".

Hongkong, June 5th. 86.

My dear Amoore.

Since writing you this morning I have received the box of Ink & Rice paper and I have try to forward by bearer. Cost $10.– Freight pr. parcel receipt $1.60 = $11.60

Yours in haste.

C. W. Huntington.

"Alunar."

Hong Kong, June 23d 63.

My dear Fearon. Since writing you this morning I have received the box of Chit Rice paper and shall try & forward by Alunar. Chit. 10.- Freight pr. parcel Receipt $1.60 =

Yours in haste
Wm. Huntington.

"Thibet."

Hongkong
June 11th 86.

My dear Miss Harper.

I sent you yesterday a Shipping rec.d for a Pkg by the "Lanao" at Miss Quincy's request but had no time to write, and my object in addressing you now is to ask if you will be kind enough to ask Mr Baker if he will send me say $25. worth of the water-colored designs on thin paper such as you were kind enough to send Miss Quincy. I have been trying to get a large collection of these in book form Either in silk or colors but so far without success and there will be a good substitute. Hence my venturing to trouble you. I should like as great a variety as possible, cheap, and do not mind the quantity though I think $25. will be enough to invest. If the assortment of designs is not very

Hong Kong Jan 11. '56.

My dear Miss Harper, I send you yesterday a [illegible] per a Ship by the "[illegible]" at this Evening. [illegible] her [illegible] & write, and beg [illegible] the addressing you now is & [illegible] if you [illegible] enough [illegible] the Butter. If he [illegible] Sent one [illegible] 25. worth of the Water. ordered [illegible] on the Paper [illegible]

you were kind enough to send this Evening. I have been trying to get a large Collection of these in both from Cities [illegible] Calico [illegible] before [illegible] success and there was [illegible] a great [illegible]. Here my [illegible] & thanks you. I [illegible] great a family as possible, Cheap, and do not [illegible] the quantity though I think 25. will be enough to [illegible]. If the [illegible] of [illegible] is not [illegible]

Mabel.

128

[illegible]

[illegible] June 13 1856

My dear [illegible]

[illegible] not much new [illegible]

[illegible] mail. At Shanghai the

sales of [illegible]

[illegible]

Elusive duplicate sets will do no harm. I have a friend who is a decorative designer & whom I should like to send these as "suggestions" so you will doubtless catch the idea as to requirements and I shall feel extremely thankful to you if you will give a glance at them. Pray excuse this liberty - but I know of no one else who would be able to execute the order and if Mr Baker will draw upon Russell & for cost charges & freight & forward the pkge by steamer Messrs Walsh Hall & Co will cash the draft. Hoping you are enjoying the summer and with kind regards to Mrs Baker

Yours very truly,
E H Huntington

Hongkong, June 12th 1886.

My dear Dexter,

There is not much new to give you by this mail. At Shanghai the sales of English goods have been very small and the demand for American has kept up, particularly for Sheetings, though the deliveries have not been quite so heavy. - Holders are trying to get a little more and this has caused a temporary lull. - You will notice from circular, however, that the list of sales is quite respectable. Down here there is literally nothing doing in Cotton goods of any kind. Buying is always spasmodic depending almost entirely on Canton buyers and they are out of the market at present. Heavy goods no one will look at this weather and I don't blame them. With a muggy atmosphere & the thermr. at 86° night along the mere thought of anything heavier than one's skin is of itself depressing. One whiff of your East wind would be worth more than a Mexican dollar which by the way has been down to the Cash Equivalent of about 77c. U.S. Gold!

With kind regards & Baby an a nurse for yours very truly, Elijah J.

Hongkong, June 12. 1876.

My dear Sister:

There is not much news to give you by this mail. At Shanghai the sales of English goods have been very small and the demand for Americans has kept up; particularly for sheetings, things the dealers have not been able to keep; holders are trying to get a little more and this has caused a temporary lull. You will notice from circular however that the list of sales is quite respectable. Down here there is literally nothing doing in cotton goods of any kind. Business is always dependent almost entirely on Canton buyers and they are out of the market at present. Heavy goods no one will look at this weather and I don't blame them. This is a muggy atmosphere & thermometer at 86° night along the river. Thought of anything cooler than one's skin is of itself refreshing. One whiff of your cool wind would be worth more than a Mexican dollar which by the way has been down to the cash equivalent of about 77. U.S. Gold!

Belgic.

Hong Kong. June 22nd 1886.

My dear Herbert.

I was very glad to get yours of March 1st and to learn that both of you were well, & should have written you before this had I not known your whereabouts were uncertain & your time & attention fully occupied with other more important matters. Your Telegram from Paris announcing your father's death was a great surprise & though we have no particulars I presume the end was sudden & he was thus spared a long suffering illness. It must have been a relief to you to have been near him at the last. Aunt you will accept our sympathy in your loss. Paul went to Japan almost immediately and has not yet returned. With the exception of his absence everything is the same at Rosehill. All have kept well & we lead an extremely quiet existence. Nearly all familiar faces have vanished either for home. Japan, or the Peak and very few are left. I had the bathing shed put up & Macgregor supplies the launch for the men but I have not yet taken it up. The ladies could not have the spot occupied last year on account of hospital building so Mrs & the Children go out with the Walkers & servants twice a week to a place at the end of Stonecutters. as Mr Price could not give us a suitable place for ladies. Most of my time

Copie.

Hong Kong, June 22nd 1886.

My dear Father.

I have only had [illegible] news of [illegible]
yrs and I learn that both of you were well, & should
have written you before this had Paul known your
whereabouts & were concerned your time & attention
fully occupied with other important matters.
Your Telegram from Paris announcing your father's death
was a great surprise & though we knew no particulars I
presume the end was sudden & he was thus spared
a long suffering illness. It must have been a relief to
you to have seen him at the last which you
will accept our sympathy in your loss. - Paul and
[illegible] almost immediately on the subject of houses.
With the exception of this scheme every thing is the
same at [illegible]. We have kept more our last
an extremely quiet business. Hardly a single
[illegible] has been cashed either for here, Shanghai, or the
[illegible] and very few are left. - But the letting of the
[illegible] & the [illegible] supplies the demand for the new
but I have not yet taken it up. The [illegible]
not have the first occupied last year on account of
[illegible] building so [illegible] & the Children [illegible]
the weather [illegible] twice a week to a place at the
End of [illegible] .. which [illegible] not [illegible] as
a suitable place for ladies .. What of any time

32. is passed at the office or at work. I presume Smith keeps you posted on the special business so I will not repeat. We are now hoping to place another loan of any part of $5.000.000 Silver at 8% with the Chinese for 10 or 20 years & I have the offer firm for a month from the H.K. Bank & hope something will result. There are so many slips between the cups & the lips however in this Chinese business that I will not venture to predict. Smith has so many projects on hand that some of them may pull through & it will be very strange if a few at least do not. Rope Co is stocking up and sales every where are light. The product has been materially increased by the new machinery and unless there is a relief from some source we shall have to run part time. We can get no encouragement from London yet and are anxiously waiting telegraphic reports on consignments hither. Of course we are shut out of U. States & Australia is not doing much. The little lot reshipped here from N.Y. we bought cheap. The new Manager is due in a week & Scudder shows signs of repentance, as I supposed he would. He tried a little game of bluff & thought he held a full flush & now seems tired. The "Amoteita" is still laid up but the other steamers are doing fairly well. If she could be disposed of the China & Manila would soon be all right. There is still a dim prospect

3. of business for her in some shape but nothing definite yet. The Glass Factory has continued to be a source of trouble & anxiety. The Manager is all right but the climate is against the Pots & the workmen. No 1 glass can be made & we have succeeded in getting six Chinese for cheap work. & have sent some Indigenous & some (four) of the foreigners but to own full capacity - we must have a much larger staff of both foreign & native & more Capital. It is a mighty expensive manufacturing business as well as a very complicated one & needs the whole time & attention of experienced men in this one branch & even under such management I doubt if it could be made to pay. It is time to come to some decision as to the future & we have written up to Smith fully. Chater & others seem to have lost all interest in the concern & though we may be able to reduce cost of production & get in more natives, the Canton Guild oppose it, there is strong competition in German products, & all sorts of difficulties which could only be discovered by experience have cropped up & will probably continue to and though we may be able somehow to keep the thing going, a profitable result eventually seems hopeless. Although it would be a bitter pill to swallow, in every respect, the stockholders would probably come out better in the end by closing now.

allowances for her in some shape but nothing definite
yet. The Glass Factory has continued to be a source
of trouble & anxiety. The Manager is energetic but
the climate is against him & the workmen.
No progress can be made until we have succeeded in
getting our Chinese for Chief work & have not
have dispensed (some) of the foreigners
but to run full capacity we must have a much
larger staff of both foreign & native employés.
It is a mighty expensive manufacturing business
& needs a very complicated machinery & the whole
time & attention of Chinese here in this new
branch. Under such management I
doubt if it can be made to pay. It is time to
come to some decision as to the future. We have
written up to Trench fully. Native & other men
have lost all interest in the Concern & things are
may be able to reduce cost of production & obtain
more Native. The Contract Price offers it. There is
some Competition in Glass Product & all sorts
of difficulties which can only be discovered by
Experience have cropped up & will probably continue
to our things. We may be able to weather & keep
the thing going & profitable result eventually.
seems hopeless. Although it would be a bitter pill
to swallow, in every respect, the Establishment would
probably come out better in the end by closing now.

General business is running along about the same. We have a goodly number of Matting Contracts out. Silk is still doing well though Canton prices are high on strength of rumor of 30% shortage at Shai & a deficiency of Centimentals. It looks as though we might have part of another good season to Lyons any way. Amoy & Tamsui we have done a good "pidgin" on Contract Teas though buyers are holding off now for a decline before opening the market regularly. Stock very heavy. Foochow has done pretty well for Australia but of course it is too early for Oolongs. I don't think the Congou shipments from either Hankow or Foochow to London will pay anything but a bad loss. A Pkg. of portieres for Mrs Foster came down from Canton and awaits her orders, here. Please give her kindest remembrances from us all with best wishes for her happiness. I trust you keep free from your old enemy & hoping to get a line from you occasionally remain

Yours very Truly

C. W. Huntington

Some business is running along about
the same. We have a goodly number of
Quilting Contract out. Which is the
thing ever through Bank. These are high
in strength of union of 30 to 40 at this
& a deficiency of Collateral. Without a through
we might have part of another year's business to
before any more. Henry's Turner. We have had
a good deal on Contract these things Super
are holding off now for a decline before opening
the market regularly. Which is very heavy. [illegible]
has done pretty well for [illegible]
It is too early for anything. We think the
Supply department of your cities, Manchester & [illegible]
& [illegible] will pay anything to the [illegible]
& the [illegible] for the [illegible] came down from
Boston and await the orders here. Please
give her kindest remembrances from us all
with best wishes for her happiness. Shall you
drop me [illegible] your occasional [illegible] to
a line from you occasionally

Yours very truly
Wm. [illegible]

"Belgic".

Hong Kong. June 22nd 1886.

My dear Dick.

Yours of May 14th received & sale of 340 Rolls Matting at 13c duly noted. It is O.K. though the profit will be very small, as you say. - The samples sent were the only strips I could get though our contracts are of course get them proper. - Cowley seems to be at his old tricks again and as this is the third time we have had to mark off more than the profit I guess it will be well to sell him no more than he can pay C.O.D. in future. - House-painting - I have already written you to go ahead on outside. Same colors as before. Also fence, with Hastings if he will do it as cheap as others. this summer or fall. At Amoy things were getting pretty well in hand, nobody showing inclination to buy at & 37/38 for Superiors with every chance of Teamen coming down to 35 when the "Parthia" arrived to take her berth for N.Y. so the Teamen at once put their prices to 40. but there was no buying at last accounts & it would be a d-d good thing & serve the Steamer people very well right to let her go off half filled. I have telegraphed Cass not to buy a pound to fill space and all that she has so far are Contract Teas settled in January. She may have letters from

Belize.

Hong Kong, June 22nd 1886.

My dear [illegible],

Yours of May 18th received & note of [illegible] Bills Lading of 13th duly noted. It is O.K. through the Profit will be very small, as you say. – The samples which were the only things I care for [illegible] me of course for their proper[illegible]. [illegible]

[illegible]

house-painting. [illegible]

[illegible]

there before this steamer leaves but I don't think there will be any buying unless the Sup.o can be had at 35 and that is quite enough to pay under all the circumstances. I shall be on the lookout for any job lots of value to send you by s.bg, cheap, irrespective of your orders, or L/c. but never draw upon you a/c the acct. for more than $1500. at a time, and as there is not likely to be an opportunity until the fall you will have time to let me know if it will not suit you so to do. Hong Kong is not much of a place for this sort of thing, still $200. $300 a year extra comes into play very well. The family keep pretty well though the children look white-faced & thin here. They both grow like weeds in this climate & the eldest is up to my shoulder now although only 11. I am kept very busy every day so time slips along fast enough. We are getting new business all the time but it has to be done cheap nowadays & in an expensive way so that there is really a great deal of work for a shilling. With kind regards to you from Mrs. Miss Q. & self & remembrances to Walter & all inquiring friends. Yours sincerely

Nile.

time before the election comes on & I think there [illegible]
[illegible]
can be had at 35 cts. & I think it quite enough
to pay under all the circumstances. I have
[illegible]
[illegible]
[illegible]
[illegible] 1850 [illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible] & all enquiring friends. Yours [illegible]
[illegible]

No 536

"Belgic."

Hong Kong, June 22d 1886.

My dear Dexter,

You will see by the circulars that sales & deliveries of our goods go on merrily at Shanghai for the Mills, and notwithstanding the large shipments & Sheetings they are taken off at once on arrival while other makes drag & accumulate. Importers had succeeded in getting a slight advance but I don't believe they will be able to establish a much higher scale without stopping the business, as I think the extraordinary demand is owing to the exceedingly low prices at which the dealers have been able to distribute at in the districts which have been considerably disturbed of late years, now recuperating, — and though they may pay a little more they must have been stocking up in anticipation of a rise and when it really comes will stop. However, there has been a remarkably free delivery so far this season and when this is over you will have the opportunity of seeing what a big consuming country China is when all the conditions are favorable, prices low, communication undisturbed, crops good, & country at peace.

Exchange is still anyhow 3/3. Manufacturers are lucky who get a new dollar from above. With kind regards to Kelyan & yourself Yours very truly [illegible]

Hong Kong, June 22d. 1886.

My dear Sister,

You will see by the circular that large deliveries of new teas for m-arkets at Shanghai for the [illegible], and not-withstanding the large shipments & arrivals they are taken off at once in [illegible] while other markets drag & accumulate. Perhaps the [illegible] in getting a slight advance but I don't believe they will be able to establish a much higher rate without stopping the business, as I think the Continental demand is rising & the exceedingly low prices at which the dealers have been able to [illegible] at in the district which have been considerably dis-turbed of late years, are remunerative, and though they may pay a little more than they would have been [illegible] up in anticipation of a rise and when it really came will stop. However, there has been a remarkably fine [illegible] so far this season and when this con-[illegible] will have the opportunity of buying [illegible] by consuming countries China is now as to conditions are favorable, prices low, communications undisturbed, crops good, & country at peace.

No. 536
Complete
57.30

Hong Kong, June 29 86

Mr
Chs Rafard
30 Rue Joubert.
Paris

Dear Sir,

Since Shanghai I received notice from you that your invoice Gloves for Mrs Huntington had not been paid. The bill was never received or it should have been settled long ago and I now enclose Cheque for Tls 57.30.

In future please address any communications to me here.

& oblige
Yours truly
E. H. M. Huntington

Hong Kong, June 29, 86.

Mr Rafael [illegible], Rue [illegible],

Paris.

Dear Sir, [illegible] Houghton [illegible] received

notes from [illegible] your invoice

dated [illegible] the Hong Kong [illegible]

with [illegible] Paris. — The bill we

have received is [illegible] almost [illegible]

[illegible] Bottle along ago and I

are [illegible] Cheque for Fr 30.

In future please address

any Communication to me here

Yours

Yours truly

W. Huntington

Hongkong. July 2nd 1886.

My dear Dexter,

There is no sign of any let-up to the enquiry for American Goods for the North and last sales give a slight advance in prices. Your Drills selling at Tls 2.56 net. Indian Head Sheetings 10c more. Exchange is off more than this diff.ce however. About 50.000 Bales of all kinds disposed of so far this year and it will not be surprising to see the total about double any year since the war broke out in '61. I hope you have been able to make something even at your low prices though do not think the profits could have been extravagant. It is something to keep a clean stock sheet and China must have proved a boon to manufacturers of heavy goods in taking off the surplus this season and I imagine times would have been much harder at home if the Export outlet had not been so good. You can expect the next six weeks to show a falling off as compared with the past, still I think there will be a very good demand up to December without any appreciable advance for the importer. With kind regards to yourself and [illegible], and hoping you are enjoying the summer

Yours very truly

[illegible]

New York. July 2nd 1886.

My dear Martin

There is no sign of any let-up to the inquiry for American Stock for the Market our last sales were a slight advance in price; few Bulls selling at 2.75 net. Indian Head Sheeting 10. more. Exchange is off more than the diffce however. About 5000 Bales of our Kinds shipped so far this year and it was not surprising to see the totals about double any year since the war broke out in '61. I hope you have been able to make something more of your [illegible] things as I think the tops could have been extravagant. It is something to keep a clean stock and others must have proved a boon to manufacturers of heavy goods in taking off the surplus this season and I imagine this would have been much harder at times if the Export outlet had not been so good. You can expect the next six weeks to show a falling off in Exports with this Market, & think there will be a very good demand up to December without any appreciable advance for the [illegible]. With kind regards Sincerely

[illegible] for the summer [illegible] Yours very truly [illegible]

Hongkong, July 2nd 1886.

My dear Aleck,

Yours of May 24th is received with enclosures & duly noted. S.M.P. is getting very warty over this Willard matter & seems determined to carry his point in spite of all the other partners, & release Willard & shut up Boston — if he can — Pomeroy sent me copies of his correspondence and by last mail to London, 1st July, I gave him my private opinion as pr. enclosed c/c. — I don't believe there is the slightest chance of his closing Boston and think he will probably compromise with Willard so as not to annoy you & may acquiesce in your views of salary. — There is an ugly streak in him and he is a danger with me on this subject as well as on various others when I have shown up his ignorance & imbecility — by which we have made heavy losses. — So please keep quiet a while and see what time develops. — He will cool down now that he has vented his spite on me and as the disposition of all is to keep up the Boston Agency and to certain S.M.P. I think we can arrive at some satisfactory conclusion. Be patient, and burn this sheet after press copy. —

Pittsburg, July 2nd 1886.

Adrian, Mich.

Dear Bro.

Yours of May 24th is received with enclosure, which noted. J.M.T. is getting very nasty over the Millard matter & seems determined to carry his point in spite of all the Mich. Brethren, & declare Millard shut up Bartz – if he can. – However, but the object of his correspondence and by last week's Advocate, 1st July, I have your private opinion as to ... &c. – I don't believe there is the slightest chance of his obtaining Bartz and think he will probably compromise with Millard so as not to annoy the many acquainted in your line of battle. – There is an ugly attitude in him and he is determined to rule or ruin as well as oppose those who have shown up his ignorance & inconsistency – by which we have made [illegible] these. – So please keep quiet a while and see what turns develop. – He will cool down now that he has vented his spite on me and a little sufferance of all is to keep up the Bible Agency and to curtail J.M.T. I think we can arrive at some satisfactory conclusion. Be patient, and burn this without keeping copy. —

As Alfred Hall had no assetts it does not seem much use to put out any more money on him though if the Court shut him up in jail a while it might do him good. The notes are in Shanghai but I think have been considered worthless in making up accounts. I have written Cunningham about the matting & as Bush wrote me he had taken extra pains with the 100 Rolls I expected to hear good report. Enclosed please find Circular and [illegible] Parcel receipt of two pieces gauze which please have Avis put through the Custom House on arrival of the "Parthia" sailing July 5. & collect amt. of invoice & charges of G. H. Richardson less 50.c overcharged on one piece. (6. instead of 6.50). I presume the dead-lock at Amoy has been broken but we shall get no further news from there until tomorrow. The boys in the Office (all English) are getting ready to celebrate the glorious fourth but there is a good deal of work to do for this mail and I must cut short. With kind regards to yourself Walter & all enquiring friends

Yours very sincerely
Miles

Jno H. Morris Esq
Send Miles Bell
Chinchew & thanks to you for [illegible]

Hongkong. July 7. 1886.

My dear Cass.

I have nothing from you unanswered and have little to write. Exchange continues to fall and we shall keep you posted of any change. You don't seem to have had much of a decline in Teas after "Parthia" left and I suppose the Liermen keep the run of steamers pretty well though it is just as well to surprise them by sending a boat off partially filled. The dodge of P. L. & O. putting on the "Celtic Monarch" at 40/- is very clear. They can hurt our Amoy pidgin very seriously & gain more by one operation of this kind than by a whole season of steamer business. It is a wonder they haven't tried it before. They can now back up their statements by practical demonstration that the agents of the Union line keep freights too high. It is to be hoped they may be bullied out of their course or else that you may be authorized to meet them. This is personal! –

Yours very truly,
E. M. Huntington

Hong Kong, July 7th 1886.

My dear Clara:

I have nothing from you [illegible] and have little to write. Robert continues [illegible] and he shall keep you posted of any change. [illegible] have had much of a [illegible] in the [illegible] left and I suppose the steamer [illegible] the news of [illegible] things it is just as well to [illegible] surprise [illegible] sending a [illegible] of [illegible] [illegible] at [illegible] is very clear. They can [illegible] [illegible] of this [illegible] by a [illegible] of [illegible]. It is a wonder they haven't done it before. They can [illegible] [illegible] the [illegible] of the [illegible] high. It is to be hoped they may be [illegible] of this [illegible] or [illegible] you [illegible]. This is [illegible]! —

Yours very truly

[illegible]

Hongkong. July 13th 1886.

My dear Dick.

Yours of June 5th received & noted. Time will show what J. M. F. amounts to. Don't pay too much attention to his nonsense. Rest easy. Your telegram for 400 Rolls Matting like the "Carl" is also received & though the price is now higher the fall in Exchange & the cheaper freight likely to rule will offset that and probably enable us to lay it down a little lower. The "Russian Eagle" invoice Teas for by the "Monmouthshire" & docts. go forward by this mail balanced by draft on you. Case has not seen his way to buy anything on your a/c yet. He has bot. about 1500 for Boston to be shipped pr. Monmouthshire a/c Nash, Chase & Sanborn, & Woodworth. at 37 1/2 pr Lup. basis. The market is still too high there & freight too. Exchange is on the drop & good teas are to be laid down very cheap but the Am. market seems to have gone to pieces and it is a hard hard to know what to do. So far steamers have gone since the first that the Export figures will compare very favorably with last season by July 31st & there ought to be a recovery with you before then.

All send their kindest love to you & are well. Della ... & ... Wells ... enquiring friends ...

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Hong Kong. July 13 1886.

My dear Dick.

Have yours of June 3. Recd. [illegible].
Your [illegible] about [illegible] a/c 4. Don't
pay too much attention to his nonsense. [illegible]
[illegible]. [illegible] for two bills [illegible] like
this. But if the reserve & things, the press is
now higher. The fear in Exchange & the [illegible]
[illegible] [illegible] with effect that are
probably [illegible] [illegible] [illegible] a little
lower. The [illegible] [illegible] [illegible]
by the [illegible] & [illegible] [illegible]
this [illegible] [illegible] by [illegible] of your
[illegible] [illegible] his [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible]. [illegible] [illegible]. [illegible]
[illegible] [illegible] [illegible]. The [illegible] is
[illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] & [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible]. [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] July 31 & [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

[illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

Hongkong, July 12th 1886.

My dear Dexter.

The regular mail boat from Shanghai is not due until tomorrow and I fear will not arrive in time for me to write so that I cannot give you any detailed news by this steamer, but there has continued to be a fair amount of business moving in our goods on about same basis as before. 1% better in some instances. Exchange is still lower and a Mexican dollar here today is only worth 3/2½ cash. Some bankers think the rate will drop to three shillings and there is certainly some danger of it. I should not be surprised at it but am not prepared to bet in favor. I think you will be surprised at the end of the year to see the large quantity of Amn. goods China has taken but you may depend upon seeing a corresponding falling off next season if your prices are raised. It is only at low figures that the Chinese will buy so heavily. What a sad fizzle Mr Geo. C. Richardson's career has resulted in! It is enough to make Jas. M. Beebe kick up his Coffin lid with delight! It is too bad. - With kind regards & thanks an openeely [?] Yours very truly
G. B. G.

to London today are only 3/- per Mexican dollar!

Hongkong, July 13th 1856.

My dear Alexander: The regular Mail Packet from Shanghai is not due until tomorrow and I fear will not arrive in time for me to write so that I can give you any details given by this steamer, but there has continued to be a fair amount of business doing in our field [?] on about same basis as before. The letters [?] in these instances. Exchange is still lower and a Mexican dollar here to-day is only worth 5/2 cash! Some bankers think the rate will drop to three shillings and there is certainly some danger of it. I should not be surprised at it but am not prepared to bet in favor. I think you will be surprised at the end of the year to see the large quantity of Am. Dom. [?] Cloths to be taken but you may depend upon having a corresponding falling off next season if your prices are raised. It is only at low figures that the Chinese will buy so largely. What I [?] from Mr. [?] O. Richardson & Carew [?] the results [?] in. I [?] enough [?] to [?] make [?] Jas. [?] M. Beebe [?]

Telegraphic transfers on London to day are only 3/1 per Mexican dollar!!

Hongkong, July 13th 86:

My dear Dexter,

The str from Shanghai is just in and the reports are still very favorable for Amn goods.. There is a new point developing in Sheetings and it may apply to Drills later which you will like to know.. Shipments are coming out without any stamp on the pieces, so far to a limited extent but as the Chinese pay about 1% more the object is evident, viz, that buyers will be able to stamp the goods as they please*. As there is no trade mark stipulation in our treaty there will be no protection against infringement of the well established brands and if it is carried on to any great extent there will be the "old Harry" to pay.. It may be merely an experiment and as fraud of all kinds is short-lived it may not amount to much, at the same time I think it important enough to scratch off these hurried lines just as the mail is closing to post you.

Yours very truly E. Hunt

* after reaching the interior:

Hong Kong, July 13, '76.

My dear Alexis,

The P.S. from Shanghai is just in and the reports are better very favourable for Chn. goods. There is a new point developing on Sheetings and it may affect Brits later which you will like to know. Shipments are coming out without any stamps on the pieces, so far it is limited to that but as the Chinese pay about 1% more the object is evident, viz, that buyers will be able to stamp the goods as they please.* As there is no trade mark registration in our treaty there will be no protection against infringement by the unscrupulous traders and if it comes to any great extent then adieu to the old stamp[s] [illegible] pay. I may be wrong in my opinion and as your trade from here is "Mark-line" it may not amount to much, at the same time I think it important enough to write off those names [illegible] [illegible] as this trick is coming to [illegible]

*The Stamping.

[illegible]

Hong Kong. July 23rd 1886.

Messrs. Arnold Constable & Co.
New York.

Gentlemen,

About a year ago our mutual friend Mr Garside asked me to obtain for you if possible a book of Japanese designs for your "decorative department".

I have been unable to find anything suitable in book-form but running across a lot of water-color sketches I selected a few which might possibly afford suggestions to your designer and forward same through the Post by this mail which please accept as vi.. my compliments and the hope that they may prove of service.

Yours very truly,

C. W. Huntington

of Russell & Co.

New York, July 23rd 1886.

Messrs. Francis [illegible] & Co.
New York.

Gentlemen,
About a year ago our Mr. [illegible] being in Paris asked me to obtain for you if possible a book of Japanese designs for your "Decorative Department." I have been unable to find anything suitable in book-form but procured a lot of [illegible] sketches & selected a few which might possibly afford suggestions to your designers and forwarded same through the Post by this mail, which please accept with our compliments and the hope that they may prove of service.

Yours very truly,
E. H. Huntington,

Enclos.

Kiu Kiang, July 23rd 1886.

My dear Aunt,

Yours of June 15th. re [illegible] [illegible] [illegible] authority & drawn for £3. received by last mail and I have forwarded letter to the Shanghai house for any investigation, and reply, requesting them if possible to answer direct to your firm if they can give you any valuable suggestions or points. We do nothing here in heavy Shirtings. If there are any English made imitations and we can discover who make them you can reach the fraud through violating your English Registered Stamps. But I have noticed lately, that there have been sales of unstamped Shirtings (American) at Shanghai at better price than similar stamped goods and of course there can be only one reason for that viz. to give the native buyer the chance to put on any brand they please after taking possession. As such fraud cannot be reached at any of the native ports through our treaty trade regulations, or traced into the interior, I do not think it can be stopped through the Chinese or our own authorities, so that the only recourse for your protection would be to advertise broadcast through the native papers

Hong Kong, July 23rd 1856.

Augustine Heard,

Dear Sir, Yours [illegible] 15th inst. [illegible] and [illegible] Beecher [illegible] through Mr. [illegible] Received by it, which I had not, I have forwarded to the Shanghai [illegible] for your investigation, and reply. Regarding [illegible] I promise to answer which to your [illegible] of [illegible] can give you any valuable suggestions, or hints. We are [illegible] in heavy Shirtings. If there are any English Goods imitations made at the [illegible] [illegible] here can be made the [illegible] thing imitating the English Shirtings, Drills. — but I have noticed lately that there have been sales of [illegible] Shirtings (American) at Shanghai at better prices than similar English goods and if these can be only one [illegible] per Piece, [illegible] & give the native buyers the chance to pick on any Brand they please of the latter description. We [illegible] [illegible] [illegible] be reached at any of the native Piece Goods [illegible] trade Regulations, or forced into the interior, I do not think it can be stopped through the Chinese, or our own authorities, so that the only recourse for your Protection would be to advertise Trademark & change the native [illegible]

that the only true Indian Head has the Card in C.W. bale etc. etc. There is no way of stopping Chinese infringement of trade marks on China soil. However, our Shanghai friends will report shortly.—

There has been a very heavy sale of American Cottons all through this season, much larger than ever before, the demand has been steady & stock continues, while English goods have dragged & sold very low in proportion. The sole reason has been the low price, though of course the Country being at peace & communications open & undisturbed the distribution has been general through districts closed by riots & famine the past two or three years while crops have been good in the North & West. If your prices are no higher there will be another good year in '87.— Importers have made nothing however as the fall in Exchange has been against them all the time. It seems as if Silver had touched bottom but there is "no telling". A Mexican dollar today is worth only 75c American Currency so you can fancy the damage that is being done to every importer.— Great Britain, France & Germany must do something with the Silver question or their Eastern business will be killed.

Yours very sincerely
Chas Huntington

that the only true criterion here has the best in Cal bale etc. etc. There is no way of stopping Chinese infringement of trade marks in China but. However, our Shanghai friends are afraid Hartley :-

There has been a very heavy sale of American Cottons at Shanghai this season, much larger than ever before, the demand has been chiefly these Cottons, while English goods have dragged and very low in proportion. The [illegible] has been the [illegible] price, though of course the Country being at Peace & communication open [illegible] that the distribution has been general through district Chefoo by Nish. Goods have been put in the mart week. If your Prices are no higher than here the Goods year in 87. - Shanghai has made nothing whatever as the fall in Exchange has been against them all the time. It seems as if Silver has touched bottom but there is no telling: A Russian Cotton Bolt is worth only 75 c American Currency so you can fancy the damage that is being done to every industry. - Great Britain, France & Germany must do something with the Silver question or their Cotton business will be killed.

It is quite a reminder of old Boston to see your penmanship again very kind of you to take an interest in my doings. The grind here is incessant, time there so passes so rapidly that it seems only a few months since leaving Central Street. There have been many changes during the twenty years since last seeing the island and only one or two familiar faces are there seen now. The methods of business are entirely changed too, steamers & cables having wrought wonders with all Asiatics. Hongkong is no longer the quiet spasmodically busy place it once was, but a bustling driving & constantly alive depot, dockyard & telegraphic station where one is hardly ever at rest even when asleep. We are pleasantly situated, the climate has agreed with all of us so far, and there are many things to enjoy & while one must work for one's daily bread I don't know as it could be gained in any pleasanter way elsewhere, but fortunes are no longer made any quicker in this part of the world than in civilized countries & I suppose one must reconcile one's self to become domiciled here & be perfectly happy. With kind regards to Dana, Tucker, your brother Fred & yourself

Yours very sincerely
Edw Cunningham.

It is quite a reminder of old Boston to
see your Steamships again very tired
after & take an interest in my things.
The Prince here is necessary & then things
grow so rapidly that it seems only a
few months since leaving Lake Street.
There have been many changes during the
whole year since last seeing the island
but still we & the families keep on
the even tenor. The outlook of Honolulu has
entirely changed to Steamers & Cables having
brought us in with all Societies. Everything
is no longer the quiet peacefully been,
there is the tram, the Electric driving &c. the
Above. Light, Telephone & Telegraphic station.
There one is hardly ever at rest even
when asleep. - We are pleasantly situated,
the climate has agreed with all of us so far,
but there are many things to enjoy and this
is much work for me: daily news & think
there as it could be found in any pleasanter
way else where, but fortunes are no longer
made any quicker in this part of the
world than in civilized countries & people
are made nervously nearly all & leave domicile
here to be perfectly happy. - With kind regards
to above Stratton, your brother Fred especially

[illegible]

Hongkong, July 28. 86

My dear Dick

Yours of June 15th received with thanks and I am glad you financed the draft against "Fred K. Carl" Matting so easily. The profit promises to be rather smaller than I anticipated but "a bird in hand is worth two in the bush". Mrs H. send her kind regards & thanks for the bundle. Sorry to learn two old land-marks have gone, Dr Lothrop, & Major Brooks. I wonder if they are training in the same company "over the river"! I am afraid the Major will find the golden slippers rather tight & the golden stairs quite slippery! I am glad Ira Bursley has found a soft thing in his old age but Higginson could fill the bill a great deal better. Give H. my kind regards & best wishes. There is not much news to give you, though buying has been quite brisk at Amoy as the circular will show you. Things at home look pretty sick however. With regards to Walter & all inquiring friends & best remembrances from the ladies for you

In haste, Yours sincerely

Niles.

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Hong Kong, July 27. 86

My dear Dick

[illegible]

Yours sincerely,

[illegible]

Hongkong, July 24th 1886.

My dear Dexter,

There is nothing of special interest to add to my last two letters. The call for American Cottons had subsided somewhat at last accounts from the North though prices have been about 1% better. Dealers were in the market but were affected by the mid-summer inactivity sufficiently to be indifferent about paying more for such lots as they wanted to patch up on. Exchange has gone off further however and the Mexican has been down below 3/- & today is only worth about 75¢ Am. Currency. Importing anything this season has been decidedly hard lines & though we have kept our friends covered pretty well it has been difficult to persuade them to draw in Mexicans against their consignments, a course I have strongly advised for eighteen months. Don't expect 1887 to be as large as this year unless you can manufacture at the same price. If Standards can be made at 6.6¼ ¢ you can look for as large an export & probably larger but it will be curtailed in geometrical progression as prices are advanced.

With kind regards to Kate and yourself

Yours sincerely, [illegible]

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Hong Kong, July 24th 1886.

My dear Abbot,

There is nothing of special interest to add to my last two epistles. The tea for American Market has subsided some-what at last accounts from the North though price is still about 17 dollars. Sellers are in the Market but are affected by the Sub-[illegible] inactivity sufficiently [illegible] about paying more for Black Tea as they wanted to patch up on. Exchange has gone off further however and the Russians [illegible] [illegible] 3/9 [illegible] today is only worth about 3/2 [illegible] Currency. Notwithstanding anything [illegible] April 1887 [illegible]

[illegible] [illegible] [illegible]

Yours sincerely

[illegible]

July 24th. 86.

My dear Case.

Many thanks for your note of the 22d: and I trust the Contemplated Shipment 500/750 Boxes pr "Mosser" will do well.. Nash & Co will be all right for Consignees.. Any balance they will account for to you direct I suppose. Either Dr or Cr., & not through the N.Y. Agency. Very glad to learn you are better.

Yours sincerely.

E. H. Huntington

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July 24. '86.

My dear Dean.

Many thanks for your note of the 22: and I send the Autograph Manuscript [illegible] of "Maud" [illegible]. Heath's will be all right for Carnegie: they believe they were arranged for by you direct & Huffham. Either "the a Co." & both through the Lib. Agency. [illegible] you an letter.

Yours sincerely,

[illegible]

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Rio Janeiro.

Hongkong. August 10th 86.

My dear Dexter.

Yours of July 1st with the Enclosure received very many thanks. Business in Cottons has been fairly good at Shanghai and prices have been further advanced on American brands although Exchange has again dropped more than the Equivalent. There is every promise of buyers taking off all the supplies before winter sets in and the years showing will be a very handsome one so far as consumption goes. This new feature in unstamped Sheeting may be extended to Drill another season and I must say it looks a little alarming for the favorite brands, as of course if unchopped clothes are going to bring more than chopped the importers will all order blanks and of course buy the cheaper makes, letting the natives do what they please about marking them after taking delivery. There is no law to reach such forgery & though it may not affect your brand very much, or the Medegin Head, it will of course have its effect. There being no international copy right or patent laws with China the natives can do what they

...r. has been 85 a 87 due as May 1st & there are two months more of it! - This kind of writing for a fat man! T.T. Exchange 3/-

Via Marseilles.

Hong Kong, August 6. 56.

My dear Austin:

Yours of July 1st with the Circulars received with many thanks. Business in Cotton has been fairly good at Shanghai and Prices have been further advanced in American Goods although Exchange has again dropped more than the equivalent. There is every promise of buyers taking off all the supplies before Winter sets in and the year's Shipping will be a very handsome one so far as Consumption goes. This new feature in Unstamped Sheetings may be alluded to which another season and I must say it looks a little alarming for the favorite Marks, as of course if unstamped Cloths are going to bring more than stamped the importers will all order blanks and of course buy the Cheaper makes, letting the natives do what they please about Marking them after taking delivery. There is no law to reach such forgery & therefore it may not affect your brands very much, as the design that it will of course have its effect. There being no international Copy right or Patent laws with China the natives can do what they

2

please on their own line with goods they have bought & paid for & there is no cure for infringement except through time and experience.. The dealers at this port & large distributing centres know the diff.ce between bogus & genuine marks but the small men in the interior, traders, etc. are the men who are cheated .. The only suggestion I can offer is for all the manufacturers who care for their brands & trade marks to unite & agree not to export or sell for export, unstamped cloths, and to do all they can to support each other in such mutual protection at home to boycott any maker, or shipper, of blanks and to unite in advertising at home & abroad. in such newspapers as are necessary, native & foreign, their determination to sustain their trade marks.. Down here I have no means of finding out what the unstamped cloths are like and it may be that some of the respectable mills have been trapped into shipping blanks. However, it seems to me, personally, that it behoves all of you who have a reputation at stake to take some prompt & active measures to nip this evil in the bud, so far as you can.
With kind regards to Kabyan & yourself
Yours very truly E. H. M. Huntington

Please in their own dies with; both they
have brought suit for & them to the same
by infringement except through their own
agencies. The dealer at the post & large
distributing centres know the differ between
Rogers, Simons mark but the small ones
in the interior towns, etc. are the ones who
are cheated. The only suggestion I can offer
is for all the manufacturers who care for
their marks & trade marks to unite & agree
not to object or sue for effect, unstamped
cloths, but to see they can & insist that
others in such contract protection at home do
boycott any dealer or shipper of marks and
to unite in advertising at home & abroad.
in such newspapers as are necessary, native
& foreign, their determination to maintain their
trade marks. Here we have no means of
finding out what the unstamped cloths are
like and it may be that some of the respectable
mills have been topped with shipping marks.
However, it seems to us generally, that it
behoves all of you who have a reputation at
stake to take some prompt & active measures
to stop this evil in the bud, so far as you can.
With kind regards & [illegible] sincerely
Yours very truly
Wm Huntington

Hong Kong. August 10th. 86.

My dear Dick.

Yours of July 3rd &c. noted.. Howard goes home by this str. & will give you the news. Smith goes by "Gaelic" & I hope you will see him. He is a very nice fellow & will be here a week before sailing & I will give him some points as to Boston, etc. Jones is off to Japan on sick leave so that I am very busy and shall have to cut it short. Don't forget to pay my life insurance for I am now half dead.!! Your 75 Boxes Packling go by this str. & you can collect of R & O. Nix the diff.ce in frt. between overland & Suez Str. if you like, besides your telegraphic expense. The Foreign mistake in filling order. - Remember me to any of my brothers you happen to meet & say we are all well. I have not written home for some time as there has been nothing of consequence to write and I have been d-d busy. Kind regards to Walter Hall as well as to yourself. I see no chance just now to ship anything at a profit -

Ever yours sincerely

Nims.

New Haven. August 10th 86.

My dear Dick. Yours of July 3rd re "Nation".
[illegible]
the news. [illegible]
[illegible] It is a very nice letter [illegible]
to have a word before starting & [illegible]
[illegible] There is [illegible]
[illegible] I am very
sorry and [illegible]
Don't forget to pay my life insurance
for I am [illegible]
[illegible]
[illegible]
[illegible] if you like. [illegible]
[illegible]
[illegible] Remember [illegible]
[illegible]
as [illegible] I have [illegible]
some time [illegible]
[illegible]
[illegible] Best regards to [illegible]
[illegible]
[illegible] anything [illegible]
[illegible]
Ever yours sincerely
[illegible]

Eng Mail.

2.

Hongkong. August 2 86.

My dear Pomeroy

Yours of June 30th & July 8th are received with thanks. I note you are willing to go not over $ 2000 including marriage settlement 100. on the Chinese and Ampradore is in communication with the parties interested though I shall make no payment without your authority.

The articles of verbs in trays are not kept in stock and are mostly made at Yokohama to order. Mrs H. is investigating the subject with the assistance of the shopkeeper and myself and I presume we shall be able to get your order satisfactorily filled in due course.

Annie has been quite seedy & has therefore taken a trip to Japan to be gone about three weeks and I am consequently pretty busy. There is not much going on outside the ordinary routine & affairs & letters cover all the grounds. Smith will be here the 17th for a week on his way home but with the exception of the Glass Factory every thing is working smoothly. The G.F. is a big Elephant & a source of vast trouble & anxiety.

Yours very truly E. Wm. Huntington.

Regards & wishes to all enquiring friends.

Eng. Mail.

Hongkong, August 8/86.

My dear Edward,

Yours of June 23rd & July 8th to hand received with thanks. - I note you are writing to [illegible] re £3000 including Marriage Settlement No. a/c the [illegible] and [illegible] is in communication with the Parties interested though I have made no payment without their authority. The articles of yours in Trade are not kept in stock and are usually made at Yokohama to order. Mr K. is investigating the subject with the assistance of his Shop keeper and myself and I presume he will be able to get your order satisfactorily filled in due course.

Since his [illegible] has thought better to stay & after [illegible] about three weeks and [illegible] pretty busy. He is not much given to write [illegible] letter [illegible] on the [illegible]. Probably he takes the 19th for a week on his way home with the [illegible] of the [illegible] thing is nothing [illegible]. The [illegible] is a live Elephant & a [illegible] of [illegible]

Yours very truly, [illegible]

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Hong Kong August 23rd 1886.

My dear Dick.

Yours of July 12th received and your remarks about Matting are noted and no more than your order shall be shipped. Cass has been down and I cautioned him about doing anything foolish. Everything seems to be going to the devil in the Tea line at home without reason. The Early & heavy Export frightened importers & led them to believe there would be an Enormous Export for the season, but in Oolongs there is no danger of any great Excess. You will see from circulars that up to 31st July it is a little over in Formosas but short in Amoy. Low freight & Exchange are a temptation but home advices make buyers Extremely cautious and with a good fall trade in U.S. there should be a decided reaction & an advance. Auctions seem to be the bug-bear. — Smith goes home by this steamer and you will probably see him about Nov. 1st in Boston. He is a nice fellow and will see justice done to you. — I am very busy going over matters with him and with the usual steam routine so have literally no time for more. Mrs & Miss Q send kind regards as well as.

Yours sincerely, [illegible].

Regards to Wells & all enquiring friends.

Hong Kong August 23rd 1886.

My dear Dick: Yours of July 12th received and your remarks about Waiting [?] are noted [?] no more than your other ones in Chefoo [?]. [illegible] has been here and I cautioned him about doing anything for you. Everything seems to be going to the devil in the Far East [?] at home without Weston [?]. The Banks & Heavy [?] Export frightened everybody & the news to-day's [?] there must be an enormous export for the season, but in [illegible] there is no danger of any great excess. You will see by circular that up to 31st of July it is a little over a thousand [?] but short [?]. The freight & exchange are a temptation but home advices make buyers extremely cautious and with a just fear that in U.S. there must be a decided reaction & an advance. Nothing here to the Eng-lish [?]. - Smith goes home by this steamer and you will probably see him about Nov. 1st in Boston. He is a nice fellow and will see justice done to you. - I am very busy going over matters with him - the latest [?] position [?] we have literally no time for more. Love to Minnie & tell her I expect a letter.

Yours sincerely [illegible].

[illegible]

Hongkong. August 23d 86

My dear Dexter,

There has been no let up to the demand for Am goods & prices show a little better range as well. The circulars will give you details and I hope you will be pleased to see the ball roll merrily on. We have gone for the bogus dealers at Shanghai bald-headed and have broken up one place where "Indian Heads" were being stamped and will drive the nefarious business out of the foreign settlement any way and give it such publicity all over China as to make it pretty hot for any one to carry the trade on to any successful extent. Pearson Liu & Co and the American Trading Co. have been the caterers to this fraud with their importations of un-stamped Cloths and it is possible that our friends Cyrus & Daniel have had a hand in it with F. L. & Co. A little united action amongst your Manufctrs & the same here with the importers can soon nip the thing in the bud & we are working with the China & Japan Trading Co to kill it in China. With kind regards to yourself & Partners Yours very truly E H Huntington

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Hong Kong, August 2[illegible] '86

My dear Uncle, There has been no let up
to the demand for [illegible] which
there [illegible] a little better [illegible] :-
The circular [illegible] for your [illegible] and
I hope you [illegible] pleased to see the
[illegible] We have [illegible] for
the [illegible] at Hongkong [illegible]-
[illegible] and have taken up no place
where "Indian Rice" was being shipped
and [illegible] the infamous business
out of the [illegible] settlement [illegible]
and [illegible] all over China
to [illegible] for any one to
carry the trade on to any successful
extent. [illegible] the American
Trading Co. have been the [illegible] & the
French with their importations of [illegible]-
[illegible] as it is possible the
[illegible] have had a
hand in it with - [illegible]. A little [illegible]
[illegible] amongst your [illegible] + the same
here with the importers [illegible].
the thing [illegible] the [illegible] + we are the only
the [illegible] + [illegible] it in
China. [illegible]
[illegible]

August 23.^d 1886.

My dear Miss Harper.

Many thanks for your note. As I have never received from our friends any mem.^o of having paid Mr Baker the amount due you I annex order on Walsh Hall & Co. which please collect or cancel if you have already been paid. — and oblige. —

Yours very truly.

E. H. M. Huntington

Hongkong. August 23.^d 1886.

Messrs Walsh Hall & Co,

Hiogo.

Please pay Colgate Baker Esq or order Twelve dollars a/c E. H. M. Huntington. for value received charging same to a/c

Mexican. }
$12. — }

Your obedient servant

Russell & Co.

August 28th 1886.

My dear Miss Harper.

Many thanks for your note :- As I have never received from our friend any news of having paid Mr Baker this amount due you I cannot order a Ralph Hall & Co. which please collect or cancel if you have already been paid :- and oblige -

Yours very truly,

E. W. Hawking Jr.

Hongkong. August 28th 1886.

Mess. Ralph Hall & Co.

Here.

Please pay Ahgate Baker Esq. or order Twelve dollars for E. W. Hawkings Jr. In value received charging same to

Yours obedient Servant

[signature]

$12.—

Hongkong 8.
August 25 86.

My dear Buch.

I have
just no. your note
about E. W. Smith's
Dock Shares, I think
the matter will have
to wait until Jones
returns as he has
charge of the matter
and I believe sold
out & squared up
with Cumpradore. —
However, I will

look into it tomorrow.

Is Fisher's salary
$1200. Mexican, or
Gold? He claims
Gold. Your correspondence
does not distinctly state
either; but from
inference, unless all. &
of Co. I suppose
Mex. to be meant.

Yours very truly

Washington D.C.
August 25 86.

My dear Bush: I have
just rec'd your note
about E. M. Smith's
Book Store, & think
the matter was done
to that much your
deliver as he has
things of the matter
and I believe that
both & figures of
Bill - Compton -
However, as to

[illegible] at [illegible] Drawer.
to Nathan's Salary
$1200. Necessary, as
Jolt is the claimant
Jolt. Your conference
are not distinctly stated
Either; but from
information there at is
of 80, & I suppose
& to the Account.
Yours very truly

Hong Kong, September 2nd 86.

My dear Dexter,

There have been very heavy freshets on the Northern rivers so that there has been scarcely anything doing in Cottons the last ten days. Prices are firm & the situation is healthy and the season will undoubtedly close well. - The new year's business will depend altogether on prices at home and will be a large one if yours are no higher than last. We are doing all we can to check the fraudulent trade in unstamped Cloths but as shipments may be continued on a larger scale & extend to Drills & all kinds of American fabrics I think you & all Mfctrs who have a brand to protect should combine to prevent the sale & Export to China of unbranded cloths. "Prevention is better than cure" and our action alone cannot stop the trade though with the cooperation of all interested at home we can make it pretty warm for those who try to follow up the traffic. I have written Arthur Amory on the subject and you had better talk it over together if you wish your brands to hold their age! With kind regards to Fabyan and yourself Yours very truly E. W. Huntington

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Hong Kong. September 2nd 86.

My dear Dexter

There have been very heavy freshets in the Northern Rivers so that there has been scarcely anything doing in Cotton the last two days. Prices are firm & the situation is healthy but the season was unfortunately rather wet. - The new year's business will depend altogether on prices at home and there be a large one if prices are so higher than last. We are doing all we can to check the fraudulent trade in unstapled Cotton such as Ningpo & may be continued on a large scale & [illegible] the kind of American fabric. I think you can [illegible] [illegible] have a [illegible] to protect [illegible] to prevent the sale & Export to China of adulterated Cotton. "Prevention is better than cure" and our action alone cannot stop the trade though with the cooperation of all interests at home we can make it pretty warm for those who try to follow up the traffic. I have written Arthur [illegible] on the subject and you had better talk it over together if you wish your brands to hold their [illegible] ago! With kind regards to [illegible] and yourself

Yours very truly, [illegible] Hastings

Hongkong, September 2nd 1886.

My dear Armour:

The Shanghai House write you about the bogus "Indian Head" stamp and send you sample piece. One counterfeiter has been broken up in the foreign settlement & the services of the Consular & Native authorities have been enlisted to put down the business. Dealers in regular goods will assist by advertising in Chinese newspapers also, but as it will be almost impossible to prevent the fraud after goods reach the interior and as the importation of unstamped cloths may extend to Drills & other goods of the kind all your manufacturers who have a brand to protect can combine to prevent the sale for China export of goods without a stamp by heroic treatment, and advertising the fact at once. Of course there is no way of stopping the sale legally but you can make it hot for the makers & exporters. Pearson Hunt & Co & the American Trading Co have been the offending importers so far and it is possible our friend Cyrus has had a hand in it with Pearson! Perhaps the "King" & "Clifton" mills know something about unstamped shipments. These are only hints which may be useful and it seems to me the only possible way to stop

the trade would be in your hands by agreement, & any extra [illegible] Drills & Jeans [illegible] [illegible] cloths [illegible]

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Hong Kong, October 2nd 1886.

My dear Friend,

[illegible]

"City New York." Hongkong. September 2nd. 86.

The ladies send their best chinchin

My dear Dick.

Many thanks for yours of 23rd July. I will send you the Pongee Hdkfs in due course, and trust you will have squared with Ankey. I shall ship nothing in Teas at present. It seems the one of those disheartening years in Teas at home when importers fit their tails down, rush to auction room & enjoy demoralizing each other without reason. The Export was early & heavy to be sure but as previously written it was bound to equalize before Aug. 1st. and it has so proved. America will get no Excess. Good Teas never laid down so low.. The Autumn trade will soon set in and ought to be good. It is d-d foolishness to go on slaughtering the way the telegraph report the importers as doing. There is bound to be a reaction and if the Conservative importers were only buy in the Auctions & take the market into their own hands it would pay them well. Japan has raised h-l in weakening men at home and I presume that it has been a season for low priced goods any way. However. wining. writing. & talking will have no effect but it is a pity - that after having such a disastrous season as they have had so far the importers should not try at least to make it up this fall & winter. There is no buying at Amoy & shippers will be careful so it is perfectly absurd to lose money. Mark my words, hasty sellers will repent in sackcloth & ashes. Regards to Walter & friends.

[illegible], September 2nd 86.

City New York,

My dear Dick.

Many thanks for yours of 23rd July. I
was sent you the Organ [illegible] in due course, and
trust you will have squared with [illegible]. Other
stuff nothing in that at present. Please take the
of those [illegible] you in [illegible]
importers [illegible]
teas & enjoy [illegible]
season. The effect was [illegible]
a [illegible] before
Aug. 1st and it has no [illegible]. Russians have
got no [illegible]. Prices have never been so
low. The [illegible] trade has been [illegible] and
[illegible]
[illegible] telegraph report the
importers [illegible]
[illegible] importers [illegible] buy
in the auctions & take the [illegible]
[illegible]
[illegible]
that it has been a [illegible] for [illegible] any
way. However, [illegible]
[illegible]
[illegible]
for the importers [illegible]

Hongkong
September 2d 86.

My dear Burt.

Stevens writes for a dozen Shanghai Pongee Hdkfs. White, figured I presume though he don't say so. — if they can be sent by some Captain or friend! otherwise mail. — Cost can be charged to me. — Can you oblige him & me by attending to it? —

Yours very truly
E. H. M. Huntington

Shanghai
September 2d 86.

My dear [illegible].

[illegible]

[illegible] Shanghai [illegible]

[illegible]

[illegible]

[illegible] day 20. — [illegible] can be

[illegible] by some Captain

[illegible]

[illegible] can be

[illegible]

[illegible]

[illegible]

Yours very truly

[illegible]

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Hong Kong. September 9. 86.

My dear Forbes,

It is very pleasant to see your fist again and to realize that one does not entirely pass out of a friend's memory with the inevitable changes time is sure to bring. I have kept pretty well posted on your movements from time to time with much interest & have noticed that you have not been idle by any means since leaving China. Now that you have tackled bimetallism however you will doubtless find that wrestling with the subject will give you all the occupation you can pray. Your pamphlets I have sent out as addressed and have carefully read, agreeing with your views. I don't think the appreciation of gold alone has been the cause of trade depression, but the depreciation of silver has been simultaneous with an ample production of everything all over the world, making staple articles cheap, causing idleness & demoralization of labor, hence discontent, strikes, riots, etc. naturally followed by want of confidence in everything & everybody. Capitalists getting frightened began to cry against silver & build their ramparts of gold thus increasing the lack of confidence by the public who easily

Thanking you for your note and hoping you will let me have a line whenever you feel like writing and

Hong Kong, Septbr 19. 86.

My dear Mother,

It is very pleasant to see your hand again and realizing (?) that we are (?) not entirely gone out of a friend's memory with the inevitable change (?) time is sure to bring. I have kept pretty well posted on your movements from time to time and must [illegible] & have noticed that you have not been idle by any means since leaving China. And the (?) you have tackled [illegible] between your [illegible] with the [illegible] subject will give you all the recognition you can [illegible].

The pamphlet I have read with interest and have carefully read, agreeing with your views. I don't think the [illegible] of [illegible] alone has been the cause of trade depression, but the depreciation of silver has been [illegible] on an ample production of every thing all over the world, making articles cheap, causing idleness & decreasing (?) [illegible] of labor, lower [illegible], strikes, riots, etc. naturally followed by want of confidence in everything & everybody. Capitalists getting frightened began to cry against silver & [illegible] [illegible] of [illegible] [illegible] the lack of confidence by the public who being

[illegible]

2

confound an article partially used as a currency with it as an article of trade, all this feeling increased by the action of gold countries in trying to maintain "old custom". Great Britain has suffered directly & indirectly more than any other country from this fallacy simply because her trade dependencies are all silver. The tricky Germans as usual have "played it" on Johnnie Bull & having made a good thing out of it will soon be ready to accept a reasonable world's currency, and this latter must be bimetallic for the modern methods of doing business, the opening & extension of new markets in silver using countries, telegraphic extension through them, & consequent increased business, require something for a backing more than Gold can ever supply and what is better than Silver? This has always been recognized as a banking medium and if the popular delusion of considering it as trade must be catered to, why, let an international congress fix a relative value to Gold upon it from time to time.. Business will never be good for any stability until this is done & universal confidence fully restored which I don't believe can be done until the leading

with best wishes for your welfare in every way
yours sincerely [illegible]

Imported an article perfectly used as a currency with - It is an article of value, all the feeling inspired by the action of gold Countries in buying & maintaining "the Custom" that Britain has suffered directly & indirectly more than any other Country from the fatal [illegible] because its trade [illegible] are all [illegible]. The Indian Government as usual have "played it" so otherwise. But having made a good thing out of it. [illegible] to a reasonable world currency, and this latter must be bimetallic for the modern methods of doing business, the opening & [illegible] of new markets in silver using Countries, Telegraphic exchanges through them, & consequent increased business, require more time for a medium [illegible] than there can be supplied and what is better than silver? That has always been recognised as a banking medium [illegible] of the popular delusions of com- [illegible] Silver must be restored to, say, that an international congress fix a relative value to last upon it from time to time. - Business will never be free from [illegible] until this is done [illegible] fully restored which I think [illegible] could be done until the leading

nations endorse & recognize Silver upon a Index value for a stated time as a backing to the business of the world. — There would be no danger from its bulk under these conditions for the modern ways would require but little movement, & all that is wanted is <u>Confidence</u>. — I did not mean to spin such a yarn on a subject you are much better posted on than I am but having begun hardly know where to stop, such is the interest everyone takes in the subject. — Well, here I am in Hong Kong again lock, stock & barrel, wife, two children, & sister-in-law, and at "Rose hill". Who would have thought it twenty years ago! It is a very gratifying climax to my career as you can imagine and even if a dollar is not added to my stock by the time my term be ended I can truthfully say "now let thy servant depart in peace" etc. etc. I find that I have grown old inasmuch that I take no part in the young society of the place & consequently we live very much by ourselves. We have come with a definite purpose and if the number of our friends is to depend upon what we give them to eat & drink it will be small since indeed. However, we have a few pleasant friends

3) over knowing & altogether we feel along very well.

Natives Bechuana [illegible] Mission upon
a [illegible] [illegible] [illegible] [illegible] in a
[illegible] & the Manners of the work.—
There seems to be no doubt from it that
under the conditions of the Mission [illegible]
would require but little management, &
all that is wanted is Confidence.—
I do not mean to speak of them as a
subject, you are enough little [illegible] in them
I am but having before hardly seen them
& [illegible], such as the natural weapons taken in the
subject. [illegible] [illegible] [illegible] in [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] life the [illegible] &
[illegible] [illegible] [illegible] [illegible]. [illegible] [illegible]
[illegible] [illegible] twenty years ago. It is a very
[illegible] [illegible] & [illegible] [illegible] as you can
imagine [illegible] [illegible] of a dollar is [illegible] [illegible]
& my [illegible] [illegible] by the time my [illegible]
[illegible] I can truthfully say "[illegible] [illegible] [illegible]
[illegible] [illegible] in peace" etc. etc. I [illegible]
[illegible] I have [illegible] [illegible] [illegible] the [illegible]
so [illegible] in the young [illegible] of the place
& Consequently we live very much by ourselves.
We have come with a definite purpose and if
the Number of our friends & Relatives upon which
we [illegible] [illegible] [illegible] it will be small, [illegible]
indeed. However, we have a few [illegible] and friends

Hongkong. Sept. 14. 86.

My dear Smith

You may like to know
that we sold the "Amatista" for $55.000.-
Hank offered 50. which was what his
advisers recommended her value at. The
offer was open for 24 hours only and
the Viceroy was trying to make him take
another boat. I wrote him at once that
if he would split the diff.ce I would close,
otherwise I should have to delay & consult
others.. He came to terms about 15 minutes
before time was up & all seemed to be very
well satisfied with -55.000. I wanted to play
off for 60. but hardly dared to in face of
the principal shareholder's wishes and
knowing that if we missed him there would
be no better chance.. It was a good sale
& a cheap purchase.. He will put out about
$15.000 in alterations.. Chater paid in his
$19.000 & took the cargo boat "Meon".. As
Melchers & Co. & Holliday Wise & Co. were looking
out for new premises I thought it best
to close lease of office & have letter from
E.D. Sassoon & Co. renewing for 5 years from
Jany 1st 87 at $10.000.. Chater also

New York. Septr 14. '56.

My dear Smith.

[illegible]

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left the paper for you and it is in the safe.
His brother is doomed, cancerous dropsy
& cannot live long.. The Shares Meeting
went off all right & we have another on
the 17th to pass resolution to mortgage factory
which will have to be confirmed a fortnight
later, to meet legal requirements.. Chater
recommends his taking a mortgage with
his friend for 35,000, but I think we
can get $50,000 from disinterested parties
outside the Company, and so shall try
to arrange in that way as it would
look better to small holders & show all of
them that we are doing all we can to
make the Enterprise a success without
giving any shareholders an opportunity
to gobble up the property if it does
not succeed.. However, we will see
what the next meeting develops
& will let you know.. Otherwise there
is nothing new to report everything running
smoothly.. I hope you had a pleasant
run over and will find your friends all
alive & well.. With kindest regards to
both Mrs Smith & yourself from all the
family. Yours sincerely

E. W. Hastings [?]

[illegible]

& amended the same.. The Hall Meeting
went off all right & we have another
on the 17th [illegible]

[illegible]

Yours sincerely [illegible]

[illegible]

Belgio.

Hong Kong. September 14th 1886.

My dear Jesus.

Yours of 1st received with thanks and we are glad to learn that you are on the road to improvement any way. After waiting a long time to hear from Hart on the "Amalista" he at last made an offer of 50000 in Weiden to be open till Sat'y noon. Knowing that he had other boats offered to him, that the Shareholders would be satisfied with 45.000, that it would be a long time before we could find another bidder, that his advisers had valued the St. at 50. & that he is very set in his opinions I did not dare to risk holding out so agreed to accept 55.000 if he accepted at once. This he did & the St. is sold & being transferred today. He gets a cheap boat but the Co are satisfied and it will be a good thing for them. - Glass Co. - The Meeting was held & statement made with Chater & Gillies added to Committee. - A mortgage was suggested to raise capital & there is to be another Meeting to pass resolution to this effect & a fortnight given to confirm. - Chater proposed to mortgage

Belgic.

Hong Kong. September 8th 1886.

My dear Thomas.

Yours of 1st received with thanks and I'm glad to learn that you are on the road to improvement every day. - After waiting a long time to hear from Hart on the [illegible] he at last made an offer of 3000 on [illegible] & he [illegible] the [illegible] [illegible] - knowing that he had [illegible] been offered to him, that the Stockholders would be satisfied with - Hc. 2000, that it would be a long time before we could find another bidder, that his address had reduced the [illegible] of [illegible] & that there is every [illegible] the opinion of the [illegible] & [illegible] nothing else to agree to accept [illegible] if he accepts at once. This [illegible] & the [illegible] is [illegible] taking transfers to day. He gets a cheap boat but the Co. are satisfied and it will be a good thing for them. - [illegible] - The meeting has been & statement made with - [illegible] [illegible] added to Committee. - & [illegible] [illegible]. to [illegible] capital & there is to be another meeting to pass resolution to this effect in a fortnight [illegible] to confirm. - [illegible] [illegible] to [illegible]

for 35.000 & he & his friends to take it with such other Shareholders as choose to unite. — I think we can get 50.000. from outside parties, & if it so proves, believe it will be better for the actual success of the Co as well as for sake of appearances to negotiate outside and thus avoid any after talk of playing into Chater's hands in case the Co has to be wound up later. — However there is plenty of time to consider this. — The Meeting is doing much better for August & September, & the loss is diminishing materially. — I have not sent you any letters or written as I thought you would come back in "Pekin" & did not know what your movements would be. — Everything is running all right & there is no Extraordinary pressure on any one. — I hope you are really enjoying your self and getting stronger too. — Don't hurry back, or worry. — Make the best & most of your holiday. — Mrs & the children send their best wishes & follow your movements with great interest. — Paul wearies of us & dines in his room a good deal & has been on a Sunday trip to Canton. — The 10. Million loan is news to us here. — Perhaps it may come out at bank meeting this afternoon. — Remember me to Smith senior. — Kind regards. Yours sincerely E. a Hunting[illegible]

by 3,000 & the French State it will back
Messrs. [illegible] as [illegible] & [illegible] :-
Which we have got 5,000. from outside
parties, viz. it so far, believe it will be
better, but the actual success of the [illegible]
as well as for sake of appearances to negotiate
outside and thus avoid any after talk of
playing into [illegible] hands in case the affair
be to be wound up later.- However there
is plenty of time to consider this.- The
Weather is now much better for August &
September. [illegible] [illegible]
I have not heard from you either, or written to
although you would have had [illegible] letters
[illegible] what your movements were
&c.- Everything is running all right &
there is no extraordinary pressure in any
case.- I hope you are really enjoying your
self and getting stronger etc.- Don't hurry
back in any way.- Make the best & most of
your holiday.- Amy & the Children send their
best wishes [illegible]
[illegible].- Bob [illegible] in his
was a great deal [illegible] on a Sunday trip
to [illegible].- The 10. Millers [illegible] to the
[illegible].- Perhaps it may come out [illegible]
[illegible] this afternoon.- Remember me to [illegible]
[illegible] Your affectionate [illegible]

[illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

Hong Kong. September 1st. 1886.

My dear Dick.

Yours of Aug. 4th. received & noted. Greig's Excuse for mistake on Packlin was rather a poor one and if you have ground for Claim send it direct to Lorebiew.. He seems to have been very stupid this year on many things.. Thanks for your Real Estate advices, etc. If you want money remitted please let me know in plenty of time so I can take advantage of Exchange.. I don't see as there will be much show in shipping anything. I don't think shipments of matting will be in excess of requirements. Exchange has been jumping up & down 2% at a lick. the past few days so that has been a fortunate check on Tea buying.. There ought to be money made in them by & by. Jones is [illegible] away & does not return for a fortnight so that my time is fully taken up & much cut private correspondence short. There is no interesting gossip about. Family are all well & have gotten through the summer nicely. It is still hot though nights are cooler. Regards to Walter & Co.

Yours sincerely Mills.

Hong Kong, Sabbath Nov 9th 1856.

My dear Mack. Yours of Aug 7th received & noted.
[illegible] Bruce [illegible] in Parkins was better
a [illegible] we and if you have gained [illegible]
in drink & [illegible]. We must have been very
delighted this year in many things. – Thanks for
your Real Estate at [illegible], etc. If you want money
remitted please let me know in plenty of time
so I can take advantage of exchange. I think we
have won the [illegible] there in shipping anything
through. I don't think [illegible] of making over
[illegible] in excess of [illegible]. Exchange has been
jumping up & down. 2% at a time. The past
two days as there has been a fortnight [illegible]
in the shipping. The [illegible] the money made in
there by this. [illegible] is [illegible] [illegible] up [illegible]
for a fortnight so that any time is fully taken up
& must ask [illegible] Mack. [illegible]
is no interesting [illegible] about. Thanks we all are
& have gotten through the summer nicely. Mrs [illegible]
let things [illegible] our Order. Regards [illegible]
Yours Sincerely [illegible]

Hong Kong. September 14 86.

My dear Dexter,

The freshets alluded to in my last have done a great deal of damage to life & property all through the provinces where our goods are mostly consumed and the Northern buyers therefore still keep out of the market. Prices are fairly maintained though in the absence of business are, of course, more or less nominal. No new developments in Counterfeit Marks & for the present the business is at a stand. With kind regards to yourself & Mrs Hakyan regretting I cannot give you a more interesting letter this time

Yours very truly E. M. Hunter

Hongkong. Septr. 23rd 86.

My dear Dick.

Many thanks for yours 13 Aug received yesterday. I hope you had a good time at Bar Harbor and will find your arrangement with RTG will come out all right. yet. – I told Rob not to buy paper at over 25¢ for Sup. & will write him to that effect, though I don't think he has an idea of interesting you pick yet. – Whatever you do about painting the house will be O.K. – If you need remittances say so. – Will you please renew the enclosed "St Nicholas" remitting publishers the needful. – Richardson will leave two Savings Books for the Children. Please deposit $5. on Each & return to him charging the $10. to your a/c with Mrs H. She sends her love & hopes it will not be too much bother. – We are all well & hope you are the same. – Jones is still off and as I sign Everything that goes out of office there is not much time for any other writing on Mail days and I have been very busy the past fortnight day & Evening. Regards to Walter and inquiring friends.

Yours sincerely
Wills.

Very sad about Mrs Shaughnessy, Henry Cunningham's brother in law. Which is h–l for both of them. –

Hong Kong. Sept 28 86.

My dear Dick.

Many thanks for your 13 Aug received yesterday. Hope you had a good time at Bar Harbor and now find your arrangements with R.H.B. [illegible] come out all right, yet. - I [illegible] back East & hope before about 25th Sept. [illegible] write [illegible] to that effect, though I don't think he has an idea of returning [illegible] yet. - Whatever you do about painting the house write to R.H. - If you need assistance [illegible] so. - Did you [illegible] receive the [illegible] & [illegible] [illegible] [illegible] Richardson [illegible] the Savings Bank for the Children. Please deposit $5 or [illegible] & [illegible] [illegible] No. 10 [illegible] your [illegible] with [illegible]. [illegible] [illegible] [illegible] It was not be the same [illegible]. - We are all here [illegible] you are [illegible]. - [illegible] at their [illegible] and as I hope. Everything here [illegible] out of office. There is not much time for any other [illegible] on these days and I have been very busy this past fortnight day & evening. Regards [illegible] inquiring friends.

Yours sincerely

[illegible]

"Pekin."

Hongkong. September 23rd 86.

My dear Dexter.

Yours of Aug 3rd only reached me yesterday. I think there may have been some mistake about the wraps on 78.044/93 as our import Clerk did not personally survey the bales, but the goods went on to Shanghai with others and I have sent up to see if they can be traced. The insurance agent here reported them to us as being without Lancaster Cloth and we took his word for it and on investigation I find he got his knowledge from Linden that there were some from the "wealmeath" without them & his Chinese reported these as among them. However. I will trace the matter & report. Your goods are handsome & keep well up. There is no business doing in Goods at the North, the market having proved very serious indeed. So there is no change to advise by this Mail. It will be all right for next season however I am sure, if your prices keep down. I will look out for Young Peabody when he arrives. He is still in Japan. With kind regards to Kathjan & yourself. Yours very truly E. H. M. Hunter

Hongkong, Septemb. 28th 86.

Dear Dick.

Yours of Aug 3rd only reached me yesterday. I think there may have been some mistake about the shops in [illegible] as our report did not generally convey the idea, but the ports [illegible] & Shanghai with others [illegible] have [illegible] of them [illegible].— The Singapore agent has refused them to us as being without samples. Both our [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] the Chinese [illegible] them.— However, I think [illegible] better report. Our goods are [illegible] kept up. There is no business doing at the [illegible], the [illegible] being [illegible]. [illegible] by this mail. [illegible] for next season however [illegible] prices kept down. [illegible] [illegible] [illegible]

Yours very truly, [illegible]

Hongkong. Septr. 30th. 86.

My dear Mother.

I send you by this str. 2 10 lb Boxes Tea as we have no larger pkgs at present, and I hope this will suit your plan of dividing.. We are so near together now that I can send often if this quantity is too small and next year. Then, I can see that larger chests are sent if you so wish. I enclose B/Lading & invoice; freight to Marseilles is paid here but the "Messageries" will collect that from Marseilles to Florence on delivery. The invoice may assist you in passing the Tea through the Customs. The amt. $15 = 60 Francs you can use in paying for the few things Lizzie writes for, if you please. I am sure you will like the Tea as it contains all the "Pekoe" it is safe to put in and if you will let me know whenever you run short or want more I can keep you regularly supplied without any trouble and shall be only too glad so to do. With much love to yourself Laura Henry & all.

Your aff Son

Ned

Hong Kong. Sept. 30. 86.

My dear Mother. I send you by this [illegible]
[illegible] Bonds [illegible] we have no longer
[illegible] at present, and I hope this [illegible]
suit your plan of dividing.— We are so
[illegible] together [illegible] I can [illegible] of this
[illegible] quantity is to please and [illegible]
you. [illegible] I can see [illegible] longer [illegible]
[illegible] of you so soon. I [illegible] the Photos
[illegible] Joseph & [illegible]ville is [illegible]
[illegible] the Missionary [illegible] the
my [illegible] & Flower or [illegible]:
[illegible] may reach you [illegible]
to the [illegible] by the [illegible]. The amt.
$15 = 60 francs you can [illegible]
[illegible] this [illegible] of [illegible]
I am [illegible] you [illegible] like this [illegible] as it [illegible]-
[illegible] "[illegible]" [illegible]
of [illegible] you [illegible]
[illegible] I can [illegible] you [illegible]
[illegible] any [illegible] and [illegible]
[illegible] - [illegible]
[illegible] [illegible] [illegible]

Your affectionate [illegible]
[illegible].

French Mail.

Hongkong. Septr. 30th 86.

My dear Pomeroy.

By this Steamer I send you a Box containing:

1 Brass Salver	Costing	$ 3.	
1 " Stand	"	10.	
1 " Bowl	"	.50	
		$ 13.50	
Packing Charges &c		$ 1.50	
		$ 15.–	

Which amt. will appear in % in acc current. The things had to be made as nothing is kept in stock so that I had to go a good deal by guess work and had no chance to make a selection or criticise workmanship. I am afraid both you & Mrs Pomeroy will be disappointed as I am not at all satisfied with the coarse rough work. Still the cost is not much and you may be able from these specimens to give a more definite order in case you want to follow up the idea.– Jones is still away ordaining Oct 10th; the Shipping Clerk is temporarily ill with fever, the book-keeper is also away for a few days at Foochow & consequently I am too busy to write much by this Mail and there is a good deal of work crowding in two or three days, by & for the diff.t Mails. With kind regards

Yours very truly
E. [illegible]

Hongkong, Sept. 30. 86.

My dear Parents: By this steamer I send you a Box containing

1 Brass Salver, Packing		$8.
1 " Plate		10.
1 " Bowl		.50
		$18.50
Packing charges etc.		1.50
		$15.

Such [illegible] appear in the Brass. The things that the [illegible] are [illegible] light in which the [illegible] of that [illegible] a great deal by Brass work and that the charm & beauty a selection of Chinese workmanship. I am afraid that you [illegible] Parents will be disappointed as I am not at all satisfied with the Brass things [illegible]. Still the [illegible] is not much and you may be able from these specimens to give a more definite order in case you wish to follow up the idea. -- [illegible] is still away attending [illegible]; the Shipping Clerk is temporarily ill with fever, the Book-keeper is also away for a few days at Formosa. Consequently I am the [illegible] [illegible] by this [illegible] and

[illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible]

Hongkong Oct. 2d. 86.

My dear Smith

I don't believe in bothering a man when he is on a vacation but as I know you felt rather uneasy about Foochow Glass Co. &c I just drop these few lines to tell you that Downes went up to Foochow Sept 15th & is expected back again tomorrow. So far he has found nothing but blunders and no evidence of other wrong doing. Pereira had overdrawn his a/c some what but England guarantees that.. Downes had to overhaul everything which detained him but he will come back with everything straightened out & fairly started again fresh. The account & balances will have to be corrected & the P/L a/c will be affected by the mistakes but Downes seems satisfied there has been no fraud and on his return will write you again & give details. Probably will you to same effect. Greig feels aggrieved but considering his easy, lazy, habits it will not hurt him to feel humiliated a while. He is an expensive luxury and is really of not half the importance he thinks he is as the business could be done just as well, if not better without him and he seems to be having an eye to windward for M. W. Greig too much. Any

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Hong Kong, Oct. 2. 56.

My dear Smith, I don't believe in bothering a man when he is on a vacation but a line of yours just [illegible] necessary [illegible]

[illegible]

influence he has over Am. trade is all non-
sense as it is merely reflection from Cass.
Glass B. We had the meeting voted to raise
money on mortgage, vote to be confirmed on the
4th. Meantime Chater & Hermandez agree to take
$10,000 ea if we take $10,000. Others to make up
$5000. on mortgage for $35000. This will
enable us to gobble up the property in case
it proves a failure but does not give us
enough to thoroughly try to make it a
success and I don't like the scheme at all
and am trying to see if I can't arrange
with the China line, or outside, for $50000.
If this cannot be done & other shareholders
refuse to pony up there will be no other
recourse than to take the $35000. – I am
afraid Chater is trying to prejudice out-
side parties against taking the mortgage.
The cutter has arrived & the six other men
are afloat & will be here in about six ~~months~~ weeks.
When they arrive & are properly installed
with Chinese the income will equal the
outgo if we can sell the product which can
doubtless be done. We have revised our ~~estimates~~
carefully and feel pretty sure and it seems to me
as if Chater was playing off to get hold of the
property cheap now that he thinks it may pay
eventually so if it proves that we must fall

back as then proposed 35,000 mortgage
the only thing to give as a share is the
Chip in $10,000 - which of course we cannot
recover if the property is foreclosed and we
don't want to keep on .. The smaller share-
holders seem to look to us to protect them
and of course we must do what we can
to make it succeed any way, or somehow.
and there certainly shall be no "gobbling
up" if we can by any means avoid
it. - Wright was down here on Cass.' suggestion
and he feels confident of pulling the Compradore
at Taiwan through his debt this coming
season - He has secured good guarantees for
him in any new business and is going to
do all the Opium trade he can in his own
name & keep expenses down. Hastings cannot
be disposed of until the Compradore's debt is
paid & the complications between them settled
& up to that time he will be employed to best
advantage. Chamberlain ditto, till his contract
is up .- Innes is coming back via Shanghai
& will be here about the 10th - Dunn is well .-
Sherman has touch of fever - Everything running
quietly. - With kind regards from us all to
you both. Yours sincerely

E. H. [illegible]

[illegible] this Professor Ezra [illegible]
[illegible]
with the 10000 - which of course we cannot
[illegible] of his prospects in [illegible] and the
[illegible] think & keep on. - The [illegible]
[illegible] have taken the [illegible]
and of course we must do what we can
to make it succeed any way. [illegible]
and there certainly there be no [illegible]
up if we can by any means avoid
it. - Might we [illegible] the suggestion
and the full confidence of [illegible] the [illegible]
at [illegible] through his [illegible] coming
[illegible]. He has decided for [illegible]
here no any new business and is going to
do all the [illegible] trade he can in the [illegible]
[illegible]. Nothing [illegible]
be [illegible] under the Company [illegible]
[illegible] & the complication between them [illegible]
& up to that time he was the employer of that
[illegible] Chamberlain ditto. [illegible]
is up. - Stock is coming back to Shanghai
[illegible] about the 10.5 - [illegible]
[illegible] - Everything moving
quietly. - With kind regards to all at
your house, Yours Sincerely
[illegible]

[illegible]

Hong Kong. October 16. 86

My dear Bush.

Today is the first time I have been in the office for ten days having been taken down the 6th by a very sharp attack of fever. Fortunately it was very dull in business and as Jones turned up the following Sunday we have [illegible] to anyone but myself. I am still very weak but the weather is getting cooler and I shall be all right again in a few days when I will answer all your [illegible] fully. Ginseng is doing much better so then we are again selling freely. Kerosine continues dull. Cotton goods doing rather better. Am getting up a telegram for Smith - on Glass Co & Foochow matters this afternoon. I don't see how we can help taking $ 10000. on the 35000 Mortgage but will wait & see what Smith decides. Moore went to Foochow the 14th & as he is thoroughly competent I don't see why he cannot keep the books properly there. If he does not, why we can easily have them sent back here again. but it will make double work. Excuse this scrawl but

I will write again in a day or two

Yours very truly

[illegible]

Boston.

Hong Kong. Octr 16. 86

Dear Blake. Today is the first time I have been in the office for three days having been taken down the 13th by a very sharp attack of fever. Fortunately it was my [illegible] in business as I was taken up the following Sunday [illegible] I have [illegible] [illegible] but anyway [illegible] but the weather is getting cooler and I hope to be all right again in a few days when I will answer all your [illegible] fully. Business is doing much better so that we are again [illegible] [illegible] [illegible] [illegible] being rather [illegible] - The putting up a telegraph [illegible] [illegible] - [illegible] [illegible] [illegible] this afternoon. I [illegible] cannot keep this [illegible] [illegible] [illegible]. If he does not [illegible] [illegible] [illegible] [illegible] [illegible] again. But it [illegible] [illegible] [illegible] - [illegible] [illegible] [illegible]

[illegible]

French Mail.

Hong Kong. October 18 86.

Ch. Raffard Esq.
30 Rue Joubert
Paris

Dear Sir,

Yours of 2nd Septbr received with invoices as [illegible]

I beg to hand you cheque of "Banque d'Escompte de Paris" for Francs 656.90 being Mrs Huntington's bill 472.65 and Miss [illegible]'s 184.25.

Yours truly,
Mrs Huntington

Hong Kong. October 20^d. 1886.

My dear Mexter,

I wrote you last on 23^d. September and since then have had an attack of fever which kept me from work for a fortnight but nothing of particular interest has transpired in your line during the past month. The [illegible] buyers have not yet recovered from effect of [illegible] & their wants have been very moderate so that I am afraid the closing weeks of the season will not be very brilliant. However the import figures will show up very well for 1886. and the chances seem very fair for a good consumption in '87. things that will depend upon cost prices. I wrote to R T & Co Shanghai to investigate the [illegible] Cloth question on bales 78.0/14/93. & if it were found that the cloth was used to instruct R T & Co to return the £25.. This has been done as the wrappers were used. The whole trouble arose through some misunderstanding with the London insurance [illegible] & the clerk here and I trust you will accept our apologies for troubling you.. Peabody & Ames turned up in due course and we did what we could for them though unfortunately not as much as we wanted to. There is not much to interest travellers in this part of China, except Canton. & that is soon disposed of! What a sad affair of Mr Wm Gray Jr! Shocking!

With kind regards to [illegible] & yourself, Yours Sincerely
[illegible] & Co.

Hong Kong, October 20th 1886.

My dear Alexr.

I wrote you last on 23rd September and since then have had an attack of fever which kept me from work for a fortnight but nothing of particular interest has transpired in your line during the past month. The [illegible] have not yet recovered from effect of [illegible], & there must have been very [illegible] in one o' an affair the closing weeks of the season can not be very brilliant. However the highest figure [illegible] for 1886. and the chances seem very fair for a good [illegible] things that were [illegible] upon that [illegible]. I wrote to [illegible] to investigate the [illegible] Club question on basis [illegible] & [illegible] that the Club was [illegible] 1876 [illegible] & [illegible] the [illegible]. This has been done on the [illegible] was [illegible]. The [illegible] [illegible] [illegible] & the Club [illegible] you [illegible] [illegible] for [illegible] you. [illegible] up in [illegible] we [illegible] things [illegible] not as much as we wanted &. There is not much of interest [illegible] in this part of China [illegible]. & that is [illegible] What a [illegible] affair of the [illegible]! [illegible]!

Hong Kong, October 20th 1886.

My dear Dick.

I missed the last mail by being laid up with a sharp attack of H.K. fever which straightened me out for about ten days and don't feel just right yet. Mrs had a touch at the same time so as quick as we were well enough we struck over to Macao for a few days & thus managed to break it up. I have had a pretty hard summer in the way of work and confinement and the warm weather has hung on so long there has been a great deal of fever about. You will get docs. for 400 Rolls Matting pr. "India" by this mail and we have drawn direct on you for cost, dft payable N.Y., as it will be just as favorable & keep your Londn credit in case there may be a chance to do something in Tea later on. Though I doubt if Cass will be plucky enough to do much under direction. It has been a nasty season to please the men at home though the fault or misfortune seems to rest entirely with that side. Cass has

Hong Kong, October 20th 1886.

My dear Dick. Minnie has lost a week by being laid up with a sharp attack of H.K. fever which [illegible] me out for about ten days and I don't feel just right yet. We [illegible] at the same time so as quick as we were [illegible] enough we started over to Macao for a few days a little [illegible] to brace it up. Have had a pretty hard summer in the way of work and confinement and the warm weather has hung on so long there has been a great deal of fever about. [illegible]

[illegible]

been very careful in his selections of conservative in his action and has worried himself right. Shoe-strings, but I hope there will be some reaction before the season gets and give the boys an opportunity to make up their losses. Yours of Sept. 3d & 13th are just received with thanks for your news. Your matting samples will go forward by this steamer and I hope will be in ample time. The export will be later than usual & a little heavier than last year but I don't think there is anything to be afraid of and should advise you to be conservative & get all you can not being in too much of a hurry to rush the stuff off, regardless! The patterns are good and that it is the main point for retailers. I hope you will have a chance to make Smith's acquaintance while he is at home. You will find him bright, wide-awake, & very pleasant. Give my love to Dan. if he is still aboard. Also to all the Nashs. I owe Herbert, & Alden both a letter which I will answer before long. With kind regards to Walter, & to yourself from all of us. Yours sincerely Will.

been very careful in his selection of [illegible]
in his actions and has become [illegible]
Stone-strings, but I hope these will be [illegible]
[illegible] before the [illegible] and [illegible]
in [illegible] Nearly at their [illegible]
of Sept. 3rd/13. I have just received note - thanks
for your card. Your [illegible] [illegible]
[illegible] by this station and I hope [illegible]
be ample time. The [illegible] will be late [illegible]
week, a little heavier than last year but I
think there is [illegible] the space of [illegible]
[illegible] across [illegible] the [illegible] & [illegible]
can not bring in the news of a heavy [illegible]
the [illegible] of [illegible] separation! The [illegible] are [illegible]
and that it is the [illegible] point for [illegible]
I hope you will have a chance to [illegible]
acquaintance while he is at home. You were
just now bright, [illegible] warm, very pleasant.
[illegible] any [illegible] about. We
[illegible] Herbert, & Ellen [illegible]
letter which I will answer before long. With
kind regards to Mother, & to yourself from all of
us. Yours sincerely, David.

San Francisco.

Hongkong. November 1st. 86.

My dear Dick.

Yours of 23d. September came by last mail and contents are duly noted. By this steamer Canton sends you samples of the 240 Rolls Matting which will probably be shipped by the "Antioch" to clear in a few days. The total Contract out are for some 170.000 Rolls, very heavy, but deliveries are being made slowly so that the surplus will not make itself felt on your market until after your Spring trade is over. At the same time these figures will prove inducements to sell prematurely in all probability and make a low market for the other season. Keep your weather eye open therefore and don't get caught. The receipts in N.Y. up to May 1st will not be excessive probably, but there will have to be a large stock held over. If you can sell at a profit therefore "to arrive" you had better do so. You will also see that any surplus of [illegible] will not show itself until late in the Spring so our friends ought to make money on their fall & winter receipt. No time for more. Chinchin to all. Regards to Walter.

Yours sincerely

[illegible]

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[illegible]. November 7. [illegible]

My dear Dick.

Yours of 30th [illegible] came by last post and contents are duly noted. [illegible]

[illegible]

San Francisco.

Hongkong. Novemb. 1. 86.

My dear Dexter,

There is not much to add to my last as to position of Cotton Goods & certainly nothing of an encouraging nature has yet developed. Some Drills have been sold a little less but as Exchange has stiffened the result has been about the same to importers. The northern ports will close entirely within three weeks but the distress from freshets has been so great that it will be a hard winter through all the districts between the Yellow River and Corea so that there is not only likely to be a very limited demand for the present but it may also seriously affect the opening months of next season .. Genl. Wilson, who was to be receiver Hartford & Erie R.R. has been all through the Yellow River, Pekin & Tientsin district pretty thoroughly the past year and if you know him he might give you some points as to transportation through there and likely results of floods etc. which might interest you. With kind regards to

Mrs Dexter as well as to yourself Yours very truly

Edw. Cunningham

San Francisco. Hong Kong. November 6th

Hong Kong, March 1st 86.

My dear Uncle, There is not much to report [illegible] this year as to Business of Cotton goods & certainly nothing of an encouraging nature has yet developed. Your Bank has been doing a little but the Exchange has dropped. The result has been about the same to [illegible]. The Northern part [illegible] certainly [illegible] North but the Chinese from Foochow has been so good that it will be a hard crop though all the district between the Yellow River and Canton as that line is not only likely to be a very trouble-some crop for the present but it may also seriously affect the opening months of next season. Mr Wilson, who was the owner [illegible] of the R.R. has been all through the Yellow River, Peking & Tientsin district, probably through the last year. If you know him he might give you more [illegible] than other things than can likely reach of [illegible] which might interest you. With kind regards to

Woosung.

Hongkong. March 6th 86.

My dear Buck:

Mr Bedwell was in this a.m. and asked if he could have some plans of iron clads to be left with R. & Co. Woolton, that they were of no possible use to anyone without the other papers which he holds, that he was in debt which he hoped soon to pay (!!) & the possession of his plans he thought might assist him in so doing. He apologized for his former hasty letter etc. etc. and said he had written R. & Co. Woolton for these plans but could get no reply. I simply told him the matter would have to be referred to Shanghai as I knew nothing of the business. The poor devil is in trouble every where and if as he says the plans are of no use to anyone but himself & may give him some chance to pay off his debts it may be well to give him a show by telling Woolton to send them down. I leave the matter for you to decide. Nothing new.

Yours very truly,

[illegible]

Thursday,

Hongkong, March 4th '86.

My dear Buck,

The Business here in this City, as [illegible] of the Court have [illegible] of late [illegible] Mr. Rockhill, [illegible]

[illegible]

Yours very truly,

[illegible]

Hongkong. Nov. 8th. 86.

My dear Annie.

Yours of 30th Oct. received viz. thanks.. I don't think we should care for a "what not" but if you can find a pair of small. or one. Cloisonné vase, really fine. at Kioto for amt. you owe $50.00 please send along. If you do not succeed please send the check on H.K. & Shai Bank. by 15th December.. I never received "small tin Box by mail".. Needs address is c/o L. & M. Williams Boston. Mass.. There is a dealer in "Cloisonné" at Kioto by name "Namikawa" who has fine goods, perhaps you can find a vase, or two, there for $50.- be sure it is fine work & first colors, however. Don't want any bowls or plates: unless the former can be had in useful shapes.

Yours truly,

E. W. Huntington

New York, Nov. 8. 76

My dear Turner.

Yours of [illegible] &c

rec'd with thanks..

I don't think we should care

for a "Whatnot" but if you can

find a pair of small, or one.

Christmas trees, pretty fine.

at [illegible] for em? you can $20.50

Please send along. If you

do not succeed please send

the check on [illegible] bank.

by 1st December.. I never

received "[illegible]" ..

Please address to [illegible]

Bank. [illegible].. There is a dealer

in Christmas articles by name

[illegible] who has fine

tools, perhaps you can

find a tree or two there

for $5. - he lives at [illegible]

[illegible] Avenue.

Don't want any [illegible]

or plates, unless the former

can be had in perfect shape.

Yours in haste

[illegible]

[illegible]

My dear Bullard

Many thanks for yours of 30th September and it is very pleasant to see your familiar fist again. Things that "dead" got a pretty good shaking up in high quarters. I know very well that such an Earthquake could not strike the "old Manx", or men i.e. Bullard & Colvin!.. "Directors who do not direct" were & still exist and I showed Merritt the large Companies would begin to

in mind those who come there in perceiving the death & burden of the day! I have no time today to harass you with further moralizing but will go on at some future day. — Meantime don't think I forget such old friends as B & C. — There are no Mail Schedules different from those you mention as already having. The new ones will be out shortly & include the new German line etc & I will send you some when they are signed. The American Mail leaves Shanghai by Nagasaki etc & connect at Yokohama 7 or 8 days before the steamer

[illegible]

It is very pleasant to see your [illegible]

[illegible]

7 or 8 days before the [illegible]

as the fruits of their wo
time system of one man
power & those to be of
men selected for their
names! However, it is
very sad to see so many
old acquaintances for
whom one has had respect
for years pass out so badly
as Richardson, Payson,
Snelling, & Gray. The
two former "humbugs" & the
two latter villains.. You
must have had a fine

time on your trip "abroad"
and I am very glad you
had the chance & seeing
some well deserved & well
earned attentions from those
you have been so long con-
nected with, good men
so seldom are appreciated
nowadays in these worlds
and the possession of dollars
counts so much more in
the general estimation that
one cannot help having
the highest respect for those
merchants who do bear

"Gaelic"

Hong Kong, November 13. 1886.

My dear Dexter.

There is literally nothing of interest to give you by this mail. Business in Cotton Goods at the North has been very limited though Americans appear to hold their own. There will undoubtedly be some buying for the last Tientsin steamers this next week but nothing very heavy. Exchange has taken a turn up but whether it is only a temporary rise through Silver Speculation in London, or a natural turn towards a fair value remains to be seen. The Mexican today is worth 3/- Cash and for the safety of all Eastern business it should rate nearer [illegible] than 3/2. I think we shall see higher rates in '87 than we have had in '86. It is no good for Export trade to have them down so ridiculously low as they were two mos ago it only overstocks the home market with all sorts of stuff. I hope to give you good acct. of the coming season soon but fear the extensive distress through the northern provinces will materially curtail the opening demand and I certainly look for very light sales during February March & April. Prices will depend

upon Stock of [illegible]. Have you done anything towards stopping the Export of [illegible] Cloths. & with many Christmas [illegible] [illegible] [illegible]

Hong Kong, March 13. 1886.

My dear Baxter: There is literally nothing of
interest to give you by this mail. Business
in China is at its worst that has been ever
known through American Affairs [illegible].
There were considerable [illegible] for
the last [illegible] Steamers this and much the
[illegible] very large. Exchange has fallen a trace
of late whether it is only a temporary and
through either speculation in Silver, is a matter
time [illegible] to be seen.
The [illegible] today is [illegible] [illegible] Cash and
for the [illegible] of all [illegible] [illegible] is [illegible]
[illegible] [illegible] [illegible] [illegible]. I think the [illegible]
are higher rate in [illegible] than [illegible] [illegible] in '86.
It is no good for [illegible] [illegible] to [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible]. I hope to [illegible] you [illegible]
of the [illegible] [illegible] [illegible] [illegible] the [illegible]
[illegible] through the Northern Provinces [illegible]
[illegible] [illegible] the [illegible] [illegible] [illegible]
[illegible] [illegible] for [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible]. [illegible] [illegible] [illegible]

1.

Hong Kong. Nov. 18. 86.

My dear Dick:

Nothing from you last mail and there is nothing new to give you from this. The week has been a dull one in every way. First frost of the season caught me in the knee & laid me up for three days & now there is a kink in it that is far from pleasant. I can't grumble however for I have been pretty free from it for Eight months.

ordering such large shipments Cotton Goods for Oct. & Nov. delivery.. Strictly speaking nothing should be shipped between Middle of August & 1st December as they only have to be carried.. It takes 70 days to reach Shanghai and there is no demand there between Nov 15th & Feby 15th unless in exceptional cases. Mrs H. & Miss Q. send their Chinchen & [illegible] kind regards to Walter & all hands & merry Xmas & happy new year to yourself. Yours very truly

Mills

Hong Kong. Nov. 13. 56.

My dear Dick:

Nothing from you last week and there is nothing new to write you from this. The week has been a busy one in every way. First part of the season caught me in the [illegible] & that one up for three days & now there is a little in it the [illegible] is far from pleasant. I can't grumble however for I have been pretty free from it for Eight months.

[illegible] each [illegible] [illegible] Letter for Dr. [illegible] delivery.. Mails [illegible] nothing more to [illegible] between Middle of August & 1st December as they say here the [illegible].. It takes 70 days & reach Shanghai and there is no steamer there between Nov. 1st & Feby 1st. unless on Exceptional Cases. Mr H. & Mrs D. and Miss [illegible] send kind regards to [illegible] all round & Merry Xmas & Happy New Year to yourself.

Yours very truly

Willie

I see Lear writes you
fully about "Amoy &
Formosa Teas and I hope
our friends have had the
judgment to hold on to
their fine Teas. It has
been a nasty season at
both ends of the route
but Lear will be in the
U.S. in February & have
time enough to Explain
the situation fully and
I can't see as he has
made many mistakes
or given cause for

grumbling.. As far as I
can make out he has
been very careful in his
trading & conservative
with his discretionary orders
but after a losing business
the importers are hard to satisfy
very critical. Exchange is
working up rapidly &
though there may be another
reaction I don't believe rates
will run as low again as
they have this summer.
There was a blunder some-
where (probably N.Y. office)

Hong Kong. Novem[be]r 22nd. 80.

My dear Smith.

We have been incurring outlay on the Sugar Factory again, this time from non-arrival of Potash stopping the working of the Works. The $35.000 raised on Mortgage has all been used to reimburse our advances & Lender has drawn for $1000 to meet payment there, and as there is no prospect of getting the Shareholders to put up anything more we cannot go on advancing under all the circumstances, having already besides our Stock $11.000 on the Mortgage & $7000 on current Expenses a/c draft, and we shall have to advance $5000 a 6000 more to pay off small debts & close the concern until something can be done with the plant. The Consulting Committee therefore decide to advise the Co to shut down temporarily & stop expenses which will probably be accepted at the Extraordinary Meeting called to follow the Annual on the 25th. We shall probably be able to recover the greater part of our late advances, after, from book accounts & stock but if not successful shall try to make the promoters share any deficiency. Enclosed please find report to be presented to the Meeting - Comment is unnecessary. - We have tried our best & if Shareholders will not vote

I shall try not to bother you with any more letters than necessary but thought you would like to know

Hong Kong, March 22: 70.

My dear Quint

We have been [illegible] on the [illegible] again, tho' there [illegible] of the [illegible] the meeting of the Board. We [illegible]

[illegible] is no prospect of getting the [illegible] up everything [illegible] under the circumstances, having already decided [illegible]

[illegible]

2

supplies they must take the Consequences
Perhaps by & by we can reorganize, foreclose the
Mortgage & get a Mill Supt. & start again with
natives on Cheap plans & light Expense. Chater
& Jardines have pooled their godowns & formed a
public Company with £1,700,000 Capital, all the
leading firms to be represented on the directorship
and to make our position good we have subscribed
for the necessary fifty-shares (£5000) as the
directors fees are £1000. p. y. this will soon be
made up. J. M. & Co are to supply the permanent
Chairman. I will try to send you the prospectus
if I can get a copy failing that you can get the
details from any China paper. The property then
there covers the Capital at a fair valuation and
considering the desirable situations on both sides
of the harbor, facilities for storage & handling Cargo.
the Consolidated Concern should eventually pay
handsomely & get the bulk of the transhipping
& storage business, though it may be two or three
years before doing so. I presume you knew
this might come about when you were here.
The demand for Rope is not active from any
quarter and the Stock is accumulating. There is
a nibble from Japan & if the order is secured
it will help out materially. It has been a bad
year with declining markets everywhere so that
whenever we had stocks at the beginning of the

direct aboard the Glasse Co. Wishing both you & Mrs
Smith - a Merry Christmas & a happy new year

suffer they must take the consequence.
[illegible] by which we can arrange, besides the
mortgage & get a [illegible] which again re-
lieves the Stock Market & [illegible] affairs. Write
& mention [illegible] [illegible] expressed a
[illegible] [illegible] & [illegible] [illegible], as the
[illegible] from [illegible] in the [illegible]
and [illegible] [illegible] we have [illegible]
for the necessary fifty [illegible] (£5000) to the
Directors [illegible] [illegible] 1880. [illegible] [illegible] be
made up. [illegible] & [illegible] the [illegible]
[illegible]. I [illegible] & send you the [illegible]
if I can get a [illegible] feeling that you can get the
[illegible] from any [illegible] paper. The [illegible]
[illegible] Even the [illegible] as a [illegible] [illegible] and
considering the [illegible] [illegible] on both sides
of the [illegible], facilities for [illegible] [illegible].
The Consolidated [illegible] [illegible] [illegible] may
[illegible] get the [illegible] of the [illegible]
although business [illegible] it may be two or three
years before doing so. I presume you know
this might come about when you are here.
The demand for [illegible] is not active from any
quarter and the Stock is accumulating. There is
a little [illegible] of the [illegible] is [illegible]
it [illegible] [illegible] [illegible]. It has been a bad
year with declining markets [illegible] as the
[illegible] we had [illegible] at the beginning of the

year the depreciation from stock value there will be serious. However, something good may turn up before the year ends. The Chino-Mexican S.S. Co is doing better without the "Analista", but as a whole it is still far from prosperous. The Whitney rifles & carbines are still to be return fr. here without the cartridges of the S.Co. will not take them. Business generally is quiet & working favorably. Kerosene is firm but will not advance much until the consumption increases & stock gets reduced. Exchange is going up rapidly, too fast to last, & there must be a reaction within a few months. We consequently wired N.Y. for particulars of draft against cargo pr "Luzon" so we might be prepared to cover in case the turn came here first. Yesterday Pomeroy ans.d the cable that "R & Co N.Y. would wire when they wished to cover" & did not choose to give us the particulars asked for. As it was understood a year ago that the selling point was to be the place to order & sell the oil shipped this action seems very curious & takes from the seller all discretion & judgment. Our object was solely to place the business beyond speculation so far as possible & be fully prepared to meet any sudden turn in exchange and not to be at the mercy of the vagaries of N.Y. office which so far has been the cause of all losses in this article.

in which Mrs. H. joins. Yours sincerely, Edwd. Hunting & Co.

upon the depreciation from which latter there
will be serious. However, [illegible] has
many times ago before this year ends. The China
Merchants S.N. Co is doing little business – the
"Chartered", but as a whole it is rather far from
prosperous. The [illegible] of the [illegible] are also
by [illegible] [illegible] – the Contracts
of the Co. now out [illegible] [illegible]. Business generally
is quite [illegible] [illegible]. [illegible] is [illegible]
but cannot advance much until the consump-
tion increases & stocks get reduced. Exchange is going
up steadily, [illegible] [illegible] [illegible], & there must be a
reaction within a few months. We consequently
wired [illegible] for particulars of drafts against [illegible]
[illegible] so we might be prepared to [illegible]
in case the time came [illegible]. Yesterday
morning [illegible] the cable that [illegible] [illegible]
[illegible] when they wished to [illegible] & did not [illegible]
[illegible] [illegible] the particulars asked for. As it was
understood a year ago that the selling point
was to be the place to [illegible] & [illegible] [illegible]
the [illegible] [illegible] any [illegible] & take from the
latter all discretion of judgment. The object was
clearly to place the business beyond speculation to
[illegible] as possible we fully propose to meet any
further time, and not to be [illegible] the [illegible] of (in Exchange)
the [illegible] of [illegible] offices which so far has
been the cause of all losses on this article.

Hong Kong. November 23. 86.

My dear Dexter,

Yours of 12th October came to hand a week ago and I note the action of your Mills in agreeing not to Export blank cloths and presume you can make it so hot for others that the plan will be abandoned. The process of counterfeiting has been so widely advertised amongst the native dealers & brokers all through the country that consumers will be on their guard to a certain extent but we shall do all we can to put the business down & nip the evil in the bud. I don't believe it will amount to much though all the importers of the regular brands will be on their guard. I have requested Shanghai to let you know through Dewey how the telegram about the matter finally reached them. You will notice from circulars that the final demand for Am. goods for the North was a good one at little better prices. Exchange has also improved & a Mexican today is worth 3/5. Cash with the tendency still upwards. With kind regards to Fabyan & yourself and the compliments of the season Yours sincerely

E. Hunt Heuston(?)

Hong Kong. March 23. 96.

My dear Doctor,

Yours of 18th October came to hand a week ago and I note the action of your Bank in agreeing not to Export Black Cloth and presume you can hardly [illegible] for others that the plan will be abandoned. The process of counterfeiting has been so widely advertised amongst the native dealers attention at through the Country that numerous will be on their guard for [illegible]. Robert told me [illegible] at the [illegible] that the business there with the [illegible] in the first. I think business is now current & needs things are the importance of the regular Branch now be on their guard.

I have requested Haughton to let you know through Hewat how the telegram about the matter finally reached them. You now note your Circular that the final decision for the Bank for the whole was a fact are a little better price. Exchange has also improved & a decision throughout March. The Bank will - the [illegible] their affairs. With kind regards to Mrs [illegible] yourself and the Compliments of the season.

Yours sincerely

C. [illegible]

Hongkong, March 28. 80.

My dear Dick.

Thanks for yours of Oct 12th. The transfer of $231.63 a/c Mich Quincy is noted though it has not yet been advised from N.Y. - Your purchases Cottons have been first rate but N.Y. blunders with finance & shipping have taken & will take, all the putty apt of them. The rise in Exchange will probably help the later Shipments but it is really little use trying to make money either on import or Exports through the N.Y. office. The Amoy Mail has not yet arrived and will probably be too late for this steamer. The last news was that there was no disposition to buy & as Exchange has gone up 3% since it is not likely there has been much business as the Learner were firm & the tel' advices from your side give no encouragement. It has been impossible to complete Matting Contracts on time this season strikes, & low water in the rivers & creeks have upset the makers frightfully & the excessive surplus in Export will not appear on your market much before the season is over. Minto & Mrs 2. and Chinchin to your & Dad. Lewis same from me & regards to Walter. Yours very truly

Hong Kong, March 28. 86.

My dear Mick:

Thanks for yours of Feby 6.
The transfer of £231. 13 British Mining
is rather strange it has not yet been
advised from N.Y. - Your purchases Cotton
have been forwarded to N.Y. Kennedy with
invoices & shipping docs [illegible]
all [illegible] duly [illegible]. The rise in
Exchange will probably help the late
shipments but it is really difficult trying
to make money either in import or export
through the N.Y. office. The [illegible] has
not yet arrived and will probably be too late
for this steamer. The last week was [illegible]
[illegible] & today Exchange has gone
up 3/8 since [illegible] there has been
business on the steamer [illegible]
[illegible] from your side [illegible]
[illegible] & Complete [illegible]
Cabled on [illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible] Yours very truly

Hongkong, Novemb: 20th 1886.

My dear Dick,

Yours of Oct 23d received yesterday and according to your request I now enclose ch o/d for $400. good H.K. & Shai Bk. M/s. Very much obliged to you for looking after the house-painting. The Export Matting to date is about double that of last year and how much this means you are better able to judge at your end. Last season it was quite short of Consumptive demand and it seems almost certain that the real Excess will not show in your stock as surplus until the Season is pretty well on. Things are so anticipated nowadays however that it may be safer to sell when you can and you can feel the pulse of U.S. markets so much better on the spot it is superfluous to advise you at this period of the year. The delay has been bad but could not possibly be helped and all are in the same boat. — The Steamer is not yet in from Amoy but we have not learned of anything important having been done & the high Exchange has probably still kept off further buying. There is not much news going on. St Andrews ball tonight is the only local excitement. All are well & send kind regards. R & Co & M/s have transferred the $231. for Miss L and it has been passed to her credit.

With best remembrances to yourself & regards to Walter

Yours sincerely

Miles.

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Hong Kong, March 26th 1886.

My dear Mich, Yours of 10th Feb. received yesterday
and according to your request I have written off
[illegible] & 400. [illegible] & Hon. Bk. H.K. Very much
obliged to you for looking after the [illegible] Painting.
The Special Meeting to day is about double that
of last year and how much this means for
a better able to judge at your end. Last season
it was quite [illegible] of consumption demand and
it seems almost certain that the [illegible]
[illegible] in your [illegible] as the [illegible]
the season is pretty well on. Things are so un-
certain [illegible] however that it may be
better to sell when you can and you can feel
the pulse of U.S. markets so much better on the
spot it is [illegible] to advise you at this time
of the year. The delay has been bad but [illegible]
Generally we helped ourselves as in the same Coal. –
The allowance is not yet in from China but we have not
learned of anything important having been done & this
high Exchange the market [illegible] further buying.
There is not much news going on. At Canton there
tonight is the only local excitement. All are now
& about the regatta. [illegible] have transferred the
[illegible] & are [illegible] have passed [illegible] Cards.
With best [illegible] to yourself & [illegible] Waltz
Yours sincerely [illegible]

Hongkong, December 2nd 86.

My dear Dexter,

The season can now be called virtually over and the last boat from Shanghai for the North have been despatched taking but few new purchases of our goods, The China New year opens early for 1887, January 24th, and if stock is then light buying will commence soon after, but present prospects are that there will be a goodly supply so that I don't believe there will be much of a demand before latter part of February & then at about the range of today's prices. Exchange looks as if it might be more settled on a higher range of value for silver this next year but if it only keeps steady it will be something. It is altogether too speculative business to import with such fluctuations as we have had this past six months and this question is likely to have a great deal of influence with importers of your goods as it will be only prudent for them to figure on a very low rate if there are to be rapid & severe changes in Exchange rates. With kind regards to Fabyan & yourself

Yours sincerely

E. H. M. Huntington.

Hongkong, March 2nd 86.

My dear Dexter, The season can now be called virtually over and the last lot from Hankow for the US Mkt have been despatched taking with few new purchases of new goods. The China New Year opens early in 1887, January 24th, and of which is then light, keeping these Commissioners from after, but present prospects are that there will be a goodly supply so that I don't believe there will be enough of a demand before latter part of February & then about the range of today's prices. Exchange looks as if it might be now settled on a higher range of value in silver this next year but if it only keeps steady it will be something. The altogether too speculative business & unsound with such fluctuations as we have had the past six months and this question is likely to have a great deal of influence with importers of your parts as it will be only prudent to make figures on a very low basis if there are to be rapid violent changes in Exchange rates.
With kind regards to Mrs D & yourself

Yours sincerely

[illegible] W. Huntington.

Hong Kong, Decemb^r. 10 86.

My dear Beach,

Forbes writes me Novr. 1st. that they intended leaving U. S. by the "Oceanic" for Shanghai Decr. 1st. and want his boy Aleea sent up by Jany 1st. Have you any later or more definite news? Of course if he is not coming there is no need of sending boy. Heath arrived from Swatow. the Compradore there is dead but we have no mail advices. I suppose the Skroff can attend to what little business will be going on until Greig's return under the securities furnished the old man. – Aleem, our Lee friend, is at Canton & on hearing more definitely from Heath will consult with our Compradore about making arrangements with him. Last year Greig was in favor of taking him if opportunity offered – Heath goes to Australia direct about the 18th. – You will be sorry to hear of Mrs Cunningham's death yesterday morning. Her heart trouble increased after the Child was born & she has had several severe attacks so that C. has been very anxious about her & somewhat prepared for the fatal termination. He brings her down here for burial today. Koch received news of his mother's death last mail & Hiebers is down here sick under Manson's treatment

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Hong Kong, March 12. 96

My dear Buck,

[illegible]

[illegible]

though the trouble seems to be from indigestion, or worms, diarrhoea & fever with it. probably after-results of his summer's illness. Nothing very serious but unfits him for work just at present. James sails the Douglas, Chartered for Korea tomorrow. He had better win if he don't want to catch Hail Columbia!! It is very quiet in business circles. Coughtrie is quite excited over your new fire eng[ine] scheme and has been in several times about it but we knew nothing of it until seeing the notice in last evening's paper. With best regards to Wheeler & yourself

Sincerely yours

[illegible]

in time. The Pekin [illegible] into the French Mail at Saghalien (at anchor) coming in last voyage & cut her [illegible] five feet below the water line, through the engine compartment, and would have heavy damages to pay. (Lloyd's) for work / probably 15000 in all. Steamer is libelled for $ 250000 & is detained for remittance of security!.. If she had struck a few feet more forward she would have sunk & mined 2.000 with it.. Bully for Pao Mail.. The ladies send Mrs Chinchin as well as

Kind regards
to Walter.

Yours sincerely,
Willie.

Hong Kong. December 11th 1886.

My dear Dick:

I have merely to thank you for yours of Nov. 2nd and to enclose second of Exchange for £400. There is nothing going on in business to mention. There was some buying of Formosa at Amoy a week ago on the strength of better report from your side but with war in Ex the Leas will lay down considerably over the Cost of stock your importers are holding. The mail steamer is not down yet but as this boat is postponed she may get in in time. The "Pekin" smashed into the French Mail St. "Saghalien" (at anchor) coming in last voyage & cut her down five feet below the water line, through the Engine compartment, and will have heavy damages to pay. £6000 for dock / probably 150,000 in all. Steamer is libelled for £250,000 & is detained for remittance of security! - If she had struck a few feet more forward she would have sunk & ruined 2,000,000 worth of stock. - Bully for Pac Mail. - The ladies send their chinchin as well as

Yours sincerely

Kind regards to Walter.

Miles.

Hong Kong. Decemr. 11. 1886.

My dear Dick:

I have merely to thank you for yours of the 2nd inst & enclose Account of Exchange for $400. There is nothing going on in business [illegible]. There was some [illegible] of [illegible] at Amoy a week ago on the [illegible] of letter about your [illegible] bill with. That is to the [illegible] lay down considerably over the Bank of which your [illegible] are holding. The Bank's allowance is not drawn yet but as this book is postponed she may get in in time. The "Pekin" grounded with her bow about 21 ft "Toghalia" (at Amoy) Running in last trip & cut her down two feet below the water line, through the Engine Compartment. It would have been damaged to pay $6,000 for each | Probably "18,000" at. Steamer at Shields for $25,000 is detained for want of security! - If she let [illegible] a few feet more forward she would have done twice $40,000 worth each. - Bully for Poo Wah. - The ladies send their Christmas as well as

Kind regards } Yours sincerely
F. Wallis. } Dick.

Hongkong. December 13th 1886.

My dear Dexter,

Yours of Novemr. 2nd is recd. and I will send you a head end of the English Drill quoted as "Dragon" as soon as I can get one. The Northern ports are now closed for the season and there will be no business in American goods to mention until after China New Year, January 24th, when there may be some speculative buying for March 1st shipment. In this vicinity business of all kinds is very dull though the routine of office work & detail keeps on of course just about the same the year round. It is the season for globe trotters and from the best neighborhood we have Genl. Lucius [illegible] & Mrs. [illegible]. Lilester & J. Howard Gray. Most of them enjoy Japan but they have rather a "sold" expression when they strike the Celestial Empire & Hong Kong. There is really nothing to particularly interest a traveller in China except business & the people & of course the average individual does not stay long enough to know anything of the latter & merely wastes his time & money by stopping. With kind regards to Mabel & yourself

Yours very truly E. M. Huntington.

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Hongkong, March 13th 1886.

My dear Martin,

Yours of March 3rd to hand, and I will send you a few Pcs. of the English Bills quite as "Cheap" as can be done at once. The Natives just are now slow for the season and there will be no demand in Cotton goods & Metals until after Chinese New Year, January 24th, when there may be some Speculative buying for March & April Shipment. The Local demand of all kinds is very dull though the position of affairs with native [illegible] are of course just about the same the year round. As to the demand for Silk Cotton and from the [illegible] neighborhood we have had heard [illegible] from. [illegible] [illegible] [illegible]. Most of these [illegible] but they have taken a back "Expression" when they state the Chinese Empire & Hong Kong. There is really nothing of particular interest to Traveller in these Quarters [illegible] & the people only know the Ordinary [illegible] [illegible] [illegible] keep enough to know any thing of the latter [illegible] [illegible]. But time [illegible] by [illegible]. With best regards to [illegible] [illegible]

Yours very truly

C. Wm. Huntington.

Hongkong. Decemb.r 20.th 86.

My dear Dexter,

I did not think there would be any business to advise by this steamer when writing by the last, but something seems to have struck the buyers at Shanghai that it was a good time to stock up for the future and they took hold in earnest & bought about all the Cotton Goods they could get hold of to arrive & for delivery & payment in the Spring. Recent news & English advices show that their heads were level and as usual have got the best of the importers. About 5000 Bales Sheetings & 3000 Drills were captured at Taels 2.60 for J. Heads & 2.55 for P.M.C. Drills. & many of the Goods had hardly left N.Y. – The only show for profit is on a rise in Exchange but as it is now quite the custom to buy Exchange ahead to cover the sales made that element is a doubtful one only if left open. I think myself it will be higher in the Spring but goods are likely to rise where manufactured too and though Shanghai people seem pleased with their sales they have really given themselves away. Trade is now done apparently for fun. Importers get prime offers from home, get refusals Exchange here to figure on, sell if they can cover cost, then settle the bills & swell around as if they were doing big things but where the profit comes in I can't see. Here there is

nothing going on in any kind of goods. With best regards to yourself and Roby am

Yours very Truly

[illegible]

Hong Kong, March 2?th 86.

My dear Alexander,

I do not think there would be any business to do by this steamer when writing by the last, but something seems to have struck the buyers at Shanghai that it was a good time to stock up for the future and they took tea in [illegible] & thought about all the Cotton Goods they could get hold of to arrive "for delivery" [illegible] and in the Spring. About [illegible] & eighty [illegible] that these last were [illegible] at a [illegible] [illegible] for the end of the importer. [illegible] [illegible] Shirtings + [illegible] Drills were [illegible] at Tael 2.60 for [illegible] + 2.50 for [illegible] Drills. + [illegible] of the [illegible] had hardly left [illegible].- The only [illegible] for profit is in a rise in Exchange but as it is [illegible] [illegible] the [illegible] of any Exchange [illegible] [illegible] the [illegible] made [illegible] [illegible] is a [illegible] [illegible] [illegible] [illegible] open. I think anyone [illegible] [illegible] [illegible] [illegible] the Spring but [illegible] are likely to [illegible] [illegible] [illegible] [illegible] through Shanghai people [illegible] [illegible] [illegible] [illegible] they have really [illegible] themselves away. Trade is [illegible] [illegible] [illegible] for [illegible]. [illegible] the [illegible] prices [illegible] [illegible] [illegible], [illegible] [illegible] Exchange [illegible] [illegible] as, [illegible] if they can [illegible] [illegible], [illegible] [illegible] the [illegible] & [illegible] [illegible] as if they were [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] in [illegible] [illegible]. [illegible] [illegible] is

Hongkong, Decemb.r 21.st 1886.

My dear Dick,

The "City Sydney" is due today but has not yet arrived and I have nothing from you to answer. You will see that the Tea business is about over at Amoy and the prophesied shortage of Export has proved true while the importers who had got cheap teas early & slaughtered them have now the opportunity to tear their hair. They don't take any stock in reports from this side, get frightened, rush off their Teas by auction or any other way regardless of cost or advices and then blame the shippers. Mass has worked like H-l this season & has bought 163.000 ℔ Amoy & Formosa, 62.000 ℔ more than any other buyer, and is trying to get to America by the "Oceanic" to sail January 14.th so that you will soon see him. We have had an old school-mate of yours here with his wife, Genl Lucius H Warren, dined them, wined them, & put them through generally. He is a very nice fellow, & so seems his wife! They are on the grand tour & don't intend getting home for another year. We are all well & flourishing & fog ag ny same as ever. Young Fisher (P.L. Everett's brother in law) is with us sick with symptoms of dysentery but we hope to get him on his pins again shortly. He is in the Canton office & had a bad attack of fever in August and has not been really well since. J. B. Cunningham's wife died of heart trouble week before last leaving a baby a month old. Very hard case for C. At Shanghai they have been selling large lot of Cotton Goods to arrive

some of which are just leaving N.Y. - 5000 Shtgs. 7000 Drills .. & the Chinese seem to have got the best of it .. So you see the d-d fools are not all on your side of the Pacific. Rush. Thus 2. send their China shirtings with - regards & [illegible]

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Hongkong, March 21st 1886.

My dear Dick,

The 'City of Sydney' is due today but has not yet arrived and I have nothing from you to answer. [illegible] is about over at Canton and the [illegible] of Opium has proved true which the [illegible] made last year. [illegible] have been the opportunity [illegible] their case. They think [illegible] away [illegible] from the [illegible], just freights, [illegible] of their own by auction or any other way regardless of cost or advice and then blame the Shipper.

Thus the market [illegible] 163.000 [illegible] 63.000 [illegible] other [illegible] by the 'Oceanic' [illegible] We have had [illegible] with his wife, [illegible] He is a very nice fellow, [illegible] his wife. They are on the [illegible] home & think [illegible] home for another year.

We are [illegible] refurnishing [illegible] of my house [illegible]

Young Fisher [illegible] [illegible] Cunningham [illegible] [illegible]

Hong Kong 3.
December 29. 86.

My dear Bush.

I thank you for your late letters & have been waiting answering in order to see how [illegible] brother got along. He is still with us & slowly improving but is weak from the dysentery and it will be two or three weeks probably before he can return to Canton. Dr. Manson says he will ha

The ladies & Annie send theirs kind regards and best wishes for a happy new year in which please include

Yours sincerely

E. H. Huntington

Ahmednagar

December 29. 86.

My dear Basil, I thank you for your kind letter. I have been waiting answering in order to tell you about Nathu's old dog. He is alive with us [illegible] [illegible] but is weak from his [illegible] and it may be two or three weeks probably before he can return to [illegible]. The [illegible] [illegible] to [illegible]

The babies & Annie send their [illegible] and best wishes for a happy new year to [illegible].

Believe me

Yours sincerely

[illegible]

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all right again but I
doubt if he is cut out
for this climate. He seems
to want to test it thoroughly
and thinks he temporarily
pulls up while here it is
merely owing to the change
of air for I don't believe
any one who has led an active
out-of-door life in Cal^a.
mountains would stand
the confinement of office
work here any better than
Canton. It is well to give
him another chance but
if there is a relapse, or another
attack, he will doubtless
have to go away. We got
rather alarming account
from Cass about Christy
who seems in a very critical
state and got no better from
his fever. He cannot live
if there is not a change soon
& though he has a strong Constitution
there is danger from Exhaustion,
or heart. The week has been
very dull so far, holidays
interfering somewhat, though
office work goes on as usual.

Hong Kong,
Decembr. 29 86.

My dear Wheeler.

There is not much to write by this str. as it is dull & the Chinamen have been taking holidays as well as the Anglo Saxons. Dunne is working steadily on the account and is making good progress. We have been shipping a good many little lots of Silk & Chew chow by yesterday's & tomorrow's Mail which has proven ...

for the book office but I hope to see everything closed that can be next week. General business is almost at a standstill and we shall not see much movement until after China New Year. Wishing you many happy returns of the season in which the ladies join as well as Annie particularly

Yours very truly
E. H. M. Huntington

New York,
December 29 '86.

My dear Mr Butler:

Yours is at hand [illegible]
as it is [illegible] & the [illegible]
have been [illegible]
[illegible]
[illegible]
in the [illegible]
[illegible]. We have been
shifting a good many little
[illegible]
by yesterday's [illegible]
[illegible]

for the last [illegible]
hope that [illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
Wishing you many happy
returns of the season
[illegible]
as well as [illegible] particularly

Yours very truly
[illegible signature]

Hongkong. Decemb^r. 30th. 86.

My dear Dick.

Yours of Novr. 5th & 26th are rec^d. duly noted and acc^t. pr Acct 2. has been transferred from N.Y. The consumption of Matting is increasing largely in U.S. & notwithstanding large Export from China the result may not be so very bad after all. However, you are as the best possible being on the spot. The "Oceanic" arr^d last evg, the Eng^h Mail this morning, & the Am^n. goes off immediately so I have no time to write. Christy is very sick at Amoy with fever & I fear cannot live many days. Cass is very much alarmed & disturbed about him and perhaps exaggerates but he has had a long siege without any let up and the chances are against him. Chamberlain died about a month ago but "Rum did that" "Jabez Pratt, Coroner"!.. The ladies send their kindest regards. Wishing you & Walter many a happy new year

Yours sincerely

G. Niles.

I am sorry you did not attend the Exchange dinner - you ought to keep yourself before the partners.. Hope your salary has been properly arranged before this. Tell Dexter there is nothing doing now in Am^n. Cotton.

Hongkong. March 2. 86.

My dear [illegible]

Yours of Nov. 26. on acc. lately arrived and read. [illegible] tran-
sferred from [illegible]. The consumption of clothing is
necessary largely in [illegible]
[illegible]

Yours sincerely
[illegible]

I am sorry you did not allow [illegible]
[illegible]

Hong Kong. December 30th 86.

My dear Murray.

Many thanks for your kind note of 23rd Decemb. – Old Ape is still hovering around the U. S. Consulate at Canton and no doubt will be pleased to receive your chits. – I am glad to learn the Kee cheong dinner went off well. but that is not Exceptional. and I should have been pleased to have had my legs under the mahogany if it were possible to have them under my desk here the next morning! I see the C.B.&Q. system is still flourishing and am very glad you have found so congenial an occupation. There is no harm in waiting for the right turn of the wheel, when one can afford that, and I don't doubt you find the work & position much more agreeable & suitable

[illegible] Bay, March 8th

My dear Murray,

Many thanks for your kind note of 23rd March. - The ship is still hovering around the U.S. Consulate at Canton and no doubt will be placed [illegible] your ship. - I am glad to hear that the [illegible] dinner went off well, but that is not [illegible]. and I almost have been pleased to have had [illegible]

[illegible] under the [illegible] if it were possible [illegible] there were any that are the most cunning! I see the [illegible] system is still flourishing and am very glad you have found the Professor an occupation. There is no [illegible] waiting for the right time of the [illegible], when we can afford that; and I don't doubt you find the work [illegible] [illegible] more [illegible] [illegible]

[illegible]

than a National Bank would have been.
It is a pretty steady grind here but it is
satisfactory & have constant work. We
are getting rather elderly to participate
much in the current festivities of the
Colony now composed of so much younger
people and lead as quiet & as domestic
a life as is possible. On the whole we

all are pretty well and enjoy the place
and climate. With best remembrances
to Mrs Forbes from us both & a Happy
New Year to you all

Yours sincerely

C. H. Huntington

Hongkong,
January 3rd 1887.

My dear Mother,

Yours of 20th November, etc, with the Parcel of jewellery came yesterday all in good order and I will leave Lizzie to acknowledge receipt, but thank you very much for the trouble you have taken in the matter. I must tell you however that the things were for some of Annie's English play mates who have

Atlantic that she was lucky to escape a good shaking up. I am sorry to learn you have not been quite well but trust you have been all right long before this reaches you, and wishing you a very happy New Year & with love to Mary, Laura, Henry & Mabel as well as to yourself

Your affec son

Annie

Hong Kong,
January 3rd 1887.

My dear Mother,
Yours of 26
November, etc, with the
Parcel of Jewellery came
yesterday afternoon, and
and I now have pleasure
to acknowledge receipt, and
thank you very much for
the trouble you have taken
in the matter. I must tell
you however that the things
were for some of Annie's
English friends who have

Charlie's [illegible] she was really
to escape Ford & Ritchie,
up. I am sorry to learn
you have not been quite
well but trust you have
been all right long before
this reaches you, and
wishing you a very happy
New Year & many returns —
Believe me, always, [illegible]
[illegible] [illegible] as ever
Yourself [illegible]
[illegible] [illegible]

[illegible]

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been very kind to her and seemed to give them great pleasure, being rather out of the ordinary run of holiday gifts. While she is highly pleased at your kind remembrance of her. If you must let me know whenever you are likely to run short of tea. We usually get in our supply of the kind you took has early in May, for the whole year, and if you wish it packed in larger boxes I will see that it is done if you will give me timely notice. The last cost 60 francs so that you only owe me 10 francs and that can stand over till next time or forever. — It must be a great pleasure to you to have Mary with you again and we are glad to learn she crossed so safely. — There have been so many bad storms this autumn & winter — in the

"Peking."

Hongkong. January 9 [8]. 87

My dear Wheeler.

As your No. 6. re "Yangtze Ins. Assn." — I am stupid enough not to quite understand whether you mean the present balance to be transferred to you at the end of '86 / when you so order after reference to you / or in future. — If we are not to use these funds in any way except for the purposes of the Assn. what shall be do for money when it is required and we have no other resources? — I suppose your instructions as they stand to be to transfer the amt. to you as Dec. 31st. 86, but not until further notice from you. & not to use the Assn's funds for outside purposes in future.

General business is pretty quiet, and there is little interesting going on. With best Chinchins.

Yours very truly
[illegible]

Peking.

Hongkong, January 7. 87

My dear Wheeler. Yours of No. 6. re "Hongkong" the 11th Decr. - I am stupid enough not to quite understand whether you mean the present balance to be transferred to you at the end of '86 / when you to draw upon after reference to you / or in future. - If we are not to use these funds in any way except for the purposes of the Mess. What then to be done for money when it is acquired and we have no other occasion? I suppose your instructions as being about to the transfer, the end, to you on Decr. 31st 86 but not until further notice from you. I wish to use the Mess funds for outside purposes in future.

Financial business is pretty quiet and there is little interesting going on. Our last Christmas

Yours very truly

Hong Kong, January 31st '87.

My dear Dexter,

There is no new movement in Amn. Goods to record and there is little doing in any kind of imports just now in any part of China; the preparations for New Year opening, the 24th, stopping pretty much all buying. — You will be interested in perusing the trade circulars which give full account of the

business for 1886 and the sale of Amn. Cloths make a handsome showing much to the disgust of our British friends & neighbors who feel very sore at seeing such an increased demand throughout Northern China. I hope none of our friends will attempt to imitate the English shippers by "Stuffing" — Our policy should continue like [illegible] the people

Hong Kong, January 7th/87.

My dear Dexter; There is no
new movement in China
ports to record and there
is little doing in any
kind of business just now
in any part of China,
the preparations for New
Year absorbing the B's,
stiffening native Exch.
at Shanghai; - you will
be interested in the Summary
of the British Consul's [illegible]
also just account of the

reviews for 1886 and the
sales of Am. Cloths made
a handsome showing and
to the disgust of our
British friends & neighbors
who feel very sore at
being beat on [illegible]
ground through Northern
China. Maybe some of
our friends [illegible] attempt
to imitate his English
[illegible] by "Blistering":-
The Peking [illegible] Continues
to it [illegible] his [illegible]

Some cottons as cheap as ours. Some
yarns & heavy fabrics but no cloth.
We can increase consumption through the
world by procuring in our present
line of making fine, strong, woven
cloths, importing them cheap, but
it will be a great mistake to follow
the advice of some of our friends and
try to compete with Britain in light
imitation goods, they will not sell &
we cannot hope to make them so cheap.
The chief thing would suit of some Chinamen
as yarns & shirtings some Chinamen & the
2.3 of our Drills and them who made the
Export to China must appear those
to make any headway. Exhibit to hand
for a chance but trust by next mail. Yoke
that interests to help our enquiry.
Yours very truly, C. Whitworth

pure Cottons as cheap as we can, Coarse yarns & heavy fabrics but no clay.

We can increase consumption through the North by persevering in our special line of making good, strong, warm, cloths, & importing them cheap. but it will be a great mistake to follow the advice of some of our Consuls and try to compete with Britishers in light imitation goods, they will not sell & we cannot begin to make them so cheap. In short they want Drills of same standard as yours & Sheetings same standard as the 2.85 of our Mills and those who make for Export to China must approach these to make any headway. I Expect to send you a "Dragon" head End by next Mail. With best regards to Katy and yourself.

Yours very truly, E Whittlesey

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Hongkong, January 11. 87.

My dear Dick.

The Rio is not due until tomorrow so I have nothing of yours to answer. Christy is rather better but not out of danger & Cass is Messrs Stier at Amoy still undecided as to whether he will be able to go to America or send someone else, though I think he will manage to get away later. Nothing particular has happened the past ten days. Every body has been picnicing and business has been nowhere. The family are all well and flourishing send their kindest regards in which joins

Yours sincerely

Rice

D. Hong Kong, January 11. 67.

My dear [illegible]. The [illegible] is out here
quite [illegible] as I have
nothing of your [illegible].
[illegible] is rather better but
not out of danger. [illegible]
it [illegible] at any
[illegible] as [illegible]
he will be able to go to
America, [illegible]
[illegible] I think he
has [illegible] away
later. Nothing particular

he suffered the past two
days. Every body has been
[illegible] and [illegible]
has been nowhere. The
family are all well and
[illegible]
[illegible] in [illegible]
[illegible] Yours [illegible]
[illegible]

[illegible]

Hongkong, January 18th 87.

My dear Herbert,

I have been intending to write you for a long time but work has been pressing of most days and consequently private letters have been allowed to wait. As the broad road to the fiery lake is paved with such good intentions I cannot let this period of repentance pass any order, however, without an effort to do better & therefore take advantage of an "off day" to wish you a happy & prosperous new year and that 1886 will yet make a fair showing. The first part of the year

usually be laid down the cheapest in America the time of arrival of the goods for sale in the west, upon buyers, watching the export figures & number of steamers on the way, have the advantage of being able to hold off & depress prices the week. Men are forced into the auction room & then others have to follow suit and prices go to the demoralized borrowers. - I don't think the methods can be changed and believe the tendency to get early teas will grow & the shipping become earlier & earlier every

Slingsby, January 15. 57.

My dear Herbert, I have been intending to write you for a long time but work has been pressing of late & as a consequence private letters have been allowed to wait. As the trees seem to be very late at present with us from indications I cannot tell the period of reflections from any other Season, without an effort to do better, therefore take advantage of an "off-day" to wish you a happy prosperous New year and these little items were [illegible] a few Drawings. The first Book of this year

[illegible]ly to be done the Slightest in Business the time of Business of the Forest for Sale in the work, upon Sawyers, watching the Export figures & numbering Steamers on the Way, has the advantage of being able to let off & dispose from the work. Then as frost not the weather warm & then others have to follow suit and prices go to the [illegible] tomorrow. - I don't think the outside can be changed and believe the tendency to be only [illegible] [illegible] & the Shipping [illegible] [illegible] & [illegible] [illegible]

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[illegible]

must have been bad enough
to Tea importers but the late
advices seem to be giving them
an opportunity to make up
and I presume you are
reaping the benefit of the
rise. The principal evil this
season has been caused by
hurrying everything off early
to market not ready to take
or hold the Teas. In one sense
it is good business to buy
the early Teas when they can
be laid down cheapest and
certainly the first crops were
never laid down so low as

in 1886, but from the last cables
in / the importers had the idea
that these heavy shipments
meant a large export notwithstanding
telegraphic reports to the contrary,
could not carry their stocks, got
frightened, resorted to the auction
room, & threw away their chances.
The state of general business in
U.S. in the summer perhaps
helped to demoralize the trade
and under such conditions the
holders could not realize that their
stocks were unprecedentedly cheap.
It is unfortunate that the
nature of the business is such
that when the best Teas can

selections and they have had
control of the best Seamen
both in Jamaica & Amoy ..
Cass has been trying to get
off for "Boston & way Stations"
but Christy has been down with
fever for a month dangerously
ill, and is still in a very critical
state, so that he cannot get
away at present, and we can
do nothing towards helping
him off until he is out of
danger. I hope in any event
you will see your way to go
in this year to a good Extent
and make some money.

There is one thing very important,
that is, to write out Early
all details you wish carried
out, any changes, & General
instructions as to Shipping etc.
also send your L/Credit and
save wiring. Also, take
Stock in what we cable.
We may make mistakes but
we shall send you the best
most reliable information we
can get and not merely telegraph
for the purpose of getting an order.
This you can depend upon and
I think from your Experience with
us that our information is reliable
as any is possible to be & when

[illegible] not being here for
Control of the last Summer
both in Season & Money :-
Case has been laying left
off in "Boston Navy Station"
but Quickly has been down with
fever for a month dangerously
ill, and is still in a very critical
state, so that he cannot get
away at present, and we can
do nothing towards helping
him off until he is out of
danger. I hope in any event
[illegible] in your way to get
in the year & a good [illegible]
and make some money.

There is one thing very important,
that is, [illegible] at [illegible]
as stated you must come
out every Change, & procure
information as to shipping, etc.
also the figures of Freights and
[illegible] arising. Also, Duties
[illegible] in which the Codes is
be very much Quicker but
we [illegible] here [illegible] the last
Most Valuable information we
can get and not merely telegraph
for the purpose of getting an order.
this you can depend upon and
I think from your experience and-
[illegible] the own information is what
is very [illegible]

My dear Sir

Many thanks for the bag of Coffee which we began on to day for the first time and find very nice & was a quite a revelation [illegible] Many very kind [illegible] remember us in so substantial a manner & the consequence here be that all his family will be drinking Coffee like Turks — In a business way there is nothing doing

at present as we are on the [illegible]
verge [illegible]
but [illegible]
Company [illegible]
[illegible]
of [illegible]
doubts [illegible]
fresh change. The ladies
all join me in wishing
you a happy & prosperous
New Year [illegible]
follow

Yours truly

[illegible]

[illegible]

opinions are given they are right.
I know Devens will ask Ed
and am glad you work so
well together. Give my best
wishes to Fred. Alden. &
William and hoping you
& yours are all well and
prosperous believe me

Yours sincerely
C. H. W. Huntington.

year and the only safeguard will
be for the importers to be more
thoroughly guided by telegrams
from this side, take more stock
in them, and when they know
they have the cheapest purchase
of the season, and the quality
suits, to lead on. Cas, Christy,
& all hands at Avery have worked
hard this year, have had a
very anxious time of it and
have been extremely careful
in their selections and I don't
believe any other house could
have bought so well under
all the circumstances. There
have been no complaint of

Hongkong.

January 17th 1887.

My dear Mr Greig,

Many thanks for the bag of Coffee which we began on today for the first time and find very nice as well as quite a revelation. It is very kind of you to remember us in so substantial a manner & the consequence here be that all the family will be drinking Coffee like Turks. — In a business way there is nothing doing at present as we are on the verge of native holidays but after these are passed Everyone is Expecting great things for Sugar & all kinds of Mdse, but I have my doubts as to there being any great change. The ladies & all join me in wishing you a happy & prosperous new year with many to follow.

Yours sincerely

E. H. M. Huntington

James Greig Esq. Sourabaya.

Hongkong.
January 17th 1887.

My dear Mr Gray,

Many thanks for the keg of Coffee which we began on today for the first time and found very nice so was a quite a revelation. It is very kind of you to remember me in so substantial a manner & the consequence here be there all the family were be drinking Coffee like Turks. — As a [illegible] very there is nothing doing of moment as far as the [illegible] of Native [illegible] but after there are [illegible] Europe [illegible] Expecting Pork [illegible] things for Sugar [illegible] of [illegible], [illegible] very [illegible] a [illegible] being any fresh change. The latter [illegible] you are no [illegible] your a happy & prosperous New Year with — Many th[illegible] follow.

Yours sincerely
[signature]

James Gray Esq.
Hongkong.

Hongkong. January 18th 87.

My dear Dexter,

By this mail I send you sample of the best English "Dragon" Drill. You will notice the Dragon is a close imitation of your Chop but there the similarity ends. I don't know the makers, or consignees, & the Shanghai house got the piece from a Chinaman reporting that there are many "Dragon" brands in the market. Of course buyers know well the difference between the genuine & imitation and the goods are sold as English Drills. Whether or not you have any chance of recovering on this style of infringement of trade mark you will be the best judge but I imagine it will be difficult to get hold of the shippers. The native New Year opens next Monday and after the holidays are over great expectations exist for a good demand for Mdse. Meantime there is nothing doing.

With kind regards to Kate and yourself

Yours sincerely

C. W. Huntington.

Washington, January 18. '87.

My dear Dexter:

By this mail I send you sample of the best English "Dragon" Pale. You will notice the "Dragon" is a close imitation of your Stamp but there the similarity ends. I think however the Dexter, or [illegible], & the [illegible] [illegible] [illegible] the [illegible] from a [illegible] referring that there are many "Dragon" brands in the market. Of course buyers know well the difference between the genuine & imitation and the goods are sold as English Pale. Whether or not you have any chance of recovering on the ground of infringement of trade mark you can be the best judge but I imagine it will be difficult to get hold of the [illegible]. The [illegible] [illegible] [illegible] [illegible] [illegible] after the holidays are [illegible] [illegible] expectations high for a good demand for Pale. Meanwhile there is nothing doing. With kind regards & [illegible] respectfully

Yours sincerely

[illegible] Washington

Hongkong. January 21 87

My dear Dick.

Yours of 3rd Decr & 13th are received and I note the rate of matting at 13c. for the 400 Rolls & that you expect to see him the 210 as soon as you get samples & fix the price. We can keep the thing going as long as you like but you must send the orders first the same of which you want every season. We can finance on your wire-draft same as

the track seen in June, but I don't yet know what the real programme is to be, & feel a little uncertain as to what position will be assigned to me. I presume however that I shall stay in HK with him for the summer at any rate, & don't trouble myself much about it either one way or another. All the family are well & Mrs H & Miss A send their best wishes. With regards to Walter

Yours sincerely

Nellie.

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Hong Kong, January 21/57

My dear Dick.
Yours of 3rd Dec.
& 13th are received and I note
the date of meeting at 13th.
for the 400 Rts. & that you
think it well even the 210
as soon as you get Rawle's
offer the price. He can
keep the thing going as long as
you like but you cannot
count the value past the same
of which you would carry
down. The circumstances
in your wish - and I know as

the best are in chance but I
don't yet know what the new
Programme is this. Spend
a little investment in Bank
Bonds with the accident
here. I presume however
that I shall stay on till
toward the summer
at any rate, & don't trouble
myself much about it
either one way or another.
All the family are here
& well & have I trust this
last Christmas. With regards
Addie & yours sincerely
Rick

[illegible]. The your own
as if you were an "outsider."
[illegible] to [illegible] H. King.
The payment to Walter
is O.K. I hear my friend
[illegible] has also his share
at it. Do you know at
what price? Have you
let any further enquiry
be made? The General [illegible]
Statement of [illegible] has been
made up but I have
not yet been called upon
for any contribution through

I suppose soon now the
(to 600.) After paying
I was made up [illegible]
as his "[illegible]" [illegible]
to you for collection. [illegible]
wrote the Charity is "out
of the [illegible]" the [illegible]
make up his mind about
America as soon as possible.
I think now he will be
able to make a short visit
himself later on that Charity
is too weak for any plan to
be settled upon now. Will
[illegible] [illegible] that he [illegible]

heretofore. Send your orders
as if you were an "outsider".
direct to R. & Co. H. Kong.
Your payment to Wooster
is O.K.. I hear my friend
Cabot has sold his house
at J. P. Do you know at
what price? Have you
had any further enquiry
for ours? - The General Acct.
Statement of "Tokio" has been
made up but I have
not yet been called upon
for my contribution through

I suppose soon will be,
(to 600.). After paying
I will make up claim
on the "Mercantile" & send
to you for collection. Chas.
writes me Christy is "out
of the woods" & she will
make up his mind about
America as soon as possible.
I think now he will be
able to make a short visit
himself later on but Christy
is too weak for any plan to
be settled upon now. Willm.
Forbes writes that he expects

January 26th 1887.

My dear Wheeler:

Yours of 19th is received and Downs is doing all he can to get up the accounts you ask for. Be as patient as you can and if there was any way in which they could be hurried up I would avail of it. We have settled on Friday Feb 25th for our race tiffin but will let you know later as to shipping the fodder. This has been an annoying week in every way but I hope now the holidays are winding up there will be something more satisfactory going on soon. The weather is simply beastly with rain &c. We may have to call upon you for money before a great while but shall defer as long as we can –

Yours sincerely

C. H. M. Huntington.

Officials give you all the business news.

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January 20. 1887.

My dear Wheeler.

Yours of 19. is received and Kennedy is doing all he can to get up the Account you ask for. He is patient as you are and if there was any wrong in which they could be traced up I never heard of it. He has settled on Friday Feb 25th for an Ocean Steamer but will let you know later as to shipping his goods. This has been an annoying work in every way but I hope now this business is winding up there will be something more satisfactory going on here. The weather is simply beastly with snow &c. – He hopes to come up to you for a [illegible] before he goes, but will let these depend on how a he can –

Yours Sincerely

[illegible]

Please give my love to all the [illegible]

January 28. 87.

Dear Mr Hughes.

Mr Chater spoke to me about taking out some of the shares allotted to me in the Newtown Gordon Co to make up the deficiency caused by a clerical error at the bank, and I enclose the certificate for 31 shs on which please allow the number apportioned to the other directors sending me new forms for balance.

Yours very truly C. P. Huntington.

January 28. 89.

Charles Hughes.

[illegible]

[illegible] about taking

[illegible] of the Shares

allotted [illegible] in the

[illegible] & [illegible]

[illegible] the [illegible]

[illegible] a [illegible]

at the bank, and [illegible]

the Certificate for 31 [illegible]

to which please [illegible]

the [illegible]

& the other directors [illegible]

[illegible]

Yours very truly C.P. Huntington.

Hongkong. February 1st 87.

My dear Dick:

Yours of Decr. 22d received & duly noted.. R. A. Lane goes to Boston by this steamer and I have given him a Pkge for Mrs. I. D. H. Luce which kindly send into him at Kidder Peabody & Co. & ask Lane if he has been put to any expense, if so please pay him. He is a partner in Peele Hubbell & Co. Manila and will make his head quarters with Hamlen and I hope you will have the chance to make his acquaintance as he is a very nice fellow. I have a pkge of Holly's paper which I shall send by Lane, or the first man passing through who can take it. Mail line Captains refuse to take care of these little parcels as the Customs officers go for them bald headed in N.Y. & it takes a long time to get an opportunity by private hand.. Lane is loaded down by others and I had not the cheek to ask him to take anything else but this little wedding present for a cousin who has been married a year & I have had no other opp'ty. There is nothing new. Moss has not yet decided as to his going to America. Christy is better but it will be some time before he is strong enough to move. All send love & with

Dick Christian prof and Walters' Yours sincerely D. Rice

& send you by post H.K. directory for 1886.

No. 89.

Hong Kong, February 1. 89.

My dear Uncle. Yours of Dec. 22 received
duly today. A. A. Low from Boston by
this steamer and I have given him a letter for
Mr. J. H. H. Rice which kindly send with him
at [illegible] Peabody & Co & ask some of the [illegible]
there put to any officer. I've given my [illegible]
is a position in [illegible] & Co. [illegible]
and were make his head quarters with Hamlin
and I hope you will have the chance to make
his acquaintance as he is a very nice fellow.
I have a [illegible] of [illegible] for you which I have
sent by [illegible] at the first man passing through
who can take it. There are customs before the
take care of these little parcels so the Custom
officers [illegible] have searched [illegible] it
takes a long time to get an opportunity by private
hand. Lane is loaded down by others and I don't
ask him to take anything else
but this little Wedding present for a cousin
who has been married a year & I have had no
notice of it. There is nothing new. Have you
not yet decided on this [illegible] Business
is better but [illegible] now [illegible] little before [illegible]
[illegible] through Brown. All here [illegible]

February 5th 1889.

My dear Mr Fisher:

I am very sorry to learn from your letter that you had a return of "looseness" but trust it was only temporary & that you have since recovered your tone. It is impossible of course for me to advise you more than to follow the instructions of your doctor and if he thinks Nordau is not doing any good you had better return. If on the

Cunningham Rowe & Koch are well and seem to be taking advantage of the waves the China New Year gives. Trusting soon to get good accounts of you

Yours very truly

C. P. Huntington.

February 6th 1889.

My dear Mr Parker[?].

I am very sorry to learn from your letter that you had a return of "Weakness" but trust it was only temporary & that you have been [illegible] your time. This [illegible] of Cameron[?] for the Madeira[?] you were [illegible] & follow the instructions of your doctor. [illegible] If he thinks Madeira is not doing any good you had better return. If on [illegible]

Cunningham & [illegible] are here and have the [illegible] of the [illegible] [illegible] your [illegible]. [illegible] are [illegible] [illegible] of you.

Yours very truly,

[illegible] Huntington[?]

What kind you are benefiting
from the change by all means
stay on. You need not
worry over being away from
work for health is the first
consideration and there is
nothing so pressing at
Canton at present as to
require you there. Be
guided entirely by what
the physician advises and
stay as long as you are
gaining, even if only
slightly. – You must expect
a slow recovery & occasional
"set backs" after such a pull-
down but don't let dis-
couragement get over your
present disability – [illegible].
It is better to take the
time to thoroughly & fully
regain your health altogether
more thoroughly than to
try to get at work again
only half cured so I leave
you to decide for yourself as
to coming away. It is very
quiet & there is nothing
new or interesting going on.

other hand you are benefitting from the change by all means stay on. You need not worry over being away from work for health is the first consideration and there is nothing so pressing at Canton at present as to require you there. Be guided entirely by what the physician advises and stay as long as you are gaining, even if only slightly. You must expect a slow recovery & occasional "setbacks" after such a pull-down but don't get discouraged or fret over your forced disability to work. It is better to take the time & opportunity to fully regain your health & strength now thoroughly than to try to get at work again only half cured so I leave you to decide for yourself as to coming away. It is very quiet & there is nothing new or interesting going on.

Hongkong, February 7. 87.

My dear Sherburne,

Dexter asks me for a head-end of English, Armitage Beaver Drills. - Can you send him by mail one addressed Geo. Dexter Esq Mass. Pepperell Mfg Co Boston. Mass. U.S.A. - Sorry to trouble you but there is no other way of getting him a sample. - Hoping you are all serene & wishing you a happy new year

Yours sincerely

C. H. Huntington.

[illegible] a slow recovering & occasional
[illegible] setbacks after such a pull-
[illegible] down but don't let dis-
[illegible] courage or fret over that
[illegible] process the inevitable - Rework.
[illegible] It is better to take this
[illegible] time to offer twice & fully
[illegible] regain your health & strength
[illegible] now thoroughly [illegible] than to
[illegible] try to get about again
[illegible] only half cured so I leave
[illegible] you to decide for yourself as
[illegible] to coming away. It is being
[illegible] Pierce & bless to nothing &
[illegible] new or interesting for or.

Via Suez.

Hongkong, February 17th 87.

My dear Dexter,

Yours of January 1st came duly to hand enclosing £30. for which accept my thanks as well as for your good wishes. I have asked Sherburn to mail you direct a head-end of the Armitage Drill as it was not possible to get one here.. Buying for the North had not set in at last accounts from Shanghai and markets were dull though firm at about previous closing prices. I think however there will be a very good demand at the opening and expect to see even a better business than ruled last year. The winter has been an open one around Tientsin and consequently may linger in the lap of Spring a little longer than usual but I think the first steamers will get in by the 8th March. An open winter however gives better chance for interior transportation so the old stocks will doubtless be well cleared. From Newchwang the demand will probably be late as the province was seriously crippled by freshets last summer. Another month will tell the story more accurately but we anticipate a good year for Am.n goods. With kind regards to [illegible] as well as yourself. Yours very truly Ed. W. Huntington

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Via Suez.

Hong Kong, February 13th 69.

My dear Alex [illegible] Mr Cowan duly
Bank of Hong Kong
I have [illegible] £30. for which accept my
thanks as well as for your good wishes. I
have rather [illegible] & [illegible] you [illegible] a
small cut of the [illegible] as it was not
possible to get one here.. Buying for the Chinese
market [illegible] at last account from Shanghai
and market were dull though firm at about
previous closing prices. I think however there
will be a very good demand at the opening and
that we shall see a better business than was done
last year. The winter has been an open one
around Tientsin and consequently very large
in the top of opening a little longer than usual
but the [illegible] first steamers were not due by
the 1st March. The open winter however gives
better chance for [illegible] transportation to the
[illegible] and [illegible] to our [illegible]. [illegible]
[illegible] the demand will probably be late
as the [illegible] was seriously [illegible] by floods
last summer. - Nothing [illegible] with the [illegible]
[illegible]
[illegible]
[illegible] Yours very truly [illegible]

J.

Hong Kong, February 12 87.

My dear Mr Pratt.

I wrote Mr Palmer at Manila about taking the sub-agency of your Company and enclosed is his reply, by which you will see that P. H. & Co. think the field is fully occupied and that as they represent three Companies they could not in justice accept the agency of the Cal. Co. I suppose there is strong competition for the business there as elsewhere and it may be pretty dull [illegible]

poor outlook for a new Co but we have other correspondents who may be open to take the sub-agency and if you wish us to try Smith Bell & Co we will do so.

Trusting Mrs Pratt enjoyed your visit to the North & Japan & that you reached home safely

Yours very truly

[illegible signature]

E. J.

New York, February 11 '87.

My dear Mr. Pratt.

I wrote to Mr
Palmer of Newark about
taking the dist. agency of your
Company and enclosed is his
reply, by which you will see
that the B.H.C. think that the
field is fully occupied and
that in their judgment those
Companies they [illegible] that are
in their district the agency of
the Bar. C. [illegible] there
is [illegible] for the
[illegible] as elsewhere
[illegible] the Pratt

Your outlook for a new [illegible]
but we have other correspondents
who may be open to take
the dist. agency and if you
wish we will try Smith
Bell [illegible] we will do so.
Trusting this will reply
[illegible] your wish to the
[illegible] [illegible]
[illegible] Respectfully

Yours very truly
[illegible]

Hongkong
6
February 12. 89.

My dear Dick:

Yours of 3rd Jany received and I am sorry to learn you have been laid up but on the other hand rejoice that you had recd £500 from R & S. I hope things will now work well with J. M. & Co. There is not much new here. Chinkie has had another relapse and it is going hard with him but if he can

I shall continue to draw on you direct as heretofore for small invoices retaining the L/c for any larger order you may send for Tea, Etc. and I suppose this to be your intention. Give my love to all inquiring friends and with kind regards to Walter, & to yourself from Mrs H & Miss Quincy.

Yours sincerely
Nils.

Hong Kong
February 12, 87.

My dear Aleck

Yours of 3rd Jany received and I am sorry to learn you have been laid up sick [illegible]

[illegible]

[illegible]

only pick up sufficiently
to get started for America
it may pull him together
again. Cass feels very anxious
about him & about Semmes
going to U. S. If Cass can
not go himself however
I do not think it is a
matter of much moment
for any other man to go, as
the Agencies can keep
their friends pretty well
in line. It is not now
as necessary for constant

visits as formerly and as
we have the whip hand
in the Army & Jamaica
Lessmen now we are
bound to do most of the
trade in Colony anyhow.
Your friends ought to
get their credit out as
soon as possible with-
any details for orders
marks etc. - By last mail
from London we received from
Schroeder & Co another L/c in
your favor for £ 2000. but

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[illegible]

Hongkong, March 7th. 89.

My dear Sir Greig:

Yours of Feby 11th. is received with thanks. The local Refineries have taken a great deal of your Sugar this season as it has been cheap & good to work and the Native Consumption has been large for the same reason. The market now is stronger and when your new crop comes in we trust to be able to do more with you. I doubt if any Capital could be raised here now for a new refinery at yours. Jardines & Swires' have apparently made money but have all they can

do to dispose of their product and it is generally thought that their profits have been entirely from advance in raw material enabling them to put high values on their Stocks whenever they are carried. Jardines, as you doubtless know, bought up the "Lee Yuen" property & got a strong competitor out of territory but are not running it full capacity. They paid a dividend this year to quiet the Shareholders & made a brilliant report & ran the price up & succeeded but it is too big a thing for the trade at present. Swires is a close

Hongkong, March 7. 82.

My dear Mr. Price, Yours of Feby 11th is received this month. The best Refineries have taken a great deal of your Sugar this season as it has been cheap & good to work and the native consumption has been large for the above reason. The market here is stronger and when your new crop comes in we trust to be able to do more with you. Results of any [illegible] [illegible] have been for a few refineries of yours. Jardine's & [illegible] have apparently made money but have all they can to the disfavor of these producers and it is generally thought that their profits have been entirely from advances in raw material enabling them to hold high values on their stock. However they are covered. Jardine's, on the [illegible] [illegible], bought up the "[illegible]" [illegible] at a very comfortable cost of the [illegible] but are not running it full capacity. They paid a dividend this year through the [illegible] made a brilliant report [illegible] the price of [illegible] [illegible] but it is the [illegible] a thing for the trade is expected. [illegible] is [illegible]

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Ocean to Cuba know what they made but having an
Eastern improvement machines can work at a profit
when the others lose. I fear that a great capital has
been locked up in Martinico. But the matter has
got a scheme to lead before hand here some time
[illegible] here the [illegible] then they never obtained
being into any new or at present. However, we
have made further inquiries & keep the matter before
me friend. We have the machinery & plant for a sugar
house with plans & specifications for buildings, etc.
which can be bought at about a third of its original
cost. If you think anything can be done with
the plant we will send you the inventory
& plans. The former Engineer of the "Marie" is here
being a practical mechanic & can look at it ably.
You may have all the facts you want in here and
done too, but this can be had cheap & in Western [illegible].
I am very much obliged to you for your offer to
send some coffee & the slippers for the ladies & there is
pleasure if you will send another bag of the former & four
pair slippers say 2 pr 9½ inches, 1 pr 10 inches & 1 pr 8 inches.
(measured on the sole of a shoe.) Cook [illegible] [illegible] B.B. Bank
[illegible] [illegible], or otherwise as you wish. Yours Sincerely
[illegible] [illegible] [illegible]

concern & nobody knows what they make but having all
modern improvements [illegible] can work at a profit
when the others lose. A great deal of local capital has
been locked up in Sardines Co's & no matter how
good a scheme is laid before investors here now their
Experience has been such that they would decline
going into any new one at present. However, we
will make further inquiries & keep the matter before
our friends. We have the machinery & plant for a Sugar
Mill with plans & specifications for buildings, etc.
which can be bought at about a third of its original
cost. If you think any thing can be done with
the plant we will send you the inventory
& plans. The former Supt. of the "Lii Yuen" is here
being a practical mechanic could put it up cheaply.
You may have all the mills you want in Java, and
new too, but this can be had cheap & is modern & good.

I am very much obliged to you for your offer to
send more Coffee & the Slippers for the ladies & shall be
pleased if you will send another bag of the former & four
pair Slippers say 2 pr. 9½ inches, 1 pr 10 inches, & 1 pr. 8 inches.
(measured on the sole of a shoe.) Cost I will pay into H.K. Bank
to your credit, or otherwise as you wish. Yours sincerely

Jas. Weir Esq Sourabaya. [illegible] Huntington.

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Hongkong. March 9th 1887.

My dear Dexter,

The river at Tientsin has opened and the first steamers were despatched last week with goodly supplies though not quite so large as last season. Of course the goods were not real purchases by Chinese but consignment, but as stocks had been pretty well consumed there the result is expected to be profitable and much depends upon this as to the future course of the Shanghai market. Our receipts of Amn. goods gave a commn: nominally but as Exchange has dropped considerably I doubt if there will be any real profit left when accounts are closed. Everything looks favorable for as good consumption as last season's for the next three months and I think it will be even better with better rates of Exchange when silk & tea begin to move. Sales of P.M.C. Drills at Tls 2.57½ do not leave much margin on 6¼d. with Exchange on London at 4/4 pr. Tael but it is a good thing to see our goods taken so freely & to meet increased demand year by year. It is a big thing and likely to be a bigger one but you all must take care to prevent any "shenanagan" on the part of unscrupulous manufacturers this year. Any bogus business now will have a bad effect in checking the trade.

With kind regards to [illegible] Yours very truly

E. W. Huntington

Hongkong. March 9. 1891.

My dear Uncle

The news at [illegible] has spread and the fresh [illegible] are [illegible] this week. Possibly supplies [illegible] not quite so large as last season. Of course the goods [illegible] by [illegible] [illegible]

[illegible]

Everything looks favorable for a good consumption as [illegible] for the next three months and I think it will be even better with better rates of Exchange. [illegible] Sales of P.A.O. Bills at 2/5 3/4 [illegible] Exchange on London at [illegible]

[illegible]

With kind regards [illegible]

Yours very truly

[illegible]

Hongkong, March 9. 1887.

My dear Dick.

Yours of Jany 14th is received but as the races were on and Com. of Works were here when the last mail left I had no time to write. There is not much to tell you however. We have had telegraphic orders for Matting from our friends, and others have also received them, so that the enquiries have led the Makers to raise their prices for the next season contract some 10% a 15%, according to Grade. Straw is so scarce now & Mandarins are attempting to squeeze so badly that if the home demand keeps up there is sure to be a much higher range of rates. The consumption must be materially increasing but from present appearances this year will be a good one to let anything but special imports alone. There is nothing to write about Tea yet though the weather has been favorable so far. Charley is getting along well & expects to be able to leave by next English Mail. Miss Lurie goes by the way of Japan with some friends latter part of next month. We have heard nothing definite as to W. H. Forbes's movements but I suppose he will turn up here about June and our table. Forbes will then have to run home. Smith will probably be out about same time. I suppose you will send yearly a/c soon after rec'd.

of this & I hope it will show well. I don't know what the harvest will be for ever or what the future will bring forth but suppose all will come out right. With kind regards from the ladies & Chinshiu & Walter Yours sincerely Wace.

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Hong Kong, March 9. 1877.

My dear Dick: Yours of Jany 17. is received late as the mail was in and I was not able to see him after the last mail left & had no time to write. There is but little to tell you however. We have had telegraphic notice of the Northern from our friends and others here also received news to the effect the Japanese have let the Northern & [illegible] their [illegible] for the next seven contract from 1876-1879. according to [illegible]. There is no news here & [illegible] an [illegible] & [illegible] is likely that of the [illegible] keep up there is [illegible] [illegible] higher [illegible] of [illegible]. The [illegible] would be [illegible] [illegible] [illegible] afternoon. [illegible] [illegible] [illegible] [illegible] anything but [illegible] [illegible] else. There is nothing to write about [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] to [illegible]. [illegible] is [illegible] [illegible] [illegible] [illegible] [illegible] to [illegible] [illegible] [illegible] [illegible]. [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]. We have heard nothing definite [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] about [illegible] and any [illegible]. [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]. [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]. [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

[illegible]

Hongkong, March 21st 87

My dear Noble.

Many thanks for yours of 10th and we have given W. B. Ho's temporary agency of the Yangtze Assct. and I hope the Board Directors will make it permanent. There is a Mr Sayge who has been a long time with R. H. Vo. brother of our Salesman whom you doubtless know. He understands the Bank can use a man who is thoroughly up in Manila custom & law and thinks he can fill the requirements. Doubtless you know him. His brother is a very good reliable man and says the other is also and perhaps you can do something for him. Hoping Mrs Noble is well and with our kindest regards to you both

Yours very truly

[illegible]

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Washington, March 31st 69

My dear Mollie.

Many thanks for yours of the [illegible]
and the letter from Mr. B. re Humphreys agency
of the Hongkong Bank and I hope the Board
of Directors will make it permanent. There
is a little risk that he [illegible] a long time with
[illegible] brother of our [illegible] [illegible] the
[illegible] [illegible]. [illegible] the Bank
can [illegible] a man who is thoroughly at his
[illegible] [illegible] and [illegible] he
can fill the requirement. [illegible] you
know him. His brother is a very
good [illegible] and [illegible] the other
is also [illegible] [illegible]
[illegible] [illegible] [illegible] is not
[illegible] [illegible] [illegible]
with [illegible]

[illegible]

Hongkong, March 26th '87.

My dear Dick.

Yours of Jany 22d & Feby 4th are received and I am glad to see you have soon gotten rid of the Matting so well. I will let you know as soon as possible about the house but cannot decide until towards the end of the year. If I could get $15.000 I should like to sell though Mrs H. vows she would not sign the deed if sale was made at that! The lease does not expire until May 1st '88 and I will give Mayo all the notice as to renewing I can but cannot say positively until my own future is settled. It will have to be a material inducement however to keep me out here as the Children need advantages and schools not to be had in China, to say nothing of other objections to continuing in this region. We have had Mr Peabody of Kidder P. & Co here with Mr Henry Mulliken for a fortnight now going on by the way of Shanghai & Japan. I suppose W. H. Forbes & Mrs are at Shanghai by this time though we have not received definite news yet. Probably will by S.S. due today. Business is not very lively now so we are house-painting and the office is all upset in one. There is nothing interesting going on socially. Mrs H. & Miss L. send their kind regards in which joins

Regards to Walter.

Yours sincerely

[illegible]

Hongkong, March 6. 75.

My dear Nick. Yours of January 22nd & Feby 1st have received and I am glad that you have so [illegible] of the Meeting so soon. I think that you know as soon as possible what the terms that Council desire [illegible] towards the end of the year. If I cannot get 1876 I should like to have [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]! [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] & 89 and I [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] so & remaining I hear that Council has positively [illegible] any own [illegible] in [illegible]. I have [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] at the Chinese New Year and [illegible] not [illegible] in China, & [illegible] [illegible] [illegible] [illegible]. Nothing in the region. We have heard the [illegible] of [illegible] [illegible] [illegible] [illegible] [illegible] for a fortnight were going on by the way of Hangchow, I hope. I suppose [illegible] [illegible] are at Hangchow by this time though we have not received definite news yet. Probably [illegible] by [illegible] the [illegible]. Business is dull especially now as we are house-painting and the office is all upset. There is nothing interesting going on socially. Mrs. [illegible] & Miss [illegible] send their kind regards in which join

Yours sincerely

[illegible]

Regards to Willie.

Hongkong. March 26th. 83.

My dear Dexter,

Yours of 15th. Feby was received 24th. and contents are duly noted. I will try to find out as to the "Peacock". Judging from the price it can't be the "Phoenix". There has been quite a boom in Amn. goods on hand & close to arriving in Shanghai owing to the liberal deliveries & sales from Tientsin etc. Mc Drills have sold Ts 2.62½ which would be fairly good business if Exchange would only keep steady. This last factor is a very troublesome one & gives us "our labor for our pains" instead of an addition to our Comm. %. No matter how Exchange goes it has little effect on the Tael price the buyers are willing to operate at but of course causes your buyers to offer low enough to cover contingencies of dead low rates. I think it will be steadier this season than last but will rule in the vicinity of 3/1 pr. Mexn. dollar. which would be about the equivalent of 72c. gold pr. dollar Mexn. & a summer drawing in U.S. agt. shipments of Drills. You will see a good demand for Export goods as long as you keep prices 6½d. or under for Standards as consumption increases rapidly at this basis & native clothes can't compete. John Bull we don't care a d—n for on pure goods. The trade is distinct. With kind regards to Nabyan & yourself. Yours sincerely E. W. Huntington.

Hong Kong, March 26. 66

My dear Alexander

Yours of 16th Feby was received &c

and contents are duly noted. Since my [illegible]

[illegible] the 'Denmark' [illegible] from this port [illegible]

to the 'Phoenix': Since then [illegible] quite a [illegible] in Ex.

[illegible]

[illegible]

[illegible] which would be fairly

good business of Exchange [illegible]

[illegible] is a very troublesome [illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible] the trade is [illegible]. With kind regards to

[illegible] Yours sincerely [illegible]

Hong Kong. April 2nd 1887.

My dear Dick.

Yours of Feby 18th was received by last mail & Mrs K & Miss G. thank you for the remittances thro' N.Y. etc &c. By this steamer I send you two supplementary average statements of the "Tokio" by which you will see I have paid the P. Mail agency here $643.75 Mexican so that you can now settle the same. The Co. ought to pay at the rate of Exchange when the steamer was lost in July '86. — but I leave the matter in your hands and you can pass the amt. collected to my credit in general account. — They will have had nearly two years interest & should not squeeze you in any way. — If the statement miscarries you can probably get a copy from Pac Mail office N.Y. which you may have already done. — I also paid $25 for telegrams &c to Japan to look after saving the P.K.G. when the steamer was lost. There is not much going on. A good many orders are coming in for Matting & the makers having no old straw are trying to make themselves safe by asking high prices & extending time of delivery into Decemr. Jany & Feby. altogether too late — but still the fact remains that most of the contract will have to be filled with new straw which will

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Hong Kong. April 2nd 1887.

My dear Mick.

Yours of Feby 18th was received by last mail and I thank you for the remittance thro' N.Y. £150. By this [illegible] [illegible] the [illegible] [illegible] of the [illegible] by which you were to have paid the [illegible] [illegible] [illegible] 1883. [illegible] [illegible] as the you can remit the [illegible]. The B.'s [illegible] [illegible] at the rate of Exchange when the [illegible] [illegible] in which [illegible]. - but I leave the matter in your hands and you can pass the amt. collected to my credit in general account. - They would have had none by this [illegible] [illegible] [illegible] [illegible] you in any way. - If the [illegible] [illegible] you are probably [illegible] a [illegible] [illegible] [illegible] [illegible] you [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] the [illegible] when the [illegible] [illegible] [illegible]. [illegible] [illegible] much [illegible] on. [illegible] [illegible] [illegible] [illegible] [illegible] in [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] of [illegible] [illegible] [illegible] [illegible] + [illegible]. [illegible] the [illegible] - but [illegible] the [illegible] [illegible] that [illegible] of the [illegible] was [illegible] [illegible] filled with [illegible] [illegible] [illegible] [illegible]

of course cause late delivery of Matting. When these facts become known at home and importers there realize the large state Export of 86/87. and the amt. of Stock the carried over in N.Y. to 87/88 I fancy a good many orders may be cancelled and this will result in the Makers here being caught late in the season with heavy stocks on hand which they may want to sell cheap. This must happen unless your consumption has enormously increased. There are several Matting buyers on the way out I understand and they may further demoralize things. At any rate I should either let the Stuff alone, or else postpone contracting and take my chances later on say for anything in Stock in September or October. -- Norber I suppose is in Shanghai though I have not heard direct. Mail due from there today. - Christy left via England March 16th and will probably be with you early in May. - With regards to Walter & enquiring friends & Chinchen & yourself.

Yours sincerely Bullis.

I shall try to go to Amoy in Mine to see how the new Tea season opens but all will depend upon whether I can get away from here.

Hong Kong. April 4th 1887.

My dear Dexter,

The demand for Yankee goods has kept up merrily and about 3000 Bales Nem Drills & Sheetings have been taken at Tls 2.65 for [illegible] & 2.90 for Indian Head Sheetings for the Newchwang Mkt. The whole Northern country has been taking the goods more freely than ever and the trade does not seem to have been fully supplied by the heavy first shipments Com. The outlook is still good for a continued call but a falling Exchange takes the party out of the business for prices cannot be put up fast enough to correspond with the drop in Silver. It is disgusting to an importer to be obliged to buy in gold and sell in silver or else be at the mercy of bankers who are always ready to squeeze on silver fluctuations. The thing must eventually right itself but it will begin to tell on manufacturing by & by for you cannot possibly get as much for your goods from silver using countries notwithstanding the largely increasing consumption so long as these fluctuations & uncertainties exist. We had the pleasure of meeting Henry Mulliken a good

deal while he was here and he is now in Shanghai where he will have a chance to see some Indian Head buyers if he wants to! Kind regards to Nathan & yourself.

Yours sincerely, C. H. Huntington

Hong Kong. April 21. 1887.

My dear Mr. [illegible]

The steamer for Yoko- [illegible] has left [illegible] and should [illegible] & Sterling have been taken at [illegible] & [illegible] for [illegible] Banking. In the [illegible] little. The [illegible] Country is [illegible] the [illegible] have been [illegible] by the heavy [illegible]. The outlook is [illegible] for a continued [illegible] falling [illegible] the [illegible] for [illegible] enough [illegible]. [illegible] at the [illegible] of [illegible] [illegible] much [illegible] it [illegible] for [illegible] [illegible] [illegible] [illegible] of [illegible]

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Hongkong. April 6. 1887.

My dear Mr Blodgett:

Will you please continue my Subn. to the Manila lottery including this month if not too late and send me a little slip with the number each time as I don't care to have it "officially" advised, and I will settle with you quarterly or semi-annually as you wish.

and oblige

Yours very truly

E. M. Huntington

"Glenealy." Hongkong, April 13. 1887.

My dear Foster,

Yours late favors received with thanks & enclosed please find list of stores now left of your old stock. Receipts of them since your departure have not been touched except a case of Olives which was damaged & had to be attended to. Cunningham, I have been trying to impress for the last three months with the necessity of giving his time & attention to Tea. "firing, look, & all the time" even at the risk of letting everything else go and I think he is now fully alive to the fact of this being a test season & that he must lay himself out. I have also given him your & Smith's letters to read and as he was down for a day last week went at him again. It will not be our fault if people are not satisfied but not only are prices to be high but old Stock is exhausted and deliveries must necessarily be late unless orders are cancelled by they which I think won't be the case. Freights promise to be high, 20/- a 25/-, also and this opinion we shall wire N.Y. by next telegram. I note what you write regarding the Yangtze & Rope Co. and trust you will have the chance to go to Peking as it is a most interesting city and you ought not to miss the opportunity.

J. Nin Esq. Jr. Hong Kong, April 10. 1889.

My dear Nelson, Your late favour received with thanks & contents please find list of Ships now left & Japan on Stock. Results of those since your departure have not been realised except a Case of Ships which was damaged & sold to [illegible] Cunningham, I have been trying [illegible] for the last three months with the [illegible] of young [illegible] his true satisfaction [illegible] Parker's "fair" look & all the time "low at the risk of letting everything else go" and I think he is now fully alive to the fact of this being a lost season & that he cannot help himself out. I have also seen [illegible] & Smith's letter to [illegible] and tho he was down for a day last week [illegible] at him again. It does not [illegible] one fault of people, we are not satisfied that such only are [illegible] the high duty and [illegible] Character and [illegible] must necessarily be lost unless orders are Cancelled by [illegible], which I think was the Case. Wright's [illegible] the high, 25%. Also, [illegible] the opinion [illegible] I have noted by last telegram. I note what you write regarding the Samples & [illegible] and think you will have the [illegible] [illegible] interesting [illegible] and you ought not to [illegible] the offer [illegible].

10/2 It is hard to vain the risk of hurting old friends but the Japanese & Co. certainly do more for the Rope Co. than Walsh Hall & Co and some more active man can do better for the Yangtsze. They are behind the times and are not popular with either foreign or native concerns & although they have latterly been spreading themselves on Rope it is merely because the low prices have attracted the trade, whereas somebody is wanted for Agent who will push it at all times, and I think the Committee will decide on a change. Meeting tomorrow. – I have written & spoken to Price about a bathing Shed for the ladies but as yet he has done nothing towards securing a site. There has been a landing for Quarantine Ground made where the old one was & the Military have present control further on but pending further arrangements. Mr. H. has engaged rooms with the "Engineers" party so that Mrs Forbes can have accommodation if nothing better can be found when she comes down. The men can take the same old spot. There is not much doing in business: With kind regards to Mrs Forbes & yourself

Yours sincerely

C. M. Huntington.

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This time I am [illegible] [illegible] of [illegible] [illegible]
friends but the defences of [illegible] [illegible]
as here for the [illegible] & [illegible] [illegible]
[illegible]

[illegible]

[illegible]

Hongkong, April 12th 1887.

My dear Forbes,

Paul informed me this morning that he wished to leave the middle of next month. He stated that he could not do the work he was expected to but would not vouch any explanation or give any reasons. He has been looking after the Hope & Manila L.S.A and certainly they do not require any extra labor. A few weeks ago he asked for leave to go to Japan for a couple of months which I granted but he has shown no interest in the business beyond doing his work & has appeared to be generally dissatisfied with everything and everybody. You know his disposition and tastes and it strikes me that though he may have been trying to overcome his constitutional dislike to business he cannot make up his mind to go through the necessary drudgery & discipline and prefers to throw up the sponge. What his plan for the future is I don't know as he is not communicative & very sensitive as to being questioned as to what he considers his private affairs and I therefore received his wish to leave without remonstrance, for with you so near it would be superfluous to offer either advice, or suggestion, or to question the wisdom of the step he seems to have determined

Hong Kong, April 12th 1887.

My dear [illegible].

[illegible] informed me this morning that he wished to leave the service of your [illegible]. He states that he cannot get on with the [illegible] & he was [illegible] & did not want any explanation or give any reasons. He has been too long [illegible] the [illegible] & Manila [illegible] and certainly there he did not acquire any [illegible]. A few weeks ago he asked for leave to go to Japan for a couple of months which I granted, but he has shown no interest in the business & [illegible] his work has appeared [illegible] [illegible]. He leaves his [illegible] and [illegible] it [illegible] although he may have been [illegible] [illegible] his [illegible] [illegible] he should make up his mind to go through the necessary [illegible] & discipline [illegible] before he [illegible] up the [illegible]. What his plans for the future are I don't know as he is not communicative [illegible] [illegible] he [illegible] his [illegible] [illegible] received his [illegible] & leave without [illegible], [illegible]. I do not [illegible] it [illegible] & your [illegible] advice or suggestion, as to [illegible] the [illegible] of the step he [illegible] [illegible]

to take. He has a natural, strong, desire to be his own master, to go & come, to do each, on his own wise judgment, without question or advice from any one, at all times, in all places & under all conditions. And if one acts on these lines he usually finds it hard to suit either himself or anyone else in a business office as a subordinate. This being the second time Paul has decided to leave (once while you were here) it seems as if he had given the subject pretty thorough consideration; but under all the circumstances I do not want to take the responsibility of accepting his resignation without referring to you.—

Yours very truly,

Edw. Huntington.

to take. It is a delicate thing, because he
is his own master, if he chose. He is not a
his own free judgment without question
or advice from any one, at all times & in all
places & under all conditions. And if one
not a three times he usually finds it hard
to decide either himself or anyone else in a
business of his as a subordinate. This being
the second time Paul has decided to leave
[illegible] while you are here, it seems as if he had
given the subject pretty thorough consideration,
but under all the circumstances, I do not
want to take the responsibility of accepting his
resignation without referring to you.

Yours very truly,
Wm Hunter Jr.

Hong Kong, April 15th 1887.

My dear Alec.

Yours of Feby 24th & March 7th are received and your order for Shanghai Crapons is duly noted and we are figuring on the Matting order which will be ansd. officially. There was such a heavy business last season that the old straw is about used up and as the demand so far has been strong prices are very high & such orders as are dependent on new straw must necessarily be delivered late. However, we will do the best we can but it is going to be a difficult season to please importers and as freights are likely to be double say 25/- it will add to the trouble. I forget whether I wrote you that I sent your Hat[illegible] by Chisolm & you will probably receive them about same time as this. I suppose Fred Dexter wants Brocade Canton Pongees ½ Red ½ White. but I don't know how they can be sent without making them cost more than they are worth say $1.50 each. Give him my love and tell him this but if he wants them I will send them with pleasure. I think the report about Rd's interest in the Formosas you mention are untrue. The order & L/C were telegraphed out by the N.Y. Office and we understood the order was

merely

Should you know of any further light I can shed upon them in detail expenditure. With regard to Matting [illegible] and [illegible] & [illegible]
him then & reach. Yours sincerely, [illegible]

New York, April 18th 1859.

My dear Dick:

Yours of Feby 28th & March 7th are received and your order for Shanghai Cargo is duly noted and we are beginning on the Matting order which seems to cause difficulty. There has been such a heavy business last season that the old stock is about used up and the demand so far has been strong. Prices are very high & such orders as are dependent on New Stock must necessarily be delivered late. However, we will do the best we can but it is just the difficult season to place indents and a freight are likely [illegible] it will add to the trouble. Joseph [illegible] wrote you that I sent your [illegible] by [illegible] & you will probably receive them about same time as this. I suppose that Dexter [illegible] Brocade Canton Crape [illegible] 1/2 [illegible]. But I could not see how they can be sent without making them cost more than they are worth [illegible] & 1.50 each. [illegible] I think the defect about [illegible] in the [illegible] you mention are natural. The order & [illegible] were telegraphed out by the [illegible] office and we understand the order was

[illegible]

for a/c of outside parties who wanted the business attended to by R. & Co. throughout and as it is decidedly against the rules of the House to have an interest beyond the Commissions, and as no evidence of loss or profit has passed through the books or correspondence I am inclined to believe that the N.Y. House were merely acting for a few friends who are sometimes willing to take hold of a speculation but being out of trade preferred to auction & close up the venture at once so that R. & Co. had no option in the matter. The business seems to have been done openly & above board and knowing the feeling of all the partners on this subject and the injury to Constituents likely to occur I cannot believe that R & Co N.Y. were anything more than Agents & were following instructions and there is certainly no evidence of any house interest so far as we can know here. You know people in the trade at home are very jealous of outsiders and are always ready to believe any rumors on the street affecting their interests without stopping to reason and I don't wonder considering the drop in the market by auction sales etc. etc. that importers should have been ready to believe the reports you mention. But so far as I can find out at present we were merely

acting for outsiders which as Commn. men we have a perfectly legitimate right to do. Christy will be able to put you all straight & make all necessary Explanations to any Constituents who want them.

for the [illegible] of the Parties who wrote the
Business attached to by [illegible] throughout
and as it is decidedly against the taste of
the House to have it [illegible] before the
Commissioners, and as the evidence of the
[illegible] has passed through the [illegible] a
Correspondence I am inclined to believe
that the W.J. Ross was merely acting for
our friends who are Americans desiring of the
[illegible] of a Speculation but being out of those
[illegible] & [illegible] & close up the [illegible] at
once so that [illegible] had no option in the
matter. The Business seems to have been done
openly & above board and knowing the feeling
of all the Parties on the subject and the [illegible]
& [illegible] likely to occur I cannot believe
that Mr W.J. was anything more than agent
& was following instructions and there is certainly
no evidence of any kind before us so far as we can
learn here. You know People in the State & here
are very jealous of interference and are always ready to
believe any rumours on the subject affecting their
interests without sufficient reason and I think
no wonder considering the stock in the market by
Austrian Jews etc. etc. that suspicious Minds
have been ready to believe the report you mention.
But so far as I can find out at present we are
merely

[illegible]

Hongkong, April 16 1886.

My dear Brother,

Yours of March 7. is received and Enclosed please find Memo: payment to Import. Chinese Club since 1885/1886. By this you will see a Drum mentioned as No. 53 Graham St. and I presume this is the one you refer to instead of Wellington St. However the Stuff is hunting up the title deeds etc. and I hope to give you the particulars asked for by next mail. — Officials will post you on Matting Orders and I have been Shaking up Remington and Co. on this Chinchew business for the past six months although the faults have been those of Nature rather than of Ashanti and could not be helped. We shall use every effort to please people but it is going to be a nasty season and prices are high. The demand higher and freights remain fixed $25/- If weather proves favorable there is some chance of doing well but in the face of this enormous Export of last year and the surplus which must exist later in your Selling season I do not think the Matting people must be strict unless there has been an Extraordinary increase in consumption. I look for a reaction & attempts at cancelling orders a little later on. Yours very truly E. Remington

Practically [illegible] for trade

New York April 16 1876

[illegible]

Hongkong, April 16th 1882.

My dear Dexter,

At last accounts from the North there was a lull in the demand for goods, which was no more than natural after the brisk business since the Ports were opened, but it was thought to be no more than a temporary stop on American goods for the first supplies had been freely taken and there was every indication that more would soon be called for. Yours of March 1st received with thanks and I presume by this time you have rec.d sample of the Armitage Beaver Drill from the Shanghai house. Of course the Chinese know the true from the false in Stamps but I hope you will go for any English makers where you find them infringing on your right. The thermom.r is in the Eighties again and another summer is setting in rapidly though I don't mind personally. You see there is not much to write this mail but with best regards to yourself & Kabyan

Yours sincerely,
[illegible]

Hong Kong, April 16. 1886.

My dear Dexter,

The last accounts from the North were that a bill in the [illegible] for Ports, which was to have been returned after the [illegible] Americans since the Post was opened but it was thought that no more than a temporary step or [illegible] ports for the [illegible] supplies between Peking and Tientsin and there was every indication that there would soon be called for. Some of these I received with thanks and I [illegible] by this time you have rec'd samples of the [illegible] Bench [illegible] from the Hongkong house. Of course the Chinese knew the time from the [illegible] in [illegible] but I hope you will go for any English [illegible] that you think [illegible] infringing on your right. The treaty is in the British Opium and Customs Revenue is settling in Pekin though I think there generally. For we there is not much to write this mail but with regards to yourself & Madame

Yours Sincerely

[illegible]

Hong Kong. April 20th 87.

My dear Mr Blodgett:

Yours of 13th received and we all thank you for your kind remembrance in shape of mangoes.. O.K. about the lottery tickets and I shall feel extremely obliged if you will continue Subs'r. until further notice for two tickets. James will take one of them beginning with June. Please therefore send two slips with the numbers, one marked E.H.H. the other C.A.J., charging total cost to me. - You need not bother with writing about them -

Thanking you for the trouble

Yours very truly E. Wm. Huntington

Hong Kong, April 28. 86.

[illegible]

[illegible]

[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]

[illegible]

main Entrance with general view. His grave is to the right & rear of the Chapel, not in sight, and in writing his sister you might state that this section has not yet been laid down to grass and flowers & you therefore send her these photos. instead of other mementoes which can be written & pressed out & mounted by any photographer at home without showing the

Glengarry.

Hongkong. &c.
April 20 87.

My dear Bush.

I have been waiting a chance to [illegible] to the Cemetery before replying to yours about Salter's grave, and succeeded in visiting it yesterday. It is No 4832 & simply a grave 6 x 2. with no flowers, or turf. or anything to bring away except a pebble. so I send you photos of the

Hongkong 8.
Mar 20. 87.

My dear Beck. I have been
wanting a chance to talk to
Cuming before replying
to yours about Bullock's grave,
and because in writing
to Yokohama: No 4832
naturally a grave 6 x 2 in-
to flowers, or turf, &c
any thing of this [illegible]
[illegible] a pebble. As I
sent you photos of the

view. His grave is to the
right rear of the Chapel,
but in sight, and in
writing his Diaries – you
might state that the
section has not yet been
laid down to grass and
flowers after therefore
that the [illegible] photo.
instead of other ornaments
which can be [illegible]
ground and ornamented
by any photographer at
some [illegible] showing the

Private

Hongkong, April 22nd 87.

My dear Smith:

My wife's sister, Miss Dunny, goes to Kobe by this steamer, en route for home with Mr & Mrs Davis and I have taken the liberty of telling her to call upon S. B. & Co. at Kobe & Hiogo for any funds she may require as per official letters. She intends travelling a few weeks in Japan with her friend

and also told her that if she meets with any difficulty as regards assistance to let S. B. & Co. know of her wants. We have [illegible] of this here rather than carry money about but [illegible] letter of [illegible] for your [illegible] honour her drafts. I [illegible] She will [illegible] than $400. Please [illegible] this matter and [illegible] I don't know anyone else who can be depended upon in an

[illegible]
Hong Kong, April 22 '69.

My dear Smith,
[illegible]
Mr. Denny, [illegible] White, [illegible]
his absence, we wrote for
[illegible]
and I have taken the
liberty of telling him to
call upon O. B. V. & Co. at
[illegible] for any funds
the Navy requires as per
official letter. The [illegible]
travelling a few weeks in
Japan [illegible] his friends

and take [illegible] trip if
the north [illegible] any
difficulties [illegible]
to ask N. B. V. C. [illegible]
of [illegible]. [illegible]
[illegible]
[illegible]
[illegible]
on your firm [illegible]
[illegible] your draft. I
[illegible]
[illegible] $600/100.
Please excuse this trouble and
liberty [illegible] I think [illegible]
any one else who can be
depended upon in an—

Emergency and I know she will not cause you any useless anxiety. I suppose this will find you up to your eyes in New Years work - frightening questions among you and other troubles connected with the Early business, but I know you have a level head on your shoulders & trust you will see opportunities to make some thing out of the pidgin. It looks now as if the "Parthia" will be the first St. to the Canadian Pacific R.R. though no official notice has yet been issued. However, it will evidently be as hard scratching for the Union Line this year as it was last unless all the R.Rs. combine & put up their rates which is very doubtful. With best wishes

Yours truly

C. P. Huntington

You wish to know what is selling [illegible] April 25 '87.
[illegible]

My dear Sister,

The house No 53 Graham St, entered to Re. B 450 stands in the name of George Preston and Brown & Deacon say the following documents are necessary in case the Executors want to sell (See copy of their letter enclosed.)

Kerfong & her family of young ones live in Gage Street and let the above house for $20. per mo. The eldest son is employed as interpreter in the Police Dept. Kerfong tells the Emperador that she has lost a good deal of money, that they are poor and she thinks you have some accumulated rents for these Chinese boys which would be of great help. I have not seen her myself this time but presume there will be some trouble when they find the house is to be sold unless some other provision is found for the children as a substitute for the house.

Yours in haste

E. M. Huntington.

Emergency and I know the wise ask some
you any useless [illegible]
[illegible] you [illegible]
[illegible]
you [illegible] well.
the [illegible] I know you have
a [illegible] on your shoulders [illegible]
you [illegible]
[illegible] of the [illegible]
as if the Yankees [illegible]
the Capitol [illegible] through an officer
[illegible]
[illegible] scratching for the
[illegible]
all [illegible]
which is very doubtful [illegible]

Yours sincerely
[illegible]

Copy

You wish to know what steps to take to effect a Sale of No. 53 Wellington Street Adjoining the Sect. B of Inland Lot No 457 and registered in the name of William L. Lyman. As we understand this gentleman is dead leaving a Will which if it has not been [?] proved by the Executors it would be necessary for the Executors to send a power of Attorney to one or more members of your firm here or [?] generally to take out Letters of Administration in this Colony and these must be accompanied by an Exemplification of the Probate so granted in America [?] Letters of Administration with the Will annexed will then be granted here and the Administrator can then sell.

The Exemplification should be also accompanied with proof that the Will is valid according to American law, that it has been so recognized, and that the Testator was domiciled in that Country.

(Signed) Potter & Deacon.

True copy [?]
[illegible]

Copy

[illegible] Letters of Administration in this Colony [illegible]

[illegible] Letters of Administration [illegible]

[illegible] the Cemetery.

(Signed) Walter Allen.

"Gaelic"

Hongkong. April 25th 1887.

My dear Dr Baldwin.

Yours of April 18th received and herewith please find enclosed six sets of Post stamps @ 10¢ (2¢ 5¢ & 10¢) costing $1.02 which amt. we deduct from $11. received from P.O. and we instruct Walsh Hall to pay you balance of $9.98. The enclosed rect. for So. Indian Railway you can sign & mail direct to the E. Please say to Mr Peabody that as the "Devonshire" did not call in here after all I shall send his things by the first direct str. to Ny. which stops in at Hong Kong. It will not be for long. Mrs Irving sailed by the "Teheran" last Saty. am. & will probably take the "City of Pekin" June 3rd from Yokohama. Wishing you all a pleasant trip and with kindest regards to Mrs. Peabody & Mulliken as well as to yourself from us all.

Yours very truly
Edward Hunting[illegible]

Macao.

Hong Kong, June 28th 1887.

My dear Mr Baldwin.

Yours of April 18th received at hand - Please find enclosed [illegible] of Post Stamps & 10 [illegible] ([illegible]) Costing $1.02 [illegible] and [illegible] deduct from $4.11 received from P.O. and the enclosed [illegible] to Pay you balance of $9.98. - The enclosed [illegible] for [illegible] Railway you can [illegible] [illegible] to the G. - Please say to Mrs Peabody that as the "Shenandoah" did not call here after all I [illegible] [illegible] the things by [illegible] [illegible] [illegible] Hong Kong. It [illegible] not be for long. [illegible] [illegible] by the "[illegible]" [illegible] [illegible] & [illegible] [illegible] [illegible] the "[illegible]" [illegible] [illegible] [illegible]. Wishing you all a pleasant trip and [illegible] [illegible] [illegible] to Mrs Peabody & [illegible] as well as [illegible] from me all.

Yours very truly
[illegible]

Via Frisco.

Hongkong, April 26th 1887.

Shanghai.

My dear Dexter,

The stock of Amer^n. goods has been reduced to a pretty low point, only 1000 Bales Drills & 1700 Sheetings, and holders are strong although buyers are not particularly urgent as it is reported that they are having some trouble in collecting proceeds from the outport of their first heavy shipment and do not care to take more at present. There is every evidence of the trade being able to take all the importations likely to come forward this season however if prices do not advance from present basis, and so far as we can see now I do not think there will be much variation. Of course if Exchange goes up current rates may be shaded a little. As it is to-day importers are getting a new tael for an old one merely with a rent for their godowns. The banks are now trying to work up the rate in anticipation of the opening of Tea & Silk seasons and the firmness of silver helps them but there will be no particular snap to the Export business at first and I doubt if we shall see the Mexican dollar worth much more than to-day's quotation of 3/1¾ for T.T. on London. With kind regards to Fabyan & yourself Yours sincerely, E. W. Huntington

No. Three.

Shanghai.

Hong Kong, April 26th 1886.

My dear Webster[?]:

The stock of Amr. goods has been reduced to 6 bales, Jeans Drills, only two Bales Drills & 720 Sheetings, and Sheetings are strong although business is not particularly brisk as it is reported that there are leaving some bales in Collecting [?] from the outport of [illegible] first being Shipment and about Come to take here at present. There is every evidence of the trade being able to take all the importations likely to come forward this season however if prices do not advance from present basis, and so far as we can see now I do not think there will be much variation. Of course if Cotton goes up current rates may be shaken a little. As it is today importers are getting a new level for all the Weekly [illegible] — a rest from their labours. The banks are now buying [illegible] up the rate in anticipation of the opening of the [illegible] season and the firmness of Silver keeps them but there will be no particular drop to the export business at first and I doubt if we shall see the [illegible] dollar worth much over three and six. Quotations of 3/1¾ for T.T. on London. With kind regards to [illegible] yours sincerely, [illegible]

Via Brindisi   Hongkong. April 26.th 82.

My dear Dick.

I have nothing from you to answer and have but little to write by this mail. Mrs Quincy sailed for Japan the 22d. & will pass a month or five weeks there crossing to Frisco by the "Arabic" June 3d. There is no late news from Tamsui but a Str. is due at Amoy from there today & Cass will wire at once the position. Cass writes me that the House had no interest in the "Prize Medal" Teas and confirms precisely what I wrote you by last mail. R.W. & N.Y. had the handling of business for others and were obliged to follow instructions, hence the Auctions, we had no particulars sent to China, the order & credit coming by wire so you can disabuse the minds of any complaining friends. The Formosa market will not open early unless the Teamen are prepared to take 10% less than last season and it is hardly to be expected they will do that. You can reckon on Exchange being about 2% higher through the summer & very likely it will be more. though of course no body can tell. With Chinchin to yourself & all friends & regards to Waller

In great haste

Via Suez

Hong Kong, April 26th 69.

My dear [illegible].

I have nothing from you to answer and have but little to write by this Mail. Our Steamer sailed for Japan the 22d. & will be gone a month or five weeks, then Canning & Suez by the Pekin? June 3rd. There is no late news from Yokohama but a M. is due at Bombay from there today & Case will arrive at once his position. Case writes me that the Rose had no interest in the "Pacific Mail" that and Captains mainly what I wrote you by last Mail. [illegible] He had the handling of Steamers for others and were obliged to follow instructions, hence the Directors, we had no particular rush to China, the order & [illegible] coming by wire as you saw his about the time of any complaining from the [illegible] [illegible] we did not open for under the [illegible] an offer to take 10% less than last season and it is likely the [illegible] they will do the best; for can realize on Exchange being about 2% higher though the difference very likely it will be done. [illegible] of [illegible] [illegible] [illegible]. With [illegible] to yourself & all friends & [illegible]

[illegible] [illegible]

Hong Kong, April 29th 87.

My dear Pomeroy,

The "Olinois" was in today & wanted to settle for $2500. in full but I told her the most that could be done was $2000 & that must include every-thing — "finished" — She finally consented provided the settlement was made promptly & wanted the Cash down. — I told her you would reply at once so I wait your further instructions. — Pending these I declined to pay her any marriage settlements for the daughters as these are to be included in the $2000. —

Yours very truly,

Edw. Huntington

Hong Kong, April 29. 86.

My dear Cameron, The "Phoenix"
has in Towing & Assistance &
settled for $2500. as per last
letter for the Dock time
which to these two $2000,
this I must include every-
thing - "finished" - The [illegible]
[illegible] provided the
settlement was made
promptly [illegible] the
Cash down. - I hope [illegible]
you [illegible] [illegible]
as I think you [illegible]

instructions. - Thanking them,
I declined to pay for any
Damages settlement for
the [illegible] as there are
the included in the
$2000. -

Yours very truly,
[illegible]

Via Frisco.

Hongkong. May 5th. 87.

My dear Dick.

Yours of March 25th. is received and though it is very unfortunate the "India" was making so long a voyage it is "Joss pidgin" & can't be helped now. I see J. M. F. Explains the "Prize Medal" business same as supposed & as I have written you. Any future Matting Shipments Shall go under Schroder's Credit as you wish. Please get the Transcripts renewed as pr. Enclosed.— Parker & wife have gone to Pekin and will not be down here until Frick is due (about July 1st.) Greig has just arrived out from London & goes to Foochow today. I have told him to look out & if Foochow Congous of grade of your Kitchen kind are to be had Cheap by ship to let me know as you may want 1000 ½c or so! The Tamsui Market is not yet open & recd. come in slowly only 3000 ½c at last accounts pour others. Case sends R.W. 29 ½c of "Garden" Tea which is all this store takes. Buyers will be slow about taking tea unless prices are very much lower than last year. Lim's Special agent, Beebe, is here & goes up to Amoy in a few days. He will not set the place on fire!— Nothing more this mail.

Best kind regards from Mrs W & self. Yours sincerely Willie.
Regards to Mother & all enquiring friends — all well —

Via Suez.

Hong Kong. May 25th /69.

My dear Alick.

Yours of March 23rd is received and things etc is very unfortunate the [illegible] no nothing so long a voyage. It is clear [illegible] & [illegible] helped me. I see J.M. [illegible] explains the [illegible] [illegible] same as [illegible] & I have written you. My future [illegible] [illegible] shall go under [illegible] as you wish. Please get the [illegible] [illegible] to Mr [illegible]. [illegible] have from [illegible] and [illegible] [illegible] the [illegible] is due (about [illegible]) they [illegible] [illegible] for [illegible] [illegible] [illegible]. I have [illegible] [illegible] [illegible] of [illegible] [illegible] of your [illegible] [illegible] on the [illegible] [illegible] [illegible] as you may [illegible] [illegible] or so! The [illegible] [illegible] is not yet open [illegible] [illegible] [illegible] [illegible] at last account [illegible] [illegible]. [illegible] [illegible] [illegible] [illegible] of [illegible] "the [illegible]" is all [illegible] [illegible]. [illegible] [illegible] [illegible] about taking [illegible] [illegible] [illegible] the very [illegible] [illegible] [illegible] [illegible]. [illegible] [illegible] [illegible], [illegible], is [illegible] [illegible] [illegible] [illegible] in a [illegible] [illegible]. He [illegible] [illegible] [illegible] the [illegible] in [illegible]! — Nothing [illegible] this week.

Hongkong May 3 '89

Via Brindisi

Hongkong, May 3. 1889.

My dear Dexter,

Since writing you Apl 26th the demand for Amn. goods has started up again at Shanghai and a very good business has been done in Sheetings while Drills had been rather dull. Recent arrivals had increased stocks but prices had not changed much. The deliveries so far have been heavy however and "the trade" is reported as being now in pretty good condition at all the outports with the exception of Newchwang where the pay is slow. Exchange jumps about from 3/1 a 3/2. pr T/T. pr mex$ but this is to be expected until the Export season fairly begins. It continues to be the Chief bugbear in all transactions East of Cape Good Hope and there will be no peace for the weary until the value of Silver as related to Gold is universally agreed upon as a medium of Exchange. This sentence may appear to you as rather a muddle but you must acknowledge that it is in keeping with the great Silver question! You will doubtless grasp the meaning however!

With kind regards to Katy and yourself

Yours sincerely

E. W. M. Huntington

No. Three

Hong Kong, May 8, 1877.

My dear Austin,

Since writing you Apl 26. the demand for Gov't funds has slackened up again at Shanghai and a very good business has been done in Sterling while Bills had been rather dull. Remit. arrivals has increased but price has not changed much. The advices to you have been heavy however and the trade "is expected" an doing now in fact the first condition ahead the outport over the reception of Manchester when the way it is dear. Exchange jumps about from 3/8 a 3/9 to 3/10. Oh dear! but this is the effect outside the Opium demand fairly begins. It continues to be the Chief Medium in all transactions East of Cape Good Hope and there must be a place for the money unless the value of Silver as related to gold is universally agreed upon as a Medium of Exchange. This doctrine may appear to you a rather a heretic but you must acknowledge that it is helping with the great Silver question! You are doubtless ready the coming summer. With kind regards to [illegible] of yours

Yours sincerely
[illegible]

will be "Each one for itself
& God for them all" or
"the devil take the hindmost".
I hope your buyers will
be back this year
but I suppose all are
trying for the first fine
teas! – Hoping this will
find you well & safe & serene

Yours sincerely
E. Cunningham

Hongkong, May 6 '57

My dear Mac,

Mr Beebe seems
a very quick unobtrusive
sort of man & I presume you
will find him square, frank,
& straightforward. without
any disposition to pry into
affairs that do not concern
him. He has impressed
me very favorably though I
must allow that I started
rather prejudiced against
him, not being so vexed

Hong Kong, May 6 '67.

My dear Heard,

The [illegible]
a very quick [illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]

[illegible] "Cash" [illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]

Yours sincerely,
[illegible]

with - the Power of St. A.?
H. as many others are.
The same he is prepared to
"be in danger" of the right
Sir. Came and Stephen
were pressed in doing things.
with him. Pray for the
other friends you may be
put to and commend him
to your fatherly protection.
We are disgusted about
being able to make our
money fit. Nothing is
yet settled about further

Evening two, or about Jane
having a Poor here, and
of Course I cannot say
over about any part
at this season simply for
pleasure under these un-
settled circumstances. He
must wait the final
arrangement after the meeting.
If the "Conference" is really
better than those he has
heard about frightening
the season and "to far"
as our friends have, yes.
& hope the Believe Yours

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with the power of A. A. L.
& B. as many others are.
He says he is prepared to
"go in dingers" if the right
time comes and I hope you
will succeed in doing enough
with him to pay for the
extra trouble you may be
put to and commend him
to your fatherly protection.
We are disgusted at not
being able to make our
Amoy trip. Nothing is
yet settled about Nortlee [?]
coming here, or about Jones [?]
having a new house, and
of course I cannot very
well desert my post
at this season simply for
pleasure under these un-
settled circumstances. We
must wait the first
convenient opportunity.
If the "Conference" is really
broken there will be less
trouble about freighting
this season and "so far
as our Tea business goes
I hope the steamer policy

Amoy. June 18th 1887.

My dear Dick.

Yours of 6th May received with many thanks. You can pay Miss Greig half of the amount received from Parker pr last a/c and charge it to my a/c & then can repay me here. I went over to Tamsui & Keelung that week returned on 16th and had a very pleasant trip. The first crop of Oolongs turned out about 12% short & the second crop is now coming in freely & is of good quality. Total supply will not exceed 120,000 h/s & hardly that unless there is a good demand from N. York. The first Tea Strs are now off, "Newminster" the 15th via N.Y. & the "Glenshiel" yesterday direct, the two taking about 2,000,000 lbs. produce of both kinds. It is a large quantity for this period of the year but the Teas lay down cheap here as all buying has ceased it will be done better than before. Another steamer is laid on. Everyone is keeping it very dark & the [illegible] [illegible] of prices coming down & Exchange high [illegible] shipping [illegible] for a [illegible] some [illegible]

with her power of st. ed. L. Coming here, or about, [illegible]
&c. as many others are. Living a [illegible] here, but
[illegible]

but your water late in the season under
N.Y. Short down on Orders. Very good invoices
now lay down at 20/- & undoubtedly they
Can even be had to cost 28/- by any taken
Orange perhaps not fully superior. We
send you a circular and proforma attached
& Case proposes under this "Flower" plan
to offer Teas on these basis whenever he thinks
the opportunity favourable. The idea is to
offer at a price at N.Y. wharf. C.F. & I.
without the duties or other N.Y. charges, the
taking the Cost f.o.b. Amoy & adding the
Estimated charges of whatever may be the
rates of freight current and insurance
also at going rates. No account taken of
gain in weight. The importer of course
paying the freight & providing insurance
& making his own calculation of landing
& other N.Y. charges. We simply quoting:
the buying their Cost C.F. & I. estimating Ex. al.
at Current rates & Ann' good at 4.85. This

may sometimes enable us to offer Teas
with everything cut down on this side
to the lowest possible point & let the
importer calculate everything on his
side to a hard pan basis but of
course this "Clover" pidgin must be
entirely free & independent of any & all
Special & Existing arrangements. If
you take any of these "Clover" offers as
you undoubtedly will by & by be very
careful to see that any one accepting
same fully understands that they
are "Special" offers and that he must
fully realize which items C.F. & I. terms
Exactly cover. There have been some changes
in Exchange, Insurance, Charges, etc. since
my tables were made up & as other changes
are being constantly made the only safe
plan is to come down to a C.F. & I. basis
and we think it will be more satisfactory
to all concerned to so work. We can figure
Exactly how low we can put the Teas on board
Steamer (f.o.b.) & draw for that amt. & Easily
add current rates for freight & insurance and

Via Macao. Hongkong, June 30th 1857.

My dear Dick,

Yours of May 11th is received and I am much obliged for the very satisfactory accounts for 1856. You have done well and I hope by and by [illegible] the [illegible] are [illegible] an attack of gout [illegible] out of [illegible] laid up entirely but I think now I have [illegible] been [illegible] [illegible] but expect to be [illegible]

[illegible]

Rice

Via Misc. Hongkong, June 30th 1887.

My dear Dick:

Yours of May 16th is received and I am much obliged for the very satisfactory accounts for 1886. You have done well and I hope 87 will be as good. We returned from Amoy a week ago & since then I have been undergoing an attack of gout which with the thermometer at 90 rather takes the vim out of a man, yesterday I laid up entirely but think now I have subdued the devil for a while to struggle through the next week. — Forbes was laid up with same trouble at last accounts from Shanghai but expect to be down here next week, on his arrival Jones will go home probably and you may possibly see him in September. The steamers are trying to crowd the "mourners" at Amoy by freight buying but the shippers are trying to keep out of the market. Too many teas are already afloat and there will have to be a reaction in general business to take them at anything of a profit. Low's agent, Burke, has not done much & goes back again July 10th — then next time. — Mrs joins me in best chinchin, & kind regards to Walter. Yours sincerely

Niles.

Via [illegible].

Hong Kong, June 30th, 1887.

My dear Dick. Yours of May 16. is received and I am much obliged for the very satisfactory account for 1886. You have done well and I hope will do as well.

He returned from Amoy a week ago since then I have been undergoing an attack of gout which with the heat at 90 rather takes the vim out of a man, especially I laid up entirely but think now I have outlived the thing for a while & struggle through the next month. - [illegible] was laid up with some trouble at that account from Shanghai but expect to be down here next week. On his arrival [illegible] we go home probably and you may possibly see him in September. The alteration in buying & [illegible] the manner "at Amoy" by [illegible] buying but the [illegible] on buying & keep out of the market. The money [illegible] are already effected and there will have to be a reduction in [illegible] business & [illegible] then I am [illegible] a profit. [illegible] report, Banks has not done much [illegible] expect again July 10th [illegible] the next time. - [illegible] with best wishes, kind regards to Walter,

Yours sincerely
Dick.

Hong Kong. June 30. 87.

My dear Dexter,

I returned from America a few days ago and have been busy picking up the threads dropped during the past two months but do not find that Am: Cotton goods have been going off quite so fast as I thought they would. Holders are trying to get an advance sufficient to be able to replace purchases but there is a lull in the Northern demand as usual in mid summer so they must wait a while. The English try to make out that they are gaining ground on us but that is nonsense. Though our deliveries have fallen off somewhat from last season, to date, they were heavy early this year and we shall probably make up the deficiency before '86 closes. Exchange has been a little stiffer but there is no stability to it and a Mexican dollar is not likely to be worth more than 79 U.S. gold cents for some time.

With kind regards to Fabyan

Yours very truly,

E. Geo. Huntington

Hong Kong, June 30. '90.

My dear Albert(?),

I returned from Europe ten days ago and have been busy getting up the March(?) drafts owing the Bank two months but do not find that the Cattle(?) goods have been going off quite as fast as I thought they would. Further on they ought to get an advance sufficient to be able to effect purchases but there is a lull in the Northern demand & a [illegible] in [illegible] demand as they must wait a while(?). The English try to make out that they are gaining ground on us but that is nonsense. Shipments(?) [illegible] have fallen off somewhat from last season, I think(?), but they were heavy early this year and we shall probably make up the deficiency before the close. Exchange has been a little stiffer but there is no stability & it is an American dollar is not likely to be worth more than 79 1/2(?) [illegible] for some time.

With kind regards to Mr Robinson(?)

Yours very truly,

[illegible] Huntington(?)

July 2nd 1887.

My dear Wheeler.

There is no peace this side the grave & the devil has had hold of my toes for the past fortnight twitching hell out of them so that at times I have been obliged to succumb & go to bed. Hence the irregularity in my letters the past week. We returned from Amoy a week ago & are at our old post again but I presume Foster? about next week will upset it all

[illegible] 188[illegible].

My dear Charles:

There is so far little doing here & the close of the [illegible] for the [illegible] the first paragraph notwithstanding that out of them so that at times I have been obliged to succumb to them. Since the [illegible] in my letter the first week. The returns from [illegible] a week ago & are as [illegible] first [illegible] but I presume [illegible] each week [illegible] up it are

and put us all at odds & ends for another six months. — This seemed to be getting on remarkably well although he undoubtedly has a tendency to fistula ulceration, & may be obliged to give up later, yet his general condition was improving & thus the evil was being checked. — I think that our presence relieved him of worry & diverted his mind as well as gave him a chance to relieve himself of a certain amount of anxiety & work.

At any rate we left him as well as I ever knew him to be. — J. M. H. writes about closing up some Real Estate, Alms House, belonging to Tysons children, for which he & Endicott [illegible] executors. He says he wishes to [illegible] these things & send me docs. which will enable me to give title. — I enclose his letter & shall be pleased to receive the necessary docs. —

Yours very truly
C. P. Huntington

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Hong Kong, July 6th 1887.

My dear Mother,

Shortly after receiving your last letter I was obliged to go up the Coast on business and have been away for two months going from one place to another and so occupied there I have had no time for private correspondence. Lizzie & the Children went up as far as Amoy & enjoyed the change very much, meeting some pleasant people and as usual taking much interest in a new place. We were much shocked & surprised to learn of Henry's illness but trust he is all right again now and that he will keep well. Misfortunes never come singly & by last mail we have sad accounts of Charlie and that Annie was going to take him to Europe by the doctors advice. The new Teas have now come in and by this steamer I send you two Boxes as per Enclosed Bill Lading & Invoice, Frt. is paid here as far as Marseilles. The Quality is very fine and I trust you will find it to your liking. Lizzie & Children join me in much love to you, Mary, Laura, Henry & all. Hoping you are all well

Ever your Aff Son

Niels.

Hong Kong, July 6 1889

My dear Martha,

Shortly after receiving your last letter I was obliged to go up the Coast on business and have been away for two months going from place to place & am tired and so occupied that I have had no time for private correspondence. Maggie & the Children went up as far as Amoy & enjoyed the change very much, meeting some pleasant people and as usual talking much without tea in a new place. We were near at [illegible] & [illegible] to [illegible] of Maggie's illness last time. She is all right again now and there is nice [illegible] here. [illegible] been [illegible] by & by last mail we have had accounts of Uncle and that Annie was going to take him to Europe by the Doctor's advice. — We have been [illegible] and by [illegible] I think you [illegible] to [illegible] [illegible] & [illegible] that is [illegible] [illegible] Memories. The [illegible] is [illegible] and I [illegible] your [illegible] of your letters. Maggie & Children join me in much love to you [illegible]. Come [illegible] & all. [illegible] you are ever

Your aff. Bro.

Dick

July 7th 89

My dear Harman,

I have a telegram from Mr W. H. H. Beebe. stating that he goes home by the "Gaelic" (from Lo. from Shanghai) instead of "City of New York" asking me to make the necessary transfer. I believe he had engaged his passage through you per the letter &c. - & as he goes in return [illegible] [illegible] -

Write upon [illegible] please do the needful & oblige

Yours very truly
Edw Cunningham

July 7th 79.

My dear Harrison,

I have a telegram from the W.H.H. Beebe. stating that he goes home by the "Baltic" (from L'pl.) for Champlain) instead of "City of New York" asking me to cable the necessary transfer. I believe he had engaged his passage through you for the latter — [illegible] — & to you in [illegible] [illegible] from here. —

Will you please do the needful.

Believe

Yours very truly

[illegible]

Hong Kong July 12 '89

My dear Dick:

Yours of June 2 is received and I cannot understand how the rumor of my going home this fall originated. Of course you would be the first to learn of my plans and now I am on the subject I will say that Forbes tells me that all hands want me to stay and I dare say it will end in my staying on until

Jany 1st 1890. I shall wait Smith's arrival before deciding but think that it will end in staying two years more. Smith goes home by Mess Steamer and you will soon meet him. You will find him very pleasant. Pat him through. I hope you can give me your ideas about coming out to Canton pretty soon so he can return in time to arrange matters. I am at quite sea about

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Hong Kong July 12 '92

My dear Hirth.

Yours of [illegible]
received and I cannot
[illegible] the Dinner
of the [illegible] [illegible]
[illegible]. Of course you
would be [illegible] it
[illegible] of any [illegible]
[illegible] as the subject
[illegible] these [illegible]
[illegible]
[illegible]
[illegible]
[illegible]

Jany 1st 1890. I shall
[illegible] arrived before
[illegible] thank [illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible] matters. I [illegible]
[illegible]

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Hong Kong, July 23d. 1857.

My dear Dext

My dear Dexter,

I returned here [illegible] about [illegible] days [illegible] July but have been more or less [illegible] from the effects a good deal but having [illegible] at Macao I hope now to [illegible] [illegible] [illegible] has started up again [illegible] [illegible] [illegible] picking up [illegible] [illegible] [illegible] as Exchange went against [illegible] [illegible] [illegible] and there does not appear to be any way [illegible] [illegible] [illegible] Chinese [illegible] [illegible] [illegible] the paper that [illegible] [illegible] One can never tell how the cat will jump by the [illegible] [illegible] [illegible] drafts in [illegible] can be [illegible] of shipping [illegible] [illegible] [illegible]

Cunningham but he is coming down in a few days when we will find out definitely as to his plans. I have been quite seedy for a week and mean to have a few days rest at Macao. - I have had considerable fever the past month & that with the heat & medicines has made me as weak as a rat and unfit to be at work. The fact is I have had a good deal to do and to think about the past six months and have stuck too closely to the desk and I am going to have a regular loaf at Macao & not do a d- - - thing for a few days. With regards to Walter.

Yours sincerely

Mills.

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Hong Kong, July 23rd 1867.

My dear Dexter,

I returned here about the 1st July but have been more or less seedy otherwise away from the office a good deal but having had a slight rest at Macao I hope now to "stick to my desk & never go to sea" for a while at any rate.- A good business in Am. Goods has started up again at Shanghai & Drillings are picking up. Pepperells at Tls 2.70 nett. All our purchases brot good prices nominally but gave a loss after all as Exchange went against us when drafts became due & the final settlements were made. This continues to be an ugly feature of the business and there does not appear to be any way to avoid what practically amounts to speculation in Silver. If drafts are drawn agst the shipments in Mexn dollars buyers make such low rates for the paper that there is nothing in it.- And if drawn for in Stg, Silver fluctuates so that one can never tell how the cat will jump by the time the goods are sold - If goods cannot be bot so as to show a margin on what drafts in Mex dollars can be sold at time of shipping there is no object in doing the business. Kind regards to

[illegible] as well as yourself

Yours sincerely

E. Cunningham.

Hong Kong, July 23rd 1877.

My dear Alister,

I returned here about the 1st July but have been more or less busy attending away from the office a good deal but having had a slight [illegible] at Macao I hope now to stick to my desk & never go there for a while at any rate. — Opium business in Bom: took has started up again at Hong Kong [illegible] delivering the [illegible] up. [illegible] at Rs 2.70 each. [illegible] prices remaining but [illegible] offers all on Exchange rate against the other draft become due [illegible] final settlement been made. This continues to be an ugly feature of the business and there does not appear to be any way to [illegible] that practically amounts to speculation in silver. If drafts are drawn against the shipment in Bom: dollars [illegible] [illegible] made for the paper that there is nothing in it. — Rate of Exchange for in [illegible] Silver fluctuate so that one can never tell how the cat will jump by the time the goods are sold — If you cannot be [illegible] on a [illegible] on which drafts in Bom: dollars can be drawn at time of shipping there is no objection in doing the business. [illegible] regards [illegible]

Hongkong. July 23rd. 87.

My dear Dick.

I had about five days at Macao and feel better in many ways but still have stiff & swollen toes. Yours of June 7th. is at hand and Christy turned up very well & went up to Amoy same day. Glad to see he secured promises, even, but Teas seem to be going so utterly to the dogs in America that men does not seem much hope of doing any good this season though things may change later. I note you do not want any No. 3 Congous without first cabling you but Hogg is sending you 125 Pkgs No 1/2 by the "Bayley" via Amoy which I hope you will find satisfactory. This year's Teas are not as good as usual at any of the ports. There was too much early rain and there is less & less labor expended in sorting so every year. Mrs Quincy's half of receipts from C H Carter, less Commn., was $390.94 Gold which please pay her if you have not already done so, or advanced it.. Mrs H. pays me the Equivalent from your last remittance. We have had a typhoon in the vicinity but luckily it did not come inside the islands. Lots of rain & scare but no damage. Kind regards to Walter & all friends. Mrs H. sends love to you in which joins Yours sincerely Miles.

Hong Kong, July 23d 96.

My dear Dick:

Just about four days ago I have had your letter as many [illegible] but this have [illegible] traveller too. Yours of June 7th is at hand and [illegible] turned up on our [illegible] & Harry same day. Glad to see [illegible] Business [illegible], but has been the going to [illegible] & the ships in America that here are not been much talk of doing any for the season though things may change later. I note you do not want any No 3 Coupons unless first calling your [illegible] reaching you 125 [illegible] to pay the "Supply" the money which I hope you will find satisfactory. This year has been not so good as usual at any of the Ports. There was too much early rains and there was also late September in starting to every year. The Business lot of freight from [illegible] per Comms, for & 390. got here which please pay him if you have not already done so, or advanced it.. Your H. [illegible] on the Equivalent from your last remittance. We have had a typhoon in the vicinity but luckily it did not come near the islands. [illegible] it rain & [illegible] but no damage. Kind regards to Mother & all friends. Mrs. H. sends her [illegible]

Yours sincerely, [illegible]

Hongkong, July 21st 87.

My dear Mr Greig,

We have been up the Coast away for about two months and found on our return the Box of Coffee & Slippers you were so very kind as to send us. — You did not give me a Mem? Cost however and I shall be pleased if you will do so & I will have amt. transferred through the H.K. & Shanghai Bank. — Miss Anney went home in May but Mrs H. & the children were highly pleased with the slippers and desire me specially to thank you & send their kindest remembrances. — Can you tell me if the embroidery is done in Java or whether it is all French work? — The Forbes's returned July 4th & are now domiciled at Rosehill while we move in to next house where we hope to see you when you are next in this vicinity.

With best regards from all of us,

Yours sincerely

E. W. Huntington

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Hong Kong, July 23rd '69

My dear Mr Craig: We have been off the
Coast survey for about two months
and found on our return the box
of coffee & slippers you were very
kind as to send me. — You did not
give me a Memo? cost however and I
shall be pleased if you will do so &
I will have amt. transferred through
the H.K. & Shanghai Bank. — This summer
went home in May but Mrs H. & the children
were highly pleased with the slippers and
desire me especially to thank you & their
kindest remembrances. — Can you
tell me if the Embroidery is done in China
or whether it is all French work? —
The [illegible] returned July 4th. [illegible]
remaining at Nagasaki while we were
in the North since when we hope to see
you return you are next in the [illegible]
With kind regards from all of us

Yours sincerely

C. W. [illegible]

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Hong Kong. July 23rd. 83.

My dear Greig:

Yours 19th received & duly noted. Bank shares have been dropping again stocky are at 135 % prm. So if you were buying I presume you were successful in getting in under 140. It is hard to say how they will go but it would not be surprising to see them drop further. I kept no copies of my last letter & telegram on Kowloon Whf shares but I am afraid I quoted them at $137 instead of $1.47. It should have been the latter & my remarks will apply just as well to 1.47. I think the stock will be at 1.75 by Jany 1st. I don't know how I made such a mistake (if I did) except unconsciously with the Bank running in my head instead of Godown. I note what you write about Lees & Heward re which is all right. I don't imagine he will have much trouble in selling them at invoice cost though it may take him some time to do so. We shall write you today as to "Lammalier" & shall probably fit her up to Norchow by 31st. am waiting to see the Captain. — Mrs. & the children keep well & send their kind regards. I still have fruit hanging about but am much better. Hope you can keep cool.

Yours very truly E. H. M. Huntington

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Hong Kong, July 23rd 57.

My dear Sirs,

Your 19th received & duly noted.

Bank Notes have been dropping again lately at 4 1/2 % prem.: do if you were buying Spanish you were successful in getting it under 170.

[illegible] not be surprising to see them drop further.

[illegible] London [illegible] but I am afraid I quoted them at 137 instead of 147. It should have been the latter [illegible] more after [illegible] at par & 147. [illegible] by a long way. I think there are [illegible] a Chinese [illegible] were recently with the Bank [illegible] I don't think you heard about the [illegible] which is all right. I don't imagine we will have much trouble in getting them [illegible] things [illegible] may take some time to do. We have sent you [illegible] of the [illegible] by 31st are working [illegible] Captains. — [illegible] the Children [illegible] well about their [illegible] reports. I [illegible] our usual letter. Hope you are [illegible].

Yours very truly

[illegible signature]

Hong Kong. July 26th 83.

My dear Aurore,

Yours of 2nd April (!) reached me only this morning and in reply I never stated that I did not fill your order for ink as you did not furnish any letter of Credit. I have been away a good deal the last three months and your Mem.s & Slips have been destroyed. I wrote you, however, some time ago that I could not fill your order without funds. You lead such a wandering life that I am out of funds, and in a state of uncertainty regarding eventual paym.t, for so long a time that it does not pay. — If you want the ink send me a regular order with a L/credit otherwise I cannot attend to it. — Your correspondence is

Hong Kong. July 26 '79.

My dear Annie

Yours of 2nd Ult (!) reached me only this morning and in reply I never stated that I did not fix your order for tea as you did not furnish any letter of credit. I have been away & find that his last three months and your Annie's & Bills have been destroyed. I wrote you, however, some time ago that I could not fix your order without funds. The last week-wandering life that I am out of funds, and in a state of uncertainty regarding arrears pay; for so long a time that I dare not pay. — If you send the cash and in a regular order with a deposit otherwise I cannot attend to it. — Your correspondence is

Hong Kong Aug. 2d 1887.

My dear Greig

Yours of July 26th received and duly noted with thanks. Bank Shares have continued to drop and in spite of your wire of the 30th Jany "[illegible]" as the tendency was still down. The last sales were at 127% prm. I hardly know what to advise as they are being manipulated by operators and an outsider is liable to be caught whichever side he is on. Hence my advice to let them alone. On their merits 127% prm. seems cheap and if I owned them at 136/140% I should hang on and if they go lower buy more. The div. [illegible] note what you ask [illegible] clear [illegible] as in such a [illegible] condition [illegible] orders will be small and only [illegible] [illegible] a reaction in the next month but Japan is proving [illegible] of low [illegible] discouraging all other lines and I have not much hope [illegible] [illegible] [illegible] intended [illegible] but [illegible] be effected [illegible] communication. I do nothing in Stocks [illegible]

Stock market is too small & too dangerous for any [illegible] good without giving all his time & attention to it [illegible]

on envelopes, slips of paper, or any-
thing which comes handy, and such
are easily lost or mislaid. If you
want any thing send your order in
Ship shape form with funds or
Credit & I shall be happy to attend
to your wants.

Yours very truly
C. H. Huntington

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Hong Kong Aug. 2d. 1887.

My dear Greig:

Yours of July 26th. received and duly noted with thanks. Bank Shares have continued to drop and on rect. of your wire of the 30th. I ans'd "No" as the tendency was still down. The last sales were at 127 % prem. I hardly know what to advise as they are being manipulated by operators and an outsider is liable to be caught whichever side he is on. Hence my advice to let them alone. On their merits 127 % prem. seems cheap and if I owned them at 136/140 % I should hang on and if they go lower buy more. The div. will probably be 30/- I note what you write about Oolongs. I fear Am. markets are in such a miserable condition that your orders will be small and only to be executed at very low limits. There may be a reaction in N.Y. next month but Japan is pouring quantities of low cost stuff into the country demoralizing all other Teas and I have not much hope in any good for Oolongs. I did tell Forbes of Heath's intended marriage but suppose he expected direct communication! I do nothing in Stocks and am afraid I am a bad adviser. Hong Kong Stock market is too small & too dangerous for one to do any good without giving all his time & attention to it! — Yours very truly

[illegible]

Hong Kong Aug. 2d 1887.

My dear Frick: Yours of July 26th received and duly noted with thanks. - Bank Shares have continued to drop and on rec't of your bid of the 30/- Jan'y [illegible] as the [illegible] was [illegible] down. The last sales were at 179 1/2 prem. Hardly know what to advise as they are being manipulated by operators and as outsiders [illegible] [illegible] the [illegible] [illegible] side [illegible] - Hence my advice to let them alone. - On these terms - 179 1/2 prem. seems cheap - and if I were there at 130 1/2 [illegible] I should hang on and if they go lower buy a few more. - The div. will probably be 30/- I note what you write about [illegible] [illegible] - as [illegible] [illegible] a Business [illegible] [illegible] your [illegible] [illegible] [illegible] and truly the [illegible] at [illegible] [illegible] [illegible] there may be a reaction in [illegible] [illegible] but [illegible] is [illegible] quantities of [illegible] that [illegible] [illegible] the [illegible] [illegible] all [illegible] [illegible] and I [illegible] [illegible] [illegible] in any [illegible] for [illegible]. I [illegible] the [illegible] of [illegible] [illegible] [illegible] but suppose [illegible] think [illegible]. - I do nothing in [illegible] and am afraid I am a bad adviser. - Hong Kong

Hongkong Aug. 28th 87.

My dear Buck.

Yours of 26th duly received this morning and I will attend to Mr Salter's wishes for a Grave-stone at once, & when erected have the desired photo taken. I am glad the photo sent was a satisfaction. The cost was not worth mention. I am happy to learn you are all right again and trust you will have no further trouble. I have had a good deal of such bothering about for the past six weeks, very weakening & troublesome during the heat but I think is now leaving slowly. — There is not much going on in the business of an interesting nature beyond the ordinary office routine work.

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Hong Kong
Aug. 7. 2?.

My dear Bush.

Yours of 26.
Only received this morning
and I have attend to the
Father's wishes for a some-
what change, [illegible]
[illegible] these
photos taken. I am glad
the photo [illegible] a
satisfaction. The [illegible]
[illegible]
I am [illegible]

on all right again and
[illegible] you [illegible] have no
further trouble. I have
[illegible]
[illegible] for the
[illegible] this week, [illegible]
[illegible]
during the [illegible] but it
[illegible] is now [illegible]
already. - There is [illegible]
[illegible]
of an [illegible]
[illegible]
[illegible]

Hong Kong, August 2 '89.

My dear Dick.

I received nothing from you by last mail & have little of interest to give you by this Steamer. Tea buying for the U.S. is not active & there is certainly no inducement to ship on such disgusting report as we receive of N.Y. Market. There are so many freighting lines at low rates to keep the Export within reasonable limit. & so long as the Chinese holders keep

[illegible] of [illegible]. We are sending the [illegible] and [illegible] South American [illegible] to follow in Sept. [illegible] your [illegible] off by [illegible] Both very good [illegible] This [illegible]

Walter

[illegible]

Forbes wants to run everything himself so there is not much left for a No. 2.. We move in to Dr. Hartigan's house tomorrow and once more shall have a home, for a while at least.. Mrs. & the children send their kindest regards to both you & Wheeler in which joins

Yours sincerely

E. W. Huntington.

Hong Kong, August 3 '84.

My dear Dick.

I received nothing from you by last Mail & have little of interest to give you by this Steamer. Tea buying for the U.S. is not active & there is certainly no inducement to Ship in such disgusting report as we receive of N.Y. Market. There are too many freighting lines at low rates & keep the Export within reasonable limits — & so long as the Chinese holders keep

somewhat independent of Everybody. We are loading the "Alice D. Cooper" for New York and will have the "Sixth American" to follow in Sept. & shall set your Matting off by one or the other of these ships. — Both very good Sailers. — Mrs sends her kindest regards in which I join & wife Chinchin to Walter.

Yours sincerely
[illegible]

Hong Kong, August 3 '89.

My dear Dick.

I received nothing from you by last mail, & have little of interest to give you by this steamer. The shipping for the U.S. is not active & there is certainly no inducement to ship in such discouraging reports as the recent ones of N.Y. market. There are so many freighting lines at low rates & still the export within reasonable limit - so long as the Chinese [illegible]

[illegible] of every body. We are having the [illegible] for [illegible] and now have the [illegible] Typhoon in sight & have [illegible] off by an- a [illegible] of time [illegible]. Both very good sailors. We [illegible] the kindest regards in which all join [illegible] & Walter.

Yours sincerely,
[illegible].

steamers are to call & must be loaded of course they will keep their prices as high as they dare. There may be a reaction in U.S. by & by but I doubt it & believe we are to have another bad season. Altogether the Tea trade is a d–d disgusting one at all points. Caso is coming down for a day or two this week and seems to be getting along all right now notwithstanding the heat.

The Hankow is to load at Amoy shortly & can carry all Hell for a Cargo, some where about 5000 Tons. of which they expect Amoy to find half or more. We are moving into the "Hermitage" today and I must say I shall be glad to have a home to ourselves again without boarders or visitors. At Rosehill we were never free, either from visitors, or from Jones & young Forbes, and it will be a relief to be

Hong Kong, August 4th 89.

My dear Dexter,

A very good business has been done in Sheetings at Shanghai the past ten days on a basis of 2.80 Taels for Indian Heads but ~~wear~~-Drills the Northern buyers had taken their supplies from previous settlement. Stocks in first hands have been pretty well cleared and the trade seems to be in a very healthy condition. Pepperells selling at Ts 2.75. The prospect is good for a full autumn business at rather better prices than are now ruling. All sorts of rumors are afloat as to the success of an Amn. Syndicate having obtained from China Concessions for telephone plants, Silver

New York, August 4. 69.

My dear Alexter,

A very good business has been done in Sterling at Hongkong the past ten days on a basis of 4/6 for clean Bills but since then the Northern [illegible] has taken the supply from [illegible] settlement. Stocks [illegible] have been pretty well cleared out the trade [illegible] has in a very healthy condition. Exchange remains at 4.75. The prospect is good for a fair autumn business at rather better prices than are now ruling. The cost of [illegible] are affected as to the increase of [illegible] Syndicate having offered [illegible] China Currency for Telephone [illegible], [illegible]

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Banks, Loans, etc. with Jay Gould's name attached, for fabulous sums, all with a Monte Christo flavor but to be taken with a great many grains of salt.. Doubtless some concessions have been given them with impossible conditions and I presume the Sharpers will make the most of them in trying to get American investors into some grand scheme. Beware of them! — China will move ahead very slowly & while she will take everything she can get without cost & use every foreigner she can for nothing she is not going to give any one the chance to make money out of her or to sell a good dollar for ninety-nine cents.

Kind regards to Mabyan as well as yourself

Yours very truly E. H. Huntington

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Hongkong, August 4. 89.

My dear Norbert,

Yours of June 16th received and I have already written you as to what documents Walter & Deacon state will be necessary in order to sell the property in Graham St. - Shanghai could not help me out and this being British Colony it will be necessary to conform to their regulations here. Regarding the conflicting reports as to Chas. health - When he returned from Formosa he was very wild at what the doctors had reported and at once wired contradicting the statements without my knowledge - It has so happened that he was not laid up & that he has managed to keep comparatively well and it may be both the doctors were mistaken or unnecessarily alarmed as to his condition - At the same time we had to be guided by the physicians & to be prepared for any emergency just as the Tea season was opening and he can say what he likes the fact is he is not a well man and needs attention though he may stave off serious trouble for some time - Christy being with him now will relieve him of all extra strain. We shall ship all or

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Hong Kong, August 4. 69.

My dear
Father,

Yours of June 16th received and I have already written you that what Brown & Walter Williams state with the necessary [illegible] to [illegible] the property in Shanghai &c. – Shanghai could not help me out and this being [illegible] nothing it was necessary to [illegible] & their [illegible] here.

Regarding the conflicting reports as to [illegible] – When he returned from [illegible] he was very [illegible] & [illegible] the reports and at once wrote contradicting the statement without any knowledge – [illegible] that he was not [illegible] up & that he has managed to keep comparatively well and it may be that the doctors were mistaken or unnecessarily alarmed as to his condition – At the same time he told [illegible] by the [illegible] [illegible] for any emergency such as [illegible] [illegible] and he [illegible] which he [illegible] the [illegible] – he is not a well man and such [illegible] though he may [illegible] off serious trouble for some time – [illegible] being [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

Nothing is done here this season I think.
We shall let the "Blue Stocking" off this month
& the "Dominican" next, and very little or
none [illegible] between this & the Sum-
mer, [illegible] we shall be hard up for freight when
there is a meeting [illegible] the States we
hear that the late [illegible] by steamer at
low rates. The latter have now reached 30/-
for Cotton; - However, we can [illegible] better
about this time & then also we can
arrange this season so as to [illegible] our
friends in the [illegible] of time at any rate. -
We are offered for [illegible] [illegible] [illegible]
by steam at 5½ to 5¾ - [illegible] is now
at the present an [illegible] [illegible] of Hemp.
[illegible] supplies the trade. - Price is kept at
$150 - however, [illegible] [illegible] now be
[illegible] the market [illegible] [illegible] [illegible] -

[illegible]

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Matting in good time this season I think.
We shall get the "Abio Dlcoper" off this month
& the "So American" next, and may take a
small vessel between, though as the Suez
Steamers will be hard up for freight unless
there is a reaction in the Tea trade we
may ship the later lots by steamer at
low rates. The latter will now accept 30/-
for Matting. – However, we can tell better
about this later on but I am sure we can
arrange this season so as to satisfy our
friends on the score of time at any rate. –
We are offg. you 3000 B. Chowding Crackers
by steam at 5/9.d Nov.d 35/- Kerosine is dull
at the moment as our Auction sales of damgd.
have supplied the trade. – Price is kept at
$1.80 – however, & Centre buyers will be
in the market again soon –

Yours very truly
EHM Huntington

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Hong Kong. August 6. 67.

A. A. F. Bandinel Esq.
Newchwang.

My dear Sir.

Yours of June 28. did not reach me until recently owing to my absence from the Colony or I should have replied to your queries sooner.

All our business with the Northern ports rests entirely with our Shanghai House and it would be much better for you to make any applications for business direct to them and I think you would be more likely to meet with success by so communicating than by my interference.

Regarding the Consular representation, I do not know any of the Department officials and our recommendation would have no weight at present. If you were to back up your claim with the Endorsement of the Consul General Kennedy, it might receive attention & meet with some consideration but I am confident it would rather harm than benefit your

so were an outsider to

take up the matter.

I am sorry that I cannot give you a more encouraging reply to your letter but shall of course treat its contents as entirely confidential.

Yours very truly,

E. H. Huntington

Hong Kong,
August 9th 83.

My dear Buch.

I have ordered a head stone for Mr Salter to be ready in a month lettered as pr. Memo. Deah & to be set up at his grave. Total Cost $20. – The only material to be had here is granite and after going through a whole book of designs I came to the conclusion that regardless of price a perfectly plain slab 4½ ft. by 2 ft & 4 inches thick was in better taste & much more appropriate than any other & therefore ordered it with the letters to be cut deep. – The permit to put up a stone more elaborate & larger would cost $25. which was another consideration

Hong Kong,
August 9 1869.

My dear Mr. Bush, I have ordered a head stone for the Consul to be ready in 2 months lettered as per Memo. and to be set up at the grave. Total Cost $70.— The only material the better is granite and after going through a whole host of designs

I came to the conclusion that regardless of price a granite plain slab 4 1/2 ft. by 2 ft. 14 inches thick was in better taste & much more appropriate than any other — the figure ordered is such the letters to be cut deep. — The granite to be put up a stone more Elaborate & larger [illegible] cost $25. which was another consideration

Hong Kong.
August 10th 57.

[illegible] Miss M. received
[illegible] Miss Smith's yesterday
[illegible] & presume
[illegible] line by this
[illegible] line
[illegible] and
[illegible] 18/6
[illegible] have
[illegible] health x
[illegible] condition
[illegible] Shanghai
[illegible] expiration

[illegible]

whereas I understand there is no fee charged for the smaller. - It will be simply something like this -

I will have the six Photos taken after all is finished and I feel confident all will be better pleased with this than with a larger, coarser, clumsier, attempt at show. The granite in all is rough & the more attempt at ornament the worse the effect. The grave is only 6 ft by 2 ft & it would be Extremely awkward & out of place to have a larger stone. -

Yours sincerely

E H Huntington

German Mail. Hong Kong. August 10th 87.

My dear Smith.

Mrs H. received a note from Mrs Smith yesterday regarding a trunk & I presume will drop her a line by this steamer. However the trunk goes up now and enclosed will be the B/L. I trust you both have arrived in good health & spirits and in condition to enjoy the Shanghai Augt. & Septr. temperature.

We are just settled in Dr Hartigan's house but hardly feel at home yet.

With our kindest regards to both of you

Yours sincerely

Edw McHuntington.

300

[illegible] understand there is no
[illegible] for the smaller. It was
[illegible] something like this —
I have [illegible] the six photos
[illegible] taken after all is finished
and I feel confident all
will be better pleased with this than
with a larger, coarser, clumsier, attempt
at them. The finish in all is rough
[illegible]
[illegible] effect. The [illegible]
[illegible]
[illegible] place [illegible]

Yours sincerely
[illegible]

300

Hong Kong. August 1882.

My dear Dick.

Yours of July 2nd received and I am glad to see the "Haroldine's" Malting did so well. You were evidently having real fourth of July weather and don't doubt you succeeded in getting outside of as much punch as the law allowed! — Teas are accumulating at Amoy and Case is looking out for a chance of a good boat in prices to wire you offers. I don't think it will come for three or four weeks but it may. I do expect to learn of a decided reaction in N.Y. however for last quotations are too absurd to last. The vagaries of the Tea Market in N.Y. are what no fellow can understand and it is all loss pidgin. Will you please send me mem. of my life policy in "Travellers"? Amt., Endowment or not, amt. premium etc. I have mislaid my mem. — Regarding Canton; — Of course if anything is to be done about your coming it will be left to the N.Y. House to arrange with you but before taking any steps I wanted to get your views privately so you might be taken by surprise in case you hear anything from other quarters! In other words keep our correspondence on the subject strictly private. — It may not

suit your book at all though I inferred from what you said before I left you might like to come again. Kind regards to Walter Case [illegible]

Smith answered Shanghai on the 10th I believe.

301

Hong Kong, August 1882.

My dear Mick. Yours of July 2nd received and
I am glad to see the Honolulu's Meeting did
so well. You were evidently having one from
of July Weather and don't doubt you succeeded
in getting tickets of as much Punch as the law
allowed! — You are accumulating at Canny and
Case is looking out for a Chance of a good
Berth to drive it to you often. I think
with it will come in time of your needs
but the way. — Do expect to hear of a decided
reaction in U.S. however for last quotations are
too absurd to last. The Capacity of the Tea
Market in U.S. are which do follow the Market
Hand and it is all the fishing. — Will you please
let me know if any life going in Hamilton?
On T. Endowment or not, and Premiums etc. I
have mention any Name. — Regarding Canton, —
Of course if anything is to be done about your
Coming it will be left to the U.S. Home Company
entirely. You look before taking any steps I wonder
that your views precisely as you must be taken
by surprise in case you hear anything from other
Quarters! So other words keep our Correspondence
on this subject strictly private. — Why not

August 13th. 86 -

My dear Cass. If the report of Lowe's going out of business is true it will be the best news we have had for many a day, so far as the Tea trade is concerned. Their Auction sales & cornering business have been a bugbear & "the strict" prospects and their retiring would bring Carter Macy & Co & men of that stamp, the jobbing importers, more to the front.

So if you have had Lowe's in mind for Amoy perhaps you were first C. M. & Co friendly a little later on. Lowe may have ordered Beebe home in order to wind up the Tea business, but on the other hand he may persuade some of the firm to keep on so that he may keep his connections. I fear that it is too good news to be true - that they are going out of Tea - It is an old dodge of

August 28th. '80.

My dear Geo. Of the extent of Prof. King's [illegible] out of business is true it seems to [illegible] [illegible] [illegible] we have had for many a day. So far as the [illegible] [illegible] is concerned. Their [illegible] [illegible] & [illegible] [illegible] have been a higher & [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] & [illegible] of [illegible] [illegible], the [illegible] [illegible], [illegible] [illegible] [illegible].

as if you had had [illegible] in [illegible] for Geo. [illegible] perhaps you have [illegible] [illegible] [illegible] probably a little later on. [illegible] may have noticed [illegible] [illegible] the [illegible] [illegible] up [illegible] the [illegible], but on the other hand it may [illegible] [illegible] of the [illegible] to [illegible] on [illegible] to any [illegible] his [illegible] ... [illegible] [illegible] it is the [illegible] [illegible] [illegible] [illegible] — [illegible] [illegible] [illegible] out of [illegible] — [illegible] [illegible] [illegible] [illegible]

[illegible] 28 [illegible]

My dear Sir: [illegible]

[illegible]

[illegible] and I think [illegible]

full advice [illegible] Collecting [illegible] Police [illegible]

[illegible]

[illegible]

Parties [illegible] without [illegible]

of Evidence [illegible]

[illegible]

[illegible] it should

be [illegible] made [illegible] Satisfactory

[illegible]

an entry of [illegible] - Kindly [illegible] me full details

[illegible]

[illegible] there is a [illegible]

[illegible] attached [illegible]

[illegible] &

[illegible] will probably make the Salary

question Satisfactory [illegible]

[illegible]

of [illegible] attached to the [illegible]

[illegible]

[illegible]

[illegible] being Equal.

[illegible]

A. A. Low & circulate such report but if it is true Tea Market in N.Y. will soon recover. — I think there will be a reaction there also, within three weeks. & if Shipments are kept back so that a deficiency in floating stock can be seen about that time, of about 2 or 3 millions of pounds, it will help matters immensely. — The first week in

September is the time when Country buyers are about & when trade is good & favorable report of Export at that time will do a good deal of benefit. — If Woodworth thinks well of Elephant at 38. it will not hurt other Bostonians to be interested in same basis. — If there is indication of a boom you had better count me in on a Consignment good Mimosas & China Santon by "Clay more" to offset the Amoys! —

Yours sincerely
E. H. W. Huntington

303

August 20th. 82.

My dear Dick.

Yours of July 15th reached me yesterday afternoon and I thank you for full advices & for collecting the Fokes G/A. and The policy was good, prem: paid in good, & was on our Silver & bed linen &c & a personal affair. Parties loss I learned have been paid without notice of Exchange and I presume the £100. you mention was the profit on Exchange. Miss my present lights I hardly see why it should go to Mdse a/c but you may give a satisfactory reason, for certainly I shall not object to such an entry if reasonable. Kindly give me full details of Mrs. "Travellers" life policy in the safe & let me know if it is all in order. There is a permit to live in Warm Climates attached, or with it, I believe. About Canton. If you find you can arrange to come out, Forbes will probably make the salary question satisfactory and you had better get his idea & think it over. There is now a great deal of detail work attached to the Chinese side here & you will find things very different from old times if you come. Of course home is the best place for men of our age other things being equal. In haste for the mail

Yours sincerely

R. B. F.

August 26. 69.

My dear Dick: Yours of July 15th reached me yesterday afternoon and I thank you for your advice r/e collecting the [illegible] a/c. as the Policy not been paid in full. There is no doubt that seems to be general opinion - Parties here almost have been without notice of Exchange and I propose this to do. The Merchants are the Parties of Exchange. - [illegible] my present light I handle the thing it should [illegible] Notes of such you may get a satisfactory account in certainty [illegible] at [illegible] of such an entry of accommodation. - Unless there are [illegible] of these [illegible] left [illegible] Policy in this shape & letter [illegible] of it is all in order. There is a Permit to this [illegible] attached or with it, I believe. - [illegible] - If you think you can arrange to come out [illegible] Parties and probably make the Policy question satisfactory and you [illegible] the letter & think it over. - There is now a great deal of detail work attached to the [illegible] business here & you will find things very different from old times if you come. - Of course there is this [illegible] [illegible] for [illegible] of [illegible] other things being equal.

[illegible] [illegible] the [illegible] Yours Sincerely

[illegible]

San Pablo.

Hongkong, August 20th 87.

My dear Colonel.

I am very much obliged to you for your kind note of 11th July, with Copy of "Letters from the Far East" which reached us yesterday.

I shall begin it at once and know that it will prove of great interest to Mrs H. & myself as we contemplate following the greater part of your travels westerly of this port when we strike homewards and see something of India, etc. on our way. —

Every thing goes on much the same as when you were here.. No typhoons or earthquakes have disturbed the serenity of the island while out Sol continues to give us our full six months supply of his piercing rays and just now we begin to think it is time for cooler nights at least.. Mr Wm. H. Forbes & his wife have returned and Mr Jones has taken a short run home so perhaps you

Hongkong, Sept 28 89.

My dear [illegible]

I am very much obliged to you for your kind note of 1st July, with copy of letter from [illegible] Col. which reached me yesterday. I shall begin it at once and know that it will prove of great interest. That the [illegible] so to contemplate following the [illegible] Coast of your travels [illegible] of the [illegible] in [illegible] some-where and [illegible] something of

[illegible] studies, etc. or in any way.

Everything goes on around the same as when you were here. [illegible] or [illegible] [illegible] [illegible] the [illegible] of the [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] of this [illegible] [illegible] and [illegible] [illegible] I think it is [illegible] for [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] who have returned and the [illegible] the [illegible] [illegible] [illegible] [illegible] [illegible] you

305

[illegible], August 20th 67

My dear Dexter

Whilst the [illegible] season of the Rivers & droughts in [illegible] have been the causes assigned for the slack demand for heavy Cottons during the past ten days and deliveries at [illegible] have been moderate and Sales small. All these accident[s] will interfere with business somewhat during the next four or five weeks, but we expect there will be a very firm [illegible] trade before the [illegible] close for the winter and the consumption will eventually be about same as last season.

With kind regards to [illegible]

Yours very truly

[illegible]

may meet him. Trusting you are enjoying your usual good health and with kindest regards from Mrs Huntington believe me

Yours very truly

Ellen Huntington

Hongkong, August 20th 82.

My dear Dexter,

Floods in one section of the North & Droughts in another have been the causes assigned for the slack demand for heavy Cottons during the past two days and deliveries at Shanghai have been moderate and sales small. — All these accidents will interfere with business somewhat during the next four or five weeks but we expect there will be a very good fall trade before the ports close for the winter and the consumption will eventually be about same as last season.

With kind regards to Katy and
Yours very truly
E. H. M. Huntington.

Hong Kong, August 20th '69

My dear Dexter

Trade in our section of the [illegible] & droughts in countries have been the causes assigned for the slack demand for heavy Cottons during the past few days and deliveries at Shanghai have been moderate and Sales fewer. - All these accounts [illegible] [illegible] were somewhat during the last few weeks but we expect there will be a very fair trade before the Post Closes for the Winter and the Consumption will eventually be about same as last season.

With kind regards to Katy am

Yours very truly

Edw. Cunningham

Hongkong. August 20th 89.

My dear Cand,

Yours of 17th & 18th received with thanks and I am sure you will soon learn of a reaction in U.S. and be getting good orders. Your purchases per Boston will undoubtedly do well as they will arrive at a good selling time & will prove cheap as compared with others. No fear about Lews financial standing, the trouble is they have too much money & are therefore tempted to follow up Teas. I am afraid they can't give up the trade even if they nominally retire from it, or that some reorganization of their concern will be made to keep in. It is very curious the N.Y. agency differ so greatly in their views of the market from R.H.W. and as they now have only one broker to rely upon it looks fishy; he may be trying his best to depress & keep us out, hoping he can get up a syndicate for a grand coup later on & sweep in double brokerage or his partner may be selling in Commn from others while he keeps us back & he take his turn later. He must be

You will have more weight, besides both he & Mr. F. think I am too down on Mr. & Mrs Willard! — Yours sincerely

Hongkong. August 20. 65.

My dear Dent,

Yours of 17th & 18th received with thanks and I am sure you will soon learn of a reaction in H.K. and the falling Rock down. Your purchase for Butcher was undoubtedly as well as they were made at the first falling time & were more cheap a Company [illegible]

[illegible]

closely watched. I cannot see Mr
Pomeroy's objections to the "Plover" plan
except on the supposition N.Y. agent does
not like it. Now there is nothing so
satisfactory to Aust. importers as the
C.&F. or C.F.&I. methods. All staples
are so handled & we know our competitors
are so doing. It is the best in every
respect and after talking the matter over
with Noyes & Smith we all think you had
better anticipate the arrival of his letter
and write Mr S.W.P. at once pointing out
to him the advantages of the "Plover" system,
how others have been using it to our disadvantage,
and at the same time give him your ideas
as to how the business between Aust. & New
York can be better & more harmoniously
worked, showing him the hitches etc.
Write him as fully & freely as you would
to me, confidentially, & send it open through
us. Smith will write him also as P. is
going to N.Y. shortly so there is no time to
lose. You need not be afraid of speaking
your mind freely as he has sufficient tact
to use your information just so far as
may be necessary to correct abuses &c.
furthermore I would write myself but think

without giving his source of information. — Point out to him that there
is the plan of each charge & commission made in New York. —

Hong Kong. Septr. 5/86.

My dear Cunningham:

Herewith I send you an order for Silks & Paper from H. E. Amoore which please place for him as per memd. The order is not very ship-shape and of the rambling kind, but I trust you will be able to get at his wishes & by the time it is ready he promises to have a credit or money in our hands with shipping directions. This is my first appearance at the Office for a fortnight after a very nasty attack of Gout which is still hanging about.

Yours sincerely

E. H. M. [illegible]

310

Hong Kong. Sept. 5 '89.

My dear Cunningham. [illegible] I send you an order for Silk & Paper from H. Clemence Chick, please place for him as per [illegible]. The order is not very ship-shape one of the something time, but I trust you will be able to get at his prices. By the time it is ready he promises to have a Cheque or money in our hands, with shipping directions. This is our first letter since [illegible] the office for a fortnight after a very severe attack of fever which is still hanging about.

Yours sincerely

[illegible]

Hongkong Sept.r 5/86.

My dear [illegible].

Your order for Paper & Ink is received and I have passed it on to Canton for execution but have not yet heard whether your prices are right or when the stuff will be ready. Probably in a month. Yours of 27th is also recd. but no credit. I judge from your note that you want the stuff sent to Kobe, & will pay draft for Cash. You don't give me your address however, or say where you will be. So by return mail please do so as I shall draw against the goods & they will not be delivered until the draft is paid. You mention having sent them L.B. & Co some Japanese paper for packing the ink but I have not received it. I have not heard of any [illegible] having been shipped from here for [illegible] nor do

Hong Kong Sept. 5/60

My dear Dunn. Your order
for Pepper & Clark is received
and I take Pepper's at a
& Clark's for Strachan's but
have not yet heard whether
your prices are right or
when the ships arrive for
order. Pepper is a
[illegible]. Yours of 27. B. i.
also [illegible] but no order.
I hope for your [illegible]
that you [illegible] the [illegible]
back [illegible], [illegible] Boy

draft for Clark. You think
this are your address
Lewes, or say where
you are &c. So by [illegible]
their places do do as
I these draw against the
[illegible] & [illegible] [illegible] [illegible]
[illegible] [illegible] the Draft
[illegible]. The [illegible] having
[illegible]. M. & Co draw-
back then [illegible]
Japanese paper for packing
the [illegible] but I have not
received it. I have not
heard of any. [illegible] there
having been [illegible] from
here for [illegible] are [illegible]

311

I know anybody in Cal^a. outside of
San Francisco and only one or two in
that city.

In haste

Yours very truly

C. P. Huntington

Hong Kong
September 6th 87.

My dear Al,

Yours of July 3rd came by last mail and I am happy to see you had such a pleasant & successful trip home. I don't see but what you took in about every thing both in Japan & America without a very heavy outlay & will never have occasion to regret it. You certainly were in luck all through. Lizzie gives you all the family news & gossip of the Colony so there is not much left for me to communicate except a few items of business. Smith Baker & Co have sent their a/c and I have paid them and Mex. dollars $991.40. made up as follows

Compradore bal:	$930.-
Rec'd E.Q.H.	54.60
" "	6.80
	991.40.

So your a/c with me is all square and agrees with your statement. You evidently were mistaken in your idea that

Hong Kong
September 6. 86

My dear Ch.,
Yours of July 21st
came by last mail and
I am happy to see you had
such a pleasant [illegible]
trip home. I think [illegible]
but what you state as
about everything both in
Japan & America without
a very heavy outlay would
never have occurred [illegible]
it. You certainly are in
luck all through. Enjoy

[illegible] you are the founder
and head of the Colony
& there is not much left
for the [illegible] Fund
a few items of business :-
Chin. [illegible] Co. have taken
[illegible] and I have paid
the [illegible] dollars 991.40.
made up as follows
Compradore dollar: $930.-
Mr. [illegible] 54.60
6.80
991.40.

To your Dr. [illegible] - this is all
square and agrees with your
statement. - [illegible]
mistakes in your idea [illegible]

[illegible]

you only drew $210. instead of $230. at Yokohama the third time. The latter is Correct so there is nothing due you and you will have to settle with Lizzie as to your part of the C.S. I don't know what to answer regarding your inquiry as to a successor to Mr Parker as Trustee. You had better talk with him on the subject and in case of sudden accident to him I am not sure that it would not be well to prefer some one of the good Trust Cos to any individual. There may be some one in the Savings Bank however that Mr Parker can recommend and you had better talk him "business is business" and ~~[illegible]~~ the uncertainty of life are all factor under requires the heirs to provide for all Contingencies. W.P. may give you some valuable suggestions but you had better take plenty of time & consider if Parker should die, before deciding definitely.

Yours sincerely,
Niece.

Hong Kong
Septr. 8 87.

My dear Amme.

I learn from Cousin Miss Aun. that Hutchins cannot get your silks &c ready much before Decemr. 1st. As I presume you will be away by that time please send me definite & distinct instructions as to Shipping and as to our reimbursement. Do you want Consular Invoice in case you want the goods to go to Kobe? Your orders cause any quantity of trouble from the way they are sent; on loose scraps of paper without any form or method & rambling instructions. You have not sent any credit and I wish to tell you plainly that if you do not let me know satisfactorily how we

Hong Kong
Sept 8 86.

My dear Bruce: I learn
from Canton (?) that the
Patching (?) Branch
at your end is nearly (?)
ready before December (?)
& I presume you are
to carry by this time
there and the definite
details instructions (?)
as to Shipping and the
[illegible] consignment (?).
Do you think Canton (?) [illegible]

[illegible] in case you
want this [illegible] to
[illegible] your order (?)
[illegible] any quantity of (?)
[illegible] from the way (?)
they are [illegible] or [illegible]
[illegible] of paper [illegible]
any form or [illegible] &
[illegible] instructions (?).
[illegible] take [illegible] and any
[illegible] and I [illegible] this
you [illegible] that if you
[illegible] satisfactorily here are (?)

Hongkong. Septr. 10/86.

My dear Dick.

Yours of July 30th & Aug 3 are received and noted with thanks. I missed the last mail by being laid up with another attack of Gout which kept me in my little bed & room for a fortnight & since I am not happy for I am so lame now I can hardly get up & down stairs. Your reports on the Tea Market are confirmed by Telegrams and bad enough they are too. Where & how is it to all end? [illegible] at Amoy have [illegible] are in a bad way as it may be that [illegible] change [illegible] end of the [illegible] & [illegible] which [illegible] quality of the [illegible] is [illegible] [illegible]. Anyhow [illegible] is difficult [illegible] [illegible] [illegible] [illegible] [illegible] out of it [illegible] [illegible]

are to be paid, before you leave the
Goods will not be shipped. If you
want the goods sent direct to N.Y.
send a Bank Order. name of the
Consignee etc. — If they are to go to
Kobe the goods will not be delivered there
until the draft is taken up. —

Yours in haste
E H M Huntington

316

Hongkong. Septr. 10th 87.

My dear Dick:

Yours of July 26th & Aug 3d are received and noted with thanks. I missed the last Mail by being laid up with another attack of Gout which kept me in my little bed & room for a fortnight & still I am not happy for I am so lame now I can hardly get up & down stairs. Your reports on the Tea Market are confirmed by telegrams and bad enough they are too. Where & how is it to all end?. The Teamen at Amoy have also lost heavily and are in a bad way so it may be that there will be a chance towards the end of the season to get Teas cheap, but the quality of the stock is poor any way and will hardly average fair & good Congo. Anything above good is difficult to find & when found is held for a high price. Your buyers may wake up when they see the Shortage of Export but if they do it will be at the wrong time to [illegible] much out of it. Altogether the season has been a damnable one & things

New York, Sept. 19/70.

My dear Abel: Yours of July 26th & Aug 3d are received and contents noted.

[illegible]

[illegible] it would be a difficult ar-
these people are. — Things there
must be some reaction at home on the
present such disastrous results — It is
dreadful. — The U.S. Customs here are
refusing to franchise this Co. effect in
the H[illegible] Boats — There is a Consular
declaration accompanying the invoice
as to the contents being foreign effect
and the Consul has taken this as
sufficient & that the Consular charges
are required — However, it is to be
[illegible] that the Board [illegible] action
the matter that the U.S. Customs officers
[illegible] [illegible]
[illegible] [illegible]
[illegible] [illegible]
[illegible] [illegible]
[illegible] [illegible]

[illegible] yourself Yours sincerely
[illegible]

I suspected it would be a difficult one to please people with; I thought there must be some reaction at home even to prevent such disastrous results. It is dreadful. The N.Y. Customs were wrong in refusing to tranship Mrs B's effects in bond to Boston. There was a Consular declaration accompanying the invoice as to the contents being personal effects and the Consul here said that was sufficient and that no Consular Invoice was required. However, it is too late now to growl, but it has become notorious the world over that the N.Y. Customs officers purposely harass & hinder all transhipping business for the sake of bribes & plunder. There is little of interest to give you by this Mail. Wheeler goes home again & I suppose will see you. With kind regards to Walter as well as yourself. Yours sincerely

Mill

Hong Kong, Sept. 10th 82.

My dear Dexter.

There is not much change to advise in Cotton Goods. There has been a fair demand for Newchwang where Mass. Co. goods sell rather better than yours sometimes, but from Tientsin & other Northern Ports there has been no demand at all. P.M.C. are at Taels 2.75 & with Exchange higher the outturn shows about 1%. Both Chefoo & Newchwang favor the Mass. Co. as the brand has been more widely known in those regions having been introduced there when prices were very low, but in both places much depends on what the stock of each brand may be. Whichever brand is in short stock brings the best price & sometimes the Augusta Trading Drills bring as much as yours if there is a small supply of the former & a good one of the latter. Such are the vagaries of the peculiar trade there. We shall probably see a good demand next month from Tientsin & I hope at better prices.

With kind regards to Mr Hobyan as well as yourself

Yours sincerely

E. H. M. Huntington

New York, Feb. 10. 86.

My dear Webster

There is not much doing.
Rates in Cotton Seeds. There has been
a fair demand for [illegible] [illegible]
[illegible] [illegible] also rather better than for
some time, but from Trustees & other [illegible]
[illegible] there has been no demand at all.
[illegible] are at about 2.97 with Exchange
higher. The returns show about 1% [illegible]
[illegible] [illegible] & [illegible] [illegible] the [illegible]
as the Bank has been more widely known
in these regions having been introduced there.
Other Prices are very low, but [illegible] [illegible]
place much difficult as what the [illegible]
of Each Bank may be. [illegible] Bank
is in that which brings the high Price
& [illegible] the Augusta [illegible] Bank being
as much as your [illegible] there is a [illegible] [illegible]
of the former & a good one of the latter. [illegible]
[illegible] the [illegible] of the December [illegible] [illegible].
We shall probably see a good demand next
month from [illegible] & [illegible] at better prices.
With [illegible] regards to [illegible] [illegible] as well as
yourself, Yours sincerely

[illegible]

2

Hongkong, Septr 19th 82.

My dear Coco,

Yours of 14th inst. received with thanks and duly noted. Captain Gulland went off rather ashamed of himself sure knew very well from his behavior that he was at fault and not you. He will probably not come out again as he expects the Marine Supt. at home. Tea continues to be as much of a puzzle as ever in the U.S. but there must be a reaction sometime before Jany 1st or else there will be nobody left in the business next year. I think Mr. Kll's excuse for not wanting to use his "Flower" system perfectly absurd & weak as ditch water. There will be no more ownership of Teas implied by this method than any other. If Teas are not up to standard or orders not complied with, or conditions followed, we are responsible any way, and as we only proposed to use the Flower plan for occasional & large transactions, parties receiving such offers could easily be told that we held the Teas in hand for the owners, if necessary, under firm offers. It would be perfectly ...

Washing, Sept 6. 61

My dear Nora, Yours of 4th. inst. received with thanks and duly noted. Captain Dullam went off rather ashamed of himself and there [illegible] from his [illegible] that he was at fault and ask you. He was probably sick [illegible] only afraid [illegible] the [illegible] Supt. [illegible]. The Continuance [illegible] a [illegible] of a people a man in the U.S. that there must be a reaction some time before long [illegible]

[illegible]

understood we were Commission Agents only. It is all rot. and the only reason N.Y. object - & the plan is that it takes from them the power to cut down our Charges, etc. & Willard would not like it because it would prevent his making a double brokerage. i.e. he would not get Hewlett to accept a "Flower" offer & then give him a chance to turn it over to another at a profit, he getting two brokerages. - You can depend upon it J.M.F. is angry at being headed off in his idea of cutting Avery down & trying to keep tea business in his hands. He has tried so much "knivey" business with - C. A. W. that they are afraid of each other and therefore play into each others hands. He has placed only one side of the question before Pomeroy & is working him all he knows how. It has always been understood by all the partners that J.M.F. was not to interfere with your management of the Tea business but he is doing all he can to control it himself in N.Y. as you can see. & it is about time he was brought to his milk.

3

As before written you, Forbes. Smith & myself are very much disgusted at N.Y.'s utter disregard of this understanding and if you were only put your views before S. B. P. it can be checked. –

Forbes is now touched up with Gout & is not down at the office today. I am still lame & sore but manage to get about. – Mrs & the Children send kindest regards & wonder how you have been getting along through these typhoons. We have had very nasty weather but nothing serious. –

Can you tell me what 1/e of Tea there was you sent me from Amoy? –

With best wishes

Yours sincerely

Edwd Huntington

I hope Church may evolve something out of Taiwan as usual

322

Before [illegible] you. Parker. Sheila: &
Anybody are very much disgusted at
Mrs. [illegible] dinners of this unfortunately
and if you were only there you would
before S.B.P. it Came the Chocolate [illegible] -
Parker is now Treasurer [illegible] and Henry &
is at down at his office [illegible]. I am
this home & some [illegible] left about. -
Mrs & the Children and Lincoln expects
remember how you have been Letters along
through these telephone. We have had [illegible]
lively directions that [illegible] -
Can you tell me what the [illegible] the was
you heard me from Aunty [illegible].
With best love to all
Yours sincerely
[illegible signature]

Please [illegible] - were [illegible]
out of [illegible] -

323

Hong Kong September 20th 82

My dear Bush

Herewith - 6 Photos of Father's Grave stone.. It was impossible to get any polished Granite here as the Chinese do not understand the art, - and being obliged to put up with native work & material it seemed to me in much better taste to get a neat, plain, serviceable stone than to go in for the more elaborate, clumsy, rough, monument not appropriate to the size of the lot. You will see some in the photo of a more elaborate & finished pattern & material but those were from home. However, I have done as I should wish to be done by under similar circumstances & I hope the family will be pleased. Truly the stones at $80 & 90 are much uglier to my eyes than this & the cemetery fees would have been $25. - The total amt of Stone & photos is $30. (Stone 20. photos 10.) which will be charged to you through House Co with Shanghai in due course & covers Everything. With kind regards from Mrs. & the girls as well as self

Yours very truly

E. H. M. Huntington

323

Hong Kong September 26/[illegible]

My dear Uncle,

[illegible] - Plate of

Silver: have come.. They are [illegible]

& at any Picture frame here, as the

Chinese do not understand the art; -

but being obliged to put up with [illegible]

[illegible]

much better taste to get at each plain

[illegible]

more elaborate, clumsy, rough, ornament

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

Hong Kong. September 21st 89.

My dear Dick,

Many thanks for yours of August 15th with Mrs ?? re transfer of her balance of 201.57 through N.Y. which has been duly made. Sundry payments advised are O.K. There is not much to give you by this Mail. The Tea situation at Amoy remains about the same. Case has been doing something in the better class of Formosas and bought a few 1000 good serviceable Amoys at 14½ under orders and with the favorable Export figures I don't see how either his bought Formosas or Amoys will be amiss by the time they arrive for it stands to reason the deplorable low prices last advised from N.Y. cannot last forever unless every line of business is in a bad way & finances demoralized. Japan Teas must be crowding Oolongs directly & indirectly more than we realize for certainly both last year & this Export of Oolongs has not been so very excessive. I suppose the Country has been flooded with cheap Japs and consumption of

Hong Kong, September 21, '69

My dear Mich,

Many thanks for yours of August 13th with Acc/ Sales of [illegible] balance £201.3.- [illegible] & Co. which has been duly made. Further payment advised in O.K. There is not much to [illegible] you by this mail. The [illegible] situation at Amoy remains about the same. [illegible] has been doing something in the better class of [illegible] and bought a few [illegible] good [illegible] at [illegible] under orders and with the favorable Exchange [illegible] I think we have either [illegible] bought [illegible] or [illegible] we [illegible] by this time [illegible] for it [illegible] reason the [illegible] that [illegible] Mr. [illegible] that [illegible] [illegible] of business is in a bad way & finance [illegible]. [illegible] must be [illegible] [illegible] & [illegible] [illegible] for [illegible] last year & [illegible] [illegible] has not been so very [illegible]. [illegible] the [illegible] has been [illegible] [illegible] and [illegible] of

[illegible] been cut off considerably in the
Middle Eastern States in consequence of
war or checking any increased use in
the West. Whatever the reason are there
seems to be [illegible] and no [illegible].
I have done nothing yet about keeping a
in [illegible] as I want to have done coming
out on this great question. [illegible]
[illegible]
about [illegible]
of [illegible]
almost [illegible]
a little [illegible] a day only. [illegible]
we have a [illegible]
do [illegible]
[illegible]
[illegible]
like [illegible]
[illegible]
at [illegible]
[illegible]
[illegible]

Oolongs been cut off considerably in the
Middle & Eastern States in consequence as
well as checking any increased use in
the West. Whatever the reasons are there
seems to be these to pay and no pitch hot.
I have done nothing exp. about keeping on
in China as I want to see how I am coming
out on the great question. It is still hanging
on to me & though able to be at work and
about there does not seem to be any way
of shaking it off entirely. I live on milk
almost exclusively and a strict diet with
a little white-meat once a day only. Fortunately
we have a good Cal. Dairy here now so it is not
so bad chowchow as it might be. We will
see what another month develops but if the
complaint becomes chronic I shall not feel
like staying through another summer:-
"Can see can savey". Don't mention the subject
at present however. — Kitts chinchin to
Walter & best regards to yourself

Yours sincerely Mills.

Hong Kong, Septemb^r. 21st 87.

My dear Dexter,

There has been further inquiry for Am^n goods for Newchwang and about 500 Bales of Jeans Drills have been sold from first hands for that market at Tls 2.72 1/2 about 1% less than last advised. It is hardly time for another demand from Tientsin though we expect to see a good showing from that quarter during October & November. In this part of China there is nothing doing in American Cloths. The small demand is met by import of Bombay & Madras sorts. Heavy Coarse but tolerably clean & pure Drills which net the Shippers about the equivalent of 5 3/4 of Am^n goods. I send you a small sample of the one which sells the best made by the "Carnatic Mills" of Madras. With kind regards to Mrs Dexter as well as yourself

Yours sincerely

E. H. Huntington

things been cut off considerably in the
middle [illegible] in consequence as
well as chicking [illegible] in
[illegible] the reasons [illegible] there
[illegible]

[illegible]

like [illegible]
"Can see [illegible]" Dont mention the subject
[illegible] – With [illegible]
Walter & with regards to yourself
Yours sincerely, [illegible]

Hong Kong,
Octr 1. 86.

My dear Dick:

The last Amn mail arrived yesterday but nothing came from you and there is nothing to write you by this Steamer worth the postage. The weather is getting rather more bracing, thanks to several typhoons which have been whirling around our near vicinity and I am getting to feel more like myself again; things feet & knees are not

the "Governor Goodwin" — Is anything the matter with him? — He appeared to be all right, but it is such a queer thing in these days of steam to see a fellow stick to a sailing ship that it struck me something might be wrong — Kind regards to Walter, sister — same to you from Ones

Yours sincerely
Chris

Hong Kong, Oct 1, '86.

My dear Nick: The last Mail
has arrived yesterday but
nothing came from you and
here it is nothing to write
you by this steamer save
the postage. The weather is
getting cooler here having,
thanks to several typhoons
which have been whirling
around in our vicinity,
and I am beginning to feel
more like myself again,
[illegible] just where we [illegible]

the Steamer Arabia :. So any thing the
better with him :- He appears to be all
right but it is such a queer thing in the
days of steam to be a fellow with the
sailing ship that it strikes me something
might be wrong - Kind regards to Walter -
[illegible] - Same Hope you are

Yours sincerely

[illegible]

[illegible]

quite as certain as they should be. There
is but some change in Tea. Hook on
the Clear Cheap Oolong have bought
up at 14 1/15 per pd. Common. This
out of the stock of Hoppo [illegible]
there are some the last five per ct. in
Pueblo. – but there will be no more better
forth this season. There think ought to
the steady Something in America. – I
think [illegible] what the tealers will do

quite so limber as they should be. There is not much change in Tea. About all the Clean Amoy Oolongs have been bought up at 14/15. for fair & good Common, while out of the stock of 100.000 H/c Formosas there are none the had over fair & good in qualities. As there will be no more better grades this season these kinds ought soon the worth something in America.-- I don't know what the Loaders will do with

this common stuff but suppose they will make an attractive price for them towards the end of the year.. Most of the late settlements of Amoys will go forward by sail and it is more than likely you will have a recovery in the Tea trade by the time they arrive.- I was quite surprised yesterday by a call from Jones of Mr. F. Pickering & Co. Boston. He is having a cruise in

Hong Kong, Octr. 5. 86.

My dear Cunningham.

Amoore writes me that if his Ink cannot be shipped to arrive in Kobe by the 8th Octr. to send it overland and as the former seems to be impossible will you kindly make up invoice with Consular. pro % of the Concerned Consigned to Franklin Hallet & Co, No. 2 Stone St. New York so addressing the Pkgs, and ship by Overland route drawing for cost at 30 d/s on above named Concern. Of course the shipping & drawing will be done here & Amoore says he has arranged with the New O. B. C Bank here to buy the draft. You will have nothing to do with this and I merely write about it to have the transaction on record somewhere instead of floating about on sundry loose scraps of paper liable to loss.

Yours very truly
E H M Huntington

I presume the stuff will be ready latter part of this month

B[illegible] 57

Hong Kong, Oct 5.

My dear Cunningham.

[illegible] writes me that if his clerk cannot be shipped to arrive in [illegible] by the 1st Octr. to have it overland and as this manner seems to be inexpensive. Will you kindly make up invoice with [illegible], for 96 of the [illegible] Consigned to Hamilton Hallett & Co, No 2 [illegible] St New York so assuming the Bills and Ship by Overland route drawing for Cost at 30 [illegible] on above named Consignees. Of course the shipping & drawing will be done here & [illegible] says he has arranged with the [illegible] O.B.C. Bank to buy the draft. You will have nothing to do with this and I merely write about it to have the transaction on record somewhere instead of letting it stand on a single loose scrap of paper liable to be lost.

Yours very truly

[illegible signature]

[illegible] the Ship will be ready before [illegible] of this month.

Hongkong. October 11. 83.

My dear Dick.

Yours of Septr. 2nd received and noted with thanks. Things are running along quietly here and I think owners of the "Rembrandt" made a mistake in not accepting our offer as there will be no scarcity of tonnage next month. However, we got the "Mohawk" practically more money & as she is now in Japan we can get her down and fill her before the "Rembrandt" turns up so it is better for us. Shanghai wires that they have bought full lines of Cotton Goods so I suppose you have been busy. The prospect is fair if Exchange does not go all to pieces. That stupid ass in N.Y. does not seem to know enough to arrange his finances so to avoid any risk on that score. If he took the trouble to figure his limits based on Mexican dollars & negotiate his drafts accordingly he could at least save speculating in Exchange & we should know at any rate just how we stood on all Exports. As it is he insists on drawing Sterling & thus we never know whether we are in for profit or loss until goods are sold and remitted for. - Kind regards to Walter & inquiring friends & wish - dick Chinchin & yourself.

Yours Sincerely, Russell.

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Hongkong, October 11 '89.

My dear Dick:

Yours of Sept. 2nd received and noted with thanks. Things are running along quietly here and I think some of the Rembrandt made a mistake in not accepting our offer as there seems to be scarcity of tonnage just now. However, we got the 'Gladstone' [illegible] more [illegible] & as she is now in Japan we can get her down and fetch her before the 'Rembrandt' turns up so it is better for us. Shanghai wires that they have bought four lines of [illegible] Bonds as I suppose you have seen already. The prospect is fair of Exchange [illegible] 4 [illegible]. Mitchell was in [illegible] last week & knew enough & arranged his business so as to avoid any risk on this score. If he took the trouble to figure the [illegible] on American dollars negotiating the draft — accordingly he could at least save speculating in Exchange & are there here at any rate just how we stand as at effect. As it is the [illegible] on drawing Sterling is that we never know whether we are in for profit or loss until [illegible] and [illegible] ... [illegible] Charles [illegible]

[illegible]

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Hong Kong, October 11th 83.

My dear Dexter,

There has been a better business doing in Drills at the North the past fortnight and as Tientsin buyers were beginning to take hold again supplies will probably be taken as fast as they arrive from now on to about 1st December and the season will probably close with stocks pretty well cleared out. Sellers have been getting better prices too & as Exchange has been keeping steady results have been more satisfactory of late though importers will not make up their early losses. The conditions are all good for an increased business next year if Manufacturers are able to sell on about same rates as this. Any material advance will be sure to check orders, as consumers cannot afford to pay much over what they have been buying at the past two years, without there is a decided change for the better in Exchange. "The Great American-Chinese Bank" may keep us out of the silver despondency but "Quien Sabe"? With kind regards to [illegible] & yourself

Yours sincerely [illegible]

Hong Kong, October 11 '69

My dear Alexr,

There has been a better business doing in Piece Goods at the ... the past fortnight and as Dealers' buying was beginning [illegible] Stocks has again suffered [illegible] probably be taken as fast as they arrive from now on to about 1st Decemr. and the season [illegible] probably close with Stocks pretty well cleared out. Silks have been getting better prices & as Exchange has been keeping steady results have been more satisfactory of late. Things in Japan are not [illegible] up their Cash [illegible]. The conditions are [illegible] look for an increase [illegible] of Manufactures [illegible] able to sell on about same [illegible] as they [illegible]. Our [illegible] advance [illegible] to check Cotton, & [illegible] cannot afford to [illegible] much [illegible] what they have been buying at the Port [illegible] years, [illegible] — there is a decided change for the better in Exchange. The [illegible] American Chinese Bank [illegible] may keep us [illegible] the [illegible] Independency [illegible] [illegible] [illegible]

Yours [illegible]

Affectionately

Hong Kong, Oct. 28. 87.

My dear Gay.

About Walrus teeth. — Have you received any yet?. — I want to get a few good ones to have cut up here. — For large paper-cutters "au naturel". etc. etc. Good sound teeth not requiring much dentist work! — Please bear me in mind for one, two, four. or six. according to size. price. being your good judgment in all points — remembering that I don't want to commit any absurd Extravagance. —

Hoping you are very well

Yours sincerely

E. H. M. Huntington.

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Hong Kong, Octr 2. '82.

My dear Sir, [illegible] [illegible]
letter. - Have you received
any yet? - I want to
get a few good ones
taken out up here. -
The large paper editions
"in native" etc. etc.
[illegible] [illegible] but
requiring much [illegible]
work. - Please keep
me in mind for one, too,
four or five, according
to size, price, being

more good proofs in
all print-something
but I don't want to
furnish any above
[illegible]. -
Hoping you are
very true

Yours sincerely
[illegible]

Hongkong ~~7~~ 84.
October 14. 87.

My dear Cunningham,

With reference to your offer of 400/500 Rolls Matting. If you are satisfied the man & cargo will be all right and if he can guarantee to have the cargo here on or before the 20th. November you can offer 11½ ct and select about ten neat patterns such as will suit Boston market with suitable description & ship a/c Richard Devens for the South American.

Yours very truly
[illegible]

Hong Kong
October 14. 67

My dear Cunningham, This
refers to your offer of
Hoopers Dock Holding.
If you are satisfied the
new Cargo here due
as night and if he can
guarantee to have the Cargo
here on or before the 20th
November you can offer
Tls [illegible] about
two weeks Patterns [illegible]
at [illegible] Boat [illegible]

[illegible] (A) [illegible]
description which [illegible]
[illegible]
[illegible]

Yours very truly
[illegible signature]

October 17th 87.

My dear Cunningham.

Yours 15th received & noted with thanks. I don't want to take anything more than rate of Markets for Devens so unless you can buy the matting at 11 1/2 & are sure of being on the usual Contract footing with the manufacturers you can pass it.

Yours sincerely,
C. P. Huntington.

October 7th 89.

My dear Cunningham.

Yours 13th received contents noted. I don't want to take anything less than ratio of Mexico for Alaska as matters you can buy the Eastern at 11 1/2 & have something on this basis. Contract printing with the Manufacturers you can do it.

Yours sincerely

Private & Confidential.

Hong Kong. October 20th 87.

My dear Dick.

Yours of Sept 13th received and noted. You must expect dull times occasionally in Box trade & every other and it is no use to get blue. There is nothing in particular going on here.. About the future. I suppose you have decided to do nothing about coming out to China again and in a mail or two shall probably be able to write you more fully as to our plans. Meantime you might sound Mayo as to how he would like to keep on with the house after his lease expires as "tenants at will," three months notice on either side. I should not like to miss a good offer for the house from a legitimate buyer but do not care to mention a lower price than £15,000. at present. I don't suppose it would bring that on the market but it should bring that price before many years. How do you feel as to our business arrangement? If I continue on for two years, here, will it suit you to keep on for that period on same basis as at present? Or, if it becomes necessary for me to return would you feel like "pooling our issues" on the present

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Private & Confidential

Hong Kong. October 20. 69.

My dear Dick.

Yours of Sept 13. received and noted. You must expect such times occasionally in Business & every other and it is no use to fret. There is nothing in particular going on here.. About the failure, I suppose you have decided to do nothing about coming out to China again and this is about as [illegible] probably be able to [illegible] you more fully as to our plans. Meantime you [illegible] [illegible] [illegible] in [illegible] [illegible] like to keep in [illegible] [illegible] after his [illegible] [illegible] on [illegible] [illegible] three months notice on either side. [illegible] not take [illegible] after [illegible] [illegible] a legitimate [illegible] but [illegible] [illegible] a [illegible] [illegible] [illegible] & 1500. at present. I don't suppose it would bring that in the market but it should bring that [illegible] before many years. How do you feel as to [illegible] business arrangement? If I continue [illegible] for two years, [illegible], [illegible] it [illegible] you [illegible] [illegible] [illegible] [illegible] [illegible] at present? [illegible] [illegible] necessary for me to [illegible] [illegible] you feel like [illegible] [illegible] [illegible] "on the [illegible]"

[illegible] making such arrangements [illegible]
the agency of Russell [illegible] as can be
punctually agreed upon? If I do so have I
[illegible] & Russell [illegible] definite arrangement
with the [illegible] for permanent agency,
as well as [illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible] Believe me Yours Sincerely

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business making such arrangements as to the agency of Russell & others as can be mutually agreed upon? If I do go home I shall try to make some definite arrangements with the partners here for permanent agency, as well as working up outside business and not be obliged to discuss the subject with S. M. F. — I could probably supply sufficient capital to run the machine and if agreeable to you we can probably hit upon some scheme that would prove mutually satisfactory. For many reasons I should like to keep on here for two years more, while for family reasons there is much to be thought of on the other side. In either event, so far as I am concerned I should like to unite interests with you & think we could make it pay. Kindly give me your views so that we can come to some understanding by about January 1st. — I don't think we could leave here (if we decide so to do) before March any way. Please not lisp a word of this to any one & with regards to Walter, &c, believe me Yours sincerely

Wells.

Hongkong. Oct. 20th 82.

My dear Amory,
Yours of 10th inst. rec'd this am. —

The silk & paper were shipped per City of N. York. Oct 11th. and Enclosed Copy of Invoice Mem. Charges, & Remarks Explain the details of the transaction. —

Yours very truly,
Edw. M. Huntington.

business making such arrangements as to
the [illegible] of [illegible] & others as can be
mutually agreed upon. If I do go home I
shall try & make such [illegible] arrangements
with the [illegible] for permanent agency
as well as working up [illegible] business and
[illegible]
[illegible]
capital [illegible] and if agreeable to
you we can probably hit upon some scheme
that would prove mutually satisfactory. -
For many reasons I should like to keep on here
for two years more, while for family reasons there
is much to be thought of on the other side. In
either event, as far as I am concerned I should
like to unite interests with you & think we
could make it pay. Kindly give me your views
so that we can come to some understanding by
about January 1st. - I don't think we could leave
here (if we decide so to do) before March any way.
Please not lisp a word of this to anyone outside
regards to Walter, etc. believe me Your Cousin
Charlie

Hongkong, Oct. 25. 87.

My dear Buck, I am not in the way of getting much information as to the results of business and if you can give me without trouble a rough idea of the value of 1/64 interest for the year 1885 & 1886. and an estimate of 1887. I shall feel much obliged. I only want to know for my own satisfaction as to how my a/c is likely to stand at the close of this year. When are "some account" supposed to be adjusted? — You can doubtless give me these items near enough for all practical purposes without much bother, but if you cannot do so never mind. — Wife Children to educate &c

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Hongkong, Oct. 25. 86.

My dear Buck, I am not in the way of getting much information on the "Growth" of business but if you can find me without trouble a rough idea of the value of [illegible] imports for the years 1885 & 1886. and an Estimate of 1887. I shall feel much obliged. Truly

want to know for any our satisfaction as to how any Co. is likely to stand at the close of this year. When we [illegible] the estimates? - You can doubtless give me these items near enough for all practical purposes without much bother, but if you cannot do so never mind. — Mr.

Chinese & [illegible]

Hongkong, Novemb. 1st 1887.

Gentlemen Managers
"Domestic Sewing Machine Co."
New York

Gentlemen,

We have pleasure in recommending Mess. Rose & Co of this colony as a reliable trustworthy firm and one of the oldest, in their particular line of business established in the place. - The present proprietor, Captain Joseph Harmon, was for fifteen years in our employment and proved himself worthy of confidence in every respect. -

Yours very truly

[illegible signature]

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it is rather necessary to have some funds from time to time in order to gauge Expenses. Hoping you are all serene

Yours very truly,

Edw. Huntington.

Pr. Glenelyon.

Hongkong, Novemb. 1st 1887.

To the Managers
"Domestic Sewing Machine Co"
New York.

Gentlemen,

We have pleasure in recommending Mess. Rose & Co of this colony as a reliable trustworthy firm and one of the oldest, in their particular line of business established in the place. - The present proprietor, Captain Joseph Harmon, was for fifteen years in our employment and proved himself worthy of confidence in every respect. -

Yours very truly,

[illegible] Russell & Co

Hongkong, Novbr 1st 1887.

To the Manager
"Domestic" Sewing Machine Co.
New York.

Gentlemen,

We have pleasure in recommending Messrs. Ross & Co of this Colony as a reliable trustworthy firm and one of the oldest, in their particular line of business established in the place. - The present proprietor, Captain Joseph Harman, was for fifteen years in our employment and proved himself worthy of confidence in every respect. -

Yours very truly,

[illegible]

Hong Kong, October 29th. 67.

My dear Cass,

Not having anything in particular to communicate and not having received answers to previous letters I suppose you have been too busy to be bothered with correspondence not actually necessary.. Buyers seem to have been dipping in pretty strongly and unless you have later and better advices from N.Y. than we have it will be hard to get a new dollar for an old one at the prices being paid for Hard Cargo.- Statistics are fair but general business seems to have been dull in Septr. with considerable disturbance in finances. and whether the Tea dealers are going to be affected by apparent shortage of Oolongs and work up home prices remains to be seen.- It is a singular fact that neither RWCo N.Y. nor Willard have been able to get a single order this season, the first one under the new contract! — Most children send their best chin chin.-

Yours sincerely
E. Hunt Huntington

Hong Kong, October 29. 56.

My dear [illegible],

Not having any thing in particular to communicate and not having received answers to previous letters I suppose you have been too busy to be bothered with correspondence not actually necessary. Business seems to have been dribbling in pretty sluggishly unless you have better advices from N.Y. than we have. It was too hard to get a new dollar for an act on us at the price being paid for that large. Statistics are fair but general business seems to have been dull in Engd. with considerable disturbance in finance. and whether this be the action on firing the effects by apparent scarcity of bullion remains to be seen. — It is a singular fact that neither the N.Y. nor [illegible] have been able to get a single order this season, this fact considering the [illegible]. — [illegible] such things heard of before. —

Yours Sincerely

[illegible signature]

Hongkong, October 28th 1887.

My dear Imes,

Yours 14th Septembr received in due course and we are glad to learn you are enjoying yourself & picking up. If you will go to the most fashionable tailor in New York you must expect to pay, at the same time, if you had visited your friends in a Hongkong suit of clothes I think you would have found my advice sound & wait until you reached home before replenishing your wardrobe. We are having rather quiet times now. The Rope Co is full of orders & running lively at a fair profit. The rise in Hemp stimulated demand somewhat & having a fair stock we had an advantage. Prices have eased off a little and we have been trying Tientsin & Northern fibre for cheap rope which works well & will cost about a third less than Manila. We have sent for six tons more to thoroughly try it. The China & Manila Co reorganization is put through at 50% reduction & as the Esmeralda is out of the way we shall soon see daylight. The steamers have done very well this summer. There was a Committee meeting of the Glass Co this morning & they decided to recommend

Hongkong, October 28. 1857.

My dear Anne

Yours 17 September arrived in due course and we are glad to learn you are enjoying yourself & picking up. If you were to get the usual fashionable [illegible] in the [illegible] you must [illegible] & pay at the same time, if you let [illegible] your friends in Hongkong think of [illegible] I think you would have your [illegible] [illegible] but I would wait until you reached home before replenishing your wardrobe. We are having rather quick times now. The [illegible] is full of [illegible] running lively also [illegible] Markets. The [illegible] in [illegible] Stimulated [illegible] [illegible] a [illegible] which we had an [illegible]. [illegible] have [illegible] a little as we have been [illegible] [illegible] [illegible] for [illegible] which [illegible] [illegible] about a [illegible] [illegible] [illegible]. We have [illegible] for [illegible] [illegible] to thoroughly try it. The [illegible] [illegible] to [illegible] [illegible] through [illegible] [illegible] [illegible] [illegible] [illegible] out of the [illegible] we [illegible] [illegible] [illegible] daylight. The [illegible] have [illegible] very [illegible] [illegible]. There was a Committee Meeting of [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

2 [illegible] Cheap
Miss [illegible] labor, while the disadvantages of
Compare each - time making in every thing
else except the [illegible]
[illegible] policy pursued
[illegible] the account of
[illegible]
[illegible] the Committee [illegible]
[illegible] on the
[illegible] many expect that we
can realize enough [illegible]
[illegible]
[illegible] have been
[illegible] years ago. Chater did not attend the
meeting. He made an ass of himself [illegible]
China [illegible]
[illegible]
[illegible]
the Bull has been taken by the horns [illegible]
[illegible] Company that things [illegible]
[illegible]
[illegible]
[illegible] is not [illegible]
[illegible] in the way of [illegible]
Children [illegible]
[illegible]
[illegible]

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dissolving the Co as it would be impossible to raise more Capital. The fact is any new Scheme would be more or less Experimental (more rather than less) and our Experience has proved that there is no money to be made in such a Species manufacture when the greater part of the material has to be imported at a great disadvantage, subject to much waste, must be worked up in a plant costing many times more than those at home, under some foreign superintendence, with a high rate of local interest and an adverse climate for labor, to say nothing of the class of men. White to put up tank furnaces & work on the articles the out put would have to be ... & beyond the Consumptive power of the Co. to even meet Expenses. We have to pay the same freight on Raw material in which there is heavy waste as the importer pays on Manufactured goods. We are away from the markets for material, labor & supplies. We are working in a high cost plant built on high cost land where inter-

2 is also light and the only advantage is cheap unskilled labor, while the disadvantages as compared with home making in every thing else except the insignificant item of Land are many times greater. The imperfect percentage of breakage is no more than the accident at the factory through the workmen. – The wisest thing the Committee has ever done has been to decide & dissolve and as property is on the rise it is to be hoped & many expect that we can realize enough from that to cover the mortgage & pay us back our advances. If I could have had my way this should have been done two years ago. Chater did not attend the meeting. He made an ass of himself at the China & Manila gathering & has fought shy of any meetings when any thing disagreeable was likely to be brought up. I hope now that the Bull has been taken by the horns in all these Companies that things will work more prosperously and believe that with care & prudence the Rope Co & the China & Manila will be fairly remunerative. There is not much to give you in the way of "gup":– Mrs & the Children are well & going on in the same routine as usual. They often speak of you & wonder what you are doing in the way

2

is also high and the only advantage is cheap
more skilled labor, while the disadvantages are
[illegible] - there being no every thing
the Earth the [illegible] items of land
are many times greater. The superior quality
of produce is no [illegible] the [illegible]
the feeling through the Country. - The [illegible]
thing the Committee has ever done has been to
[illegible] and no [illegible] is on the
[illegible]
[illegible]
[illegible]
[illegible]
[illegible] few years ago. [illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]

of young about & amusement. But during
the day the winter - in Rome & Munich
tirely rather positive after the mere travelling
& bustle. - [illegible] this is Colophon [illegible]
& Knights take his post at the Mech. Co.!
With the [illegible] ours. - But it now always
assistant, the latter having been promised
a few have done. - The Principle of turning
a man off thinking [illegible] again at twice
the Day much to the notion of the day.
Dr. Proctor now [illegible] on the 26th. - Bright
[illegible]. - Nature has given the Colophon a
[illegible] in a few days. - [illegible]
are being made for the Jubilee celebration. The
26th is one of the times [illegible] best known. [illegible]
[illegible] from the want of trying on the
Part of Price who is superintending the
decorations. - The new Governor [illegible] the a
[illegible] a [illegible] of his own though
of course he has not had much chance yet to
see it here. - With kind love to you from Dan &
the Children. Yours sincerely, [illegible]

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of going about & amusement. Miss Quincy is to pass the winter in Rome & found herself rather restless after so much travelling I suppose. - Hauschild died in Japan suddenly & Grimble takes his post at the Dock Co.! W.H. recommended him! - Paul is now Dunlop's assistant, the latter having been promised a run home soon! - The principle of turning a man off & hiring him over again at twice the pay seems to be the order of the day: Old Preston was buried on the 26th. - Bright's disease. - Watson has gone to Japan on a vacation & returns in a few days. Grand preparations are being made for the Jubilee celebration Nov 9th & 10th - and if the town is not burned to ashes it will not be from the want of trying on the part of Price who is superintending the decorations! - The new Governor seems to be a good man and to have a mind of his own though of course he has not had much chance yet to use it here. - With best love to you from Mrs. & the children Yours sincerely [illegible]

Hongkong, Novemb^r. 1st 1887.

My dear Dick.

Yours of Septr. 23^d is at hand and I am very much obliged for your prompt attention to the Life Policy. Enclosed is the Certificate duly Executed. If the original has not turned up will you please ask Godfrey Richardson & see if it is in with Miss Q's & Mr H's papers at the Safety Deposit Vaults, Lee H & Co. and if it is it can remain there & you can Cancel this Certificate. I thought it was either in the large Pocket-book or the Small drawer in the Safe. I note what you write about the Tokio inv^ce. The point I questioned was why the profit was charged to Hedge instead of Personal a/c, as you think the entry was correct however it is all right. You will see that America has been buying pretty freely and as the orders come from home some people seem to have Confidence in the future. I have no great faith in a rise sufficient to make up losses unless there is greater unity amongst the importers than there has been so far this year. It is always the way when Teas once get down every one helps give them a kick. A little determination on the part of importers not to sell at a loss now the Statistics are favorable would help them out

of going about & amusement. Miss Quincy

[illegible] pass the winter in Rome & found

herself rather restless after [illegible] travelling

[illegible] in Japan [illegible]

[illegible] Co: [illegible]

[illegible]

of the slough the trade has got so deep into.
Anyone who attempts to prophecy in the Tea trade
this year makes a mess of it. The rest of
the Teas going to N.Y. will go to a few firms
however and they may be able to work
the trade. Cass thinks all his shipment
will pay but then he has thought so all
along! – He does make good selections
& good assortments and works very hard over
his business, trying his best to give good
result to importers and receives very few
complaints but it would be much pleasanter
if you could think his invoices were well
sold & paid a profit. Mrs sends her kind
regards in which I join

Yours sincerely
Walter.

Regards to Walter.

Hongkong. November 1st 56.

My dear Mr Parker,

Will you kindly send me a Mem° of investment you now hold for Miss Quincy Mott.

The one my wife has is an old one and I believe there have been some important changes made since it was drawn off. — The value of each item at market rates of the day would be useful.

Miss Quincy's absence necessitates our troubling

you and please accept our thanks in advance for this tax upon your time & good nature. — We shall probably remain here for some time things I cannot state for a certainty for how long that will be.

Hoping you & yours are all well & flourishing and with kind regards

Yours very truly

[illegible]

of the drought the trees [illegible] far as deep it.
[illegible]
[illegible]
[illegible]
[illegible]
his trade. [illegible] shipment
[illegible]
[illegible]
[illegible] the Lord
result to imports and receive any few
[illegible]

Hong Kong, Novem. 1st '57.

My dear Dexter,

The want of supplies of American Cloths at Shanghai has limited the amount of business of late but prices asked by second hands have not materially advanced. P.M.C. Drills have been sold at Taels 2.82½ & Indian Head Sheetings at same rate. The demand from Tientsin

& Newchwang is not particularly brisk showing that dealers there would as lieve be without them at these prices, which they consider extreme for this class of trade. For those quarters there has been more call for the Cheaper makes & for English Goods. There is only a months supply for these two first to

Hong Kong, March 1st /59

Messrs [illegible],

The market

Supplies of American

Cloths at Shanghai

has limited the demand

of [illegible] of late has

[illegible] rather by been

[illegible] have [illegible] materially

[illegible]. [illegible]

[illegible] at [illegible]

[illegible] & [illegible]

[illegible] at [illegible].

The [illegible]

[illegible]

Particularly [illegible]

showing that [illegible]

[illegible]

[illegible]

[illegible]

[illegible]

this class of trade.

[illegible]

[illegible]

[illegible] &

[illegible]. [illegible]

[illegible]

[illegible]

replenish their stocks and arrivals from America during that period will be wanted probably and we may see the season ended at slightly better figures. We can see nothing at present to prevent there being a good business next year so far as the condition of the consuming district is concerned and of course much more will depend upon price the goods can be laid down at. With such a scale as has ruled with you the past year the import into China should be fully as large, or even larger if no untoward circumstances crop out during the winter. You find that we have proved pretty good customers for your Mills and continue to be if we can see even a very small commission in the business. With kind regards to Mrs. Nabyau as well as yourself

Yours sincerely Edw. Huntington

Hong Kong, November 12th 1887.

My dear Dick.

I have nothing from you to reply to, the last mail bringing no letter. This week has been given up to Jubilee Celebrations principally and thousands of dollars have been fooled away in lanterns, flags, processions & illuminations, fireworks, bonfires, etc.: two days of active demonstrations to say nothing of preparations & cleaning up. Some $150.000. were subscribed by Foreigners & Natives out of which $25.000 are for a Statue & the balance for tom-foolery. All very pretty & well done but a wicked waste. Two lascars killed & several wounded by a Gun Explosion & three Soldiers killed by premature discharge of rockets furnish the casualties. So the game was not worth the candle and it is fortunate the town was not burned to the ground. Our decoration was in the shape of the American flag formed of 1600 large lanterns covering the Hong front, and was considered the best on the Praya! A grand ball last night wound up the circus and the community are now ready for any business offering. The "Rembrandt" arrived yesterday but freight are dull & off again & we ...

Hongkong, November 13 1887.

My dear Dick:

I have nothing from you to reply to, the last mail bringing no letter. The week has been given up to Jubilee celebrations principally and thousands of dollars have been fooled away in lanterns, flags, processions, illuminations, fireworks, bonfires, etc. Two days of active demonstrations & days nothing of preparations & clearing up. - Some 150,000 were subscribed by foreigners & natives, out of which 25,000 are for a statue & the balance for the fooling. - All very pretty, & some nice a night or two. - Two slight little accidents resulted by a few explosions & two Chinese killed by premature discharge of rockets from the Cathedral. - As the gun was set off the Cenotaph and it is fortunate the crowd was not turned to the ground. Our decoration was in the shape of the American flag formed of 1000 large lanterns covering the Hong front, and was considered the best on the Praya. - I paid last night around the Chinese and the community [illegible] are now ready for any business offering. The Northcott-Ewing [illegible] bulk freight are dull offers [illegible]

abt 5th more than & 1500. for N.Y. Bay.
We are keeping a lookout of some business for the
end of December in getting a steamer after one
trip of course. Shipowners are like the [illegible]
importers in not selling their boats when they
are wanted & refusing good offers while the
market is active. The South American & Japan
cargoes lack the trading men of Cuba are
[illegible] in their actions & are having much
trouble with - their contract to take the Coal
[illegible] [illegible] [illegible] the [illegible]
the [illegible] [illegible]. We [illegible] [illegible] a [illegible]
[illegible] for the [illegible] after the [illegible] in [illegible]
[illegible] in [illegible] [illegible] as [illegible] [illegible]
be completing for Cargo by the time. If
[illegible] for the [illegible] [illegible] for [illegible]
[illegible] [illegible] off & fair for the [illegible] on the
[illegible] R.R. [illegible] else at that time, [illegible]
[illegible] H. [illegible] the [illegible] of [illegible] [illegible]
receipt of [illegible] for the Co. in [illegible]. Wishing
you a merry Christmas with regards to Willie

Yours sincerely Philo,

not get more than $7500. for N.Y. today.
We are trying to hunt up some business for her
and if successful in getting a decent offer will
wire of course.. Shipowners are like the Indian
importers in not selling their goods when they
are wanted & refusing good offers while the
market is active. The "South American" is full
engaged but the matting men at Canton are
behind in their deliveries & are having much
trouble with their contract so that the ship
cannot get away much before the end of
two months probably. We shall need a small
vessel for New York after her to load in Decemr.
but we must have her cheap as steamers will
be competing for cargo by that time. If
Richardson goes to the deposit vaults you might
get him to cut off & give you the coupons on the
Mexican R.R. bonds due or about due, belonging
to Mrs H. You holding her power of atty can give him
receipt & pass proceeds to her Cr. in Ac. Wishing
you a merry Christmas with regards to Walter

Yours sincerely
Miles.

Hongkong, Novembr 12. 87.

My dear Cass,

Yours of 7th received & noted: with thanks. I am sorry you are so worried as well as seedy but trust the Formosa trip will relieve you in both ways. London & Shanghai seem to have implicit faith in A.B.&Co. & want to keep on good terms but I think they have acted very unfairly both to you & to us all the season & take no stock in their "good talk". Your letter to Shanghai may open their eyes as to their tricks though I doubt if anything will result. These attempts at "Combination" this season with other lines at all the ports have done us more harm than good & I still believe that we would do better in the long run to fight our own battles in whatever way seems best at the moment for the interest of all constituents taking those of our Tea friends first as the more important & fitting in the Steamer owners as well as possible to conform. Hoping this will find you all well. With best regards from all

Yours very truly

E. H. M. Huntington

Lapis.

Brighton, March 12 '69.

My dear Bob,

Yours of 9th received Saturday. Thanks. Am sorry you are so worried as well as sickly but trust the measures [illegible] relieve you [illegible] soon. Hudson & Houghton seem to have implicit faith in A.B.&C. & want to keep a good name but I think they have acted very unfairly toward you & to all the team. [illegible] as stated in their good letter. Your letter to Houghton may open their eyes a little. Such things I doubt if any thing was meant. These attempts at combination this season were - other times at all [illegible] have done no more harm than good & I still believe that we could do better in the long run by fighting our own battles in whatever way seems best at the moment for the interest of all constituents believing that of our other friends as the more important [illegible] in the [illegible] as near as possible to confirm. Hoping this will find you all well. Love - Best Regards from all

Yours very truly

[illegible] Hawkins

[illegible]

Hongkong, Novemb. 15. 87.

My dear Mother,

Yours of 6th October was received yesterday and I thank you for the draft $16.50 & balance our account. The Tea sent you was the same kind as previous lot but of rather more delicate flavor than the last though perhaps not quite so heavy. If you draw it longer & make it

in every way and that is a hard thing for any man to do. My doctor placed me on the same regimen two months ago and it has been very beneficial. Though I have never had any kidney trouble, or affect of it, the gouty poison has been at work gradually & I presume has caused some destruction of tissue as the attacks of Gout are not so readily thrown off as formerly. Dr Manson however seems to understand

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Hong Kong, Janu^y 15. 59.

My dear Mother, Yours of
6th October, was received
yesterday and I thank
you for the draft 16.50
& balance on account.
At the end you see that
same thing is present
but had effected more
detail. Whom Mr the
had though Dentals and
Quite so heavy. If you
draw it longer make a

in every way and that is a
hard thing for any man
to do. My doctor placed
me on the same regimen
two months ago and it has
been very beneficial. Though
I have never had any dietary
trouble, or effect of it, the
forty pieces had been at
work gradually & I became
has caused some destruction
of teeth in the attacks of
which are not as readily thrown
off as formerly. As I ...
however much & understand

a little stronger [illegible] the
letter. By this steamer I
send you a Pkg containing
two five pound boxes
of the same and am sorry
that we have none of a
larger size. Please accept
these with the compliments
of the season, a Merry
Christmas and happy New
Year. Enclosed is a Bill
Lading freight paid the
Steamer [illegible]. The Pkg
contains twenty pounds

ask tonight, where I believe
is all the diplomatic [illegible]
Customs require. I wish
Henry is all right again
by this time the Rebels
to pass safely through
his [illegible] which were
the [illegible] from the Chinese.
Charles wrote me from [illegible]
that he was very much
improved and that the doctor
confirmed his own opinion
in that respect. He now has
to take great care of himself

a little stronger it were be better. By this steamer I send you a Pkge containing four five pound boxes of the same and am sorry that we have none of a larger size. Please accept them with the compliments of the season, a Merry Christmas, & a happy New Year. Enclosed is a Bill Lading freight paid thro' to Marseilles. - The Pkge contains twenty pounds

nett weight, which I believe is all the declaration the Customs require. I trust Henry is all right again by this time & that Mabel has passed safely through her various trials none the worse for the experience. Charlie wrote me from London that he was very much improved and that his Doctor confirmed his own opinion in that respect. He will have to take fresh care of himself

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the Case thoroughly & feel
confident that by dropping
all medicines following his
rules as to Exercise & diet
(the latter being chiefly Milk)
the attacks of Gout can be
modified both in severity
& frequency and any serious
trouble from deterioration of
Kidneys avoided. Great care
at all times is insisted upon
and so far as I can make
it out the two cases
seem to be similar things
as the facts have come to

easy amount to accumulate
these days. Lizzie & the
Children are very well and
send a great deal of love
with seasonable good
wishes to you. Henry
& Mabel, Laura, Marguerite
and all inquiring friends.
Lizzie's sister Abbie is
to pass the winter in
Rome. I shall send you
family photos as soon as
we have them next taken.

Your aff. son
Miles.

the Case thoroughly which
Confidentially [illegible] by stopping
all business following the
rules as to [illegible] which
(the letter being chiefly [illegible]
the attack of [illegible] can be
[illegible] in [illegible]
& frequency in any [illegible]
[illegible] from deliberation of
[illegible] arrived. [illegible]
[illegible] at all times is [illegible]
and so far as I can [illegible]
[illegible] the two [illegible]
[illegible] the [illegible]
[illegible]

Any amount of [illegible]
these days. Logie & the
Children are very well and
such a fine lot of boys
with [illegible] good
[illegible] Mary
Mabel, [illegible], Marguerite
are all enjoying good
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
Yours affly, [illegible]
[illegible]

the surface oftener with
me than with Charlie;
the effect upon the kidneys
has been less & more gradual.
The doctor says there is no
cause for alarm whatever
but that great prudence
& care are absolutely necessary.
Many live to be old with only
one kidney and if Charlie &
I can keep two whole ones
between us we may be able
to pull through without much
trouble - I don't think either
of us intend to be shelved

without a struggle but it is
not pleasant to even have
a warning that our machinery
shows signs of wear & tear.
There are very few who can
retire from active work at
51/52 and I am sure I
cannot but must peg away
at least until I have made
enough to assure us of an
income of $3000.- That sum
will be little enough to retire
upon & certainly in these
times requires $50.000.- to
return such income.

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Hongkong, Novemb: 22. 1886.

My dear Charlie,

Yours of Octob: 5th. from London came to hand Nov 13th. and it is very cheering to get so good account of your health with the successful result of your trip. I should think if you contemplate making any change for either climate or business you would find Washington better than the Coast, though of course New York is a larger field professionally. You have had a good experience in the former place however and ought to know its advantages & disadvantages in both respects but I imagine the climate would be preferable to New York. We have a very good physician here, Dr Manson, who has had me in charge this summer & who has been keeping the run of my kidneys closely and though I have never had any trouble from them, or even symptoms of it, so far as I could notice, he finds traces of deterioration requiring much care in every way placing me on much the same diet (principally milk), etc, as you are following and allows no medicine even when an attack of Gout is on. He believes he can mitigate the attacks & prolong the intervals between through this course and it has worked exceedingly well for two months. He says there is no reason

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Hong Kong, March 22. 1856.

My dear Charlie, Yours of Feb'y 6th from [illegible]
came to hand the 13th and it is very cheering
to get so good account of your health and the
successful result of your trip. I cannot think
of you contemplate making any change for
either climate or business you must find
nothing better than the Coast; things of
course this port is a larger field, presuming that
you have had a good experience in the former
place however and ought to have its advantages
& disadvantages in each respect but I imagine
the climate would be preferable to New York.
We have a very good physician here, Dr. [illegible],
who has had me in charge this summer and he has
been helping the cure of my kidneys clearly
and though I have been taking treatment from
him, or even symptoms of it, so far as I could
notice, he finds traces of deterioration very favorable this
case in every way pleasing me as much the same
diet (principally fruits), etc. as you are following
and almost no medicine and then at attack
of Gout is over. He believes he can mitigate
these attacks, reducing the interval between them
the [illegible] and it has worked exceedingly well
for two months. He says there is no [illegible]

Came for [illegible] that there is the need of any letting
the [illegible] influence any decision as Concerning
to China. I have regained my weight. [illegible]
subject perfectly were nothing but unsatisfying
or for another two years [illegible] [illegible]
a [illegible] the present time [illegible] with the
instruments are for receiving. [illegible] have laid
out a good deal of money in laying for Chinese
Govt. Service but so far he have only succeeded
in getting Contract for the Chinese. Telephone,
telegraph, Electric light, [illegible] Railway, Machinery,
which promise little of any profit in Competition
to the [illegible] [illegible] the [illegible] [illegible]
in order to get a footing. With the [illegible] [illegible]
Complete the plan is a [illegible] [illegible] from the [illegible]
of the [illegible] & the [illegible] [illegible], about [illegible]
which may be [illegible] eventually to China. [illegible]
further Capital [illegible] [illegible] [illegible] [illegible]
by native Merchants. This may be partly owing
to his [illegible] [illegible] & time [illegible] [illegible] [illegible]
Case: The Govt. of Formosa has also Contracted

cause for alarm & that there is no need of my letting the trouble influence my decision as to remaining in China. I have regained my weight, 182 lbs. and feel perfectly well & strong but my staying on for another two years will depend somewhat on how the present term pans out & what the inducements are for renewing it. We have laid out a good deal of money in staying for Chinese Govt. business but so far we have only succeeded in getting contracts for two steamers, torpedoes, telegraph, electric light & some railway material, which promise little if any profit as competition is so keen margins are reduced to a minimum in order to get a foothold. All the railway contemplated so far is a narrow gauge from the mouth of the Peiho to the Coal mines, about 50 miles, which may be extended eventually to Pekin 40 miles further. Capital raised through private subscriptions by native merchants. This may be partly working in six months more & will be more or less of a "test case". The Govt. of Formosa has also contracted

for about ninety miles of narrow gauge road with an English firm & they are already at loggerheads about bridges, etc. before the line is even located. The time is not yet and it will be ten years at least before the Chinese do anything more than experiment in railways. & when they do branch out it will be entirely on their own account with as little foreign assistance as possible. Most of the newspaper talk is all moonshine. Mitkiewicz [?] & Michaelowitz [?] got some sort of promises for his Telegraph & Telephone Companies with banking schemes & the Lord knows what not thrown in the whole business was repudiated by the Govt. finally and will end in Gas, while the go ahead party at Pekin are in great disfavor at present in consequence. We have agents at all points and do not let things pass us if it can be helped but I doubt if we see a new dollar back for one expended. We have done a great deal for the Govt. in many very important ways & stand well with them yet men without means character or anything else of a substantial nature drop from the clouds and are taken to the bosoms of the officials at once. The Chinese took a great fancy to Genl. Wilson as he did a great deal of gratuitous work for them in surveying

to about [illegible] of [illegible] book
with an English firm stating the advantages of [illegible]-
[illegible] about Ningpo, etc. Before this there is [illegible]
treated. The time is not yet arrived to the
open at least before the Chinese do anything
and their Government is [illegible]. and then they
do much, but it will be entirely on their own
account with no little foreign assistance is
desirable. Most of the newspaper talk is on
nonsense, although the recent [illegible]
[illegible] out of nonsense for the Telegraph &
Telephone Companies with anything relevant
of the late Viceroy [illegible] in the
Railway was requested by the Govt. finally
[illegible] and in this, while the Foreign
party at Peking are in great despair at their
in consequence. We have engaged a competent
to see that things are as if it can be helped
but I doubt if we are a match for
the officials? We have done a great deal for
the Govt. in giving very important help &
advice here, there yet none published
official character or anything like of a substantial
nature except from the Chinese and are taken at
the hands of the official classes. The Chinese
with a great fancy to Genl. Wilson as [illegible]
deal of [illegible] with for whom he [illegible]

the Yellow Fever & 'tis as bad as ever in the [illegible]
it breaks again and Carried an immense am[illegible]
of Lives. $500.000. he may be right for by
the bye but I don't think he ever be [illegible] a
Bishop. Tis a very tedious, expensive, business
to work in with the Chinese. There is only one
way to get on with them & that is by bribery of
officials & then cheating them in contracts.
This we can not do now and hence the success
of adventurers. Natural Resentment of Russia
will may reap some advantage from our work
but I doubt if we do.. I trust both Annie
& you reached home Comfortably & that you now
the success in your Railroad Built & Continue
to Europe. We shall probably be here until
the Spring any way & I hope you can write
as often as you have the time to Them. Angie
& the Children are well & join me in loving love
with a Merry Christmas & Happy New Year to
all

Your aff Brother
[illegible]

the Yellow River beds and as that river has broken its banks again and caused an immense amt. of damage. + 7.000.000. he may be sent for by them but I don't think he will be wanted on Railways. It is a very tedious, expensive, business to work in with the Chinese. There is only one way to get in with them & that is by bribery of Officials & then cheating them on contracts. This we can not & will not do. Hence the success of adventurers. Future descendants of Russell & Co may reap some advantages from our work but I doubt if we do.. I trust both Annie & you reached home comfortably & that you will be successful in your Railroad suit & continue to improve. We shall probably be here until the Spring any way & I hope you will write as often as you have the time to spare. Lizzie & the Children are well & join me in sending love with a Merry Christmas & Happy New Year to all.

Your aff. brother,

Willie

Ruskin.

Hongkong.

November 21st 87.

My dear Buck,

I am very much obliged for your answer to my enquiries and the particulars you give are quite enough for all practical purposes. — I trust you enjoyed your Country trip and wish we had your facilities for getting away from this tiresome so called holidays which are occasionally forced upon us here. The Rabbler nonsense is all over now but not without leaving its marks of destruction behind and considering the tremendous scale taken it is a wonder that the loss of life & property was not even greater. — Mrs & Children are pretty well & often ask after you sending their best best wishes in which I join.

Yours very truly

E. M. Huntington.

Macao. Hongkong. March 14. '59.

My dear [illegible],

I am very much obliged for your answer. [illegible] [illegible] and the particulars you give are quite enough for all practical purposes. — I trust you enjoyed your Country trip and were [illegible] [illegible] that your facilities for getting away from the [illegible] [illegible] [illegible] [illegible]

are occasionally [illegible] [illegible] to time. The [illegible] [illegible] is at [illegible] now but not without leaving its mark of destruction behind [illegible] Considering the tremendous [illegible] taken at [illegible] wonder that the loss of life & property was not even greater. — Mrs & Children are pretty [illegible] & [illegible] [illegible] after your [illegible] [illegible] [illegible] [illegible] [illegible] in [illegible] [illegible]

Yours very truly,
[illegible]

Florence 21st Jany.

My dear Cass,

Yours of 18th recd with many thanks. The amt of Howard's balance will be charged R&G Accy as you suggest. The vouchers were sent to you some time ago. I thank you very much for the Tea which I am sending to my mother in Florence. We are all so much interested in your place and home news and I trust you will arrange to come

you propose. Let somebody else look after the Spring business and take a good vacation as soon as you possibly can. You have had a long pull at it and if anyone deserved a let-up you certainly are the man. I imagine your Tea season may be prolonged somewhat. Still you cannot tell what vagaries N.Y. people may take any day & clean up the stock.

November 21. 1879.

My dear Leo, your of 18th. received with many thanks. The card of Howard's [illegible] with the charges [illegible] to your budget. The [illegible] been sent before. [illegible] ago. I thank you [illegible] very much for the [illegible] I am sending [illegible] in Florence. We are [illegible] interested in your plans and [illegible] [illegible]

[illegible] [illegible] take a good [illegible] as [illegible] as you possibly can. You have had a long [illegible] at it [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

Hongkong Novemb. 22d 67

My dear Dick:

Yours of Oct 12th received and receipts & payments of sundry items [illegible] with many thanks. There is nothing particular to give you by this steamer. Business in every thing being very quiet. Have been trying to work off some orders from New York but limits from there are too low to operate. Silks at Amoy are almost entirely common stuff but Leaman thinks were taken too high. I presume however that there will be a break before long when sellers & buyers [illegible] perhaps not before Christmas. Enclosed please find second draft on [illegible] Peabody & Co [illegible] 1650 which kindly collect upon the [illegible]. With best Christmas [illegible] & Happy New Year [illegible]

[illegible]

Miss H is well, but poor Elizabeth -
has been rather melancholy for a day
or two with a "Measly" threatening
while Annie has been howling about
from too many & heavy Oysters. All
unite in best wishes for you

Yours sincerely
E F W Hunter

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Hongkong, Novemr. 22. 86.

My dear Dick.

Yours of Oct 12th. received and receipts & payments of sundry items observed with many thanks. There is nothing particular to give you by this steamer. Business in every thing being very quiet. Cass is trying to work up some orders from New York but limits from there are too low to operate. Stocks at Amoy are almost entirely common stuff but Leamen holds them too high. I presume however that there will be a break before long when sellers & buyers will meet & sweep the market though perhaps not before Christmas. Enclosed please find small draft on Kidder Peabody & Co (£16.-) which kindly collect & pass to my credit. With best wishes from Mrs with a Merry Christmas & Happy New Year

Yours sincerely

E Mills.

Regards to Walter.

Hong Kong, Decr 22. 69.

My dear Dick: Yours of Oct 12th received and receipt & payments of sundry items charged with many thanks. There is nothing particular to write you by this steamer. Business in every thing being very quick. Rice is buying about up some orders from Shanghai but think from there all the low markets. Silks at Canton are almost entirely common stuff but Leaman tried still them too high. I presume however that there will be a break before long then better things are this week reached but market being probably not before Christmas. Enclosed please find a draft on Kidder Peabody & Co (£ 163) which kindly collect & pass to my credit. With best wishes from all wish a Merry Christmas & Happy New Year

Yours sincerely

[illegible]

Hongkong, November 22nd 86.

My dear Dexter,

There has not been much business at the North in any kind of Cotton Goods the past month partly owing to the want of country orders & partly to the Yellow River having again broken its banks flooding the adjacent territory & causing an immense loss of life & property. There has been a small business in American Sheetings but as the stock of Drills has all been scattered the supplies coming forward this month should do better than last sales. The demand from Tientsin for the last steamers of the season has not shown itself so far and there are only three weeks more in which orders can be filled. Though the Yellow River country is not a very large consuming district for our goods the whole Northern trade is seriously affected by such terrible disasters and may be considerably curtailed in consequence. The loss of life & property are both placed in the millions and the distress is likely to exceed that of the last, about 4 years ago. With kind regards

& to you wishing you a Merry Christmas & a happy and prosperous New Year

Yours sincerely

[illegible]

Hongkong, March 22. 69

My dear Doctor, There has not been much business at the Mills in any kind of Cotton Goods this last month partly owing to the want of Country orders & partly to the Yellow River having again broken its banks flooding the adjacent country & causing an immense loss of life & property. There has been a sharp business in American Shirtings but as the stock of Dutch has not been sufficient the supplies coming forward the Amts demand the better than last year. The demand from Tientsin for the last season of the season has not been nearly so far as there is only three or four months in which orders can be filled. Though the Yellow River country is not a very large consuming district for our goods the whole trade is seriously affected by such terrible disasters and may be considerably curtailed in consequence. The loss of life & property are still placed in the millions and the districts is likely to exceed that of the last, about 4 years ago. With kind regards

Hongkong, December 1st 87.

My dear Dick,

Yours of 21st October with Mrs H's &c received with many thanks & the transfer of £390.40 through N.Y. House has been duly made. Your business letters to the diff^t. branches are all right and the only ones from which we get any detailed information worth anything so you can't make them too full. Those from the N.Y. Office are generally "snotty" letters not worth a damn except as irritants. What in Hell they do there besides trying to pick flaws & draw their salaries is a mystery for certainly their direct efforts as agents do not amount to a row of pins. Willard has only influenced one order this season though that was a tolerably large one. Altogether the N.Y. agency is by far the most expensive one & the most inefficient of the whole list. Consequently we do not begin to do the business through it we ought and are even afraid to try to avail of its services any more than is absolutely necessary. This is all wrong & very sad but nevertheless true. — Mrs sends her kindest regards as well as yours very truly

Mills.

Regards to Walter. —

Hongkong Decr. 5. 87.

Dickerson.

Rec'd Jan 28. 88.

Hong Kong, Decem. 1st, 1869.

My dear Mick,

Yours of 21st October with [illegible] received with many thanks. The transfer of $3000 through the [illegible] Bank has been duly made. Your previous letters to the diff. branches are all right and the only ones from which we get any detailed information worth anything so you can't make them too full. Those from the [illegible] offices are generally [illegible] letters but [illegible] a [illegible] as instant- [illegible] only [illegible] we [illegible] the [illegible] [illegible] a [illegible] large one. Altogether the [illegible] [illegible] [illegible] [illegible] [illegible] the [illegible] insufficient of the [illegible]. Consequently we [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] we [illegible] and are [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] absolutely necessary — this is all wrong [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] as well as [illegible] [illegible] [illegible]

[illegible] [illegible]

Teheran.

1.

Hong Kong. Decr. 5. 87.

Messrs. Colgate Baker & Co.
Kobe.

Gentlemen.

Your favor of 28th. ultimo enclosing P.O. order for $10.50 was received this morning for which accept my thanks.

Yours very truly
E. W. Huntington.

Hong Kong, Dec. 5. 89.

Mess. Colgate Parker & Co.

Bkln.

Gentlemen.

Your favor of 28th ultimo enclosing P.O. order for $10.50 was received this morning, for which accept my thanks.

Yours very truly,

[illegible]

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Hongkong. December 10th 87.

My dear Dexter

The Shipment of Cotton Goods from Shanghai by the last Steamers for the more Northern Ports were fairly large but not quite so heavy as last year at same time. American Cloths were in comparatively small stock any way and the few thus shipped are said to be consignment. Prices are without material change. The dealers think there will be a good demand by end of February but I am afraid we shall see bad effect on all imports at the North from the Yellow River overflow which proves to be worse than even the first bad report made it out to be. However there will be plenty of other fields to supply & prices are reasonably low. I judge from the newspapers that your Mills have been doing well this year and suppose this can be partly accounted for by their having a good Export outlet. Foster it all you can for if you should lose it you would feel the loss much quicker than you have felt the gain. Wishing you a happy & prosperous 88 & with kind regards to all yours

Yours very truly

E. H. Huntington.

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Hong Kong. December 16 '89.

My dear [illegible]

The Settlement of Cotton Stock from Shanghai by the Dutch Steamers for the [illegible] [illegible] Port now fairly large but not quite so heavy as last year at same time. Chinese Cottons were in comparatively [illegible] [illegible] and may [illegible] the [illegible] [illegible] of the Consignment. Prices are [illegible] [illegible] change. The [illegible] [illegible] [illegible] been a good demand by [illegible] [illegible] but [illegible] [illegible] [illegible] had effect on all imports at the [illegible] from the Yellow River which grow [illegible] the more than even the price had [illegible] [illegible] not the. However there were plenty of other goods & supplies of Prices are reasonably low. I judge from this Newspaper [illegible] your Mills have been doing well this year and [illegible] this can be partly accounted for by there having a good Export outlet. [illegible] it all you can do if you [illegible] [illegible] you would [illegible] the [illegible] quicker than you have [illegible] the [illegible]. Wishing you a happy New Year [illegible] [illegible] [illegible] Yours very truly

[illegible]

Formosa

Antimony. Hongkong. December 10th. 87.

My dear Dick:

Thanks for yours of Nov. 1st received the 6th. We have at last settled the "Rembrandt" to load here for N.Y. at $11.000 and shall get her away about Christmas. The old rooster of a captain played off as long as he dared & but we have finally done a little better for ourselves than if Lord had accepted our former offer. Ships are scarce however and we must get our Matting, Firecrackers, & [illegible] off this month. She has always made good passages and should get home inside of a hundred days at this season. We are looking for another ship to follow and may have something to wire you a/c the "Penobscot" before many days. She belongs to Emery and is on her way up from Australia with Coal. 45 days out. There is not much new here. Cass is still trying to do something with the stock of Formosas 4/5,000 ½c mostly fair Congo but it is doubtful if they can be bought under $25. which seems too high. He expects to be down here in a few days to talk over matters. The weather is now lovely & all are well. Mrs H. sends her kind wishes as well as yours sincerely [illegible].

Regards to Walter. —

Hongkong, December 8th 97.

My dear Dick:

Thanks for yours of Nov. 11th received this A.M. We have at last settled the [illegible] & [illegible] there [illegible] about Christmas. The [illegible] of a captain [illegible] so long as he dared to. But we have finally done a little better [illegible]

[illegible]

Proforma Antimony.

100 Tons = 1680 piculs. @ 5.50 per pcl $ 9240.–

– Charges. –

Bags & Shipping @ 10 c. per pcl	168.	
Marine ins. 2% net on $ 12000	240.	
Commission 1%	92	500.–
	Mex	$ 9740.–

Sold London @ £ 16.15/- per ton £ 1675.–

Charges.

Discount 2½%			
Brokerage 1%	6%	100.10	
Loss in wt. ½%			
Commn. 2%			
Freight 20/-		100.–	200.10.
		£	1474.10

Exchange on Hong Kong 3/- per $	$ 9830.–
Profit . –	$ 90.–

E & O.E. Hong Kong December 17th 1887

…ma Holiday. Hongkong, December 17 '89

100 Tons = 1680 peculs @ 5.50 per pcl $ 9240.--

Charges.--

Bags & Shipping @ 10¢ per pcl	168.	
Marine Ins. 2% Val on $12000	240.	
Commission 1%	92	500.--
	Ex	$ 9740.--

Cost London at £16.15/- per ton £1675.--

Charges.

Discount 2½% } Brokerage 1% } Ins. etc. ½% } Commn. 2% }	6%	100.10
Freight 20/- ton	100.--	200.10
		£ 1474.10

Exchange on Hongkong 3/- $ 9830.--

Profit -- $ 90.--

E. & O. E. Hongkong December 17th 1889

Hongkong, December 20th 87.

My dear Dick:

Yours of Nov. 11th came to hand yesterday and I thank you for all your interesting news. Cass has not yet been down but he is trying to arrange his plans to get off early and spend more time than usual in America. He will certainly be there this winter though he will have to stay here until the Tea season is practically closed. The stock at Amoy is still large and your markets are so flat it is not yet possible to bring about business but I think things will come around so that we shall soon see the end. Cass wishes to leave early in January for England to attend his sister's wedding & then cross over to the States. Some business has cropped up in Formosa which may keep him later but we hope he will be able to carry out his plan. We are happy to learn that there have been no complaints on his selections for it has been a very difficult matter to please people on this year's crops to say nothing of the state of your markets with-sure losses to face. The matting & chowchow business has been very hard to do satisfactorily. Alas

Hong Kong, March 20th 69.

My dear Dick

Yours of Nov 11th came to hand yesterday and I thank you for all your interesting news. — Has the Duke yet been done so but he is trying to arrange his plans to get off early and spend some time there [illegible] in America. He was certainly to leave the winter though he was here to [illegible] here until the season is practically over. The stock at Amoy is still large and your market as so far it is not yet possible to bring about business but I think things are looking as if we shall soon see the turn. [illegible] Walker & [illegible] is [illegible] for England & attend his sister's wedding & then travel over to the States. This summer he expects up in Yokohama which may keep him later but we hope he will be able to carry out his plans. We are happy to learn there there have been no complaints on his selection for it has been a very difficult matter to please people in this their tastes & say anything of the state of your market with [illegible] to spare. The [illegible] & [illegible] has been very hard to do satisfactorily. Also

and so people are already beginning to talk
about orders for next season. We have
the [illegible] higher prices for Breeding. Have
the Cunninghams [illegible] you the [illegible] &
if he makes any contract [illegible] see that you
their orders are duplicated but if you don't
want the [illegible] they can be easily disposed
of so you had better send along your [illegible]
as soon as you can. We shall put the Shorthorns
away in about a week & have the Southdowns
[illegible] follow the [illegible]. Make the [illegible] long
yearling [illegible] to go together but the ones
[illegible] the winning any cups as though
were too light and the [illegible] being allowance
there is the Challenge [illegible] later but the time
has not yet been fixed. With best [illegible]
to all friends [illegible] kindest regards from
[illegible] [illegible] Wallis
[illegible] Yours sincerely
[illegible]

and as people are already beginning to talk about orders for next season we shall see still higher prices for matting. I have told Cunningham to bear you in mind & if he makes any contract to see that your last orders are duplicated but if you don't want the goods they can be easily disposed of so you had better send along your views as soon as you can. We shall get the "Rembrandt" away in about a week & have the "Prospect" to follow in January. Forbes has been busy yachting in last week's regattas but did not succeed in winning any cups as breezes were too light and he had to give heavy allowance. There is to be a Challenge race later but the time has not yet been fixed. With best chin chin & all friends with kindest regards from Mrs & self to you, & regards to Walter

Yours sincerely

Mills.

Hong Kong, Dec 29. 89.

My dear Annie:

Yours of Nov 19 received and I will see what can be done about the Coolie Orange tree. I don't care to ask Steamer pursers to take things over free and if you ask any Purser you are acquainted with to oblige you one he can do it as well as I can. We are sending a Sailing ship soon, the "Bandenara" and if I can safely send one by her I will do so with pleasure. Regarding the Consular service in Aug. The word "Mexican" was printed in on the Certificate and the Customs had no right to quibble on that score. I am happy to learn your premises promises well with compliments of the season

Remain
Yours very truly
E Wm Hamburg(?)

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Hong Kong, Dec 19. 89.

My dear Brown: Yours of Nov 19 is received and I write at once [illegible] about the Coolie Money [illegible] I don't care [illegible] take things [illegible] if you ask any person you are acquainted [illegible] they [illegible] you at the [illegible]

We are [illegible] ship [illegible] the [illegible]

Regarding the Canadian service [illegible] the word "Mexican" was printed [illegible] on the Certificate [illegible] the Customs [illegible] eight [illegible] in [illegible] you [illegible]

Compliments of the season.

Yours very truly

[illegible]

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Hongkong, December 29th 1887.

My dear Dexter,

There has been considerable doing in Shanghai speculating on forward Contracts for English Cotton Goods deliverable about China New Year time, viz February, and large sales have been made stimulated by the recent advance in Cotton at home. The movement has not Extended yet to American Goods but it looks now as if opening prices were then an advance on the closing rates though the first demand from the North are probably be somewhat less in quantity than last year on account of the uncertainty of demand from the flooded districts around the Yellow River. I have decided to retire from the Concern on Expiration of my term but shall remain here until March any way, or until relieved by return of another partner, and then may visit the North & Japan. If there is anything I can do for you specially let me know and I shall be most happy to be of service if possible. I have not made any definite plans for the future but shall take a little recreation after finishing with R & Co. before deciding upon future movements. With kind regards to [illegible] as well as to yourself wishing you all a Happy New Year, yours sincerely,

[illegible]

Hong Kong, March 29th 1866.

My dear Albert,

There has been considerable doing in Shanghai speculating in forward contract[s] for English Cotton Goods deliverable about three months hence in February, and they have been much stimulated by the French advance in Cotton at home. The movement has not extended yet to American Goods but it looks now as if opening prices here in advance on the closing rates through the first demand from the North are probably to demand that the the quantities there last year on account of the uncertainty of demand from the North district around the Yellow River. I have decided to retire from the Canvass on Exploration of my own but shall remain here until March any way, or until relieved by return of another partner, and then may visit the North & Japan. If there is anything I can do for you specially let me know and I shall be most happy to be of service if possible. I have not made any definite plans for the future but shall take a little recreation after finishing with R.H.G. before deciding upon future movements.

With kind regards to [illegible] and [illegible] to [illegible] [illegible]

[illegible] Yours [illegible]

[illegible]

Hongkong. December 29th 1887.

My dear Dick,

Yours of Nov. 21st received last evening with many thanks. Judging from the orders for Matting for next season & the prices asked here with prospect of scarcity of straw I should advise your holding your stock unless you can get a good round profit. I rather expected to get an answer to my letter of Oct. 20th but presume the next steamer will bring it. However, I have decided not to renew my partnership as in talking with Forbes he told me he had so much interest at stake here that he should have to stay on indefinitely, and with so many partners with such heavy business & living expenses I don't think it pays to sacrifice the family and my independence to gain so little. The children need schools, we have accomplished what we came for, the term is nearly ended, and taking everything into consideration I think it as well to end now. Forbes asked me to stay on with the same pay & interest keeping the same status until Jimmie returns and to oblige him I agreed to do so. It will not be before [illegible]

Hong Kong, December 29th 1887.

My dear Dick

Yours of Nov. 21st received last evening [illegible] enclosing your order for [illegible] for next season [illegible]

[illegible]

However, I have decided not to renew my partnership [illegible]

[illegible]

The children need schooling, [illegible] the time is nearly ended [illegible] everything into consideration I think [illegible]

[illegible]

[illegible]

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then we can get away & it may be considerably later, meantime no change will be made in the concern. I will write you more fully about the future on receiving your answer to mine of Oct 20th. and I hope you will keep on as you are under the same arrangement as at present until we can make a new one. I trust you can also get Mayo to keep on with the house after the lease expires as tenant at will with thirty days notice. I shall try to go home via Europe when the time comes, but if not shall take in Japan & California pretty thoroughly so it may be well on into the autumn before reaching Boston. However, there is plenty of time to think over these matters and I hope you will write me fully & frankly as to your views. I should like to settle in California if possible but fear it will not be.

With regards to [illegible] and kind [illegible] to you

Yours sincerely

[illegible]

Hong Kong, December 29. 87.

My dear Charlie:

Lizzie received a letter from Annie yesterday and we are glad to learn you are so much better. The Mail is just closing and I have only time to inform you that after taking every thing into careful consideration I have come to the conclusion not to renew my partnership in R & Co. though we shall stay on until the return of another partner in the Spring or Early Summer. Forbes has so much at stake in China that he feels as though he should stay on & look after his interests personally &c. So many partners and the heavy expenses of doing business and living, educating the children, etc. I don't see enough gain in stopping to pay for the risk. I have made a little something by coming out but how much cannot be estimated until accounts are made up. The managing partners have adopted a policy for the future which in the course of two years may be profitable but I don't see enough in it for the next two years to pay for waiting and I would rather

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Hong Kong, March 29. 89.

My dear Charlie: I again received a letter from Annie yesterday and we are glad to learn you are so much better. The mail is just closing and I have only time to inform you that after talking everything over & carefully considering, I had come to the conclusion not to renew any partnership in H.K. though we talked along on similar lines of another partner in the Spring or Early Summer. Watts has so much at stake in China that he feels a strong [illegible] along on that after his [illegible] personally [illegible]. So many partners and the heavy expenses of doing business and living, the reductions, the children, etc. I think the [illegible] in shipping [illegible] this [illegible]. I have made a little something by coming out but that [illegible] cannot be [illegible] until accounts are made up. The managing partner [illegible] for the future which in the course of this year may be profitable but I think the [illegible] in [illegible] for the [illegible] to keep you waiting and I would rather

one fellow is running rampant
over the country again. It
may be the tide will set the
other way before long and it
would not surprise me at all
to see a decided reaction with
a tendency to boom by March.
Certainly there is nothing in the
situation to warrant Staple
Tea being 25% under the
normal range of prices.
Cass was down here for a day last
Sunday looking very well & he
goes for a final visit to Toronto
returning here in a fortnight on
his way home via England and
expects to be in N.Y. about the
middle of March. He is the

Poughkeepsie January 10 88

My dear Mabe.

Yours of [illegible]
Came by the [illegible] mail [illegible]
Walter [illegible] delivered [illegible]
for which [illegible]
thanks [illegible]
your little [illegible]
delivered [illegible]
they never [illegible] you can [illegible]
their [illegible]
never before [illegible]
all the [illegible]
to a brother [illegible]
when.. [illegible]
the [illegible]
[illegible]

let my Terms now out now while we are
all good friends. I shall write you
more fully as to the features of the
[illegible] about its [illegible]
with - that here to Brown and to [illegible]
[illegible] all [illegible]
Ever yours aff
Bill

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let my term run out now while we are all good friends. I shall write you more fully as to the future when I know more about it. Meantime with best love to Annie and a Happy New Year from all to all

Yours aff Brother

Willis

Hong Kong. January 3rd 1888.

My dear Beebe.

Yours of 22nd Novr. came by the last mail & Captain Wecker duly delivered the doll for which Elizabeth returns her thanks herself.. It is very kind of your little girls to interest them-selves so thoroughly in one whom they never met & you can tell them though Elizabeth has never before taken to dolls at all she sticks to this closer than to a brother & lugs her about every where.. I hardly think you are to be congratulated on your new business undertaking judging

new fellow is running rampant over the Country again. It may be the tide will set the other way before long and it would not surprise me at all to see a decided reaction with a tendency to boom by March. Certainly there is nothing in the situation to warrant Staple Teas being 25% under the normal range of prices.. Cass was down here for a day last Sunday looking very well & has gone for a final visit to Formosa returning here in a fortnight on his way home via England and expects to be in N.Y. about the middle of March. He is the

[illegible]

[illegible]

in a general way, from the bad
state of the Tea market at
home & everywhere else, but
you have my best wishes and
I must say it is better that
the first year should be a
bad one than a really good
one, for too great success in
any new undertaking is
almost sure to carry one
away, while if it begins badly
one exercises more prudence
& is better prepared to take
the success when it comes.
For it is out of all reason to
suppose that the wretched

condition of the Tea market in
America is to last forever..
I don't understand why it
should be so completely gone to
the dogs on China Teas. The
export for the past two years
has not been so dreadfully
excessive considering the steady
increase of population, though
I suppose the lower cost & increased
export of Japans depresses them
somewhat, and it seems to me
as if one of those demoralizing waves
which we have so often seen
strike the sellers of Tea and
beat them all to kick the
articles down when it

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same good old sixpence & has had a hard season's work. — We shall probably return home in the Spring but have not yet fixed upon the time. It may not be until the flowers bloom upon the Tea plants again so that there will be plenty of time to arrange our plans for the future before hand. — I should like to return via Europe & pass a year there but it is only a hope which I fear will be impossible to fulfill. If not then we shall take in a little of Japan & California and if anything tempting offers in the latter country may settle there. It is purely a case of "can see can savey" and I shall let you know of our movements when the time comes. Meantime wishing you & yours all a happy and prosperous New Year

Believe me

Yours sincerely

Ellm Huntington

Best remembrance to your Uncle Warren when you see him.

there for all [illegible] the
has a [illegible] work. —
We shall probably return home
in the Spring but have [illegible]
fixed upon the time. It may
not be until the flower
[illegible] upon the [illegible]
again as that time [illegible]
[illegible] of [illegible]
[illegible] for the future [illegible]
[illegible] almost like Robinson
[illegible] speak a [illegible]
[illegible] it is only a [illegible]
[illegible]
[illegible]
[illegible] a little of [illegible]
California [illegible]

tempting offers in the late
[illegible] may little there.
It is purely a case of [illegible]
[illegible] Can Lacey" and Atkin
let you know of our move
next when the time comes.
Meantime wishing you
[illegible] all a happy and
prosperous New Year
believe me
Yours sincerely
Arthur Hunting[illegible]

[illegible] [illegible] [illegible]
means when [illegible] the time.

Private & Confidential

Hongkong, January 10. 88.

My dear Dick,

Yours of Decemb. 2nd reached last evening only, so that I can answer but briefly by this steamer. The sale & profit in Matting is quite satisfactory though prices here will be much higher on Common Fancy next season than last. It is not worth while to speculate in it however and you were wise in taking a profit while you could. The demand is all on low grade nowadays & the material & workmen for it are scarce & not enough to meet it. Telegrams to the N.Y. house will have shown you this before now. I should like Mays to agree to thirty days notice on either side instead of three months after his lease expires May 1st. But do not press the point if he is not agreeable. I am very sorry for Dan. but trust he will yet come out all serene on his mine & troubles. I note what you state regarding future business arrangements but have had no opportunity as yet to talk with Forbes, or to communicate with the other partners as to their plans. I imagine it will be from four to six months before I can get away but probably I.M.F. Co.

Hongkong, January 10. '88.

My dear Dick. Yours of December 2nd reached last evening only, so that I can answer but briefly by this steamer. The sale of Profits on Matting is quite satisfactory though prices here will be much higher on Canton Matting next season than last. It is not worth while to speculate on it however and you must write his letting a profit while you could. The demand is all on low grade assortments + the shipments now made for it are dearer than enough to meet it. Sydenham(?) & the N.Y. house will have them for this before now. I have left Mayo to agree to thirty days' notice on either side instead of three months after his time expires May 1st. but do not press the point if he is not agreeable. I am very sorry for Bond(?) but think he will get some out all serene on his [illegible] + troubles. I note what you state regarding future business arrangements but have had no opportunity as yet to talk with Frater(?), or to communicate with the other partners as to their plans. I imagine it will be four or six months before I can get away but probably I shall [illegible]

you more definitely within a month after you receive this. You must remember that when the subject of my coming to China was first mentioned it was distinctly stipulated with Hooker that I was not to give up my agency or business but could resume them at end of my three years engagement and that my wish to have you take them in the meantime should be followed if possible. Now I don't suppose it is R & Co's intention any more than it is mine to treat you unfairly but in talking with Mr Hooker just before last writing you he seemed to think that I would resume my old place without question, and I told him it would depend somewhat upon what arrangement could be made with you. It may be that others will prefer to have things remain as they are & there is no question as to you having managed since the business in a perfectly satisfactory manner at the same time I think you must acknowledge that the connection with both Tea & Cotton Goods Customers was started, worked up, & held together up to the time of my departure by my own exertions and that you only had to pick up the threads, keep the wheels spinning & turn out as much profit as possible. I spent all of ten years under very disadvantageous circumstances in getting

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you were definitely written a month after you
received this. You must remember that when
the subject of my coming to China was first
mentioned it was distinctly stipulated and
understood that I was not to give up my agency
or business but could resume them at end of
my three years engagement and that my wish
to have you take them in the meantime should
be followed if possible. Now I don't suppose
it is [illegible] intention, by what I hear it is [illegible]
to treat you unfairly but in talking with W. H.
Walker just before last writing you he seemed to
think that I could resume my agency without
question, and I told him it would depend alto-
gether upon what arrangement could be made
with you. It may be that others will prefer to
have things remain as they are & there is no
question as to your having managed & run
the business in a perfectly satisfactory manner
& at the same time I think you must admit
that the connection with [illegible] has
contributed very materially, [illegible]
up to the time of my departure by my own [illegible]
and that you only had to pick up the threads, keep
the whole machinery there and as much business
as possible. I think all of the [illegible] under [illegible]
[illegible] circumstances in [illegible]

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& when you found them in taking charge, let them have seemed to you good, bad, or indifferent, and that in a measure everything was prepared made smooth for your commencement and that it would have proved a very different matter to you if you had not had the way partly opened. Thinking, when writing you Oct 20th, that it was barely possible we might return home next Spring, for the very purpose of showing you I wanted to treat you fairly I intimated that we might unite on the whole business in case I should go home intending, in such event, to share the result poor as it might be with you, also intending to make such arrangement as to increase the allowance from R&Co if possible, as well as to increase the other business, perhaps finding sufficient capital to make things easier.. However, I may arrange not to go back to Boston permanently, R&Co may prefer to continue with you as at present, a thousand things may occur to change everything before March 1st and when Pomeroy's, John Forbes's & Smith's ideas are received altogether a different programme may be arranged, but if my field is out of Boston the 3/8ths interest in profits, outside of R&Co's agency, after March 1st 88 will be quite satisfactory. If it becomes necessary to return to my old position I don't see how you can

& Where you found them in taking charge, it
them have seemed to you just, but, or indifferent,
and that in a measure everything was before
made ready for your commencement and
that it would have proved a very different matter
to you if you had had the way partly cleared.
Thinking when writing you before, that it was
barely possible we might return here next Spring,
for the very purpose of allowing you I wanted
to write you freely & intimate that we might
unite in the whole business in case I should
so come intending, in such event, to share the
benefit [?] as it might be with you, also
intending to make such arrangement as to secure
the allowance from B&C if possible, or such as to
remove all the business burthen from being upon
either of us while staying here. — However, I may
arrange not to go back to Boston permanently,
& it may prefer to continue with you as at present,
a thousand things may occur to change everything
before March 1st and when Mr Chaney & Mr Fisher
& Smith's ideas are received altogether a different
programme may be arranged. But if any [?] is
out of Boston the B&C's interest in Japan, outside
of B&C's affairs after March 1st, I will be quite
satisfactory. If it becomes necessary to return to
my old position I think the time you care

consider it unfair under all the circumstances to pool the agency with the general business & I am willing to do the same whoever else has the appointment. I should not advise giving Walter an interest or of even mentioning it to him at present. Wait until we can see our way more clearly. Please answer this as soon as you can & believe me when I tell you that I shall do my best to insure you fair treatment and that it is my desire not to disturb the agency as it now exists; at the same time you must know that I do not retire from the firm with a fortune and must work somewhere and if anyone has a claim for the Boston agency it belongs to me if promises are good for anything, and when you took it from me it was understood it was for nine years. — I shall do everything to straighten out matters satisfactorily to you and if we do arrange to pool our issues there are several ways which I can see of extending the business & increasing the income materially before leaving this part of the world and it is necessary to get your further ideas. I hope you will take this in the good part in which it is meant & treat it confidentially. Regards to Walter

Yours sincerely
[illegible]

Consider it cheaper under all the circumstances
to part the money with the former owner
as I am writing to the same [illegible]
also in the appointments. [illegible]
their being [illegible] or [illegible] or of [illegible].
[illegible] to their attorney. Which [illegible]
we can see our way more clearly. [illegible]
[illegible] that is done as you can believe me
When I tell you the [illegible] to [illegible]
Since you first [illegible] me that it is my
desire not to disturb the money in the Bank;
at the same time you must know that I do
not desire you to [illegible] with a fortune and
[illegible] and if anyone has
a claim for his Brother's money it belongs to
[illegible] for any things, and
when you took it from me it was [illegible]
at [illegible] per [illegible] years. I shall do everything
to [illegible] and make satisfactorily to you
But if we do arrange to part [illegible]
we [illegible] which I can [illegible]
the business [illegible]
before leaving this part of the world and [illegible]
[illegible] with your [illegible]. Hope you
are [illegible] in the [illegible] which it is
[illegible] at [illegible]. [illegible]
Yours [illegible]

Hongkong
January 16th. 88

My dear Mr Tyler.

If you have not already sent the Canes you were kind enough to say you would get when here will you please send me

2. Good clear White, with long points as possible 1/2 a 3/4 inches diameter at largest end;

2. ditto 1 1/2 inches.

I or [illegible] will send

and if you have no decent opportunity let Blodgett & [illegible] forward rolling them in paper to prevent scratching.

I hope the New year is opening favorably for you wishing you all a prosperous business with kind regards to your brother and [illegible] to Mrs Keith

Yours very truly
E. W. Huntington

Hongkong
January 18th 58.

My dear Mr Tyler(?)

If you have not already sent the Cases you were kind enough to keep for me [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

and if you have no direct opportunity let [illegible] [illegible] forward [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] nothing of your [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

Believe me
Yours very truly
[illegible]

Hongkong. January 17.88. (5)

My dear Pomeroy.

I have asked Forbes to see if he can arrange with you & the other partners to settle account of my interest by the time of my departure instead of waiting usual course. As my income will then cease you can readily imagine it is a matter of importance to have in hand the value of my 2/64ths interest. May be valued at I presume you will have sufficient data by the time this reaches you to estimate the present worth of said interest, which is based on 3/4ths of 2/64ths for 1885. 2/64ths for two years '86 '87 & such portion of 88 as the term may be extended to. If you will put this matter in train for me you will greatly oblige

Yours very truly

E.H.M. Huntington

Hongkong, January 17. 88.

My dear Pomeroy, I have asked

Jardine Matheson & Co. to arrange with

you [illegible] position & [illegible]

[illegible] of [illegible] by the

time of [illegible] [illegible]

[illegible]. [illegible]

[illegible]

[illegible] it is

a matter of importance [illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible] of [illegible] which

is based on [illegible] of 3 Feb. '86 for

1886. 3 Feb. '86 for this year [illegible]

[illegible] position of '88 a

[illegible] may be [illegible]

& If you [illegible]

matter is [illegible] for [illegible] you

[illegible]

Yours very truly

[signature]

Hongkong. January 10. 88

My dear Mr Parker.

Many thanks for yours of Decemb. 3^d with the memo. of Miss Quincy: & Mrs H. trust investments, received yesterday.

We have decided to wend our way homewards in the Spring & hope to go via Europe if the hot season is not too far advanced by the time we are relieved to make that route too trying. In the latter event we shall take in Japan and the Pacific Coast as thoroughly as circumstances will permit. I shall try my utmost however, to arrange via Europe if for nothing more than a flying visit to Mother.

With kindest regards from Mrs H. as well as

Yours sincerely

C. H. Huntington

Hong Kong, January 10. 86

My dear Mr Parker, Many thanks for yours of December 3rd with the news of [illegible] & [illegible] received yesterday. We have decided [illegible] our [illegible] in the Spring [illegible] Cape of [illegible] is not the [illegible] by the time we are [illegible] & make the most [illegible] trip. [illegible]

[illegible] the Pacific Coast [illegible] circumstance [illegible] permit. I [illegible] however, [illegible] arrange [illegible] anything more than a flying visit [illegible]. With kindest regards to Mrs P. as well as [illegible]

Yours sincerely

[illegible]

Kingston, January 21st 88.

Yours of 13th. Decemb. received the 19th and I note you found the Life Policy all right & will collect the Mex. Coupons when due. Your Lea seems shew the still bad Condition of things and prices have dropped to such an absurd point considering the not excessive supply, that there must be a reaction ere long and it seems almost certain that there will be big money in them if to be bought at your quotations and held into March & April - There has nothing further yet turned up relative to my movements. Smith will be down shortly when something definite may be developed. It is still my wish to try California and to leave the Boston agency with you as at present but have no knowledge as to his intentions or the wishes of others so don't make any hurried decision until you have more facts to go upon. At the same time my last letter may cause you to take rather a different view of the situation than when you wrote on the 2nd Decemb. At any rate I trust you will review the matter coolly and if you want to consult anyone take your brother Tom as an advisor in preference to

my other, with please not discuss the subject with Hal. [illegible] as he is prejudiced against Kopp and knows nothing of the circumstances connected with my position at the Boston business. Keep on as you ... As soon as you ... Cornish ... a decision ... until we can meet & talk things over.

"Brandiwine"

Hong Kong, January 25/88.

My dear Amos,

Captain Ahrens of this Ship has kindly offered to take charge of two Coolie-Orange trees in his Cabin and Enclosed please find Mate's Rect. for Same. I think they will receive better care than they would on a Steamer and hope they will arrive in good Condition. The cost is $2. which you can remit to me in a "Greenback" as the most convenient way & I can use it when I go home.—
The trees go freight free but you can remu-
nerate the Captain & Steward for taking care
of them [illegible] are good specimens [illegible]
from [illegible] fresh [illegible] picked off before shipping
the genuine Coolie orange.

Yours very truly
E. W. Huntington.

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wards before many months though as our movements were dependent upon those of others we cannot yet say when we shall start or where we shall fetch up. In wishing you all a happy new year and with kind regards to Mrs H.

Yours sincerely

E. Cunningham

[illegible] February 1858

My dear [illegible]

Your orders for Chaves account by last mail have been sent to Canton and executed with words of caution to see them. Your instructions faithfully carried out and I trust that you will find them satisfactory in result

Hong Kong. February 8th 88.

My dear Murray. Your order for Chairs received by last mail has been sent to Canton for Execution with words of Caution to see that your instructions are faithfully carried out. and I trust that you will find them all satisfactory in receipt

wards before many months though as our movements will depend upon those of others we cannot yet say when we shall start or where we shall fetch up. Wishing you all a happy new year and with kind regards from Mrs H.

Yours sincerely

E. Huntington

Hong Kong. February 1st [illegible]

My dear Mummy. Your
note for Chris received
by last mail has been
sent to Canton for
execution [illegible]
of Canton. The three
your instructions are
faithfully carried out.
and I trust that you
will find them all
satisfactory in [illegible]

[illegible] before many months
though, as our movements
were depend upon those
of others we cannot yet
say when we shall start
or where we shall first
tip. Wishing you all
a happy new year and
with kind regards to
all.

Yours sincerely
Edwin Hardinge

and if I visit that City
before they are shipped
will examine them personally.
Mr Nye died about a
week ago after about a
month's illness from general
debility, ulceration of the
bladder & other internal
troubles consequent to age
& wear of machinery. and
was buried with all the
honors at the Cemetery in
Macao reach near the
birds-nest fort. His

age was about 74 (if I believe
estimated) having been a
resident since 1833. —
He suffered a good deal
at times but received every
attention to make his last
days comfortable and the
poor man's troubles are now
ended. I am glad to see
your R.R. has become
one of Boston's favorites
& congratulate you on its
success. — We shall be
wending our way home —

Hongkong. February 1st 1888.

My dear Dexter,

The China new year begins in about a fortnight and during last month there has been a good speculative business in these goods at Shanghai, American Clothes being pretty settled at advanced prices, say at Tls 2.90/2.95 for Standards and when buying is resumed latter part of this month we shall probably see P.M.Cs & Indian Heads at Taels 3. or more. It is still doubtful as to how heavy the Northern buyers will dip in at first, but the latest report show rather a better feeling than was anticipated. Would seem the distress from the floods having been considerably exaggerated so that we may see very substantial deliveries after all for the March Steamers bound to Tientsin. It certainly looks now as if they would be fully up to last years, if prices do not much exceed, or keep inside of three taels p piece. I am still in doubt as to the time when we shall leave here as we must wait the movement of others but am kept very busy as the Epidemic of small pox has taken hold of some of our staff. With kind regards to Robyan as well as yourself Yours sincerely

E A McHuntington.

Hongkong, February 1st 1888.

My dear Augusta

The China new year begins on the fortnight and during last month there has been a good speculative business in Piece goods at Shanghai, American Cotton being freely settled at advanced prices, say up to 290/295 for Standards and when buying is resumed later part of this month we shall probably see [illegible] at [illegible] 3 or more. — This little doubtful as it has been [illegible] buyers [illegible] in a finish, but the latest report shows rather a better feeling than was anticipated owing to the [illegible] from the floods having been considerably exaggerated as there are many to buy immediately [illegible] for the [illegible] [illegible]. [illegible] looks now as if they were [illegible] of [illegible] of price [illegible] [illegible] or [illegible] [illegible] of [illegible] [illegible]. [illegible] [illegible] at the time [illegible] we [illegible] [illegible] as we [illegible] the movement of [illegible] but [illegible] [illegible] as the [illegible] of [illegible] [illegible] [illegible] [illegible] of [illegible] [illegible] [illegible] [illegible] your [illegible]

[illegible]

Hongkong, February 1st 1888.

My dear Dick,

The last mail brought nothing from you.. Cass finds that it will be necessary for him to stay over at Amoy to see China New Year open & how the Seamen stand their settlement, and to make arrangement for next season's trade, so Christy goes by this mail in his place & you will meet him shortly after receipt of this. He takes his wife and will make as long a stay as possible. Smith & Wheeler were both here last week but no conclusion has yet been reached regarding my movements.. Between ourselves F.D. Bush will temporarily relieve I.M.K. at N.Y. agency by & by to give the latter a vacation as the poor man has been so overworked that his brain needs rest! – Other changes are talked of but there are so many to communicate with – at a distance that it takes a long time to arrive at definite conclusions.. There is nothing else new.. All are well & Nes sends her best regards. Forbes won his regatta but a dispute has arisen regarding the course & arbitration must settle to whom the cup belongs. Chinchin to all

Yours sincerely

Chas.

Hongkong, February 1st 1888.

My dear Alick,

The last mail brought nothing from you. I see quite that it will be necessary to [illegible] to [illegible] over at [illegible] to see China [illegible] you again [illegible] the [illegible] [illegible] Settlement, and to make arrangements for next season. Today [illegible] [illegible] [illegible] my [illegible] [illegible] in the place [illegible] you were [illegible] [illegible] after result of the. We take the [illegible] and [illegible] [illegible] as long as [illegible] acceptable. Smith & Walker were both here last week but no conclusion has yet been reached regarding my movement. Between ourselves W. Bush [illegible] temporarily relieve Col. H. at N.Y. [illegible] to give the latter a vacation as the poor man has been so overworked that his brain needs rest. Other changes are talked of but there are so many [illegible] with [illegible] that it takes a long time to arrive at definite conclusions. There is nothing else new. We are well & have heard the last [illegible]. [illegible] was his [illegible] but a definite [illegible] regarding the Chinese & arbitration [illegible] [illegible] [illegible] the [illegible] things in [illegible] [illegible] [illegible]

[illegible], February 1[illegible] 18[illegible].

My dear [illegible],

Yours of December 23rd received this morning with many thanks for your interesting information on Cotton & for the £30. draft. The letters [illegible] your [illegible] [illegible] as I [illegible] [illegible] for their [illegible] signature. There are no colored or other designs giving the different patterns in porcelain [illegible] [illegible] [illegible] I [illegible] [illegible] selection I shall be most happy to [illegible] your [illegible] [illegible] [illegible] required [illegible] [illegible] [illegible] colouring of [illegible] [illegible] of patterns you desire and [illegible] [illegible] you [illegible] [illegible]. If you see anything of [illegible] [illegible] [illegible], you [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] which you [illegible]. [illegible] in Chinese [illegible] you may [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] from [illegible] [illegible] [illegible] date of last advices from [illegible]. There was nothing doing in Cotton [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] Shipment [illegible] [illegible] [illegible] in [illegible] week [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] may [illegible] with kind regards to [illegible] [illegible] [illegible] yourself. Yours sincerely,

E. H. Huntington

[illegible]

My dear [illegible],

Your letter of December 23rd received this morning with many thanks for your interesting information as to Colton & for the £20. draft. [illegible]

[illegible]

8

Confidential. Hongkong, February 13. 1888.

My dear Dr Oliver.

As my business arrangement are about ending here it will soon be necessary for us to be moving homewards, and as our physician has expressed some doubts as to my condition warranting a permanent residence in the New England climate again, he has been kind enough to draw off enclosed mem. with the request that I should send it to my former Doctor for his opinion on this point, for he himself is rather in favor of a milder clime. As you know, all our interests are in Boston in every respect, I cannot afford to retire from business and must work somewhere, to better advantage in Boston than elsewhere so far as money goes. But if my condition requires a warmer climate it will be better to make the change from here than to wait and make another move later on. As far as Gout is concerned the attacks have been about as frequent as at home though not of such a fiery character: more bearable but lasting longer. The worst attack I have ever had was in July & August last when I had it for a month, three weeks in bed, in both feet & both knees and in the muscles over the right kidney. I took no medicine and milk was about the only food. Slept fairly well & was not much

The Children [illegible] are very well and [illegible] [illegible] of me; [illegible] hear of my writing.

Yours sincerely [illegible]

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Confidential. Monday, February 13, 1888.

My dear Dr. Oliver.

In my previous announcement as about coming year it was deemed necessary for me the coming summer, and as my physician had expressed some doubts as to my condition warranting a permanent residence in the New England climate again, he has since kindly [illegible] with the request that I should ask it of my former doctor for his opinion on this point; for he himself is rather in favor of a milder clime. As you know, all our interests are in Boston in every respect, I cannot afford to retire from business and cannot work elsewhere, & better climate in Boston than elsewhere as far as money goes. But if my condition requires a warmer climate it were be better to make the change from here than to wait and make another move later on. As far as that is concerned the attacks have been about as frequent as at home though and of much a [illegible] character; more bearable but lasting longer. The worst attack I have ever had was in July & August last, when I had it for a month, three weeks in bed, in that [illegible] which then out in the muscle over the right kidney. I took no medicine and Quinine was about the only food. Slight [illegible]

Shoulder by the inflammation, or throbbing pain.. I notice
the nervous condition, the Nervous Prostration first in
Summer of '85 & then again in Summer of '87. but then
attacks occurred after first tablets hanging around in & out
of Bathrooms etc. rather the digestion was pretty poor
in those and business matters were not pressing but
invariably. They interfered me of course & naturally the
trouble was worse. Whenever I can't eat, for instance,
I might not be able to eat at all in the morning and
after lunch be all right, or vice versa.. been done.
After a week or so it would all pass off. — This last
the Nerves & Causing the Relapse, etc.. — I have had
no good for six months, and almost not have the
anything was wrong since my Relapse of the Nerves
this last May do.. I have been gaining flesh since
July; weight 195 lbs, my present health is perfectly
good in all my physical Mental Condition as far as I can
judge and Nervous my Constitution so far as I know
think I shall be perfectly safe in continuing but
taking permanently in Boston I should like to do it.
otherwise I would make up my mind to reside in
Southern California. What will you frankly think
you think as soon after receipt of this as you can. Do
Answer [illegible] Many Thanks. Do please probably be [illegible]

troubled by the inflammation, or throbbing pains. I noticed the nervous condition Dr Manson mentions first in summer of 85 & then again in summer of 87. but both attacks occurred after Gout had been hanging around in a sort of suppressed state & when the system was pretty well run down and business matters were not running very smoothly. They depressed me of course & naturally the tremor was worse whenever I noticed it, For instance, I might not be able to write at all in the morning and after lunch be all right, or vice versa. never sure. After a week or so it would all pass off. This led Dr Manson to examine the kidneys etc. I have had no Gout for six months and should not know that anything was wrong with my kidneys if Dr Manson did not say so. I have been gaining flesh since Aug. & weigh 195 lbs, my general health is perfectly good as are my physical & mental condition so far as I can judge and knowing my constitution as you do if you think I shall be perfectly safe in venturing back & stay permanently in Boston I should like to do so, otherwise, I will make up my mind to reside in Southern California. Please write me frankly what you think as soon after receipt of this as you can. To Russell & Co Hong Kong. We shall probably be here until about

Hongkong. February 20th 88.

My dear Mr Tyler:

Yours of 30th & 14th February are received and I am exceedingly obliged to you for your trouble regarding the canes which arrived yesterday and are very fine. Just what I wanted and I dont see how they could be better. I shall use one or two to support my gouty limbs as age creeps over them and always gratefully remember the giver while the balance will be scattered amongst a few friends in the suburbs of the Hub. when we join them sometime during the current year. If we can do anything towards assisting your family on their way home let us know of their movement, when the time comes, and we will do all we can.

With kind regards from Mrs H & all with you.

Yours sincerely

C P Huntington

troubled by the inflammation or the aching pain. I noticed [illegible] Dr Marsh [illegible] in September of '83 & then again in summer of '87 [illegible] attacks occurred after [illegible] short [illegible] system was [illegible]

[illegible] tremor was worse whenever I [illegible] it. For instance I might not be able to write [illegible] in the morning [illegible] a week or so it [illegible] pass off. This led [illegible] I have had no [illegible] for five months and I [illegible] not know that anything [illegible]

[illegible] since Aug [illegible] my general health is perfectly good [illegible] I can [illegible] as you [illegible] perfectly [illegible] back [illegible] in Boston [illegible] Southern [illegible] you think [illegible] occurs [illegible] So [illegible]

Kingston, February 20th 18[illegible]

My dear [illegible]

Yours of [illegible] came by last mail and your collection of payment [illegible] are duly noted [illegible] for [illegible] by this steamer [illegible] may [illegible] later on. [illegible] been [illegible] very [illegible] Joseph [illegible] has asked me not to take any steps about [illegible] at present, but I shall bring the matter [illegible] before very [illegible] of [illegible] shorthanded or disgruntled. I must know something definite before long however in order to do something about the lease by May 1st, either letting the lease run out, or giving Mayo notice by that time. There are too many fingers in the pie to arrive at any decision promptly as to change in arrangement and I don't think any inducement can be offered me to remain after James returns. The Cinema on Price Fords you ask about go to My. agency and it is a d—d shame John Forbes does not settle your a/c at the proper time, the end of the year. The Races begin this afternoon but rain is threatening and it looks as if we should have a stormy meeting this year. It is all d—d poppy cock any way. Chin chin to Walter & love best regards to yourself [illegible] yours sincerely

Chas.

Kingston, February 20th [illegible]

My dear Blodgett. Many thanks for yours of the 10th. inst. The Cases which were duly received yesterday. Pray you kindly stop my Lottery tickets after the last March drawing [illegible] be a member of any [illegible]

Many thanks for [illegible] your trouble [illegible]

Washington, February 8th.

My dear Mr. [illegible]

Many thanks for yours of the 4th inst. The Cane which was duly received yesterday.

Will you kindly keep my letter until after buying the [illegible] drawing that as a memo. of my subscription.

With many thanks [illegible] all

yours truly,

[illegible]

[illegible]

Hongkong, February 22nd 88.

My dear Aleck,

Yours of 3rd Jany came by last mail and your collections & payment a/c Mrs H. are duly noted with thanks. R. D. Bush goes home by this steamer & assist I. M. K. may relieve him later on. Nothing further has been said as to my movement except Mr Forbes has asked me not to take any steps about packing up at present, but I shall bring the matter to a head before many weeks though of course I don't want to leave R & Co. shorthanded or disgruntled. I must know something definite before long however in order to do something about the house by May 1st, either letting the lease run out, or giving Mays notice by that time. - There are too many fingers in the pie to arrive at any decision promptly as to changes in arrangements and I don't think any inducement can be offered me to remain after Jones returns. The Commns on Piece Goods you ask about go to N.Y. agency and it is a d—d shame John Forbes does not settle your a/c at the proper time, the End of the year. The Races begin this afternoon but rain is threatening and it looks as if we should have a stormy meeting this year. It is all d—d "Poppy cock" any way. Chin chin to Walter & with best regards to yourself from Mrs & self Yours sincerely

Mills.

[illegible] February 22nd 58.

My dear Aleck.

Yours of 19th inst came by last mail and your collections & payment of the [illegible] are duly noted with thanks. [illegible]

[illegible]

Hongkong. March 3rd 1888.

My dear Cunningham.

Stevens writes –
"I will send memo. for Matting as soon as
"possible but as far as I can see now it
"will be O.K. to let Cunningham & put [illegible]
"down for same as last order." – Which
please note and advise any action through
the General Office. Officially

and socially

Yours sincerely

[illegible]

Hongkong. March 3rd, 88.

My dear Mr Peabody:

Yours of January 9th is received and I am very glad to learn of your safe return and that your health is so improved as well as that your things arrived in fairly good order. Whenever damage does occur on packages shipped for friends it can generally be traced to our public appraisers at the N.Y. Customs who seem to delight in wrecking travellers curios. Mr Cunningham is pretty well & still at Canton. Mrs & Mr Forbes are here and I gave them your message. Miss Quincy is at home enjoying herself & seems to be quite a near neighbor as we have letters every mail only three weeks old. We shall leave in the early summer for home & try to go via Europe if the season is not too far advanced. All are well & Mrs H. & the children send their kind regards as well as

Yours very truly
E. A. M. Huntington.

Washington, March 3. '88.

My dear Mr Peabody: Yours of January 9th received and I am very glad to learn of your safe return and that your health is so improved as well as that your things arrived in fairly good order. Whenever anything does occur, or perhaps [illegible] you think it has generally be traced to our public offices at the N.Y. Customs. The [illegible] delights in searching travellers' trunks. Mr Cunningham is pretty well settled at Canton. Mrs [illegible] all here and I have heard from [illegible]. Miss Quincy is at home enjoying herself and is to be quite a belle as we hear [illegible] only twice a week now. We shall leave in the early summer for home [illegible] to go to Europe if [illegible] decide is [illegible] you abroad. [illegible] all join [illegible] and [illegible] kind regards as well as

Yours very truly

[illegible]

Hongkong. March 3. 88.

My dear Dexter.

Yours of 14th January received and read with much interest. I have not the slightest idea that any meddling with the tariff will take place to injure manufacturing interests, particularly those of Cotton, and if any changes are made at all in the duties it will be to the ultimate advantage of all. The stiffest protectionist must acknowledge that our present cumbersome Code is absurdly in favor of individual & class monopoly and in it's present form a gross imposition on a long-suffering & good natured people as well as an insult to the common sense & enterprise of a Republic. Wool. Sugar. all Raw material we do not produce need the most attention, and reduction & abolition on these can be judiciously made, as well as a total abolition of the inquisitorial internal revenue system, with any deficiencies in revenue made up by increased tariff on wines & luxuries. There is too much patronage connected with the two institutions however to expect much from any Congress towards real reform and I doubt if any material change is made in either. - Election talk

Hong Kong, March 3. 88.

My dear Charles.

Yours of 14th February received and read with much interest. I have not the slightest idea that any meddling with the tariff can take place to injure manufacturing interests, particularly those of Cotton; and if any change is made at all in the duties it would be to the ultimate advantage of all. The Tariff [?] Protectionism [?] undoubtedly [?] that our present Government is absolutely in favor of individuals & class monopoly, and in its present form a fraud [?] imposition on a long-suffering & good natured people as well as an insult to the common sense & intelligence of a Republic. Next. Sugar, all Raw materials we want free [?] and the direct attention, and reduction to abolition on these can be judiciously made, as well as a total abolition of the iniquitous [?] internal revenue system, with any deficiency in revenue made up by increased tariff on wines & luxuries. There is too much patronage connected with the two institutions known to effect much from any Congress bound to deal reform and I doubt if any material change is made in either.

There has not yet been much movement in Cotton Goods. The New Year's holidays are over and failures have been few but the Shanghai dealers are inclined to wait the return of their first Tientsin steamers before operating. We have not been advised of the despatch of the first fleet but the Shanghai circular which goes by this mail may post you on this point. There will undoubtedly be a good demand by the middle of this month but we must wait to see what prices the dealers are willing to pay before judging as to the likely volume of business. There will not be much profit to importers however as Exchange is again on the drop. With kind regards to Kathyan as well as yourself

Yours sincerely
[illegible] Huntington

On looking over my a/c I don't see any mentn. of remittance from you in July. It is all right if you did not send it for I was away in the Spring & early summer & did not write much.

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There has not yet been much increase in Cotton Goods. [illegible]

[illegible]

With kind regards [illegible]

Yours sincerely

[illegible signature]

P.S. [illegible]

Hong Kong. March 3rd 88.

My dear Dick.

Yours of 13th 14th & 24th January are duly received the two former coming only three days sooner than the latter as the "Rio" made a long passage. It is just like S. N. Johnnie to keep you waiting on his salary question though it seems doubtless and O.K. for you he can't help acting nasty about it. I am writing Cunningham to put you down for duplicate of your last Matting order & will also book the H.K. low grade Fancy at best price & conditions possible. People generally at time are not ordering afraid of the high prices. I think they will drop later. If they drop at all it will be so late as to be useless & consequently the export will be light until well into the new season so I don't think you can lose anything. Cass is here for a few days but returns to Amoy tomorrow morning. It is a pity he can't get to America this winter. There is nothing to say regarding our movement yet but I shall not wait much longer towards bringing the matter to a head. Mrs [illegible] sends her [illegible] as well as Yours sincerely [illegible]

Regards to Walter

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Hong Kong, March 3rd 58.

My dear Dick: Yours of 13th & 14th, 17th & 24th January
are duly received the two former coming
only two days before the last. The letter
of the 24th made a long passage. It is just
like S. W. Adamson to keep you waiting on the
delivery question although it was understood
O.K. [illegible] you the Cash left asking nearly about
it. I also notice Cunningham [illegible] that you draw
on duplicate of your last. Matters rather worse
than [illegible] last Mail. [illegible] [illegible] attack
[illegible] Conditions prevail. People generally at
home are not aware of the high prices,
which they will shortly take. If they drop at
all it will be so late as the [illegible] consequently
the effect [illegible] the light [illegible] [illegible]
season so I don't think you can lose anything.
Cash is now [illegible] few days [illegible] & through
[illegible] morning. It is a pity the Cash left
[illegible] [illegible]. [illegible]
[illegible] [illegible] [illegible]
[illegible] [illegible] [illegible]
[illegible] [illegible] [illegible]
so [illegible] as Yours [illegible]
[illegible]

5.

Hongkong March 6. 88.

My dear Mr Blodget,

Many thanks for your trouble and note. Your list of tickets is O.K. as far as it goes. Jones had one each of April May & June, costing $20. — I will transfer this amt. to his a/c here with me, or if you have an open a/c with him you can do so, just as you say. — Let me know which is most convenient to you. At any date I owe you $55. personally and $10. more for February & March not included in your memo. and I will credit you with this $65. (as well as $20. for Jones if you wish) on receipt of your answer. — Dame Fortune does not deign to smile upon my subscriptions so I had better stop before the disease becomes chronic.

Yours sincerely

E. B. Huntington

Hong Kong March 6. 88.

My dear Mr Rudolph,

Many thanks for your favor and list. Your list of titles: L. J. B. as far as it goes. Your list on back of Short Hist & chem., costing $20. - I have transfer this card this of his wife. Ans., a If you have an idea of with- time you can do so, just as you have. - [illegible]

Have which I think be- [illegible] of you. At any rate I owe you $56. Generally and $10. here for February March [illegible] included in your [illegible]. and I have Cabled you [illegible]. This $66 (or rest of $20 for Shaw if you wish) a receipt of your answer. - Some Pictures [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] before [illegible]

Yours sincerely

[illegible]

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Hongkong, March 6th 1888.

My dear Cunningham:

Yours of yesterday received, & noted with thanks, and Devens' order is left in your hands and to your good discretion, but I hope you will arrange with Keswick for early delivery. I wrote him (R.D.) Dec 2nd that I had asked you to bear him in mind, when the time came, & duplicated his last lot – this is his order in response. It is for a Boston retailer and

if Devens leaves he will doubtless provide for the disposal of the Matting. –

Nothing has been decided about our movements but before he goes I shall know more definitely regarding his plans, as well as my own, and I will give you ample notice of any change in arrangements.

Yours sincerely,

[illegible] Huntington.

Hongkong, March 6th 1888.

My dear Cunningham. Yours of yesterday received, Notice re: Marks on 3 [illegible]; note is left on. Your Marks and K[?] your first directions that I take the offer from [illegible] with [illegible] for [illegible] Delivery. I send him the R.P. B/L. That I had asked you to keep from now, when the two Cases, notwithstand- ing [illegible] [illegible] note [illegible]

[illegible] [illegible] to [illegible] doubtless provide for the weakness of the Rattling:- Nothing has been decided about our movements but before we go to [illegible] there some definitely regarding his plans, in case of any one, and I think that you [illegible] [illegible] of [illegible] Change into arrangement.

Yours Sincerely

[illegible signature]

Hong Kong, March 16. 1889.

My dear [illegible],

I have an order from [illegible] of [illegible] [illegible], [illegible] a friend of mine for

2 doz. Dessert Plates,
[illegible], odd design,
as [illegible] but [illegible] of
[illegible] pattern.
to cost from $50 a $70. altogether.

Will you please select them as well as you can. It seems to me $25. per doz [illegible] ought to buy the best and that the quality should be the same throughout & of the best porcelain, varying the designs only. When you take your [illegible], [illegible] Can't you give the order your personal attention? I presume you can [illegible] easy. Please [illegible] as soon as you can [illegible] for the [illegible] [illegible] & the Capt. of the "[illegible]" [illegible] pay [illegible].

T.C.B.

Yours [illegible]
[illegible]

Mar. 9. 1888.
[illegible] Enquire for [illegible]
Let these all [illegible] in order [illegible]

March 10. 88.

Hong Kong, March 10th 1888.

My dear Cunningham,

I have an order from Vernon C. Brown of Vernon H. Brown & Co. New York a friend of mine for

2 doz. Dessert Plates,
no two alike, odd designs,
all same size but not of
the ordinary patterns.
to cost from 50c to $1. altogether.

Will you please select them as well as you can. It seems to me $25. pr doz Mexn ought to buy the best and that the quality should be the same throughout & of the best porcelain, varying the designs only. When you take your walks abroad can't you give the order your personal attention? I presume you can find ready [illegible]. Please send pkg. down as soon as you can in time for the "Centennial" advising same officially to the Capt. of the "Gt. Admiral" who'll pay the cost.

mark V.C.B.
VHB&Co
N.Y.

Yours sincerely,
[illegible]

March 10 88

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Hong Kong, March 10 1888.

My dear [illegible],

I have an order from Messrs C. Brown of [illegible] for 2 doz Dessert Plates, no two alike, odd designs, all same size, but not of the ordinary pattern, to cost from $2 to $4 altogether.

Will you please select them as well as you can. It seems to me & 2/- [illegible] ought to buy the best and that the quality should be the same throughout of the best porcelain, varying the designs only. When you take your trade abroad could you give the order your personal attention? I presume you can find ready cargo. Please put them in as soon as you can [illegible] for the Customers [illegible] the [illegible] of the old [illegible]

V.C.B.

Yours sincerely
[illegible]

March 3/88

My dear C.

Yours yesterday received. As I have sold 2 doz Japanese Plates which were ordered please cancel the Brown order.

Yours sincerely

C P Huntington

March 10th 88.

H. Sawyer Esq.

Dear Sir.

I return you herewith the Cert. transfer & dividend Warrant in the Goodwin Co— with thanks— I think, however, for your own benefit, that you would have the transfer registered at the Co's office before my departure.

Yours very truly

C P Huntington

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March 4 '88.

J. V. Farwell Esq.

Dear Sir:

Enclosed you receive the Bank transfer. Directions [illegible] in the Farwell Co [illegible] — I think, however, for your own benefit, the [illegible] had the transfer registered at the [illegible] office before any alteration.

Yours very truly

[illegible]

March 2 '88

My dear [illegible]

Yours [illegible] I have [illegible] received [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] order

Yours [illegible]

[illegible]

Hongkong, March 14th 1888.

My dear Dexter,

The Fourteen fleet of thirteen steamers left Shanghai the 7th inst. with full cargoes, principally Cotton Goods bought some time ago, and the Northern markets all being reported good, prices at Shanghai are firm. Holders are confident of a good return demand when the buyers receive back the proceeds of their old purchases shipped up by this fleet, there being a large amount of money locked up of course in these thirteen valuable cargoes, which causes the buyers to be a little short of funds for the moment. The reported prospects so far are very good and a fair demand is anticipated for American goods. Exchange is a bad feature and is not likely to improve at present. A Mexican Dollar today is worth only 74 c. U.S. gold & though we hear rumors of a Silver Corner, a la Copper Syndicate, it will prove too big a thing to manipulate probably and the Banks here do not seem to believe in it as they are willing to settle Exchange ahead for some months at current rates.

Kind regards to [illegible]

Yours Sincerely
E. W. Huntington

Hongkong, March 12th 1888.

My dear Keswick,

The [illegible] of the two
Steamers left Hongkong [illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
a little [illegible] for the present. The
[illegible]
[illegible]
[illegible]
[illegible]
is worth only [illegible]
[illegible] of a Silver Currency, [illegible]
[illegible]
[illegible]
[illegible]
[illegible] Exchange [illegible]
[illegible]
Kind regards [illegible]
Yours sincerely
[illegible]

Hongkong, March 14th 1888.

My dear Dick.

I have none of yours to reply to, but the mail gun has just fired & may get a letter to acknowledge before this closes. I wrote Cunningham he had better duplicate your Matting order even at an advance and he has settled at about 9% over last season. The Hongkong portion we have not settled but have it on the order book & will keep it open a while to wait event. People at home are cancelling orders & waiting so that low grades may be lower a few months hence, but straw is in such a position that I very much doubt if prices drop materially, or if they do the deliveries next season will be so late that there will be no good in anything. However, there will be no harm in waiting a while before settling here, while keeping at Canton can give you more attention on the fine grades by booking those now and I therefore told C. to go ahead & get his delivery early even at the advance above mentioned. There is nothing new to give you this str. All well. Mrs sends her Chin-chin. With kind regards to yourself & Walter

Yours sincerely

E. W. Huntington

Hong Kong March 14. 88.

You had better address

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Hong Kong, March 4th 1888.

My dear Dick.

Have seen [illegible] of your Reply to the [illegible] from [illegible] which may be a little [illegible] before this closes. I wrote Cunningham in the letter [illegible] [illegible] [illegible] [illegible] and [illegible] [illegible] [illegible] about [illegible]. The Hong Kong position we have not settled but have it in the order [illegible] [illegible] it open a while to wait result. People here are [illegible] & waiting to see the [illegible] may be known a few months hence, but there is no doubt a question that I very much doubt of their being [illegible], of them as the [illegible] [illegible] [illegible] be [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]; however, there would be no harm in making a little before settling here. Dick [illegible] [illegible] can give you some attention in the [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] above mentioned. There is nothing new to give you this P.S. All well. [illegible] [illegible] [illegible]. With kind regards to [illegible] [illegible]

Yours sincerely

[illegible]

Hong Kong.
March 14th. 88.

My dear Aurora:

Yours of 8th received noted. Also of the 13th (today) with order for Silk. In the letter you refer to order given about 6 weeks ago which I have never received. As I shall be leaving here about June 1st probably you had better address your entire order including this additional one, to Russell & Co. with the proper credit & cover cost & instructions as to shipping etc. If I am here I will attend to it personally but you had better address R & Co officially to avoid mistakes or delay if I am absent. You

Hong Kong,
March 17. 86.

My dear Cousin. Yours of
the 1st received today. also
of the 13th (Feb) with
order for silk. In the
letter you refer to order
sent about 3 weeks ago
which I have never
received. - As I then
be leaving here about
June with probability
you had better address
your entire order, including
this additional one, to
Russell & Co. - the
proper orders & com-
plete instructions as
to shipping, etc. If I
am here I can attend
to it personally but
you had better address
R & Co officially to
avoid mistakes or delay
if I am absent. Yours

would understand from this that I
do nothing until hearing from you whole
order. That is, till we get state
a turning about week previous
of 13½ & the additional on
of 13½ eighty -

Yours very truly
[illegible]

Mr. Rob't H. [illegible] a new
order for all you want. - I have
bought nothing, nor received
any orders since making the
shipment to [illegible]
October 1st 1859

must understand from this that I do nothing until letting your whole order. That is, the one you state as having sent 6 weeks previous of 13th Feby & the additional one of 13th Feby. —

Yours very truly
E. W. Huntington.

Send R. R. & H. R. officially a new order for all you want. — I have bought nothing, nor received any orders since making that shipment to Hallett pr. City of N.Y. of October 1st / 87

Hong Kong. March 20/84.

Proprietor Bon Marche,
Paris.

Dear Sir.

Enclosed please find Postal Note for five Shillings and I shall be pleased if you will send me by parcel post one "le potosonome" rasoir mecanique which I am told cost about eleven Shillings. but if this note is not enough I will remit balance on receipt of your advice.

Yours truly

Ettie Keating for
Russell & Co.
Hong Kong

[illegible] understand from this that I
do nothing until [illegible] gives [illegible]
order. [illegible] you state
a [illegible] previous
of [illegible] addition [illegible]
of 13 [illegible]
[illegible]

[illegible] officially a new
order for all you want. – I had
bought nothing [illegible] received
any orders [illegible] the
Shipment & [illegible]
of October [illegible]

R. W. H. Davis 1/6

March 21st 88.

My dear Cunningham,

Yours yesterday received with thanks. The Concern you mention is a small one, jobbing & retail; dealing in Chinese, Japanese, & Indian articles. Piece goods principally. Is a nice safe business, though without much capital. They have been in the business about ten years, make a living out of it, and I presume have been increasing it, though judging from the men they never will do a large trade. I think they took over old Ezra Dyer's remnant. If they can send a L/Credit they would be

[illegible] 88

My dear Cunningham

Your
yesterday received via
[illegible] - The [illegible]
Your [illegible] is [illegible]
[illegible] [illegible]
dealing in Chinese,
Japanese and [illegible]
articles for [illegible]
Principally [illegible]
[illegible]

Apia. They have been
in the business about
ten years, made a
living out of it, and
I presume have been
increasing it though
judging from this town
they never can do a
large trade. I think
they took over all
[illegible] [illegible] business.
If they can find a
[illegible]

Hongkong. B.

March 24 88.

My dear Mr Brown,

Enclosed please find Mates Recpt and "Lock Hung" bill for 1 Case Cinnamon, &c. by order of and paid for by Capt Rowe. Shipped by per address in care of Capt Beaver of the "Centurion". The value being under 100. no Consular Certificate is necessary. I make no invoice as I trust Capt B will be able to land

[illegible] without he [illegible] by the Customs [illegible] a manifest [illegible] [illegible] doubtless [illegible] [illegible]

Yours sincerely

[illegible]

[illegible]

…abe enough and I presume from
…ers Writing & Seymours that they
…ckers cannot get one, or an copy
…eck"; for they certainly knew of
Russell & Co when I was in
Boston.

Yours cordially
E. W. [illegible]

Hongkong. B.

March 24 88.

My dear Mr Brown,

Enclosed please find Mate's Recpt and "Lockhart's" bill for 1 Case Chinaware, &c. by order of and paid for by Capt Rowse. Shipped to your address in care of Captn Beaver of the "Centennial". — The value being under $100. no Consular Certificate is necessary. I make no invoice as I trust Capt. B will be able to land it free.. but should he be obliged by the Customs to manifest it the Enclosed bill will doubtless enable you to make the Entry. With kindest regards to your father, uncle, & Geo. Webb

Yours sincerely

Edw. Huntington

Private

Hongkong, March 24th 88.

My dear Emery,

Yours of Feby 15th received this morning with stated Enclosure and by next steamer I will send both your letter & certificate to the Shanghai firm for their attention & reply. As that port was the seat of the attempts at fraud on your trade mark. It is barely possible we may be wending our way home in the course of two or three months, though the other partners are holding out some inducements for us to remain, but if we do leave, your wishes shall be carried out so far as is possible, all the same. Business for the Northern ports has hardly commenced yet, but the returning steamers report future prospects as good and we shall doubtless see as large a trade this season as last. Exchange is a drawback, a Mexican dollar being worth only about 78 cts. U.S. Currency, a Tael in same proportion, so there is little profit to importers of Amn. Mdse. With best wishes for yourself and the good old Mill & kind regards to your Brother & all at D. T. & Co. Yours sincerely,

C. H. M. Huntington

Yours of Feby 3d. received by last mail & noted.

Hong Kong, March 24. '78.

My dear [illegible]:

[illegible]

[illegible] Cunningham

Private

Hong Kong, March 24th 1888.

My dear Dick,

Yours of Feby 13th received this morning and noted with thanks. From it I see you accept my proposition to go halves in the whole business, agency & all, in case I return to Boston or allow me 2/8ths on all but the agency if I do not. — I fully appreciate your feelings as expressed and as I thought you fully understood the situation when I left home, and expected J. M. F. to conclude arrangements in due form, I might have been too careless in my hurry in not being more explicit, besides, I thought it more than likely I should extend the time considerably over the three years. However, I can assure you on my word of honor and as a true friend of yours, that when the subject was first broached by J. M. F. I stipulated specially with him that I would not entertain the idea of coming to China unless he allowed me to keep the Boston agency open with you & take it on with my other business and that I should take it up again on returning to Boston. Mr Forbes also tells me he so understood the arrangement and I think all surrounding circumstances will naturally convince you that such is the fact.

Yours of Feby 3d received by last mail - noted

Hong Kong, March 24th 1888.

My dear [illegible]. Yours of Feby 15th received this morning and noted with thanks. Now it seems you accept my proposition to take [illegible] in the Mills business, Agency &c. in case of [illegible] Retiring or allow me to [illegible] on as to the Agency if I do not. I fully appreciate your feelings as expressed and as I thought you fully understood the situation when I left home, and expected [illegible] arrangements in due form, I might have been too careless in my [illegible] not being more explicit, thinking I thought it more than likely I should return this time considerably over the three years. However, I can assure you on my word of honour as a true friend of yours, that when the subject was first broached by [illegible] I [illegible] with him that I should not entertain the idea of coming to China unless he allowed me to take the Mills Agency with you & take it on with my other business and that I [illegible] it up again on returning to Boston. You [illegible] also [illegible] that he so understood the arrangement and I think all accompanying circumstances were naturally [illegible] the [illegible] in the fact.

I had built up a business for R+Co & for myself
worth keeping, and does it seem likely to you
that I should throw it away for the sake of
those Japs in H.K.? Knowing I.M.F. as I do
I have not the slightest doubt he would ignore
me & my claims, to you, & when he states to you
"that he would close the agency if it were not for
"you," he intended the remark should get back to
me – I know that he does not wish me in Boston
and that he is trying to absorb the agency with N.Y. –
He has always been jealous of it and he does not
fancy me, but fortunately there are others in the
concern who think differently, and if I do go
back to Boston I feel sure we can make it pay
R+Co & ourselves both & to make up a firm & pull
together. I have had some conversation with the
Manager of the H.K. bank about working up
some business for that institution which would
pay us well and if I decide to return I shall
follow up the plan, and also put our future
agency business on a more definite & better
basis. So do not despair. Nothing shall be done
to either hurt your pride or your feelings for
I would sooner withdraw from all effort to resume
Boston than to wound, either one or the other, or to
forfeit your esteem & friendship. – As I have said before
R+Co are more than satisfied with your good work

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I shd think of a successor for [illegible] hurriedly
with [illegible], and too it seems likely
that I should throw it away for the sake of
three years in H.C. — [illegible] I
I have not the slightest doubt I would prefer
as my chance of you rather [illegible]
that he would throw the [illegible] of others [illegible]
"you" he intended the means to [illegible]
me — I think that he does not wish me to [illegible]
and that he is trying to [illegible] his [illegible] him. [illegible]
He has already been [illegible] of it and he does not
fancy me, but [illegible] there are others in the
Concern who think differently and if I do go
back to Boston I feel sure we can make it pay
[illegible] to make up a [illegible]
together. I have had some conversation with the
Manager of the H.H. [illegible] about working up
some business for this institution which would
pay us well and if I decide to return there
follow up the plan and then put our future
affairs business on a more definite — better
basis. So do not despair. Nothing shall be done
to either hurt your pride or your feelings for
I should sooner withdraw from all effort to become
[illegible] than to wound either you or the other, or to
forfeit your esteem & friendship. — As I have said before
[illegible] are more than satisfied with your judgment

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and Wm Porter certainly favors our pricing prices and making permanent & satisfactory terms with us in case I decide to return to Boston. He told me last evening he wanted me to stay with him and asked if I would stop in case he could carry out such changes as would be agreeable for me to continue but that it took so long to communicate with the others he could not make his proposition at present. I answered I would if he could carry out his plan but if there was any friction or tendency to disagree I should certainly not stop but leave by June 1st at the latest. So the matter is likely to stand where it is until about the 1st May. Meantime I suppose it will be necessary for you to renew your office lease with Quincy, & to renew with Mayo as tenant at will, by May 1st and I will therefore enclose a few words of a code you can use if I wire you in about that time. The office I leave to your discretion but think you had better renew for three years. The House you can take a new lease with Mayo as tenant at will three months notice on either side, on & after May 1st if you do not hear to the contrary from me by wire. I have no more time so enclosing code with regards to Walter, as well as all friends, & Chicksbees from Wm H. & self

Yours sincerely
[illegible]

[illegible]

My Code address, "Rusticate," Hong Kong.
Richard Devens Boston.

May. We shall return by first steamer via Frisco.
Give Mayo 3 mos notice.

Endow. — do — via Europe.

— do — — do. —

Endwise. We shall return by str. via Japan & Frisco stopping on the way in Japan & California probably reaching Boston by September 1st. be sure Mayo has notice by or before June 1st.

Endure. — — do — via Europe.

— do — do. — same as above.

Enough. We have decided to remain in Hong Kong for two years more at least. — Give Mayo three months notice & find a new tenant for house unless he wants to keep the house until May 1st 89 — New tenant to keep in until May 1st 90. Rent $1000. with such furniture as there is. The whole left to your discretion however if this cannot be done. but bear in mind we want the house occupied by good tenant, rather than closed.

Any surplus you have to make use of R. C.'s funeral order —

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my tele address "Rusticate", Hong Kong
& behind above Boston:
May. We shall return by first steamer via Suez:
five mayo three nascita.

Cadene. — do — via Europe.

— do — do.;

Cadwine. We shall return by 25th via Japan
& Russia stopping on the way in Japan
& California probably reaching Boston
by September 1st. to have the
notice by a telegram. alone —

Cardene. — do — via Europe.

— do — do. } same as above.

Europe. We have decided to remain in Hong Kong
for two years more at least. — Have
[illegible] months notice & give a
new tenant for house unless he wants
to keep the house until May 1st 89. —
New tenant to keep it until May 1st 90.
[illegible] & 1000. [illegible] per [illegible] as
there is. The whole depth of your discretion
however if that cannot be done. Let him
in mind the house has been occupied
by good tenant, rather than closed.

[illegible]

2nd Amoy. 5 Hong Kong. March 24. 88.

My dear Sherburne,

Enclosed please find a note from Frederic Amory, Treas. of the Clacton Co. which explains itself, with a certificate from a Manchester concern who have been infringing on the Indian Head trade mark. You will notice he wants similar productions from the Shanghai counterfeiters but I presume that will be impossible. If you can give him some sort of a statement of the action taken by you when that bogus stamping was going on, as well as the official proceedings through the Consul, etc. (if any were taken) you will probably hit his wishes & greatly oblige him as well as

Yours sincerely

E. W. Huntington.

Kindly address him direct on the subject.

Hong Kong, March 24 '88.

Private.

Hong Kong, March 6. 88.

My dear Thurburn,

Enclosed please find a note from Robinie Murray & Co. of the Chartered Bk. which explains itself, re a certificate from a Manchester concern who have been infringing on the Chartered Bank's trade mark. You will notice the word similar productions from the Shanghai counterfeits, but I presume these were the [illegible]. If you can find time, pray send a statement of the action taken by you when the Bank's stamping was going on, as well as the official proceedings through the Bank etc. (if any were taken) you will probably like his wishes & oblige him as well.

Yours sincerely,

E. W. Cameron.

Please address him direct at the Chartered.

Hong Kong,

March 24th. 88.

My dear Cunningham,

I want to get some money to Boston and think of sending some Canton Crapes. – Will you please let me know at what price you can contract for 200 pieces 24 in Cream White - Pure Silk (no cotton) of best quality, from best makers, fully crimped, really A.1. properly dried & packed to prevent mildew, and in how short a time the goods can be delivered. On getting full particulars will decide at once.

Yours very truly

E M Huntington

Hong Kong,
March 24. 78.

My dear Cunningham,

I want to get some money to Boston and think of sending some Canton Crapes. - Will you please let me know what price you can contract for 200 pieces 24 in Cream White. Pure Silk (no cotton) of best quality, free from defects, fully crimped, [illegible] R.I. [illegible] said to [illegible] packed for shipment [illegible] and no [illegible] time the goods could be delivered. In letting me have your [illegible] [illegible] at once.

Yours very truly
[illegible]

March 20, 88.

My dear Cass.

answer altho perhaps the letter miscarried. I see however you are running ~~here~~ a/c with Lines so presume you can settle the whole of this with him direct when he returns. By your memo I owed you $55. & which should be added February, & perhaps March charges as in your last you seemed doubtful about being able to get a ticket for that month — I don't know whether you finally succeeded. Please let me know by return str. & I will settle by transfer thro' [illegible] a/c. — the $60. or $65. whichever is right.

There is an old gentleman by the name of John C. Schooley going by "Zafiro" to look see Manila, from N.Y. whom you will find pleasant company. He has been staying with the Harmans here and if you can be of any service to him I shall feel obliged. —

Yours sincerely

E. Huntington

If Mr S. does not show up, kindly call on board str. on him, as he may be sick. —

March 26. 88.

My dear Cass.

There is an old gentleman by the name of Schooley from N.Y. going to Manila by the "Zafiro". and if you can give him a call & ask him to tiffin he will be much pleased, & you will find him pleasant company if you are not too busy. — Hoping you are all serene — with best wishes

Yours sincerely

E. Huntington —

March 26. 88.

My dear Geo. There is an old gentleman by the name of Schandy from N.Y. going to Manila by the "Tofino" and if you can give him a card to ask him to tiffin he would be much pleased, & you will find him pleasant company if you can ask to him. — Hoping you are all [illegible] [illegible]

Yours Sincerely
[illegible]

[illegible] tickets for that [illegible] I don't know whether you finally accepted. Please let me know by return [illegible] [illegible] transfer time [illegible] [illegible] is right.

There is an old gentleman by the name of Mr. C. Schandy going by "Tofino" North to Manila, from N.Y. whom you will find pleasant company. He has been stopping with [illegible] [illegible] if you can be of any service to him I shall feel obliged. — Yours sincerely

[illegible]

[illegible] does not [illegible] [illegible] [illegible]

March 28. 88.

My dear Cunningham

Yours received; — Yes! Ivory White — undyed. — If not too late you might quote 22 mch, & some of the lighter weights both of good grades per your Cargo. —

Yours very truly

E. H. Huntington

March 28. '88.

My dear Cunningham: Yours received.

5th, & [illegible] enclosed. — It

is too late for using the quarto

Edition; & [illegible] of the lighter weight

sort of [illegible] Paper for your Copy. —

Yours very truly

[illegible signature]

Hong Kong, March 31st 88.

My dear Cunningham,

Many thanks for yours of yesterday with Samples: Crapes; — I think "Poo Chang's" the best finish, and if he can make 100 pieces 24 in, 9 yds, each of the exact size you mention, weighing 5 in Ivory white, at $ 16.30 and deliver in time for shipment by first steamer in July via Frisco you can place the contract with him. Be sure the goods are pure & soft finish, without loading of any kind, full measure & weight & proper "White Ivory". The color of Ching's seems O.K. but the finish is hard. The "Crapey" crimp should be well defined, also. Care should be taken to see that the goods are thoroughly dry when packing to prevent mildew; each properly papered &c. — I presume 50 ps to a case, but you will know the custom. Cases handsomely matted with silk mat & all the detail well & carefully attended to. This will be something of a "sample" order and I would rather see how these 100 pieces sell before ordering more and if they answer I will see about another & larger. Later on will give you mem. for delivery, drawing shipping payment &c. later on

Yours truly
E. M. Cunningham

Hong Kong, March 31. 58.

My dear Cunningham,

Many thanks for yours of yesterday with Samples. Copies;-

I think "Poochong" the best yours, and it is [illegible] [illegible] [illegible]. Canton at the present time you have the Congou in [illegible], at 16.30 and deliver in time for shipment by first Steamer in [illegible] [illegible] you can place the Contract note here. We have the [illegible] are [illegible] & [illegible] without taking of any kind [illegible] [illegible] weight & proper [illegible] [illegible]. The [illegible] of [illegible] [illegible] but the [illegible] is [illegible]. The "[illegible]" [illegible] [illegible] be [illegible] [illegible]. [illegible] [illegible] be taken to [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] packing & present [illegible] [illegible] perfectly packed &c. - [illegible] [illegible] [illegible] [illegible], but you [illegible] [illegible] the [illegible]. [illegible] [illegible] [illegible] [illegible] [illegible] and at the [illegible] [illegible] [illegible] attached to. - [illegible] [illegible] [illegible] [illegible] of a "Sample" [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]. [illegible] [illegible] you [illegible] [illegible] [illegible], [illegible] [illegible] [illegible] [illegible] [illegible] -

2

Hongkong. April 1st 1880.

My dear Sherburne,

Yours of March 26th received with thanks and in reply I would state that though there would be some advantages in employing a broker you must bear in mind the fact that though the export of Cotton Goods from America is important the business is confined to few in number and if our buying interests were confided to such a man as Cordes he would then have the entire control of buying for China, competition in such buying would no longer exist, and to foster his other relations with the Commission houses he would at once return to his old methods of working for them entirely & get as much as possible out of the Exporters & give them only such information as he saw fit. Of course it is a disadvantage to us now being competitors of his, & have him report all our purchases immediately to his friends but if he had our buying he would not be friendly & probably give us no better information than we have at present. He is a dirty unscrupulous Jew and you can get some sort of an idea of the man when I tell you he often sent me threats indirectly, of ruining me & my business if I did not stop buying

Hong Kong. April 1. '98.

My dear Markham, Yours of March 26. received
with thanks and in reply I cannot state the
things here would be some advantages in
employing a doctor you should bear in mind
the fact that though the subject of [illegible]
from America is important the business in
confined to few in number and of these [illegible]
[illegible] [illegible] [illegible] [illegible]
[illegible] he [illegible] [illegible] the [illegible] [illegible]
of [illegible] from China [illegible] [illegible] [illegible]
[illegible] the larger [illegible] and [illegible] the other
relations with the [illegible] [illegible] he [illegible]
of more value to the old methods of working
for them entirely off as much as possible out
of the [illegible] from them only such information
as he can give. Of course it is a disadvantage
to us not having [illegible] of this, [illegible]
[illegible] all our [illegible] [illegible] to this
[illegible] but if he had our [illegible] he would not
be [illegible] [illegible] give us the better information
than we have at present. He is a doctor in
[illegible] [illegible] and you can [illegible] [illegible] [illegible]
of an idea of the [illegible] [illegible] [illegible] you he
[illegible] [illegible] our [illegible] [illegible], of [illegible]
[illegible] [illegible] [illegible] if I did not [illegible] [illegible]

2

Cotton Goods for Export! However, he is the only important broker. There is another man by the name of Pendergrast connected with Bacon (brother of Wakefield's partner) a print cloth broker who occasionally bought for W. & for Reams Bros & who might be available but he might be objectionable on that account. It is rather a dangerous thing to suggest to John Forbes the necessity of employing another man for he would very likely at once secure another special incompetent in his office staff, & the only suggestion I can make for him to follow is to employ under pay two of the reporters of the leading dry goods newspapers, "The Exporter," "The N.Y. Bulletin," "Journal of Commerce," or "Shipping List" - or Peter Maguire, the compiler of Tea Cargo lists, Shipments of Cotton Goods &c &c. - Devens ought to be able to get all this information & details in Boston where the Treasurers & head offices are & perhaps he does not fully realize the importance of getting full details of all our buying. We certainly do enough business with the Mills, & for them in various ways out here, to warrant the Agents & Treas. to be willing to reciprocate if Devens puts the matter in the right light before them

1/

Cotton goods for Ethiopia! However, he is the only important trader. There is another man by the name of Cunningham connected with Brown (Nephew of Wakefield's Partner) of Finch Lane trader who occasionally brought for the Persian Gulf & who ought to be avoided but he ought to be approached on this account. This is rather a dangerous thing to suggest to other traders the necessity of employing another man for he would very likely at once communicate the [illegible] communication to his office [illegible] & the only suggestion I can make for him [illegible] is to employ under pay the [illegible] of the leading daily papers newspapers "The Times", "The City Bulletin", "Journal of Commerce", or "Shipping List" &c. [illegible], the Compiler of the Cargo lists shipments of cotton goods &c. — Means might be able to get all the information & details in [illegible] where the [illegible] & head offices are & possibly he was not fully noting the importance of getting full details of what [illegible]. [illegible] certainly a [illegible] business with the [illegible], of [illegible] there in various ways out here, to [illegible] the [illegible] & [illegible] the writing to [illegible] [illegible] [illegible] [illegible] in the right light [illegible]

he can undoubtedly work the oracle. I will write to Devens and give him a few points to work upon. I had some advantage in getting information from having been in the same office with Bliss, Fabyan, & others in that line of trade & knowing them very well, besides having the run of some of the principal Cotton brokers & Treasurers. He can get all the information you want if he works it right and I think it can be obtained easier in Boston than in New York for head quarters are in the former besides being away from the influence of Circles. It is my apprehension that the N.Y. representatives know very little of the business and seem to be wanting in the kind of tact necessary to be in touch with the "men of the day" who are handling all kinds of mdse.. Such men cannot be reached by an Exclusive touch-me-not policy or by men ignorant of what they are talking about. and as long as things are as they are there not much improvement can be looked for in the way of being better posted from those quarters unless some money is expended in the right direction. If Blydenburg can hunt up the brightest reporter on the dry goods market & get magnus to quietly pick up information on Exports of Cotton goods

he can understand fully what he needs. I was
write to Stearns and give him a few points
to work upon. That we have advantages in getting
information from having been in the same
office with Bliss, Johnson, & others in the
line of trade & knowing them very well, besides
having the run of some of the principal Catho-
lics & Freemasons. We can get all the
information from Stearns if he wrote it right.
And I think it can be obtained easier in
Boston than in New York for head quarters
are in the former besides being away from the
influence of Cooke. It is unfortunate that
the N.Y. Administration knew very little of the
business and been the wanting in the trick
of that necessary to be in touch with the
"men of the day" "Who are handling all kinds
of trade". Such men cannot be reached
by an Eclectic trade that talk from a very
dim ignorance of what they are talking about
and as long as things are as they are not
much improvement can be looked for in the way
of getting better results from these quarters unless
some money is expended in the right direction.
If Bliss handling can trace up the highest points
in the dry goods market & get Mayne to quietly
pick up information on effects of cotton goods

with what Devens can gather, and a more liberal policy in using the wire adopted. There is no doubt you can be kept better posted, and I think Boston agent should be authorized to wire direct any rumor, gossip, or information bearing upon your business whenever his judgment prompts. I will write Devens fully just what to do by next mail, and if I go home via Suez this summer I shall try to take in Shanghai en route and have a talk with you as to the future working of the business. I am in a chaotic state at present, as to the future; but whatever happens I will lose no time in trying to post Devens up to getting the straight tips on Am. goods.

Hoping you are all serene

With best Chin-chin

Yours sincerely

Ethan Huntington

H. B. Claflin & Co having an agent in Manchester who gets a good many export orders it is pretty hard to follow their purchases & to find out for what market they are buying & to separate their home purchases from foreign. It is generally easy enough to follow the movement of others & of course nothing delights Corder more than to report this

(2) time I should believe we should seek this same benefit if we employed him, for these reasons above given.

(3) friends every movement of theirs towards their depts & some orders these the fact of our competitors getting early information, etc.

wait - What Brown Can Father, and a Nine
Without getting in hiring the rain adopted,
there is no doubt you can be kept better
posted, and without Boston, just when
he enthusiastic & more direct any answer,
possibly, or information bearing upon your
business whenever his judgment prompts.
I was Wait-Brown getting him what to
by next week, and if I go home this time
this summer I shall try [illegible] to [illegible]
in [illegible] and have a talk with you on [illegible]
the future nothing of the business. - I am
in a [illegible] state at present, & the [illegible]
[illegible] [illegible] & [illegible] the [illegible] time [illegible]
[illegible] [illegible] [illegible] & [illegible] the [illegible]
[illegible] on [illegible]
[illegible] you are all well.
[illegible] [illegible]
Yours sincerely
[illegible]

[illegible] [illegible] an [illegible] in [illegible]
[illegible] a [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] out for what
[illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] from [illegible] - [illegible] [illegible] [illegible]
[illegible] [illegible] the [illegible] of [illegible] [illegible]
[illegible] [illegible] - [illegible] [illegible] than [illegible] [illegible]

[illegible] [illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible] -

[illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible] [illegible]

Private:

Hong Kong, April 2nd 1888.

My dear Dick.

The Shanghai house complains of the N.Y. agency not giving them fuller detail of Cotton goods buying and have suggested employing some broker in N.Y. occasionally so as to get information from him. I suggested employing some of the Dry Goods Market reporters instead but tho' you would be able to get such news better in Boston & considering the little things we do for all the manufact.s out here & the quantity of goods you buy the Treasurers & Agents ought to be able to give you better & fuller information as to what the other Exporters are doing. Dexter, Amory, Tucker, Fabyan, Bremer, & Gardner used to do it, under pressure, & if you were to tell them it was necessary for you to be well posted as to what our neighbors were doing & put it on the ground of reciprocating benefits you might induce them to say something. As it is you never make a settlement that our Competitors do not know it, often before we do, & as we do not bother the Agents with our Orders or any other broker they certainly ought to be willing to give us such reports of others settlements as Cordes is able to give them of yours. Put

Private

Hong Kong, April 2nd 1888.

My dear Mitch:

The Manager has some complaints of the A.T. agency not giving them fuller details of [illegible] business and have suggested employing some broker in A.T. [illegible] infor-mation for them. [illegible] employing [illegible] of the [illegible] but this you would be able to get much more better in Boston. [illegible] the little things we do for all the [illegible] and the quantity of [illegible] you buy [illegible] ought to be able to give you better & fuller information as to what the other [illegible] are doing. [illegible] Brown, & [illegible] used to do it, under [illegible] you need to tell them it was necessary [illegible] what our neighbours were doing [illegible] benefit — you might induce them to say something. [illegible] make a settlement with our Commission [illegible] [illegible]

W/ the matter squarely before Amory, Dexter & Hatyan & I think they will help you out. Stephen Weld & Fred Dexter as well as Nichols used to help me sometimes in return I would tell Stephen Weld & Fred Dexter, when we were making Contracts so they could slip in their Cotton. — By seeing these men constantly & assuming & guessing at what others are doing you might get something it would be well to watch them closely & report to us any gossip, reports or rumors. I have told Shanghai that they had better authorize you to wire direct any rumors you thought best. — We have done a great deal of gratuitous work & of unpleasant nature to protect the trade marks of the Pepp! & Indian Heads besides having worked really hard & more than other concerns, to forward the interest of all Amn. Manufacturers. and the least that they can do in return is to give us any legitimate information we ask for. They certainly keep Andes fully posted or otherwise Sardines, Boggs, Oelrichs, Claflins & other people out here would not know of our settlements within 24 hours and it is pretty nasty for us to hear from others often before the N.Y. Agency reports our own purchases. When you do hear anything or know of

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the matter squarely before Rivers, Bates & [illegible]
& I think they will help you out. Stephen
[illegible] & [illegible] or [illegible] [illegible] and to
help me sometimes in actions of [illegible]
Stephen [illegible] & [illegible]. When we were
in their [illegible] do they would help in this
action. — By [illegible] these men [illegible]
& [illegible] at [illegible] on doing your [illegible]
[illegible] [illegible] [illegible] the [illegible] to [illegible]
these [illegible] [illegible] to [illegible] any [illegible],
or [illegible]. I have [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] you [illegible] [illegible] any
[illegible] you thought [illegible]. — We have done
a great deal of solicitors work & expense
[illegible] [illegible] the [illegible] [illegible] of the [illegible]
& [illegible] [illegible] [illegible] leaving [illegible] [illegible]
[illegible] [illegible] [illegible] other [illegible], to [illegible]
the interest of [illegible] [illegible] [illegible] [illegible].
[illegible] [illegible] [illegible] they [illegible] do in actions to
[illegible] [illegible] any [illegible] information [illegible]
[illegible]. They [illegible], [illegible] [illegible] [illegible] [illegible]
in [illegible] [illegible], [illegible], [illegible], Stephen
& other people [illegible] [illegible] [illegible] [illegible] [illegible] of
[illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]
[illegible] for [illegible] [illegible] [illegible] [illegible] [illegible] before
the [illegible] [illegible] [illegible] [illegible] [illegible] [illegible].
When you do [illegible] anything [illegible] [illegible] [illegible]

3/

others offering [illegible] cut as much as you can & see that the Shanghai office get the news arrived out to them promptly, either direct or via N.Y. — When we have large orders out & heavy shipments coming it is absolutely necessary to be well posted as to the nature of the competition we may expect so as to decide as to holding or selling — Thorburn says we could handle twice the quantity of goods we do if we could only get prompt, full & reliable information on the above points as well as on the market. I tell him N.Y. is to blame in not wiring promptly as often as necessary and that you ought to have the direct telegraphing of any thing you thought would be interesting without waiting for N.Y. to act and I hope you will soon have the authority. — There was a little lot of Revel Cunchook Silk that we took over a few days ago which will go to R & Co N.Y. for sale by next Str. probably. We were inclined to consign it to you but as it must be drawn against we finally decided to let it go to N.Y. Perhaps you will hear something from Parker about it and be able to find a buyer, Seavey Foster & Bowman, or the Nonotuck Co. It is a very cheap lot and if after seeing Seavey & others [illegible] in communication with [illegible]

You can't sell it. There is nothing doing in Chinese [illegible] by this mail. Regards to Walter. Yours sincerely [illegible]

others offering point out a number you can
& see that the Slaughter offices left the
best and out to the [illegible] Bitters
which are a [illegible] — What we have large orders
out & heavy shipments coming this absolutely
necessary to be well posted as to the nature
of the competition and many effect as to
decide on [illegible] or [illegible] — [illegible]
days we must handle these quantity
of goods as we do if we must only get prompt
full, reliable information on these three points
as well as on the market. I think [illegible]
is at home in [illegible] more often
necessary and this you ought to have
the [illegible] telegraphing of any thing you
thought would be interesting without
waiting for [illegible] and I hope you will
soon have this authority — There was a little
lot of [illegible] that we took over
a few days ago which was for [illegible] for
sale by [illegible] possibly. We were [illegible]
to [illegible] but it [illegible] be drawn
against we finally decided to let it go to [illegible]
Perhaps you will have something for them [illegible]
about it and be able to [illegible]
[illegible]
a very [illegible]
[illegible]

Private.

Hong Kong, April 3rd 1888.

My dear Cunningham

Many thanks for yours of yesterday and I duly note the settlement of one hundred pieces of Crape for delivery by June 30th. If Poushang can possibly get the goods ready to ship by the "Pekin" sailing from here on that day it will be all the better though the "San Pablo" will do if he cannot. The early autumn trade begins about Augt. 1st and I need every point. Will you give Poushang to understand that this order is intended for a sample shipm^t and to keep a full record of workmen etc, & all particulars, so that he can duplicate it exactly in case the adventure meets with a success & leads to further orders. If there is any show whatever I want to follow up the business & take in other Canton silk piece goods too, when I get home, if the tariff & other things work favorably to allow it.

Yours sincerely

C. H. Huntington

Hong Kong, April 3 1888.

My dear Cunningham

Many thanks for yours of yesterday and I duly note the settlement of the number of pieces of Crape for delivery by June 30. [illegible] our probability that the [illegible] ready to ship by the "Bellona" leaving here on that day it would be at the better [illegible] the last Calls' now as it [illegible] Cannot. The Early Autumn trade begins about Aug. 1st and I need every piece. Will you [illegible] to understand that this order is intended for a sample [illegible] and to keep a full record of numbers etc. and particulars, so that we can duplicate it exactly in case the adventure meets with a success leads to further orders. If there is any item whatever I want to follow up the business [illegible] in other Canton [illegible] [illegible], then I should be glad if the [illegible] [illegible] things most favourably to allow it.

Yours sincerely

[illegible]

Private. Hongkong, April 10th. 88.

My dear Mr Blodgett,

Yours of Mch 8th with enclosures received & carefully noted. We are sorry you have had any trouble with Captain Talbot and will try to see that he causes you no further annoyance. I find the best way is to give him his orders, have no discussion with him, and not to notice his effusions. He is too much given to slinging ink at the slightest provocation but I fancy if no attention is paid to him he subsides. In many respects he is a good Captain, means well, but has not sufficient control of his temper, tongue, & pen. However we shall have a talk with him and I don't believe he will be again troublesome. Mr Schorley seems very much pleased with Manila & enjoyed his trip immensely. Ira Bursley & his wife go over by the Str. I don't think the present Shareholders will take any stock in the Ship for another Str. upon a White. We must first accumulate a large money & warrant even the thought of it and my idea is to run as economically as possible, make & save all we can & be as conservative as circumstances will permit & when we do get a reserve fund go slow as to disposing of it. In another year we can perhaps consider the matter seriously.

Yours very truly
E W Huntington

Private.

Hong Kong, March 10, '88.

My dear Mr. [illegible],

[illegible]

Private

Hong Kong, April 19th 88.

My dear Dick.

Yours of Feb 25th & 5th March received last mail with thanks. Your orders for 240 Rolls Matting & 40 Beck. have been passed on to Canton and I understand the former to be simply the appropriation of the lot I told Cunningham to settle ahead some little time ago. The 500 Fancy is on memo.d for settlement here when we next contract & await your further order. I see you have sent on to Forbes for the usual Bix trade teas. O.K. Jones arrived back on the 16th & while waiting further letters I purpose going over to Manila the 24th via Amoy to see if I can rake up anything there, returning here about the 5th May, and while at Amoy shall have a talk with Cass as to passing a few weeks with him later on. W. H. Forbes asked me to stay through the year '88 but I told him that I did not care to stop unless there was some special reason for it. John Forbes for some reason has been humbugging about extending my term for two years and in his last telegram wanted I should wait letters & extend through this year only. – The amount of it is W. H. F. wanted to go home this fall, or early next year, & he

Hong Kong, March 19. 88.

My dear Nick,

Yours of Feby 23rd & 24th to hand received last mail - thanks. Your order for 240 Bills Lading & 40 Books, have been passed on to Castro and I understand the former to be [illegible] the [illegible] of the [illegible] Cunningham & Battle asked some little time ago. The [illegible] is in [illegible] for settlement here. Where are [illegible] & [illegible] your further orders. I see you have sent on [illegible] for the [illegible] O.K. Have [illegible] on the 16th [illegible] awaiting further letters. I purpose going over to Manila the 24th via Amoy & see if I can pick up anything there. [illegible] here about the [illegible] and while at [illegible] shall have a look at the [illegible] a few weeks until later on. [illegible] through the year [illegible] and can [illegible] reason for it. [illegible] for some reason has been [illegible] many terms for two years and in his last telegram wanted [illegible] letters & extras through this year only. - The amount of [illegible] wanted [illegible] this year, or early next year, & the

& others have been trying to arrange it, but Johnnie is naturally in opposition & there is a hitch. - However, I am in no hurry and will wait his correspondence a month longer before packing my little bag, and see what his programme is. I don't care a d-n for him but I do feel like accomodating W.H. Forbes, Smith, Pomeroy & Wheeler, and if there is anything for me to do useful to them, I don't mind staying out until Spring 84. - I think however that it will end in W.H. F. remaining another year & my retiring about July 1st -. If the "Pablo." mail now due brings any thing decisive I shall wire you next week probably. This condition of things & indecision is very upsetting but as long as I am out here it is just as well to see the thing through & do nothing rash. - It is nevertheless d-d annoying all round, & Will Forbes is thoroughly disgusted at Johnnie's work & opposition. I shall bring the question to a point by the middle of May any how if it is not settled before if I can get my partnership account closed. There is nothing of interest on here yet & no more news to give you. Mrs H. feels like a fish out of water naturally and sends her best regards. Miss Chin Chin to Walter

Yours sincerely
E. Alles

[illegible] have been trying to arrange it, but [illegible] is naturally in opposition & there is a little — however, I am in no hurry and will wait his correspondence a month longer before pushing my little boy, and see what his programme is. I think there is a chance but I do feel like accomodating Mr. Fuller, [illegible] — [illegible], and if there is anything for me to do [illegible] to them, [illegible] [illegible] into doing [illegible] — I think however, that it will end in W.H. [illegible] running another year and returning about July 1st —. If the "Bells": cannot make those things any thing because I think this year will not much probably. The condition of things, [illegible] is very upsetting but as long as I am out here it is just as well to be [illegible] the things through [illegible] — It is remarkable that [illegible] all around & the Public is thoroughly disgusted at [illegible] & Administration. I have been [illegible] the question to print by the [illegible] of [illegible] any how if it is not [illegible] before if I can let any partnership account stand. There is nothing of interest on [illegible] to write [illegible] much before you. Mrs. H. feels like a [illegible] [illegible] and [illegible] for [illegible]. Good-bye

[illegible] Walter

Yours sincerely

Will

Hong Kong, April 20th 1888.

My dear Dexter,

It seems from the last Shanghai news that the demand for Cotton Goods from the Northern buyers has been very slack, as the first supplies had not been entirely distributed, or paid for, and they considered the sellers prices altogether too high under the circumstances but the low Exchange rendered sellers firm so business was at a deadlock. - The first shipments to Tientsin & Newchwang were heavy & rather too previous for the country trade, the season being late roads were in bad condition for traffic and it was slow work scattering stocks. There are no serious reasons however to prevent a good business later on but importers must be patient a while. I am going over to Manila next week & shall be away from here about a fortnight and then probably go on to Amoy to look after the opening of the Tea season, leaving there about July 1st for Foochow, Shanghai & Japan & try to catch str. of Aug 1st for Frisco. though it is impossible to arrange programme definitely until about the middle of May. "Doubtful things are very uncertain" however and it may end in my staying on for two years more after all! - As there is some pressure tending in that direction. - I shall be here

long enough to attend to the Clearances you mentioned or any other things you may wish for. - With kind regards to Mrs Dexter, I remain yours sincerely

Wm. H. [illegible]

Hong Kong, Aug 23rd 1888

[illegible]

We learn from the last Shanghai mail that the demand for Cotton Goods from the Northern [illegible] [illegible] supplies [illegible] [illegible] for, and [illegible] Considered the [illegible] high under the circumstances that the [illegible] Exchange [illegible] [illegible] [illegible]

[illegible]

[illegible] pressure tending in this direction. – [illegible]

Hong Kong:
April 24th. 1888:

Mess. Russell & Co.
London.

Gentlemen,

Herewith circular in re to "Art Union" and if you will kindly subscribe three Guineas in my name under the clause marked and attend to the drawing of the Ballot I shall feel extremely obliged:— You will know my address by July 1st so please inform me of result by post with memo. of Cost and I will remit with Shipping order for the Plate & Prizes!—

Yours very truly
C. Huntington.

Ansd 24th

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Hong Kong, April 24. 1888.

Mess.rs Russell & Co.
Sirs.

Gentlemen,

Herewith circular re "Lotteries" and if you are kindly subscribe three Guineas in my name under the above heading and attend to the drawing of the Ballot taken Sept. Ultimately oblige:– You can have my address by July 1st. So please inform me of result by post with amt. of cost and draw amount with Shipping order for the Plate "Prize".

Yours very truly
C. W. Armstrong

Hongkong. May 3rd 1888.

My dear Dexter,

Yours of March 17th came while I was at Manila, with the Draft duly Endorsed, and to give you an idea of Exchange will tell you the thirty cents outturned $200. Mexican. Our Canton agent is now on vacation but on his return I will send him your order for 2½ dozen Each of three diff. Patterns of Dinner Plates and will try to have them different from any you describe as now being in your Stock. It has been very hard of late years to get any porcelain Equal in Style & finish to that of thirty years ago, but I will do the best possible thereat to find something to please you. There appears to be very little doing in Cotton Goods at the North, holders being very indifferent about selling at prices offered, with a declining Exchange the importers are at present inclined to hold for a rise either in Goods or Bills, but it does not seem to me likely that they will have either. Manila is an interesting City but it is a Shame to see such a Magnificent Country in the hands of such miserable Colonists as the degenerate Spaniards. With kind regards to Fabyan & yourself & thanking you for the remittance

Yours very truly,
[signature] Warrington.

Hong Kong. May 23. 1886.

My dear Mother.

[illegible]

Hongkong. May 10th 1888.

My dear Dick:

I got back from Manila on the 6th and found your letters of March 1st & 30th & duly note what you state about Matting. The Germans are going in as usual however and are contracting at prices far above the limit any of our friends give us & consequently we are doing very little. The New Teas are coming into Canton freely but are about as poor as they were last season at same time, without much attempt at sorting. There has been little buying of Specimens but for the first steamers and a few P.G.'s are going forward by [illegible] and the Batavia on a basis of $46 per so called Pine. There will be no buying to mention at present as there is no temptation to do so either on quality or price here, or on N.Y. advices and as Cantonese are particularly weak financially we may expect to see Teas offered at very low figures before the end of next month. I saw Cass at Amoy on my way to Manila and as he wants me to be with him a while I may go up there by & bye. It is going to be another bad year for Teas I am afraid both on account of quali

Hongkong, May 1st 1888.

My dear Dick: I got back from Manila on the 6th. and found your letter of March 15th so [illegible] note what you say about Building. - The [illegible] are Going up, as Usual, however and are Contracting at prices far above the limits any of our friends care to pay. Consequently we are doing very little. The New Club are Going into [illegible] but are about to form a Company [illegible] of [illegible] - Which means attempts at Building. - There has been little doing of Business up to the present Season as you [illegible] are Going forward by Steamer and the [illegible] on a basis of [illegible] per [illegible] called Price. - These bring the [illegible] at Present, as there is no Complaint made as to Either on Quality or Price here, in one of [illegible] and [illegible] are particularly [illegible] financially. We may Expect [illegible] offers at long figures after this lot of [illegible]. There [illegible] Manila and to be [illegible] while [illegible] - [illegible] Going to the [illegible] for [illegible] on account of [illegible]

and also owing to bad market in N.Y., Election, etc. etc. — and we shall work conservatively on every thing. — I had a very pleasant trip to Manila though it was hot. 93.° Every thing was interesting & different from any other Eastern port. — Ira Bursley & his wife came over in the steamer and are now staying with us. — He is out here in the interests of the National Cordage Co., they say. — It was very kind of Davis Wild to think of us in connection with this house but it would have been impossible for us to have given him any definite reply as we are still in the dark about the future. The German mail left yesterday, the French & American both sail today, the inward French is just in, the American is due tomorrow, besides a lot of local mail to be despatched and there seems to be no end to the A-d correspondence this week with the first hot weather to contend with too. — With chinchin to Walter and any inquiring friends & with kind regards from Mrs H.

Yours sincerely
[illegible]

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and also going to the Market in the Elections,
etc. etc. - but we have not much conversation on
every thing. - Had a very pleasant trip besides
though it was hot, 95°. Every thing was interesting
& different from any other Eastern port. - Mr Buckley
& his wife came over in the steamer and are now
stopping with us. He is out here in the interests
of the National Cordage Co. "Trust boy". It was very
kind of Mr Davis Polk to think of us in connection
with his house but it would have been impossible
to have given him any definite reply as we are
also in the dark about our future. The Museum
was disappointing, the Church & Museum [illegible]
[illegible], the various Market is fresh in, the
Americans is the [illegible] which a lot of local
back to the [illegible] and their friends to be so much
to the [illegible] consequence this week with the fine
hot weather. [illegible] - with also
to Walter and any enquiring friends - with
kind regards from both of us

Yours sincerely
[illegible]

Hong Kong, May 12th 88.

My dear Cunningham.

Enclosed please find letter from George Dexter. Treas. Pepperell Mfg Co. Boston. for

2 1/2 doz. Dinner Plates of three diff. Patterns. say 7 1/2 dozen in all.

You will notice he now has

Green ground with birds & flowers.

White- " "

Salmon Fitzhugh

Blue " —

and suggests

One set White ground with birds & flowers in Chocolate - which please get if you can with two other sets of diff. pattern. - If you cannot get Chocolate then do the best you can, selecting as well finished & painted as is possible to get. - He ordered the Salmon Fitzhugh through me in 1879. or 1880. - When ready for shipment advise R&Co. H.K. officially & ship by Steamer via Suez Canal & R&Co. N.Y. for Geo. Dexter - Boston. & to draw on him for Cost through R&Co N.Y. -

Yours sincerely

Ethan Hurlington

Hong Kong, May 17, '84.

My dear Cunningham: Enclosed please find letter from [illegible] Alex. [illegible] Pepperell Mfg. Co. Boston. ... 2 1/2 doz dinner Plates of three diff. Patterns, say 1/2 dozen in all.

You were asked to have them

green ground with - birds & flowers.
White- "
Salmon "Pitchings
Blue " ——

and suggested

one set White-ground with - birds & flowers in Chocolate - which please set & if you can with two others set of diff. pattern. If you cannot set Chocolate then do the best you can, selecting as well finished & painted as is possible to get. - He wanted the Salmon Pitchings though we in 1879 or 1880. - When ready for shipment advise Russell & Co. specially & ship by steamer via Suez Canal to [illegible] for [illegible] Boston, & draw on them for cost through the [illegible]. -

Yours sincerely,
[illegible] Cunningham

Bank pr Equivalent in
Singapore Currency 48 50 & 48½
thus squaring off the Co.
left with me.

We will keep the Lass until
sending some of our things
home, or until further orders
from you.—

Mrs Forbes having received bad news
of her father has decided to go home
by the "Rio" in Sept. the 19th and
Forbes is trying to arrange to accompany
her, and if he does I have agreed to
stay until his return and shall
take charge here meantime. Please
not mention this however as there
may be a slip in the play, but
the chances are they will be in Ky.
before you. Mrs F. will go any
way, and judging from telegrams
it is doubtful if she finds her
father alive.—

We miss you both very much
and I hope you reached
Singapore without encountering
the typhoon which is reported
as having entered the China
Sea some distance South of
us!—

Mrs H. is writing Mrs B.
but I am afraid she will
miss this steamer as her

Bank for Equivalent in
Singapore Currency
then [illegible] left the Co.
left with [illegible]
Mr. [illegible] has [illegible] [illegible]
[illegible] some of our things
here, or make further orders
from you.—
[illegible] having received the news
of her father['s] [illegible]
by the [illegible] in [illegible]
[illegible] in [illegible] [illegible]
her, and of the [illegible] [illegible]
[illegible] [illegible] and [illegible]
the [illegible] [illegible]. [illegible]
[illegible] [illegible] as [illegible]

Many be a [illegible] in the [illegible], but
the [illegible] on [illegible] in [illegible].
[illegible] you. [illegible]
[illegible], and [illegible] from [illegible]
it is [illegible] of [illegible]
[illegible] [illegible].—
Mr. [illegible] you [illegible] [illegible]
and I [illegible] you [illegible]
Singapore [illegible]
the [illegible] [illegible] [illegible]
in having [illegible] the [illegible]
her [illegible] [illegible] [illegible] of
us.—
[illegible] M. [illegible]
but I [illegible] [illegible]
[illegible] [illegible] [illegible]

450

Hongkong, May 15 '58.

My dear Baisley.

The Auction Sale of Curios went off at pretty high prices and all I could secure for Mrs Baisley were

1 Blue Hawthorn Jar with Square characters on it — £ 4.50

1 Pair Ginger Jars Butterflies &c. — 4.50

Cost in all £ 9.–

This amt. with the £ 2. lent you in Tafiri — 2.–

or Total £ 11.–

is all expended on your a/c –

The Balance £49. I remit by enclosed draft of Chartered

letter has not yet reached the office. However, she would join me in sending best wishes to you both and hoping you are all serene

Yours sincerely

E. W. Huntington

Hongkong May 13 '58

My dear [illegible]

Bill of Lading [illegible]

Sold high Prices and all

Credit Account for Bank

Box

1 Blue Mandarin Coat
with Japan Character [illegible] 47.50

1 Pair Ginger Jars
Butterflies 20 [illegible] 47.50

Cash in all [illegible] 4.–

This and also the 2 last [illegible] 2.–

you in Taffeta [illegible] 7.11

or Satin

and all Expended on your a/c

The Balance [illegible] Remit by

Cashier's draft of Chartered

letter has not yet reached the

office. However, the [illegible]

for me is drawing back

[illegible] with [illegible]

hoping you are all [illegible]

[illegible]

[illegible]

[illegible]

[Fr]ed is quite a noted authority on fevers, cholera, & other diseases peculiar to the Far East. – Very Enthusiastic in his profession and a man after your own heart. – The family are all well & happy & are quite contented with their life here. – Annie is a strapping young lady now, nearly thirteen, as tall as I am, quite a favorite & consequently enjoys life here thoroughly, but has sufficient common sense not to be spoiled. Mrs H. keeps her happy disposition, while Elizabeth grows in grace & stature but is still of a retiring nature, not saying much but

My dear Oliver

Many thanks for yours of April 3rd. and for your prompt reply to my inquiries. I infer from your note that though you recommend a milder climate it would be possible, perhaps, to get along in Boston comparatively well for Eight months of the year. However, I shall remain out here for the remainder of this year and probably see you before deciding upon

[illegible]

[illegible] is quite a little [illegible] family
in [illegible], [illegible], [illegible]
[illegible] Fox Park. –
very enthusiastic in their
profession and [illegible] after
her own death. – The family
are all well & happy & are
quite contented with their
life here. – There is a [illegible]
young lady now, nearly thirteen,
a little [illegible], quite a favorite
& [illegible] enjoys life [illegible]
thoroughly, but [illegible] sufficient
[illegible] at the [illegible].
But M. [illegible] her [illegible] disposition.
While Elizabeth – [illegible] in [illegible]
[illegible] of a [illegible]
[illegible], [illegible]

[illegible] Many
thanks for yours of April
3rd and for your prompt
reply to my inquiries. I
infer from your note that
there is some movement or
[illegible] climate it would be
possible, perhaps, [illegible]
[illegible] Boston [illegible]
the eight months of the year.
However, I shall remain out
here for the remainder of
this year and probably the
[illegible] before [illegible]

the future; and my return
through Europe taking a course
of Carlsbad etc. on the way
home. I have been free from
Gout since September and the
renal disease has not made
any marked progress. Specific
gravity of urine has improved
somewhat. Upon report sent
up & quantity of Albumen
slightly decreased as well.
The pus discharged during 24
hours amounts to about 1/2 an
oz. indicating the presence
of small stone in the kidney

Dr Manson thinks, but his monthly
examination of the water seems
to satisfy him that care and
prudence in diet &c with
milk, plenty of water, hot
baths & moderate exercise have
favorable effect. My weight
has increased to 195 lbs and
general health is very good.
There is no doubt Dr Manson
understands the case thoroughly
& though he is rather inclined
to take the blue side of a case
it is a good fault in a climate
where one is likely to be careless.
He is well up in his profession

[illegible], and thy Nelson:
[illegible] he, [illegible] a [illegible]
[illegible] the very
[illegible]. I have been for from
[illegible] and the
[illegible] that made
[illegible]. [illegible]
[illegible] he suffered
[illegible] what dark[?]
[illegible] of Allman
[illegible] declared to [illegible] ..
[illegible] discharged during 24
[illegible] & about 1/2 an
[illegible] operating the process
[illegible] in the kidney

Dr Allman thinks that his monthly
examination of his water seems
to satisfy him that the care and
prudence in diet &c. with
drink, plenty of water: that
[illegible] moderate Exercise have
favourable effect .. they might
be increased if [illegible] he and
general health is very good ..
There is no doubt Dr Allman
understands the case thoroughly
& thinks he is rather inclined
to take the blue side of a case
which is a good fault in a clinical
where one is likely to be careless.
He is very up in his profession

Hong Kong May 18th. 88.

My dear Charlie,

Yours of 5th. April was received by last Mail but as you make no allusion to Annie's illness at that time we presume that she was spared a very prolonged one and we are anxiously waiting further letters. It is very hard to realize her loss and I don't suppose we can have it forcibly brought home to us until we return & miss her actual presence from the family circle. It is a dreadful blow and check - has made so many changes during the

a magnificent country which would blossom like the rose if under British rule, but like all Spanish Colonies now is merely the orange for officials & priests to squeeze all the juice possible from with no eye to the future. A narrow gauge Railroad to run about 150 miles into the island of Luzon has just been promoted by English Capitalists and as they have valuable Concessions it will probably prove a success, if the Govt. keep their promises :- This latter is an important factor

Hong Kong May 18. 88.

My dear Charlie, Yours of 5-
April has reached me here
[illegible] to you. [illegible]
attention & Carrie's illness
at that time [illegible] the [illegible]
that she has offered a very
[illegible] and we are [illegible]
waiting further letters. This
very hard [illegible] for those and
which deepens me. We have
[illegible] through home to
the [illegible] the action [illegible]
her active presence from the
family circle. It's a dreadful
blow and check - [illegible] to
many changes during the

a magnificent Country. This
vast Heaven like the [illegible]
of under British Rule, but
like all Spanish Colonies now
is merely the [illegible] for
officials & priests to [illegible]
all the juice possible from
it - no eye to the future.
A narrow gauge Railroad of
some about 120 miles into the
interior of Luzon has just been
promoted by English Capitalists
and as they have valuable
Concessions & [illegible] protecting
from a decrease of the Govt.
keep their promises. This
letter is an important factor

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short three years we have been away that we almost dread going back again. Mrs Forbes has been [illegible] to go home as soon as possible on account of Mr Delano's condition and goes by this steamer, but it is doubtful if she finds her father alive as he is nearly so very feeble. Forbes will doubtless accompany her if nothing turns up at the last minute to prevent as he does leave I have promised to await his return & run the machine again here during his absence

for three or four months. There is no particular inducement to call us home immediately and so long as I can employ the time here profitably we may as well stay a while longer though I have not bound myself to any particular period. I had a pleasant trip to Manila, via Amoy, six-four days stay and saw as much of the country as was possible with thermometer at 92°. It is a quaint old Spanish city very different from any other settlement in this part of the world and in

The handwriting is already on the wall for him though he may not yet see it. These Kanzas Pacific fellows are only the first glimmerings of his warning & some crush will reach him before long. We are glad to learn you have been doing well this winter and trust you will succeed in keeping your trouble under. I sent Dr Oliver Dr Mauson's report on my kidneys which you may like to compare with yours and if you can send me

yours I should like to do the same. Dr Mauson examines my water every month but has not discovered that the disease has made any progress. Specific gravity rather better than in August, albumen rather less, Hyaline casts about the same. ½ oz Pus in 24 hours indicating small stone in kidney. No gout since September. Weight 195. General health good & I should not know I had a kidney. Diet, milk, fish, rice, with but little meat. No drink

Walter Yours Sincerely Mills.

but water & plenty of it. — Hot baths. — Gentle Exercise — Early to bed & Early to rise & a general avoidance of luxuries and Everything else that makes life pleasant. — However, Care & prudence in everything seems to be the thing to keep the disease in check & have worked well so far. — Lizzie and the Children send their love as well as

Your affe brother
Wills

in all enterprises over there however. I hope you will have succeeded in getting all your dues out of Jay Gould long ere this. — He is the Artful Dodger of the day and it does not seem possible for him to continue his nefarious transactions to the end with: out some one of his numerous victims bringing him severely to book. Look out for him and don't let him do you out of a cent and get your money before he is wrecked. — He is bound to come to grief if he lives long enough for justice to catch him.

Hong Kong,
May 17th. 88.

My dear Dick:

The last mail brought nothing from you. Mrs Forbes has been wired for on account of her father's condition and sails by this steamer. W.H.F. is trying to arrange to accompany her and will probably manage it though he is still undecided. If he does so I have promised to remain & shall take his place during his absence of three or four

shipments of trivial importance. Cass is working hard & the two Suez Steamers delayed until July and if the other shippers can be induced to follow suit some good may be accomplished. Every one, including the Tea men, is demoralized and if the Steamer Owners can only be prevailed upon to keep off their boats for a month later than last season it will come out all right. Otherwise I am afraid we shall have a repetition of last season. With best Chinchin from us all & regards to Walter Yours Sincerely Mills.

months. He has not yet packed his Grip-Sack but as he always leaves such things for the last moment it does not signify. Please see that the insurance policies on the house & furniture are all kept alive and keep up your remittances for Mrs H. whenever your receipts on her a/c amount to $200. or so. If you need any money for my account let me know in time though I presume with the sent money, my Share of profit; payments by Executors of Mrs Mills' Estate &c you will be able to meet all calls, and I suppose you have $1000.! more or less, by this time, to my Cr. - If you are short however I can manage to let you have something by ..by. - Business at Amoy has about come to a stand still the only shipments contemplated at present are the usual small invoices for Overland

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Hong Kong,
May 18th. 88.

My dear Bill,
I propose to send you 100 pieces, each 20 yards, 24 inch, Ivory White Canton Crapes, by the first Steamer in July to reach you about first of August. They are now being made and the dealer stipulates that the quality shall be of the best. I shall not draw against the Invoice but presume you will be

between now & then. We are settled any way for at least three months longer. Lizzie & the Children are very well and I am happy to see Carrie is improving and trust she will continue to pick up soon to be herself again. Give her my best love & wish best remembrances to yourself & Sidney. Yours sincerely
Willis.

I am writing hurriedly amidst all the confusion of the mails closing & Hooker cleaning out his desk, etc. so you must excuse the style of this Screed.

Hong Kong,
May 15. 88.

My dear [illegible], I propose to send you 100 pieces [illegible] 20 yards, 24 inch, Ivory white Pearl Crape, by the first steamer in July to reach you about first of August. They are now being made and the dealer stipulates that the [illegible] shall be of [illegible] [illegible]. I [illegible] not draw against the invoice but [illegible] you [illegible]

between here & there. We are settled away up for at least two months longer. Maggie & the children are very well and I am happy to [illegible] [illegible] is improving and trust she will continue [illegible] [illegible] [illegible] be [illegible] again. [illegible] [illegible] any [illegible] [illegible] remembrance to yourself & [illegible]

Yours sincerely,
[illegible]

I am writing hurriedly amidst all the confusion of two [illegible] closing & [illegible] [illegible] at his desk etc. as you [illegible]. Excuse the [illegible] of this [illegible]

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in a position to advance the
freight, Charges, duties, and
just Commission.. The goods
are to be packed in this line
Cases handsomely Printed &c
& a Case [illegible] .. I cannot
give you the names of each just
yet, and do not know what
the duty is but presume the
goods will pay duty of about
£25 pr piece free duty &c
Charges paid .. Meantime you
might feel the Market & see
if you can find a Buyer. The
means business & can see the
Goods, without Committing

yourself in Price. [illegible]
& [illegible] goods may want
Stand, or have Brackets to
the Ceiling &c &c. .. I shall
write you further about them
on Shipping Merely and you have
per Lines so that you may be on
the lookout for a Purchaser ..
We have arranged to keep one here
a few Months longer as Tender
has been Called home & I have
promised to Wait his return and
fill his place here. I hardly
think we shall join [illegible]
before Aug 1st 69. [illegible]
or [illegible] Establishment [illegible] Place

in a position to advance the
freight, charges, duty, and
your Commission.. The goods
will be packed in tin lined
Cases handsomely matted 5 ps
to a case probably.. I cannot
give you memo. of cost just
yet and do not know what
the duty is but presume the
goods will lay down at about
$25 pr. piece freight duty & all
charges paid.. Meantime you
might feel the market & see
if you can find a buyer who
means business & can use the
goods, without committing

yourself as to price. Messrs.
& Jordans people may want
them, or Arnold Constable & Co
& McCreery & Co. N.Y.. I shall
write you further about them
on shipping merely send you these
few lines so that you may be on
the lookout for a purchaser..
We have arranged to keep on here
a few months longer as Forbes
has been called home & I have
promised to wait his return and
fill his place here. I hardly
think we shall finish much
before Jany 1st 89. but all depends
on what developments take place

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"Gaelic." Stanghow
May 21st 1888.

My dear Amore. Thanks for
yours of 9th April received
this morning. The only order
for lots I have received from
you is for the 100 shipped
to Hallett last fall
via Naaco. If you have
sent another order I never
received it and if you
want more shipped you
must give me a definite
order in detail with a
letter of credit. I am glad the
orange trees arrived in good
order and I will see what
can be done for a large lot,
1000 or more but don't
believe they can be had
at any such price as
you imagine.

Yours truly
E H Huntington

Dublin, [illegible]
May 21 1888

My dear Thomas, Thanks for
yours of [illegible] which received
this morning. The [illegible]
for which I have received from
you [illegible]
[illegible]
[illegible]. I hope you have
[illegible]
[illegible]
[illegible]
[illegible]

when we [illegible] with a
[illegible] for that
[illegible] arrived [illegible]
order and I [illegible]
can be done for a large lot,
1000 or [illegible]
believe [illegible] can be had
at any reasonable price as
you imagine

Yours truly
[illegible]

Petty

Hong Kong.

May 22nd 88.

My dear Smith:

Mr & Mrs Forbes sailed by the "Rio" Saturday on time and I believe the only "Special" remembrance is that of May 14th which is duly noted. There has not been much business going on for the past fortnight. We are potting off the Kerosene at $2.30 & have now only 47,000 cases left which we

steamer. There are two bank holidays this week so Exchange is a little unsettled & 1/8 higher today on the strength of India bills tho' silver is off. — It is very hot, muggy, & rainy. Forbes said you would probably want Tls 25,000. Early in June and I suppose we shall hear from you shortly officially on the subject, though we shall be prepared to remit. —

Yours very truly

E. H. M. Huntington

Hong Kong,
May 22nd 88.

My dear Chun,

[illegible] letter dated [illegible] the 19th Saturday, [illegible] [illegible] [illegible] the [illegible] [illegible] [illegible] of May [illegible]. [illegible] is duly noted. [illegible] [illegible] [illegible] business going on [illegible] the [illegible] [illegible]. We are getting off [illegible] [illegible] at [illegible] 2.30 [illegible] [illegible] 47,000 [illegible] [illegible] [illegible]

[illegible]. There are two [illegible] [illegible] [illegible] [illegible] in a little [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] 25000 [illegible] in [illegible] Sulphur [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

Yours very truly
[illegible]

Can probably dispose of within
reaching the Price as we
these have no interference
Certainly before 1st of July.
1500 of this will be available
in advance if necessary.
N.Y. Pine nothing doing
believe there will be further
advance here, but I think
it safer to sell at
[illegible]
[illegible]
drawn entirely. We have been
Leaving at 3/6 better price
have 45 Cash on hand.

Cotton goods nothing doing in
Cotton are waiting for better
Exchange & Prices are not
come up to their limits. We
think the Steam Mills at
Auction today but as there
was heavy rain there was
no attendance & we shall
have it again, but it is
doubtful if we can obtain
the limits of $5000. at
present. We shall resume
regular Correspondence
on Ipecac matters in a few
days, by the French steam

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can probably dispose of without breaking the price as we shall have no interference certainly before end of July. 15.000 of lbs. will be available for advances if necessary. N.Y. wires today that they believe there will be further advance here, but I think it safer for us to go ahead & sell in small lots as wanted rather than to shut down entirely. We have sold Ginseng at 5% better prices & have 45 Casks in hand.

Cotton goods nothing doing as holders are waiting for better Exchange & buyers will not come up to their bids. We tried the Glen Works at auction today but as there was heavy rain there was no attendance & we shall have to try again, but it is doubtful if we can obtain the limit of $5.000. at present. We shall resume officiel regular correspondence on Special matters in a few days, by the French mail.

Hong Kong, May 22nd '88.

My dear Greig,

We were sorry not to see you on your way through but you would have missed Forbes who left on Saty week - Mrs F. & he gone about 3 mos. When you buy tea Home Smoking [illegible] you please get me two Half Chests. I want to send them to my brother in Florence & the perfect half Chest. - I hear outside that buying for Australia is beginning at [illegible] today.

Yours very truly

E. H. Whittington

Hong Kong, May 22. '88.

My dear Craig, We were
sorry not to see you
on your way through
but you must have
been [illegible] who left
on Saturday week. Dr. K.
[illegible] about Stone.
When you bring this
home [illegible] [illegible]
[illegible] [illegible] [illegible]

the [illegible] Club. — I
would [illegible] [illegible] to say
[illegible] in [illegible]
+ the [illegible] [illegible]
Club. — I have [illegible]
[illegible] [illegible] [illegible]
[illegible] in beginning
[illegible] to say.

Yours very truly
[illegible]

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Much Mail.

Hongkong.
May 23/88.

My dear Pomeroy.

Mr Miller [?] sailed by the Red on Saturday W.H.F. intending to be away about three months and it is now somewhat doubtful if Mrs F. returns with him. Much depending upon family affairs & condition of Mr Mrs Delano's health &c. I stay in meantime & perhaps until end of the year. There is not much in the way of business to write by this mail.

We shall work carefully and take no interest at present unless absolutely unavoidable. Kerosine we are jobbing out without forcing the market, and there has been no competition for two months. Our stock is only 45000 c/s and we can handle that easily & continue to get good prices. I think we had better depend on Comm. for the near future in Oil until we see how Russian comes out, or Am. prices drop considerably. We shall commence Officers & friends by next mail. With kind regards

Yours very truly
C.H.M. Huntington

French Mail.

Hong Kong. May 23/88.

My dear Bernard; We rather [illegible]
decided by this tea on Saturday
[illegible]

[illegible]

[illegible] we shall watch carefully and
take no interest at present
unless absolutely unavoidable.
[illegible]
[illegible]
Our stock is only
4000 [illegible] and we can handle
this easily [illegible]
[illegible]
better depend on [illegible]
[illegible]
[illegible]
[illegible] prices dropped considerably.
[illegible]
by next mail. With kind
regards

Yours very truly,

[illegible signature]

[illegible]

very quiet in all Imports and
though there has been some
Tea buying at Hankow at
full rates, & a little something
for Australia at Foochow,
America has attracted small
attention at Amoy as yet
and it is to be hoped that
the first steamers will be
kept back at least until
July 1st or else we shall
have another bad season in
Oolongs. – It is hardly to be
expected however as the Glenshiel
will probably push from
Japan early in June.

All Tea buyers are pretty
conservative now & perhaps
they will hold off after they
have secured their first selections
of New Teas for London, Russia,
New York & Australia. I think
there will be a lull in buying
soon. It may be a year for
opportunities in Teas as there
will be periods when prices,
freight, Exchange, &c will
be lower than ever before &
home markets should improve
as the season goes on. War
or no War. – It is rather early
to tell much about Silks but

Private,

Hong Kong, May 26th. 1888.

My dear Robert,

Enclosed are two Chits for you received from N.Y. & London and one for Mrs Forbes from Buok. A registered letter came for you by last mail also, in J. M. F's writing which I retain in the Safe as it appears to be documents. Regarding the "Antoinette" damaged Oil we Cabled the N.Y. office that there were 11,000 Cases on which there was no insurance claim recommending a settlement with the buyers at an allowance to which answer came that L. A. & Co's instructions were to sell at Auction if buyers would not accept delivery at 1.90 as sound Cargo & to hold in Case of non-acceptance at $ 2.00 - thus virtually forcing the original buyers to either cancel the sale or to get into a row with the Chinese buyers. Of Course this would never do and so we wired the N.Y. office for their private information that we could not cancel the sale as a

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Bristol [illegible] May [illegible] 1839.

My dear Robert, [illegible]

Received from [illegible] for the letter

[illegible]

[illegible]

[illegible] the [illegible]

[illegible]

[illegible]

large portion had been delivered and that an auction
sale would seriously affect our holdings and
to offer an allowance. To this we received a most
unsatisfactory answer telling us to carry out
L. C. & Co. instructions & asking for memo. of
stock. our holdings, & quotations. This put
us between two stools, as the Chinese buyers were
naturally very indignant at the prospect of being
exposed to a serious drop in their second cargo
through a forced auction sale of 11.000 cases
& giving them an idea that we were crowding
them unfairly, while it exposed us to a drop
on our own stock of 47.000 cases, as well as
otherwise harassing us as you can readily
understand. It would never do to have a row
with these buyers at first so often whom we have
tried to work in with us, so after a long pow-
wow with them we acceded to their claim for
17 cts on 11.000 cs as we could do no better
for them or for ourselves. Then certainly would
be thanks to them a claim on the insurance Co.

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we should have had to hold a survey, get the orders of Arnold Hakberg & Co as underwriters agents, & go to considerable expense for nothing and if another had been marketed the Chinese have more seriously suffered in our own stock, and wound up with a break with the Chinese etc. etc. so we have no other recourse than to render acc. sales for the Oil as all sound and stand the loss. It seems to me as if N.Y. might have got some sort of an allowance made by L. A. & Co. with the facts before them as to our position as sellers of oil with none to come, and between ourselves, don't believe they made the least effort. We are trying all we can to sustain this market and it as much L. A. & Co. & R. & Co. N.Y. interest as our own to do so and yet in the face of a sensitive market they order an auction sale of 11.000 cases which if it should come off would knock the prices down 10. a 20. c per case — By an amicable settlement with the Chinese however, we have already strengthened the feeling of all dealers & shall no doubt be able to work up prices. No thanks to N.Y.! This is all for your own information and

We have had a [illegible], left the [illegible]
of British Battery, & the [illegible]
[illegible] Officers in Battery and [illegible]
[illegible] which we have [illegible]
suffered in our own Works, and [illegible]
[illegible] with the Enemies etc. etc. so we have to
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible] 10 . 20 . [illegible]
[illegible] with the Enemies [illegible]
[illegible]
[illegible]
[illegible] This is all [illegible]

4/ Everything is going on smoothly though you have been gone only a week it seems an age. We all miss you both very much. The rains continued so that we have postponed letting parties to next week. Hancock takes our horse & will probably need it for all three months. I sincerely hope Mrs Porter will find things brighter than she anticipated on reaching home and with our kindest wishes from all

Yours very truly
E. H. M. Hunting Ton

Everything is going on smoothly. You
have been gone only a week it seems an age.
We all miss you lots every day. The [illegible]
[illegible] do think the dear professor is getting
better. [illegible] letter is
more than probably all it proves them
benefits. Obviously [illegible] the trouble is
just things [illegible] anticipated.
In [illegible] home and [illegible]
wishes from all.

Yours very truly,
Wm. [illegible] Jr.

P. "Gaelic". Hongkong. May 30th 1888.

My dear Forbes.

Your wire of 28th received & your letters shall be retained here as requested. One regd. letter evidently containing docs. came by bearer & there are two letters &c from N.Y. & London letters. We have been exchanging telegrams with N.Y. agency on the damaged Oil ex "Antoinette" in which L. A & Co. tried to force us to sell the 11.000 c at auction, which of course, if followed would have put us in a hole, besides breaking the market all to pieces & make us suffer in every way. After a long ??? the Chinese insisted on their rights to the Oil at an allowance and we were obliged to give in trusting to bring L. A & Co. to reason by letter, and I enclose P/c of a letter to N.Y. agency which will show you how the matter has been put before them. You will understand the position thoroughly and I hope J. M. F. can get L. A & Co. to allow something! Otherwise we shall have to stand 17c please on 11.000. It was impossible for us to

p/ Gaelic.

Hongkong May 30th 1878.

My dear Archie. Your note of 23rd received & your
letter about the [illegible] is apparent. The
orig.l letter eventually containing docs came by
Cooper & there are two letters for Mr
Lindsay letters. We have been exchanging telegrams
with Mr Agnew on the damage Dr a/c Antoinette
in which L.C.&Co. tried to force us & see the
11,000 & at our [illegible] advice of course, if he knows
would have gotten in a [illegible] besides seeking
the market all to pieces & made us suffer.
After a long process the Chinese
in every way, this right the Dr at an allowance
[illegible] on their right [illegible] & being
and are now obliged to pay in something
L.C.&Co. to reason by letter and telegram. We offer
letter to Mr Agnew which will show you how the
matter has been put before them. You will
understand the position thoroughly and I hope
J.M. & Co. will get L.C.&Co. to allow something,
otherwise we shall have to return 17 & [illegible]
or 11,000. It was impossible for us to [illegible]

—

take any other course as you will probably
deserve and I leave you to make any
explanation to H.H. If you deem it
necessary. This is written at 4 P.M. and
dark, but we shall not let any thing
pass us. Several tents are blowing out
their stakes and there is another
terrible storm. I think we can clear
up all our Stock within six weeks or before
we have any interference. We already have
commenced hauling and are staying with us
without removing them from the Ranche. They
appear to have enjoyed themselves thoroughly, &
we are doing all we can for them. Chiefs
returned to the Agency this P.M. the last of
Crook's with the Store of Tourneau
but I have not yet received particulars from
there. Every thing is going on O.K. We all here
have taken separately very much at heart the late
War but find matters as serious as you anticipated.
With best regards to both from all of us
Yours Sincerely E. H. Humphrey

take any other course as you will readily perceive and I leave you to make any Explanations to I. M. L. you may think necessary. Oil is weaker at $ 2.26 and dull, but we shall not let any buyers pass us. Second hands are clearing out their stocks and there should be another demand soon. I think we can clear up all our stock within six weeks or before we have any interference. Col Denby & son arrived Sunday and are staying with us until tomorrow then going to Madras & Canton. They appear to have enjoyed themselves thoroughly & we are doing all we can for them. Chester is remained in Pekin. The Minister did all he could for us with the Gov. of Formosa but I have not yet received particulars from Cass. Everything is going on O.K. We all miss Mrs Porter & yourself very much & trust Mrs Porter will not find matters so serious as you anticipated. With best regards & both from all of us

Yours sincerely E. M. Huntington

Hongkong,
May 30th. 1888.

My dear Dexter,

Yours of April 26th received by last Mail and your additional order for Chinaware has gone up to Canton & will be Executed with the other. Yours of April 11th with another remittance of £30. squaring over to for 87 is also at hand for which accept my best thanks. I will use the Code you send in case there is any important

Change in Cotton Goods &c advise but so far the trade at the North has been pretty flat while Exchange has taken the heart out of all importers. English Goods have suffered the worst & are in very heavy stock. Am.n have not been so badly off but we are hardly getting a new dollar for an old one except by a fluke. I think however we shall see a better demand shortly with a better Exchange & a rise in prices. Bill's hand regards the baby an as well as

Hong Kong, 20. 6. 1888.
May

My dear [illegible], Yours of April 26th received by last mail and your additional order for [illegible] ... [illegible] from the Executed [illegible] the [illegible]. Yours of April 11th with another remittance of £30. [illegible] [illegible] is also at [illegible] [illegible] accept my best thanks. I [illegible] [illegible] [illegible] you [illegible] [illegible] [illegible] is any important

[illegible] [illegible] Cotton [illegible] the [illegible] [illegible] [illegible] for the [illegible] at the [illegible] has been [illegible] that which Exchange has taken the [illegible] [illegible] [illegible]. [illegible] [illegible] has [illegible] the [illegible] [illegible] [illegible] [illegible] stock. [illegible] have not been [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]. I think [illegible] the [illegible] [illegible] [illegible] [illegible] [illegible] with a [illegible] Exchange [illegible] [illegible] [illegible] [illegible] [illegible]

[illegible]

Hong Kong, May 30 '88.

My dear Dick.

Yours of April 23rd is received with a/c for which many thanks. I think you have done very well for '87 and am happy to see you have a balance in my favor of $3319.55, & this for me you can send thro' N.Y. house as already requested. The H.K. fancy Matting I have cancelled as you suggest. I have dropped the subject of going home for the present but will let you know in ample time. We have no late news from Amoy but there is nothing doing there of any account. The first Str was not got away much before July 1st and buyers were held out until the last moment. There is not much of interest going on. We have the Amn. Minister staying with us & there is some talk of his being nominated Vice Prest. with Cleveland. He is a good square man. Mrs sends her best chin chin as well as Yours sincerely

[illegible]

Hong Kong, May 30/88.

My dear Dick. Yours of April 23d is received with [illegible] thanks. I think you have done very wise for yourself and am happy to [illegible] you have a balance in the favour of $3819.95, which [illegible] you can draw thro' [illegible] as above by requested. The [illegible] Matching I have Cancelled as you suggest. I have stopped the subject of your [illegible] for the present but will let you

know in ample time. We have no late news from [illegible] but there is nothing doing there of any account. The [illegible] were [illegible] away [illegible] lately and [illegible] write the last documents. There is [illegible] going on. We have the [illegible] [illegible] there is some talk of this being [illegible] [illegible] [illegible] [illegible] Yours [illegible] [illegible]

Hong Kong, June 2d. 88.

My dear Cass

Denby & Son have been staying with us ('till Friday) & he told me of his interviews &c which led me to think that it would be some time yet before we rec.d anything from the Taiwan pidgin & that we should not probably get more than the securities realized eventually even if it was less than our claim. However, we wait your advices, and it would also be interesting to know how

your [illegible] out on [illegible] money &c, when you have time. I know that you must have had your hands & mind more than full of work running with all your business & hope you stand it well. It is encouraging to see you all tiding off Leas. At the only elevation, & with a worse [illegible] than last to pull [illegible], the bulk must be got & shipped lots, & cheap, or there will be

Hong Kong, June 2. 82.

My dear Ben,

Dudley & [illegible] have been [illegible]

[illegible]

be the devil to pay & worse than ever before.
I can deeply sympathize with you in
your various anxieties but have faith that
you will get well out of all your difficulties
outside of Tea very shortly and believe if
the Tea Export can be kept down to a very
low point up to 1st Aug. there will be a ray
of sunshine through the Clouds in N.Y.
by that time. We shall want to use all
the money we can collect this month

so if you can spare us any it will
be acceptable! – keep your pecker
up and write when you feel like it
but don't feel bound to answer
all my scrawls. Mrs & children are
well & send you best wishes

as well as

Yours sincerely

E W Hunt

[illegible] this [illegible] to [illegible] [illegible] we before,
been deeply sympathising with you in
your various anxieties that have filled the
[illegible] you will feel [illegible] after your difficulties
outside of the very thoughts and [illegible] of
the [illegible] can be kept down to my
low point of [illegible] then [illegible] be a [illegible]
of sunshine through the clouds in [illegible]
my [illegible] time. The whole world to me all
this summer we can collect the results
so if you can [illegible] in any of the [illegible]
be acceptable. – keep your [illegible]
up and smile – when you feel like it
but don't feel bound to answer
all my [illegible]. the children in
[illegible] [illegible] you [illegible] [illegible]
as well as
Yours sincerely
[illegible]

Hong Kong. June 8/88.

My dear Dick.

Yours of May 4 & 6 received by last mail with thanks and duly noted. We will do all we can to accommodate Mayo as I certainly should prefer to keep on with them at a less rent than have them leave. We could doubtless get 150/200 more from others but I have no desire to change. Will you please renew subscription to the "St Nicholas" with the Century Co standing in name of Annie O. Huntington and ask them to send on the back numbers & continue sending to same old address c/o R & Co H.K.. I think the subs.n expired in March or April 88.. There is nothing new.. Amoy Teas doing off well - and the Teas very poor as a whole. - Anything above good Cargo hardly to be had at any price. - Very hot, rainy.

New York. June 8th [illegible]

My dear [illegible]

Yours of May [illegible]
received by last Steamer [illegible]
[illegible] duly noted. We
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible] 150/200
[illegible]
[illegible]
[illegible]

the "St Nicholas" with the
[illegible]
of [illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]

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unhealthy.. Mrs had a bad attack
yesterday but got a doctor at once
& is about right again today.. There is
a good deal of Choleraic dysentery about
in a nasty form.- The death of my
brother's wife was quite sudden by
Gastritis and is an awful loss to us
all.- You saw her at the train
I think when we left.- Excuse
haste but I am very busy -

Yours sincerely
Nicus.

unhealthy. – He had a bad attack
yesterday but left a better chance
is about right again today. – There is
a great deal of Alabama agitating there
in a hasty form. – The death of poor
Bolton's wife was quite sudden the
Statistics [illegible] is an awful loss to the
all. – You have heard of the [illegible]
I think it time we left. – Remember
[illegible] – but it can every busy –

Yours sincerely
Nico.

Hongkong, June 9th 88.

My dear Forbes.

Yours of May 25th & 29th are received and we are glad to learn you are both getting along well without much delay. All your requests have been, or are being, looked out for. All your letters go by this mail c/o Macondray & Co & any rec'd later shall be retained. The envelope contg deeds, McEwen property at Peak, & Rosehill is opened

days. We will look after things and you can be assured every thing shall be done as if you were here, and I don't believe there will anything take place either in business, or otherwise, to worry you while absent. The building on the Corner is unsafe & will probably have to come down. H.W.Ro. to go over the Ice house, A.K.Ro over Melchers. The H.K. & Cowloon Godown Co are looking for an Office and I have offd them the old Compton office, next Yangtsze, for $150.

Hongkong. June 9. '58.

My dear Father. Yours of May 15 & 29 are received and [illegible] we are glad to learn you are getting along well without much delay. All your requests have been, or are being, attended to.

[illegible]

passed on to Wotton. Nothing has yet been recd. from him per J. M. Jr.'s signature but same shall be forwarded on recpt.– I remitted Ts. 25000 to Shanghai on the 4th and it will probably be necessary to retain part of Hoelun's money for a while. I note what you say about Lichtler & will be guided thereby. Mr. Laurent thinks he will find a customer for the Glass Works yet & says he can get an offer of 40000

I told him to get the best firm offer he could & we would submit it, but he has not come in since. I keep Alecu, & the Hancocks are established at Hermitage for three months. I thank you kindly for offer of the ponies but constant rains have prevented using them as well as interrupting the bathing so much that we have been out only twice.– Jardine's & our Junior Messes take the new Shed in O/

a Market & guess they will
accept. — Kerosine Oil is
very dull but second hand
dealers are clearing off their
purchases of us very fast
& will soon want more. —
Meantime we cannot sell
a case as forcing buyers would
only break prices without
enabling us to sell. The "Auspi[illegible]
Head" is surely coming to H.
K. & her cargo is being off'd
at $2.15. with no bidders.
I think all stocks will be
so reduced by the time
she arrives, however, that

[illegible]

we can dispose of our Stock without much Shrinkage from our present quotation of $4 2 2/2 for "Comet." — At any rate we cannot sell a package today. but shall not let any buyer pass us. — Mrs H. was attacked with Choleraic [illegible] yesterday but Dr Cauthin was soon on the Spot and checked it immediately so that she is nearly all right today but very weak. The attack came on suddenly without rhyme or reason & there is a great deal of it about. She will not be able to write by this Steamer to Mrs Parker but sends much love with the Children. With kindest regards from

Yours sincerely

E. W. M. Huntington

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Hong Kong
May 9. 88.

My dear Forbes.

Howqua was here this aftn & wished me to send you samples of snuff he had previously mentioned to you which I forward in same cover. The snuff was obtained from R & Co in the early days, some sixty years ago, and its source probably be impossible to match it but you may find something ground as fine & similarly scented & flavored. He said nothing about the quantity desired and his chief point seemed to be that it must be powdered as fine.

In haste.

Yours sincerely

C. M. Huntington.

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Hong Kong
May 2/82

[illegible]

Edm Huntington

Hong Kong. June 11. 88.

My dear Mr Kent.

Yours of 5th is received enclosing Check for $40. Which has been passed to Credit of Mr Forbes against Charges on Box per "Crusader". Mrs H. has a paper for your church waiting here for direct opportunity. The Ahmah did not want it to go via Manila and as her friend did not have two parcels ready per that direct steamer it still remains here. The "Forbes" must be pretty near Frisco by this time, having left Yokohama fortnight ago tomorrow. Mrs H. sends her love to Mrs Kent and with kind regards to you both as well as to Mr Tyler.

Yours sincerely

E. H. M. Huntington

Diamante.

Hong Kong, June 11, '88.

My dear Mr Heard. Yours of 5th inst received enclosing check for $40. which has passed to credit of the [illegible] against charge on Box of [illegible]. [illegible] has a place for your church [illegible] [illegible] here [illegible] [illegible]. The [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] to [illegible] [illegible] [illegible] [illegible]

[illegible] [illegible] [illegible] [illegible]. The [illegible] [illegible] [illegible] [illegible] this time, [illegible] [illegible] [illegible] [illegible]. [illegible] [illegible] [illegible] [illegible] & [illegible] [illegible] [illegible] [illegible] [illegible] & [illegible] [illegible] as well as [illegible] [illegible]

Yours sincerely,

[illegible]

Hongkong.
June 21. 68.

My dear Ira,

I am keeping Mrs Bunkley's lace until a Suez Str. for N.Y. calls & will then forward to your address; filling them with Tea invoicing the Tea as packed in lace and may thus avoid Customs bother. Value being under $100. No Consular will be required.. Mr & Mrs McCleod came down by the French

mail yesterday & return to Manila the 26th. both seem much benefited by the trip. The Tea buyers are holding off well & the first steamers will not get off before July 1st. from Amoy. Oolongs are the worst ever known; Mr Carr has been taken in sorting the first crop, there have been excessive rains spoiling a great deal of leaf & supplies are much below the average. Really good Teas will be very dear and

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Hong Kong.
June 21. 88.

My dear Ma, I am keeping
the Birthday here with
a [illegible] for My. Cath.
[illegible] them forward [illegible]
Address; [illegible] them [illegible].
The [illegible] the [illegible]
a [illegible] in [illegible]
[illegible] around [illegible]
[illegible]
+ 100. [illegible]
[illegible]
[illegible]

[illegible] yesterday & returned +
[illegible] the 26th both were
much delighted by the
trip. The [illegible] are
[illegible] & the fresh
Steamer [illegible]
July 1st from [illegible].
on the [illegible]
[illegible] taken in
[illegible] the fresh [illegible], then
[illegible]
[illegible] a [illegible] of [illegible]
& [illegible]
the [illegible]
[illegible] very dear and

scarce and if the New York Market is still dull & depressed, or has not gone up too much, you can make some money by buying any Invoices Formosas of last season's crop grading fully Sup. or better. If you want to go in account with W. H. H. Beebe who took over Low's Tea business. I think good Amoys. & Formosas a first rate buy if you can get sound invoices of former about 14.– & Sup. Formosas 22/23. or even 1c more.. for a quick turn, getting quit of them before middle of October. I paid Lane Crawford & Co a small bill, enclosed. If you paid it please return & I will get them to refund.– Otherwise you might pay R. Devens, 44 Central St. Boston the Equivalent.– Very best regards to Mrs B. & same to yourself. In haste

Yours sincerely E. H. Huntington

come out of the New York Market is
their [illegible] [illegible], or [illegible] at [illegible]
of the market, you can make some money
by buying any [illegible] [illegible] of
that [illegible] [illegible] [illegible] fully [illegible]
as better. If you want to [illegible] in [illegible]
with W. H. [illegible] at the [illegible] [illegible]
[illegible] [illegible]. Think first [illegible]. &
[illegible] is just [illegible] if you can
get [illegible] [illegible] [illegible] what the-
cost. [illegible] 23. [illegible] [illegible]
[illegible] quick [illegible] of the
[illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] [illegible]
if you [illegible] [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] you might
[illegible] [illegible] [illegible] Boston the
[illegible] [illegible] [illegible] [illegible]
[illegible] Yours [illegible] [illegible] [illegible]

Hong Kong, June 21. 88.

My dear Dick:

I have none of yours to answer. The first Crop of Formosa is miserable - Amoys - ditto - Too much rain - no care in sorting :- Superior & anything over will be dear & scarce. - No Surry Steamers can get away before Early in July - Shippers will be cautious & your stocks will be well reduced before you can get many new Teas. If you can get hold of any Invoices Superior Formosas or better for 23/25 cts. of last season's Tea there will be a handsome profit in buying & selling out before October 1st. - If you can get 1000 or 1500 H/c really Supr. & can arrange with the Indian Bank & carry it 60 days you can make some money, sure. - Look into it the sharp if you want to deal. You should have Cash enough for a margin :- There is nothing doing here - Weather [illegible]

New York, June 21. 88.

My dear Dick: I have none of your Bourbon. The first lot of Tennessee is [illegible] – ditto – The Bourbon [illegible] – [illegible] [illegible] & everything [illegible] [illegible] [illegible] [illegible] can get [illegible] before [illegible] in July – [illegible] [illegible] your [illegible] [illegible] [illegible] before you can get [illegible] [illegible] you can [illegible] [illegible] [illegible]

a better [illegible] 23/25 of [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] before [illegible] [illegible] you can get [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] you can [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] – There is nothing [illegible] [illegible] – [illegible]

very wet, muggy, & nasty.. Mrs H. & the Children go to Japan in a fortnight to pass two months at Nikko for change of air. This is their fourth summer and they need a change badly.. I of course remain here.. There is a good deal of Cholera about and last week we had two typhoons in the neighborhood and Ours have threatenings. This is only the beginning of the summer so you can see the prospect of what we have before us for three months more. We have had hardly twenty four hours free of rain since March 1st.

With best thoughts to you & all friends & regards to Walter

Yours sincerely
[illegible].

Bensley may pay you $6 – If so please [illegible] [illegible] [illegible]

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very wet, muggy, weather. - The H. & the
children go to Lebanon in a fortnight to
pass two months at Pittsfield for change
of air. - This is their fourth summer and
they need a change badly. - I of course
remain here. - There is a good deal of
Cholera about and between we hear
the typhoid in the neighbourhood and
this here threatening. - This is only
the beginning of the summer so
you can see the thick of all the
before us for three months more. We
have had hardly twenty four hours free
of rain since March 1st. -

With best wishes for
you and friends & regards to
Walter

Yours sincerely
Chile,

Hong Kong June 21.

[illegible]

There has been only a fair amt. of dealing in Amn. goods going on at a basis of 2.95 Tls for S.M.C. Drills, but it would have been larger had the traders cared to go on with sales. They could not replace at evening rates, however, & though Exchange was rather more favorable last week it is weaker again now as importers are losing faith in any permanent advance in Silver. This important question will shortly come up in Parliament when the Commission report results of their labors and it looks to me as if the British will at last hit upon some practical plan of maintaining at least a more stable value between Gold & Silver. The people are more ripe than ever before for the appreciation of the latter & for a readjustment of comparative value.

It is very dull in business, very wet & hot,

[illegible] has been only a few [illegible]

of Blotting in [illegible] book going on at a time of

2.9⅝ to [illegible] Mr C. Bills. but it would have

been larger but this [illegible] on the

side. They [illegible] at [illegible] Evening Notes,

however, & though Exchange on Notes [illegible] favorable

that it is better again [illegible] reluctant

in having faith in any permanent advance in

Silver. This important question now in the hands of

in Parliament & the Commission appointed [illegible]

of their labors and it looks here as if the British

were at last hit upon some practical plan of maintaining

at least a more stable value between Gold & Silver. The

people are more wise than ever before for the appreciation

of the latter & for a readjustment of [illegible] value.

It is very clear in business, very [illegible]

[illegible]

Hong Kong
June 25th 88.

My dear Greig,

Yours of 11th & 21st are received and noted with thanks - My idea is that all business letters & telegrams should be addressed officially as much as is possible.. We can always use our discretion as to putting them through the general office.. Otherwise they may not receive proper attention, detention, & may be pigeon-holed.. We are always glad to get your personal views & private lines and I am much obliged to you for your attention to Devens order & the Samples. It is too bad we could not work the "Bergen" pidgin but things did not work right & the risk was too great for us to stand. all the contingencies.. We have finished direct arrangements with Maxwell & Vale altho' we cannot call G. B. & Co our agents exactly we do hope to other business with them. Your other queries regarding Australia in Special will be answered later & we will write Macdonald as you suggest.

Yours sincerely
E. W. Huntington

Hong Kong
June 23rd [illegible]

My dear [illegible], Yours of 11th & 12th
we received and note con-
tents - Enquiries in them are
business letters & telegrams These
be collected efficiently & [illegible]
as is possible.. We can always
use our discretion as to putting
them through the General office..
Otherwise they may not receive
proper attention, [illegible], may
be forgotten.. We are always
glad to get your general news
& private notes and I am much

obliged by your frequent attention
to these [illegible] & the samples.
We [illegible] the [illegible] but [illegible]
the [illegible] [illegible] [illegible]
[illegible] [illegible] [illegible] from [illegible].
all the [illegible] .. We
have finished their arrangement
with Messrs [illegible] & [illegible]
in connection with [illegible]
[illegible] [illegible] [illegible]
business with them. Your
[illegible] regarding [illegible]
[illegible] will be answered
later [illegible]
[illegible] Yours sincerely
[illegible]

Hongkong
June 26th. 1888.

My dear Smith:

Mrs Huntington and our two girls are going up to Nikko by the P. & O. Str. "Bokhara" July 2nd. and should arrive at yours about the 10th. idem. Will you kindly apply to the proper authorities on her behalf for a passport, on receipt of this, so that she may not be detained in Yokohama. She intends staying two to three months and if descriptions &c are required you can state that Mrs H. is about 5 ft. 7. rather stout, fair complexion, about 45 yrs of age. The eldest 13. yrs. fair, 5 ft 6. & the youngest child, about 8 yrs. about 5 ft., fair. both girls & all born in Boston Mass. U. S. A. — They will stay at the ~~G~~ "Club Hotel" Yokohama. and if you will kindly expedite matters for them & do what

Hong Kong
June 26. 1888.

My dear Smith:

The Washington and our two [illegible] are going up to Nikko by the P.&O. Str. "Bokhara" [illegible] July 2nd. and should arrive in Japan about the 16th [illegible]. Will you kindly apply to the proper authorities on [illegible] behalf for a passport, in accordance [illegible], so that [illegible] may not be detained in Yokohama. The intend-

[illegible] stopping there three months and [illegible] description as [illegible] required you can state that Mrs. H. is about 5 ft. 4, rather stout, fair complexion, about [illegible] years of age. The [illegible] about 15 [illegible] years, 5 ft. 6, [illegible] Child, dark eyes, about 5 ft. [illegible] fair, [illegible] [illegible] [illegible] [illegible] Dear. [illegible] [illegible] [illegible] "Chief" [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] kindly [illegible] [illegible] [illegible]

you can to assist them on their way re-
-joicing I shall feel extremely obliged.-
This is their fourth continuous summer
out as they are all rather run down I
want them to get a change of air. If they
have time & the opportunity they may like
to see "Diabutz" & perhaps take a trip to
"Minnayshta". - but all depends upon cir-
cumstances on their arrival. I shall give
Mrs H. L/C on H.K. Bank but if she runs
short or has any difficulty in financing
or gets into any kind of trouble I know
that you would be kind enough to see her
through. They are pretty good travellers of
well and I hope they will not bother you
but it would be a great satisfaction to me
to know that I have a friend they can call upon in
case of need.-

Yours sincerely
E.H.M. Huntington.

you ... & ... their way de-
-pending ... ... obliged.
This ... ... Continued ...
and as they are all ... over here
made them ... a change of air. They
have tried to the other times they very little
& the "Disabled" Hotel & a trip to
"Brimpatter". Hotels depend upon Cir-
cumstances in their mission. I think I
you do. As W. Bank but if the ...
Bank in the ... difficulty in financing,
a ... many ... of trouble & there
that you ... as to ... & see he
moving. They are getting fast travellers &
well and I hope they will be better you
... to come in a great satisfaction to the
Church that I have a friend they can tell up in
Case of need.

Yours sincerely
W. Harding ...

Hongkong, June 26. 86.

My dear Cunningham, Your
of this morning received with
thanks. The 100 ps. Crape
Shawls have packed as Customary
and as they are dry
& that there is no chance for
mildew, R + F mark —
#.
As the goods are for a remittance
you can draw on me for
Cost & actual Charges, but
pass all the documents
through the bank. Same
for any interest writing
back all but actual charges
afterwards. Invoices as
usual. Invoice pr a/c then
Concerned Consigned to order.
Marine ins. to be provided
in the Hongkong — through Canton
Canton & Boston or San
Francisco & R.R. — Make the
Invoices at Cost with the
deductions allowed by Customs
at home & keep such accounts
as will enable you to duplicate
this order & attach a Consumed.
The amount of it is ...

want to get an amt. some of about value of these crapes & do not want to pay any Commns. or anything else more than possible, and at the same time if there is to be any money made in the business, want things in such shape as orders can be duplicated. This to be a sample lot & Invoice to be such as to escape all Customs charges possible. As it is a remittance & a sample order I am quite justified in not paying Commns. but if further business results the business can be passed through the House. All the docts. to be made at Canton in this instance & just the same as for an Outsider.

Yours sincerely

[illegible]

Hong Kong, June 29th 88.

My dear William,

By this Steamer I am sending to you direct to Boston 100 pieces Canton Crapes about which I have previously written you. The quality is the best of the season, but as it has been very rainy the color is not quite as even as it should be & the goods are a little harsh. It is intended as a sample order and the result will depend somewhat upon fashion I suppose as well as upon the stock. I want you to handle the goods as well as you can & get as much as possible but not to hold over the selling season. I estimate the cost will be about 6 to 7 ¢ a yard U.S. Gold but am not sure of the duty &c. and hope you can get a very handsome profit. You can soon get at the market value from Jordans & Moreys men and any Criticisms or suggestions you can give me as to following up the business will be very valuable as I should like to continue it. Is there anything to be done in Colored Crapes? If so in what assortment? Widths, lengths, weights, &c. I didn't say anything to Devens about this at present so please not mention it to him. The proceeds are for Lizzie's

Washington, June 29, 86.

My dear Williams:

By this means I am sending you through [illegible] Mr [illegible] Clark's Report about which I have previously written you. The quality is the leading the season, but as it has been very rainy the cutting is not quite as even as it should be & the parts are little used. This intended as a sample only and the result here reflect somewhat upon qualities I suppose as written before the 20th. I thought you should see [illegible] as [illegible] you can [illegible] much as possible but not placed upon the selling season. I estimate the cost here to about $1— a yard [illegible] to have not done of the [illegible] &c. and hope you can get a very low [illegible] price. You can then get at the market [illegible]. [illegible] through him and any Catalogues or suggestions you can give me as to patterns of the various kinds very valuable as I desire to continue it. Is there anything the matter in Albert Cooke? If so in what connection? Width, length, weight &c. I think they any thing I learn about this [illegible] not mentioned to them. The [illegible] are for [illegible]

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account and I will write you later about investing. It takes from three to six months to have a Contract put through and if on receipt of these goods you can see your way to place more of them in the Spring I annex a few words for a Code which you can give Devens & ask him to send them under my Registered Cypher "Rusticate," Hong Kong. if you think it worth while to wire, without telling him the meanings. Lizzie & the Children are off for Japan on July 3rd to pass a couple of months in the Hills at Nikko. They are all run down and it is time for them to have a change. It has been a very unhealthy season so far and I shall feel easier to have them in a Cooler place. With best love to Carrie & kindest regards to all friends.

Words to give Devens to wire under cypher address "Rusticate". } Yours sincerely Willis.

Cabriolet. Invoice Crapes sold well. Ship duplicate.
Cabbage. " " " " " double the quantity
Caboose. " " " " " 500 pieces.-
Remember however that you will not be able to receive the goods for six to eight months after you cable an order.-

necessary and I will write you the latest meeting.
letter from there to six months to have a Contract
but through and of a receipt of these parts you can
do your way to place some of them in the Spring
because a few words from a Order which you can
give Lewis that time to send them under my
registered Cypher "Nestorite." they know if you
write it with their name, without telling them
the meaning. Lizzie & the Children are off for Alpena
on July 3rd to pass a Couple of months in the Hills
at Ichillo. They are all well, and it is time
for them to have a change. It has been very
unhealthy here before and I have felt like
taking them to a Cooler place. Give Love to
Louis & Richard respecting their friends.
Write to me Lewis & Lewis, yours sincerely,
under Cypher address "Nestorite." Willie.
Cabled. Lewie hopes and well. Ship Duplicate.
Cabbage. " " " " Note the quantity
Celery " " " " 580 pieces.
Remember however that you will not be able to receive the
Seeds for six to eight Months after you Cable an order.

Hong Kong July 3rd 88.

Wm. P. Cabot Esq.
Boston

Dear Sir.

By this steamer (Peking) I ship to your consignment on through Bill Lading to Boston, Enclosed, with invoice & Consular Certificate, 2 Cases Canton Silk Crapes, 100 pieces. Ea 20 yards, of 24 inch. Sale of which I leave to your discretion merely suggesting it should be prompt. Insurance is provided with average in the Yangtsze Ins. Assoc. here, which please note in case of loss or damage. Estimate of Cost laid down in Boston Duty paid I annex, subject to your correction. I make it the $1.05 pr yd. I do not draw against this consignmt. merely ask you to advance frt. duty & charges and will address you later regarding the net proceeds. Yours truly, E. M. Huntington

Mem. Cost of Crapes pr. City of Peking to Boston.

100 pieces cost on board Ship 2000 yds. say, Mexican Dollars	$ 1640.
M. Insurance to Boston say on $2000. @ 7/8 %	17.50
Mex.	$ 1657.50
at 3/0 1/2 pr. Mex. dollar = £. 253.-	
@ 4.85 = U.S. Gold	$ 1227.-
Overland frt. to Boston	22.-
Duty say on $1600 Mex say Equal $1200. Gold @ 60%	720.-
C.H. Expenses & landing charges	10.-
W. P. Cabot Commn. 5% on $2000.	100.-
Interest petties &c	21.-
Cost Gold	$ 2100.-
or per yard $1.05	

Hong Kong July 3rd 58.

Wm H. Cabot Esq. Boston.

Dear Sir.

By the steamer (Pekin) [illegible] of your Consignment on [illegible] Bill Lading & [illegible], Enclosed, with Invoice & Insurance Certificate, 2 Cases Contg. Silk Crape, 112 pieces [illegible], of 24 each, sale of which I leave to your direction merely [illegible] [illegible] it should be brought [illegible] [illegible] [illegible] in the [illegible] [illegible] [illegible] [illegible] place [illegible] in Case of loss or damage. [illegible] of Cost [illegible] in Boston duty. [illegible] I cannot [illegible] your Commission [illegible] at the $105 [illegible]. [illegible] [illegible] against this Consignment [illegible] [illegible] [illegible] [illegible] duty & Charges [illegible] [illegible] [illegible] regarding the [illegible]. Yours truly, [illegible]

Memo. Cost of Crape pr "Pekin" Shipd to Boston.

100 pieces [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]

[illegible] [illegible] [illegible] [illegible]

[illegible] [illegible] [illegible]	[illegible]
[illegible]	[illegible]
at [illegible] pr [illegible] [illegible]	
= $ 283.-	
[illegible]	1177.-
[illegible] [illegible] [illegible]	22.-
[illegible] [illegible] [illegible] [illegible]	720.-
[illegible] [illegible] [illegible]	10.-
W. H. Cabot Commn [illegible]	100.-
Insurance [illegible] [illegible]	21.-
[illegible]	$ 2100.-
[illegible] [illegible] $ 1.05	

Hongkong,

July 2nd 88.

My dear Charlie:

On the evening of June 29th I received your Cable reading "For reasons prevent all negotiations with Chinese Govt. until you hear from me." "No Barker." Which I at once transferred to the Shanghai House & presume it was sent in at once to our managing partner now at Tientsin (C. V. Smith) who will doubtless act promptly

of financing before they can raise the money & carry out any further enterprises. We have an agency in N.Y. in charge of John M. Forbes Jr. & F. D. Bush, but if you have any scheme to work I should advise communicating with us out here direct, or if it becomes necessary to see Forbes be cautious, for between ourselves he is not such a clever man as he thinks he is. At the same time he has a good deal to say as to conducting the business of the firm. The partner who has the charge

Cable address

Hong Kong
July 27th 83.

My dear Charlie.

On the [illegible] of date 29th I received your [illegible] sending; the reason [illegible] present are negotiating [illegible]. [illegible] write you [illegible] from the "[illegible]" [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] (C. I. Smith) who [illegible] [illegible]

of financing before they can [illegible] the money & carry out any further enterprise. We have an agency in [illegible] of China [illegible]. Bank, but if you have any [illegible] [illegible] commissioning [illegible] [illegible] [illegible] become necessary [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] [illegible] the business of the firm. [illegible] who has the charge

through the agent. A letter
to [illegible] and your note.
Of course he can read more
intelligibly than we here
your reasons left unwritten
here to act for [illegible]. There
to them the instruction of the
at the Court of China [illegible]
in any negotiations even - any
progress and many of other
[illegible] Mr. [illegible] have
forbid that that reflecting
other envoy. The Chinese want
money more than anything
else if anyone can [illegible]
release of a possible [illegible]

to pass before the Gov.t I ought
to be ready anyhow. There
must be a [illegible] Interpreter
than a "Chinese Scholar" - the
latter [illegible] - The learning
distinct - here [illegible] are
attracting attention - all calling
for money - While the [illegible]
[illegible] [illegible] established between
[illegible] the [illegible] [illegible]
[illegible] [illegible] & [illegible]
[illegible] to Peking, as the
[illegible] here are the practice
utility of railroads & telegraphs
want [illegible] of them but they

Much love & best [illegible]

through our agent at Pekin
to carry out your wishes.
Of course we can work more
intelligently when we receive
your reasons but meantime
will do all we can. There
has been no inclination of late
on the part of China to carry
on any negotiations with any
foreigners and many of the
applicants for business have
folded their tents & silently
stolen away. The Chinese want
money more than anything
else & if anyone has a banking
scheme of a feasible nature

to put before the Gov.t he might
find a ready audience. There
must be a lot of Engineering
done on "China's sorrow" - the
Yellow River - The mining
districts near Pekin are
attracting attention - all calling
for money - While the short
narrow gauge railroad between
Tientsin & the Coal mines is
working successfully & is to
be extended to Pekin, so the
Gov.t will soon see the practical
utility of Railroads & doubtless
want more of them but they
must have a better system [illegible]

of all our Special & Chinese
business is C. Vincent Smith-
whose head quarters are at
Shanghai is thoroughly
trustworthy .. I should advise
anyone contemplating business
with the Chinese Govt. to fortify
himself with the backing of
the Chinese Minister & come
out & put himself in hands
of Smith - without saying
anything to anybody else
until his plans are fully
laid out & then if it becomes
absolutely necessary to advise
with N.Y. agency to work
their interests in inexperienced
hands or in trying to do
the business direct. - I
have no more time to write
by this mail .. Lizzie
& the children sail for
Nikko Japan tomorrow
morning & expect to be away
about two months. They
are pretty well pulled
down need a change. -
With love from all
Your aff brother
Willis.

If you have
occasion
to write pl deliver
& [illegible] R. B. Cobb

of all the Sisters & Cousins
Cousins at [illegible] Creek-
[illegible] has been [illegible] at
Chaplain is through by.
[illegible] .. I [illegible]
[illegible] [illegible] [illegible]
[illegible] the [illegible] [illegible]
himself with the feeling of
the [illegible] Ministers & Come
out [illegible] himself in [illegible]
of [illegible] - without [illegible]
everything [illegible] [illegible]
into his place as fully
[illegible] & then if he comes
absolutely necessary to return
[illegible] [illegible] to [illegible]

this instinct in happiness
lambs & in leaping to the
the heavens birds. - I
saw the three tame birds
by the nest .. Carrie
& the children here for
Little [illegible] [illegible]
[illegible] & [illegible] [illegible]
that the months. They
are Polly, and Bullet
[illegible] [illegible] a Church .. I
with love from all.
Your affly sister
Nellie

[illegible] couple of months or so [illegible]

[illegible]

She invested [illegible]

[illegible]

Canton Crape [illegible]

[illegible]

or independently of it as Jeweller.
The interview with John Foster
will I think convince you
that I am right so feel your
way with him & let him
feel his way with you in case
it becomes necessary for you
to talk with him. But here
we have everything arranged
for big work with Chinese
Gov't & can handle the business
better than anyone else I am
sure and it would pay
anyone coming out to put
themselves in the hands
of R & Co making such

arrangements for China as
& cheaper they can rather
than try to work independently
for it would be cheaper, better,
& more certain in the long
run, as we have competent
agents, interpreters, & all
the necessary machinery
for working the trade
which it would take a
long time for a stranger
to pick up and I think
the non-success of many
of these Expeditions to China
is owing to the fact of
the managers putting

Hong Kong, July 3rd 88.

My dear Dick,

Yours of May 15th received & your Explanation in Cotton Goods is entire satisfactory. I don't know whether Shorbarn thought it best to recommend buying through a broker to the N.Y. House or not, but I pointed out to him the mistake it would be and he coolly wrote back that he saw I approved of it!! just the opposite of what I did suggest. He is very apt to go off at half cock & blame others for his oversights. His only trouble is that he gets

on most infernal drunks at times. Its upset & quarrelsome, and forget things. Mrs H. & the children sailed for Nikko, Japan, this morning to pass a couple of months or so on the mountains to pick up, and so. She wanted to send some money home she invested in 100 pieces of Canton Crape shipping them to our friend Webb who is in the dry goods trade & can probably handle them to advantage besides leaving the investment of proceeds to attend to. If there promise the anything in this business worth following up we will go in to

Hong Kong, July 3 '88.

My dear Mick,

Yours of May 18th [illegible] received [illegible] [illegible] is quite satisfactory. I don't know whether [illegible] thought that [illegible] through a [illegible] to the N.Y. [illegible] [illegible]

[illegible]

[illegible] time, [illegible] and forget things. [illegible] [illegible] this morning [illegible] [illegible]

to subject by any of your wish. In this instance
that to remit for New & Cabot for a Special purpose
by dealing & jobbing the goods amongst his friends may give
in a better Exchange than a Bill would give & as there is
some risk of a loss did not care to go in heavier for the
of the concern but we can avail of it as a sample order
if it is a success.. Should C. W. Huntington ever ask
for the loan of R Thos Ords & will one kindly lend
it to him .. There is a thundering lot of summer Cholera
about & Europeans are catching it worse than Chinese
there have been a good many deaths among them. There
is always something to look out for in this wretched
hole. Hoping this will find you all serene
with regards to Walter & all friends

Yours sincerely

Rice.